

Salama Urban Ministries, Inc.
Profit & Loss Budget Overview

July 2018 through June 2019												TOTAL
Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Jun 19	Jul '18 - Jun 19
Income												
4000 · General												
4000-01 · Individual Gifts and Donations	23,000.00	15,000.00	10,000.00	15,000.00	75,000.00	172,000.00	67,200.00	4,260.00	5,220.00	15,220.00	13,760.00	432,380.00
4005-01 · United Way	500.00	2,000.00	1,000.00	2,500.00	1,500.00	12,415.00	0.00	1,500.00	0.00	2,000.00	10,415.00	34,330.00
4006-01 · Foundations	2,000.00	2,000.00	38,000.00	3,000.00	5,000.00	18,000.00	0.00	0.00	0.00	5,000.00	12,500.00	126,500.00
4007-01 · Corporate Donations	0.00	0.00	0.00	0.00	2,000.00	3,000.00	423.00	423.00	423.00	420.00	3,923.00	11,035.00
4035-01 · Facility Rental/Other Income	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	250.00	400.00	2,650.00
4070-01 · Government Grants	0.00	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	1,200.00	11,200.00
4080-01 · Food Grant	1,500.00	0.00	1,100.00	2,000.00	2,000.00	2,000.00	1,500.00	1,500.00	1,500.00	1,000.00	1,500.00	16,900.00
Total 4000 · General	27,200.00	19,200.00	55,300.00	22,700.00	85,700.00	207,615.00	69,323.00	7,883.00	7,343.00	23,890.00	47,498.00	634,995.00
4500 · Church												
4540-01 · Covenant Presbyterian	375.00	375.00	375.00	375.00	375.00	375.00						2,250.00
4550-01 · Other Church Income	2,000.00	0.00	2,800.00	1,000.00	1,000.00	6,000.00	2,150.00	150.00	3,650.00	150.00	1,150.00	22,800.00
Total 4500 · Church	2,375.00	375.00	3,175.00	1,375.00	1,375.00	6,375.00	2,150.00	150.00	3,650.00	150.00	1,150.00	25,050.00
4550-04 · Fundraising Events												
4552-04 · Songwriters Night	0.00	0.00	0.00	0.00	5,000.00	5,000.00	0.00	0.00	10,000.00	25,000.00	5,000.00	50,000.00
4553-04 · Pheasant Hunt	0.00	0.00	0.00	0.00	2,500.00	5,000.00	15,000.00	35,000.00	12,000.00	12,000.00	4,500.00	86,000.00
Total 4550-04 · Fundraising Events	0.00	0.00	0.00	0.00	7,500.00	10,000.00	15,000.00	35,000.00	22,000.00	37,000.00	9,500.00	136,000.00
4600 · Program												
4600-15 · Salama Institute Income												
4602-15 · Program Income-tuition	1,200.00	1,500.00	1,500.00	1,500.00	2,300.00	1,500.00	1,200.00	1,600.00	500.00	800.00	1,200.00	18,300.00
4606-15 · Ticket Sales- Summer Arts	3,000.00	0.00	0.00	0.00	0.00	0.00						3,000.00
Total 4600-15 · Salama Institute Income	4,200.00	1,500.00	1,500.00	1,500.00	2,300.00	1,500.00	1,200.00	1,600.00	500.00	800.00	1,200.00	21,300.00
Total 4600 · Program	4,200.00	1,500.00	1,500.00	1,500.00	2,300.00	1,500.00	1,200.00	1,600.00	500.00	800.00	1,200.00	21,300.00
Total Income	33,775.00	21,075.00	59,975.00	25,575.00	96,875.00	225,490.00	87,673.00	44,633.00	33,493.00	61,840.00	59,348.00	817,345.00
	33,775.00	21,075.00	59,975.00	25,575.00	96,875.00	225,490.00	87,673.00	44,633.00	33,493.00	61,840.00	59,348.00	817,345.00
Expense												
01 · Admin Expenses												
5110 · Salaries & Wages												
6055-01 · Salaries (full-time)	7,000.00	7,000.00	7,000.00	7,000.00	7,000.00	10,500.00	7,000.00	7,000.00	7,000.00	7,000.00	7,000.00	91,000.00
5110-01 · Salaries (part-time)	1,140.00	1,140.00	1,140.00	1,140.00	1,140.00	1,720.00	1,140.00	1,140.00	1,140.00	1,140.00	1,140.00	14,840.00
Total 5110 · Salaries & Wages	8,140.00	8,140.00	8,140.00	8,140.00	8,140.00	12,220.00	8,140.00	8,140.00	8,140.00	8,140.00	8,140.00	105,840.00
5111-01 · Payroll Taxes	652.00	652.00	652.00	652.00	652.00	978.00	652.00	652.00	652.00	652.00	652.00	8,476.00
5113-01 · Health & Life Insurance	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	18,000.00
5115-01 · Staff Development	0.00	0.00	0.00	1,200.00	0.00	0.00	0.00	500.00	0.00	0.00	1,200.00	3,400.00

