

Cumberland Region Tomorrow

Revenue	2011 Total	2012 YEP	2014 (1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2014 Total
Unrestricted Revenue							
Board of Directors	\$30,000.00	\$30,000.00	\$7,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$30,000.00
Corporations	\$35,000.00	\$35,000.00	\$10,000.00	\$15,000.00	\$5,000.00	\$5,000.00	\$35,000.00
Foundations							
Surdna Foundation	\$0.00	\$75,000.00	\$150,000.00				\$150,000.00
James Stephen Turner Foundation	\$50,000.00	\$50,000.00					\$0.00
Ingram Foundation (To submit in 3 2013)	\$15,000.00	\$15,000.00	\$15,000.00				\$15,000.00
Memorial Foundation (To submit 12 2011)	\$25,000.00	\$2,500.00					\$0.00
Atticus Trust	\$7,500.00	\$7,500.00				\$7,500.00	\$7,500.00
Shayne Family Foundation	\$2,000.00	\$2,000.00				\$2,000.00	\$2,000.00
Martin Brown Foundation	\$10,000.00	\$10,000.00				\$10,000.00	\$10,000.00
Rockefeller Foundation (SGA/T4A)	\$0.00	\$50,000.00	\$23,333.00				\$23,333.00
Government							
TDOT Fee for Service Contract	\$0.00	\$0.00	\$30,000.00	\$30,000.00			\$60,000.00
MPO (2011 Grant Skipper funding)	\$15,500.00	\$0.00					
Individuals & Memberships	\$1,000.00	\$1,000.00	\$250.00	\$250.00	\$250.00	\$250.00	\$1,000.00
Events			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CRT Ten Year Anniversary Fundraiser**	\$0.00	\$0.00					\$0.00
Interest	\$0.00	\$0.00					\$0.00
Restricted Revenue							
Honorariums	\$0.00	\$0.00					\$0.00
Toolbox Sales	\$0.00	\$0.00					\$0.00
Toolbox Workshops	\$5,000.00	\$5,000.00			\$2,500.00	\$2,500.00	\$5,000.00
Events							
Regional Summit Registrations	\$3,000.00	\$3,000.00		\$2,000.00			\$2,000.00
Regional Summit State Sponsorships (TDOT, TDA, New TBD)	\$0.00	\$10,000.00		\$5,000.00			\$5,000.00
Gov't Grants							
TDOT(Program Grants)	\$0.00	\$0.00					
TN Dept. Ag 319* (Program Grants)	\$35,000.00	\$0.00					\$0.00
TWRA/TDA (Program Grants)	\$0.00	\$0.00					\$0.00
TDEC	\$0.00	\$0.00					\$0.00
TACIR (Program Grants)	\$0.00	\$0.00					\$0.00
Surdna Re-Granting		\$75,000.00	\$25,000.00				\$25,000.00
Partnerships							
Other -Refunds & Reimbursements		\$0.00	\$750.00	\$750.00	\$750.00	\$750.00	\$3,000.00

Refunds & Reimbursements		\$0.00	\$0.00					
In-Kind	2011 Covering the Region Summit Target**	\$3,000.00	\$3,000.00					\$0.00
	TDOT (Summit Facilities)-WMA Rental			\$3,000.00				\$3,000.00
	TDOT & MPO (Data Analysis)							
	Nashville MPO (Summit Speakers & Materials)							
	Nashville Business Journal							
	Fregonese & Associates							
	Vanderbilt Media/Event Management							
	Prince Market Research							
	DVL Lead Sponsor							
	The Chestnut Group							
	Nashville MPO (AICP CEUs/Speaker Trav	\$0.00	\$0.00	\$2,500.00				\$2,500.00
	Nashville MPO (Varello Photography)							
	Gresham Smith-Office Space	\$7,000.00	\$7,000.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,750.00	\$7,000.00
Total Revenue		2011 Total	2012 YEP	2013 (1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2014 Total
Unrestricted Revenue		\$191,000.00	\$278,000.00	\$236,083.00	\$52,750.00	\$12,750.00	\$32,250.00	\$333,833.00
Restricted Revenue		\$43,000.00	\$93,000.00	\$25,750.00	\$7,750.00	\$3,250.00	\$3,250.00	\$40,000.00
In-kind Revenue		\$10,000.00	\$10,000.00	\$1,750.00	\$7,250.00	\$1,750.00	\$1,750.00	\$12,500.00
Total Revenue		\$244,000.00	\$381,000.00	\$263,583.00	\$67,750.00	\$17,750.00	\$37,250.00	\$386,333.00

