

Nashville Repertory Theatre FY24 Budget

| | | | FY24 |
|-----------------|--------------------------|---------------------------|----------------|
| INCOME | | | |
| | Contributions | | |
| | | Individual | 185,000 |
| | | Corporate | 143,000 |
| | | Foundation | 796,350 |
| | | <u>Government</u> | <u>220,000</u> |
| | | Total Contributions | 1,344,350 |
| | Broadway Brunch | | |
| | | Tickets | 117,500 |
| | | Sponsorships | 100,000 |
| | | Auction | 110,000 |
| | | Paddle Raise | 55,000 |
| | | <u>Misc Donations</u> | <u>17,500</u> |
| | | Total Broadway Brunch | 400,000 |
| | Ticket Sales | | |
| | | Single | 643,600 |
| | | Group | 57,000 |
| | | Subscription | 90,000 |
| | | <u>Ticketing Fees</u> | <u>33,400</u> |
| | | Total Ticket Sales | 824,000 |
| | Education and Engagement | | |
| | | Ingram New Works | 0 |
| | | Masterclasses | 0 |
| | | Workshops | 10,500 |
| | | Camp Fees | 5,100 |
| | | <u>Other Events</u> | <u>35,000</u> |
| | | Total Ed. & Engagement | 50,600 |
| | Other Revenue | | |
| | | Internship Income | 2,200 |
| | | Rentals and Sales | 20,000 |
| | | Interest Income | 0 |
| | | <u>Misc Income</u> | <u>0</u> |
| | | Total Other Revenue | 22,200 |
| | | TOTAL INCOME | 2,641,150 |
| | | | |
| EXPENSES | | | |
| | Production Expenses | | |
| | | Production Staff | 684,462 |
| | | Mainstage Expenses | 1,316,251 |
| | | Ingram New Works Expenses | 22,200 |

| | | | FY24 |
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| | | Ed. & Engagement | 49,500 |
| | | <u>Other Production Expenses</u> | <u>26,000</u> |
| | | Total Production Expenses | 2,098,413 |
| | | | |
| | | Administrative Expenses | |
| | | Administrative Staff | 466,971 |
| | | Occupancy | 165,670 |
| | | Development | 134,800 |
| | | Marketing | 140,000 |
| | | <u>General</u> | <u>122,732</u> |
| | | Total Admin Expenses | 1,030,173 |
| | | | |
| | | TOTAL EXPENSES | 3,128,586 |
| | | | |
| | | Net from Operations | -487,436 |
| | | <u>Cash on Hand</u> | <u>487,436</u> |
| | | Net | 0 |
| | | | |