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5116-01 · Hospitality	150.00	250.00	0.00	250.00	0.00	250.00	200.00	100.00	150.00	0.00	150.00	0.00	1,500.00
5120-01 · Office Supplies	0.00	125.00	0.00	0.00	125.00	0.00	125.00	125.00	125.00	125.00	125.00	125.00	1,000.00
5130-01 · Telephone	20.00	20.00	20.00	20.00	20.00	20.00	45.00	45.00	45.00	45.00	45.00	45.00	390.00
5133-01 · Dues, Books & Subscriptions	0.00	0.00	350.00	0.00	0.00	0.00	0.00	50.00	450.00	0.00	0.00	500.00	1,350.00
5135-01 · Computer Software	0.00	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00	3,000.00
5137-01 · Computer Hardware	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	0.00	0.00	0.00	0.00	2,500.00
5139-01 · Equip. Rental	68.00	68.00	68.00	68.00	68.00	68.00	68.00	68.00	68.00	68.00	68.00	68.00	816.00
5141-01 · Professional Fees	0.00	0.00	0.00	0.00	2,500.00	2,500.00	2,500.00	0.00	0.00	0.00	0.00	0.00	7,500.00
5210-01 · Storage Fees	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	1,560.00
5214-01 · Repairs/Maint-Non Contract	450.00	0.00	0.00	450.00	0.00	0.00	0.00	450.00	0.00	450.00	0.00	0.00	1,800.00
5215-01 · Repairs/Maintenance-Contract	0.00	0.00	250.00	0.00	0.00	0.00	0.00	250.00	0.00	250.00	0.00	0.00	750.00
5216-01 · Interest Expense	316.00	316.00	316.00	316.00	316.00	316.00	316.00	316.00	316.00	316.00	316.00	316.00	3,792.00
5217-01 · Taxes, Licenses & Fees	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00	0.00	0.00	0.00	0.00	1,500.00
5218-01 · Insurance	0.00	0.00	0.00	0.00	0.00	0.00	2,300.00	0.00	0.00	0.00	0.00	0.00	2,300.00
5230-01 · Electricity	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
5232-01 · Gas	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	180.00
5234-01 · Water Services	37.00	37.00	37.00	37.00	37.00	37.00	37.00	37.00	37.00	37.00	37.00	37.00	444.00
5119-01 · Trash Removal	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	300.00
5238-01 · Janitorial Service	54.00	54.00	54.00	54.00	54.00	54.00	54.00	54.00	54.00	54.00	54.00	54.00	648.00
5239-01 · Janitorial Supplies	208.00	208.00	208.00	208.00	208.00	208.00	208.00	208.00	208.00	208.00	208.00	208.00	2,496.00
5500-01 · Postage Expense	0.00	0.00	45.00	0.00	0.00	45.00							90.00
6920-01 · Vehicle Operations/Service	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	45.00	0.00	0.00	45.00	90.00
Total 01 · Admin Expenses	11,865.00	13,140.00	11,910.00	13,165.00	13,890.00	18,466.00	17,915.00	15,265.00	12,060.00	12,115.00	14,265.00	16,866.00	170,922.00
03 · Marketing Expenses													
5120-03 · Office Supplies	0.00	25.00	0.00	25.00	0.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	225.00
5125-03 · Printing	500.00	0.00	500.00	0.00	1,000.00	0.00	0.00	300.00	0.00	300.00	0.00	300.00	2,900.00
5133-03 · Dues,Books,Subscriptions	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
5500-03 · Postage	0.00	0.00	100.00	0.00	100.00	0.00	30.00	30.00	30.00	30.00	30.00	30.00	380.00
6031-03 · Promotion	0.00	0.00	200.00	0.00	2,000.00	0.00	0.00	0.00	0.00	0.00	250.00	250.00	2,700.00
6040-03 · Direct Marketing & Advertising	300.00	300.00	300.00	500.00	300.00	500.00	300.00	500.00	300.00	500.00	300.00	300.00	4,400.00
Total 03 · Marketing Expenses	925.00	450.00	1,225.00	650.00	3,525.00	650.00	480.00	980.00	480.00	980.00	730.00	1,030.00	12,105.00
04 · Fund Raising													
5105-04 · Salaries													
6055-04 · Salaries (full-time)	5,750.00	5,750.00	5,750.00	5,750.00	5,750.00	8,625.00	5,750.00	5,750.00	5,750.00	5,750.00	5,750.00	8,625.00	74,750.00
5110-04 · Salaries (part-time)	2,208.00	2,208.00	2,208.00	2,208.00	2,208.00	3,317.00	2,208.00	2,208.00	2,208.00	2,208.00	2,208.00	3,317.00	28,714.00
