



FY21 Budget

Revenues

Single & Group Tickets	199,000.00
Outreach Fees	4,000.00
School Tuition	575,000.00
Government Grants	850,906.00
Individual Giving	1,185,601.00
Corporate/Foundation Giving	899,198.00
Ballet Ball	302,500.00
Friends of Nashville Ballet	5,000.00
Community Foundation	201,000.00
Investment Income	54,193.00
Miscellaneous Income	515,005.00
Total Revenues	4,791,403.00

Expenses

Personnel	3,028,218.00
Artist Fees, Licenses, Royalties	211,429.00
Theatre & Production	395,748.00
Professional & Contract Svcs	131,042.00
Advertising	198,952.00
Communications	11,102.00
Occupancy & Housing	170,048.00
Equipment & Supplies	132,579.00
Events	10,200.00
Ballet Ball	100,000.00
Travel	33,386.00
Insurance	49,785.00
Staff Devel & Community Involvement	25,117.00
Bank & Ticket Fees, Permits	108,247.00
Debt Service	180,000.00
Capital Expenses	5,550.00
Total Expenses	4,791,403.00

Revenues Over/(Under) Expenses

0.00