

**Ladies' Hermitage Association**  
**Operating Budget**  
**Fiscal Year 2007/2008**

<b>Earned Revenues:</b>		<b>%</b>
Admissions	1,660,589	
Board Designated NEH Match-July 31, 2007	(9,000)	
Antenna Audio	(105,000)	
Museum Store Sales	772,500	
Educational Classes	55,500	
After Hours Rentals	75,000	
Lectures/Programs/Special Tours	45,600	
Farm Lease	28,500	
Residence Lease	9,000	
Garden Gate Café & Concessions	378,400	
Vending	18,000	
Interest Income	10,900	
Donelson Little League	2,400	
Photos/Other	4,654	
Wagon Tours	25,945	
<b>Total Earned Revenues:</b>	<b>2,972,988</b>	<b>84%</b>
<b>Membership Dues &amp; Sponsors</b>	<b>33,000</b>	<b>1%</b>
<b>Donated-General Operating:</b>		
Annual Campaign	150,000	
Events (Net)	60,300	
Grants	100,000	
Government	50,000	
Sponsorships	22,500	
<b>Total Donated Revenues:</b>	<b>382,800</b>	<b>11%</b>
<b>Release from Temporarily Restricted:</b>		
State of Tennessee-VP of Interpretation	60,000	
Presidential Library-Development Office	50,000	
**Redirect from feasibility study to NEH Match**	25,000	
	<u>135,000</u>	<b>4%</b>
<b>Total Revenue:</b>	<b><u>3,523,788</u></b>	<b><u>100%</u></b>
<b>Expense:</b>		
Executive Office, Board, Membership	219,846	6%
Finance, Ticket Office, Café & Museum Store	1,163,559	33%
Site Operations	1,033,792	29%
Museum Services	630,623	18%
Marketing and Rental Sales	218,835	6%
Development	100,807	3%
Contingency	20,126	1%
Restricted Expense/Match Grants	135,000	4%
Tulip Grove Lease	<u>1,200</u>	0.03%
<b>Total Expense:</b>	<b><u>3,523,788</u></b>	<b><u>100%</u></b>