Total 5105-04 · Salaries	7,958.00	7,958.00	7,958.00	7,958.00	7,958.00	11,942.00	7,958.00	7,958.00	7,958.00	7,958.00	7,958.00	11,942.00	103,464.00

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5111-04 · Payroll Taxes	637.00	637.00	637.00	637.00	637.00	955.00	637.00	637.00	637.00	637.00	637.00	955.00	8,280.00
5112-04 · Retirement Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5113-04 · Health & Life Insurance	114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00	114.00	1,368.00
5116-04 · Hospitality	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
5127-04 · Special Events													
5127 · Songwriters Night	0.00	0.00	0.00	0.00	0.00	1,000.00	0.00	800.00	5,000.00	9,000.00	0.00	0.00	15,800.00
5128 · Pheasant Hunt	0.00	0.00	0.00	0.00	200.00	0.00	2,500.00	26,300.00	0.00	0.00	0.00	0.00	29,000.00
Total 5127-04 · Special Events	0.00	0.00	0.00	0.00	200.00	1,000.00	2,500.00	27,100.00	5,000.00	9,000.00	0.00	0.00	44,800.00
5135-04 · Computer Software	282.00	315.00	186.00	186.00	186.00	186.00	1,300.00	300.00	300.00	1,800.00	300.00	300.00	5,641.00
5141-04 · Professional Fees	0.00	0.00	0.00	0.00	400.00	250.00	400.00	400.00	1,500.00	2,000.00	1,500.00	0.00	6,450.00
5199-04 · Miscellaneous Expenses	291.00	291.00	291.00	291.00	291.00	291.00	291.00	291.00	291.00	291.00	291.00	291.00	3,492.00
5500-04 · Postage	0.00	0.00	0.00	25.00	25.00	0.00	100.00	0.00	0.00	0.00	400.00	100.00	650.00
Total 04 · Fund Raising	9,382.00	9,415.00	9,286.00	9,311.00	9,911.00	14,838.00	13,400.00	36,900.00	15,900.00	21,900.00	11,300.00	13,802.00	175,345.00
15 · The Salama Institue -Youth & Ch													
5105-15 · Salaries & Wages													
6055-15 · Salaries - Full-time	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	12,000.00	8,000.00	8,000.00	8,000.00	8,000.00	8,000.00	12,000.00	104,000.00
6056-15 · Salaries - Part Time	1,630.00	1,630.00	1,630.00	1,630.00	2,446.00	1,630.00	1,630.00	1,630.00	1,630.00	1,630.00	1,630.00	2,446.00	21,192.00
6057-15 · Salaries-Instructors	4,551.00	4,551.00	4,551.00	4,551.00	4,551.00	6,826.00	4,551.00	4,551.00	4,551.00	4,551.00	4,551.00	6,826.00	59,162.00
6059-15 · Salaries-Transportation	2,080.00	2,080.00	2,080.00	2,080.00	2,080.00	3,120.00	2,080.00	2,080.00	2,080.00	2,080.00	2,080.00	3,120.00	27,040.00
Total 5105-15 · Salaries & Wages	16,261.00	16,261.00	16,261.00	16,261.00	17,077.00	23,576.00	16,261.00	16,261.00	16,261.00	16,261.00	16,261.00	24,392.00	211,394.00
5111-15 · Payroll Taxes	1,301.00	1,301.00	1,301.00	1,301.00	1,301.00	1,951.00	1,301.00	1,301.00	1,301.00	1,301.00	1,301.00	1,951.00	16,912.00
5114-15 · Worker's Comp Insurance	571.00	571.00	571.00	571.00	571.00	571.00	571.00	571.00	571.00	571.00	571.00	571.00	6,852.00
5120-15 · Office Supplies	283.00	283.00	283.00	283.00	283.00	283.00	283.00	283.00	283.00	283.00	283.00	283.00	3,396.00
5118-15 · Utility Expenses	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	1,875.00	22,500.00
5119-15 · Trash Removal	170.00	170.00	170.00	170.00	170.00	170.00	170.00	170.00	170.00	170.00	170.00	170.00	2,040.00
5130-15 · Telephone	490.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	490.00	5,880.00
5133-15 · Dues, Books & Subscriptions	0.00	0.00	0.00	0.00	300.00	0.00							300.00
5135-15 · Computer Software	0.00	0.00	300.00	0.00	0.00	0.00							300.00
5137-15 · Computer Hardware & Maintenance	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	12,000.00
5139-15 · Equipment Rental	229.00	229.00	229.00	229.00	229.00	229.00	229.00	229.00	229.00	229.00	229.00	229.00	2,748.00
5210-15 · Rent	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	1.00
5214-15 · Repairs/Maint-Non Contract	665.00	665.00	665.00	665.00	665.00	665.00	665.00	665.00	665.00	665.00	665.00	665.00	7,980.00
