



Operating Budget FY20

Revenue	Total
Contributions	\$ 2,525,931.09

Expenses	Total
Compensation & Benefits	\$ 1,587,339.85
Computer, Technology & Subscriptions	\$ 32,367.07
Conservation Education & Engagement	\$ 35,318.27
Easement Preparation & Professional Services	\$ 104,226.09
Fundraising & Marketing	\$ 414,584.14
Insurance	\$ 85,971.48
Occupancy, Utilities & General Office	\$ 210,985.99
Taxes, Licenses & Fees	\$ 10,759.48
Travel (Mileage, Meals)	\$ 44,378.73
<i>Total Expenses</i>	<i>\$ 2,525,931.09</i>

Total Increase in Net Assets (Net Income)	\$ -
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