

Salama Urban Ministries, Inc.
2016 Profit & Loss Budget Overview
 January through December 2016

	Jan - Dec 16
Ordinary Income/Expense	
Income	
4000 · General	
4000-01 · Individual Gifts and Donations	373,580.00
4005-01 · United Way	14,200.00
4006-01 · Foundations	118,000.00
4007-01 · Corporate Donations	8,000.00
4035-01 · Facility Rental/Other Income	2,400.00
4070-01 · Government Grants	52,500.00
4080-01 · Food Grant	18,300.00
Total 4000 · General	586,980.00
4500 · Church	
4540-01 · Covenant Presbyterian	4,500.00
4550-01 · Other Church Income	20,400.00
Total 4500 · Church	24,900.00
4550-04 · Fundraising Events	
4552-04 · Songwriters Night	69,000.00
4553-04 · Pheasant Hunt	71,000.00
Total 4550-04 · Fundraising Events	140,000.00
4600 · Program	
4600-15 · Salama Institute Income	
4602-15 · Program Income-tuition	20,000.00
4606-15 · Ticket Sales- Summer Arts	3,000.00
Total 4600-15 · Salama Institute Income	23,000.00
Total 4600 · Program	23,000.00
Total Income	774,880.00
Gross Profit	774,880.00
Expense	
01 · Admin Expenses	
5110 · Salaries & Wages	
6055-01 · Salaries (full-time)	85,000.00
5110-01 · Salaries (part-time)	14,000.00
Total 5110 · Salaries & Wages	99,000.00
5111-01 · Payroll Taxes	7,573.50
5116-01 · Hospitality	1,650.00
5120-01 · Office Supplies	500.00
5130-01 · Telephone	240.00
5133-01 · Dues, Books & Subscriptions	650.00
5135-01 · Computer Software	3,000.00
5137-01 · Computer Hardware	5,400.00
5139-01 · Equip. Rental	810.00
5141-01 · Professional Fees	10,000.00
5210-01 · Storage Fees	1,560.00
5214-01 · Repairs/Maint-Non Contract	1,350.00
5215-01 · Repairs/Maintenance-Contract	500.00
5216-01 · Interest Expense	3,790.00
5217-01 · Taxes and License	840.00
5218-01 · Insurance	2,250.00
5230-01 · Electricity	1,200.00
5232-01 · Gas	180.00
5234-01 · Water Services	444.00
5119-01 · Trash Removal	300.00
5238-01 · Janitorial Service	650.00
5239-01 · Janitorial Supplies	2,500.00
5500-01 · Postage Expense	180.00
Total 01 · Admin Expenses	144,567.50
03 · Marketing Expenses	
5120-03 · Office Supplies	150.00
5125-03 · Printing	2,600.00
5133-03 · Dues,Books,Subscriptions	1,500.00
5500-03 · Postage	500.00

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6031-03 · Promotion	3,000.00
6040-03 · Direct Marketing & Advertising	3,800.00
Total 03 · Marketing Expenses	11,550.00
04 · Fund Raising	
5105-04 · Salaries	
6055-04 · Salaries (full-time)	76,000.00
5110-04 · Salaries (part-time)	18,132.00
Total 5105-04 · Salaries	94,132.00
5111-04 · Payroll Taxes	6,808.50
5116-04 · Hospitality	1,200.00
5127-04 · Special Events	
5127 · Songwriters Night	12,000.00
5128 · Pheasant Hunt	29,000.00
Total 5127-04 · Special Events	41,000.00
5134-04 · Miscellaneous Expense	4,800.00
5135-04 · Computer Software	7,683.00
5500-04 · Postage	150.00
Total 04 · Fund Raising	155,773.50
15 · The Salama Institute -Youth & Ch	
5105-15 · Salaries & Wages	
6055-15 · Salaries - Full-time	70,000.00
6056-15 · Salaries - Part Time	50,198.00
6057-15 · Salaries-Instructors	59,160.00
6059-15 · Salaries-Transportation	21,675.00
Total 5105-15 · Salaries & Wages	201,033.00
5111-15 · Payroll Taxes	15,379.10
5114-15 · Worker's Comp Insurance	6,850.00
5120-15 · Office Supplies	3,400.00
5118-15 · Utility Expenses	22,500.00
5119-15 · Trash Removal	2,043.00
5128-15 · Staff Expense	350.00
5130-15 · Telephone	5,880.00
5133-15 · Dues, Books & Subscriptions	600.00
5135-15 · Computer Software	600.00
5137-15 · Computer Hardware & Maintenance	12,000.00
5139-15 · Equipment Rental	2,750.00
5210-15 · Rent	1.00
5214-15 · Repairs/Maint-Non Contract	7,980.00
5215-15 · Maint - Contract	2,000.00
5216-15 · Interest Expense	22,200.00
5237-15 · Kitchen Supplies	4,200.00
5238-15 · Janitorial Service	12,200.00
5500-15 · Postage	750.00
6020-15 · Supplies	1,600.00
6022-15 · Curriculum	1,125.00
6024-15 · Food	18,000.00
6028-15 · Volunteer Gifts	450.00
6029-15 · Volunteer Supplies & Materails	250.00
6040-15 · College Student Support	1,750.00
6735-15 · Closing Program	500.00
6915-15 · Vehicle Insurance	9,250.00
6920-15 · Vehicles-Operations/Service	4,200.00
6925-15 · Vehicle Repairs	3,000.00
6961-15 · Cable/Internet Expense	3,000.00
6962-15 · Copy Machine	9,500.00
Total 15 · The Salama Institue -Youth & Ch	375,341.10
61 · Perf. Arts Training Institute	
6055-61 · Salaries (full-time)	42,000.00
5111-61 · Payroll Taxes	3,213.00
5112-61 · Retirement Expenses	1,200.00
5120-61 · Office Supplies	300.00
5139-61 · Equipment Rental	700.00
5141-61 · Professional Fees	9,300.00
6013-61 · Facility Rent	300.00

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6020-61 · Supplies	500.00
6032-61 · Music	1,300.00
6049-61 · Costume Rental	750.00
Total 61 · Perf. Arts Training Institute	59,563.00
Total Expense	746,795.10
Net Ordinary Income	28,084.90
Net Income	28,084.90