5215-15 · Maint - Contract	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	2,004.00
5216-15 · Interest Expense	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	22,200.00
5237-15 · Kitchen Supplies	350.00	350.00	350.00	350.00	350.00	350.00	200.00	200.00	200.00	200.00	200.00	200.00	3,300.00
5238-15 · Janitorial Service	1,017.00	1,017.00	1,017.00	1,017.00	1,017.00	1,017.00	1,017.00	1,017.00	1,017.00	1,017.00	1,017.00	1,017.00	12,204.00

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5500-15 • Postage	0.00	0.00	0.00	375.00	0.00	0.00	0.00	0.00	0.00	0.00	375.00	0.00	750.00
6020-15 • Supplies	133.00	133.00	133.00	133.00	133.00	133.00	133.00	133.00	133.00	133.00	133.00	137.00	1,600.00
6022-15 • Curriculum	0.00	375.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	375.00	0.00	0.00	750.00
6024-15 • Food	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	18,000.00
6028-15 • Volunteer Gifts	0.00	0.00	0.00	0.00	300.00	0.00	0.00	0.00	0.00	0.00	350.00	0.00	650.00
6029-15 • Volunteer Supplies & Materails	0.00	0.00	0.00	0.00	125.00	0.00	0.00	0.00	0.00	0.00	125.00	0.00	250.00
6040-15 • College Student Support	0.00	400.00	475.00	0.00	0.00	0.00	400.00	0.00	0.00	0.00	0.00	400.00	1,675.00
6720-15 • Field Trips	300.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400.00	700.00
6915-15 • Vehicle Insurance	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	750.00	9,000.00
6920-15 • Vehicles-Operations/Service	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	4,200.00
6925-15 • Vehicle Repairs	0.00	1,000.00	0.00	0.00	0.00	1,000.00	0.00	0.00	1,000.00	0.00	0.00	1,000.00	4,000.00
6961-15 • Cable/Internet Expense	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	3,000.00
6962-15 • Copy Machine	792.00	792.00	792.00	792.00	792.00	792.00	792.00	792.00	792.00	792.00	792.00	792.00	9,504.00
Total 15 • The Salama Institue -Youth & Ch	30,304.00	31,779.00	30,779.00	30,379.00	31,545.00	38,969.00	30,255.00	29,854.00	30,854.00	30,229.00	30,704.00	40,439.00	386,090.00
61 • Perf. Arts Training Institute													
6055-61 • Salaries (full-time)	3,425.00	3,425.00	3,425.00	3,425.00	3,425.00	5,137.00	3,425.00	3,425.00	3,425.00	3,425.00	3,425.00	5,137.00	44,524.00
5111-61 • Payroll Taxes	274.00	274.00	274.00	274.00	274.00	411.00	274.00	274.00	274.00	274.00	274.00	411.00	3,562.00
5112-61 • Retirement Expenses	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	152.00	1,802.00
5120-61 • Office Supplies	0.00	0.00	50.00	50.00	0.00	0.00	0.00	0.00	0.00	50.00	50.00	50.00	250.00
5139-61 • Equipment Rental	350.00	0.00	0.00	0.00	0.00	0.00							350.00
5141-61 • Professional Fees	4,650.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,650.00	9,300.00
6013-61 • Facility Rent	150.00	0.00	0.00	0.00	0.00	0.00							150.00
6020-61 • Supplies	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00	300.00	750.00
6032-61 • Music	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,300.00	0.00	0.00	0.00	0.00	1,300.00
6049-61 • Costume Rental	750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	350.00	1,100.00
Total 61 • Perf. Arts Training Institute	9,999.00	3,849.00	3,899.00	3,899.00	3,849.00	5,698.00	3,849.00	5,149.00	3,849.00	3,899.00	4,099.00	11,050.00	63,088.00
Total Expense	62,475.00	58,633.00	57,099.00	57,404.00	62,720.00	78,621.00	65,899.00	88,148.00	63,143.00	69,123.00	61,098.00	83,187.00	807,550.00
	-28,700.00	-37,558.00	2,876.00	-31,829.00	34,155.00	146,869.00	21,774.00	-43,515.00	-29,650.00	-7,283.00	-1,750.00	-15,594.00	9,795.00
Net Income	-28,700.00	-37,558.00	2,876.00	-31,829.00	34,155.00	146,869.00	21,774.00	-43,515.00	-29,650.00	-7,283.00	-1,750.00	-15,594.00	9,795.00