Operating Expenses	2011 Total	2012 YEP	2014 (1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2013 Total
Salaries & Benefits							
Payroll							
Executive Director		(\$85,000.00)	(\$21,250.00)	(\$21,250.00)	(\$21,250.00)	(\$21,250.00)	(\$85,000.00)
Program and Communications Coordinator		(\$42,500.00)	(\$9,375.00)	(\$9,375.00)	(\$9,375.00)	(\$9,375.00)	(\$37,500.00)
Program and Development Coordinator		(\$17,500.00)	(\$9,375.00)	(\$9,375.00)	(\$9,375.00)	(\$9,375.00)	(\$37,500.00)
Intern(s)		\$0.00			(\$2,500.00)	(\$2,500.00)	(\$5,000.00)
Contractor-Website/Graphic Design		\$0.00	(\$1,250.00)	(\$1,250.00)	(\$1,250.00)	(\$1,250.00)	(\$5,000.00)
Simple IRA match (3%)		(\$2,838.72)	(\$750.00)	(\$750.00)	(\$750.00)	(\$750.00)	(\$3,000.00)
Insurance		(\$3,600.00)	(\$1,500.00)	(\$1,500.00)	(\$1,500.00)	(\$1,500.00)	(\$6,000.00)
Taxes							
FICA Withholding (SS, Medicare, Unemp. Ins.		(\$14,000.00)	(\$4,500.00)	(\$4,500.00)	(\$4,500.00)	(\$4,500.00)	(\$18,000.00)
Salary Contingency		(\$2,594.24)	(\$660.00)	(\$660.00)	(\$660.00)	(\$660.00)	(\$3,000.00)
Total Salaries & Benefits	(\$140,000.00)	(\$168,032.96)	(\$51,250.00)	(\$51,250.00)	(\$51,250.00)	(\$51,250.00)	(\$200,000.00)
Support Services							
Rent (in-kind expense)		(\$7,000.00)	(\$1,750.00)	(\$1,750.00)	(\$1,750.00)	(\$1,750.00)	(\$7,000.00)
Communication							
Ads		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Website Hosting/Keymail (newsletter)		(\$6,000.00)	(\$1,500.00)	(\$1,500.00)	(\$1,500.00)	(\$1,500.00)	(\$6,000.00)
Associations Dues & Subscriptions		(\$2,000.00)	(\$500.00)	(\$500.00)	(\$500.00)	(\$500.00)	(\$2,000.00)
Equipment rent/lease							
Copier		(\$3,300.00)	(\$1,000.00)	(\$1,000.00)	(\$650.00)	(\$650.00)	(\$3,300.00)
Licenses & Permits		(\$500.00)	(\$125.00)	(\$125.00)	(\$125.00)	(\$125.00)	(\$500.00)
Office supplies							
Paper		(\$600.00)	(\$150.00)	(\$150.00)	(\$150.00)	(\$150.00)	(\$600.00)
Other		(\$100.00)	(\$25.00)	(\$25.00)	(\$25.00)	(\$25.00)	(\$100.00)
Catering		(\$3,500.00)	(\$875.00)	(\$875.00)	(\$875.00)	(\$875.00)	(\$3,500.00)
Printing & Reproduction							
Maps		(\$250.00)	(\$125.00)	(\$125.00)	\$0.00	\$0.00	(\$250.00)
Documents		(\$3,000.00)	(\$750.00)	(\$750.00)	(\$750.00)	(\$750.00)	(\$3,000.00)
Postage		(\$500.00)	(\$125.00)	(\$125.00)	(\$125.00)	(\$125.00)	(\$500.00)
Supplies (non-operating)		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Telephone							
Regular		(\$750.00)	(\$187.50)	(\$187.50)	(\$187.50)	(\$187.50)	(\$750.00)
Total Support Services	(\$24,500.00)	(\$27,500.00)	(\$7,112.50)	(\$7,112.50)	(\$6,637.50)	(\$6,637.50)	(\$27,500.00)

Professional Services	2011 Total	2012 YEP	2014 (1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2014 Total
Professional Support fees							
IT Consultants/Accountants/Audit/Insurance		(\$18,000.00)	(\$6,250.00)	(\$6,250.00)	(\$6,250.00)	(\$6,250.00)	(\$25,000.00)
Total Professional Services	(\$18,000.00)	(\$18,000.00)	(\$6,250.00)	(\$6,250.00)	(\$6,250.00)	(\$6,250.00)	(\$25,000.00)
Travel & Training	2011 Total	2012 YEP	2014 (1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2014 Total
Conference Fees		(\$5,750.00)	(\$1,875.00)	(\$1,875.00)	(\$1,000.00)	(\$1,000.00)	(\$5,750.00)
Business Meetings		(\$1,330.00)	(\$332.50)	(\$332.50)	(\$332.50)	(\$332.50)	(\$1,330.00)
Staff Development		(\$750.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Travel							
Meals		(\$1,700.00)	(\$425.00)	(\$425.00)	(\$425.00)	(\$425.00)	(\$1,700.00)
Travel Reimbursements @ 0.54/mile		(\$6,000.00)	(\$1,500.00)	(\$1,500.00)	(\$1,500.00)	(\$1,500.00)	(\$6,000.00)
Lodging		(\$2,500.00)	(\$625.00)	(\$625.00)	(\$625.00)	(\$625.00)	(\$2,500.00)
Other		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Travel & Training	(\$15,280.00)	(\$18,030.00)	(\$4,757.50)	(\$4,757.50)	(\$3,882.50)	(\$3,882.50)	(\$17,280.00)
Contingencies	2011 Total	2012 YEP	2014 (1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2014 Total
Contingencies		(\$5,000.00)	(\$1,250.00)	(\$1,250.00)	(\$1,250.00)	(\$1,250.00)	(\$5,000.00)
Total Contingencies	(\$5,000.00)	(\$5,000.00)	(\$1,250.00)	(\$1,250.00)	(\$1,250.00)	(\$1,250.00)	(\$5,000.00)
Workshop Expenses	2011 Total	2012 YEP	2014 (1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2014 Total
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Workshop Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Grant Expenses	2011 Total	2012 YEP	2014 (1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2014 Total
Rockefeller/Collective Strength Research	\$0.00	\$0.00	(\$13,300.00)	\$0.00	\$0.00	\$0.00	(\$13,300.00)
Surdna Regranting		(\$75,000.00)	(\$25,000.00)	\$0.00	\$0.00	\$0.00	(\$25,000.00)
Total Grant Expenses	\$0.00	(\$75,000.00)	(\$38,300.00)	\$0.00	\$0.00	\$0.00	(\$38,300.00)
Program Expenses	2011 Total	2012 YEP	2014 (1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2014 Total
Convening the Region Summit		(\$25,000.00)	\$0.00	(\$25,000.00)	\$0.00	\$0.00	(\$25,000.00)
Regional Communication		(\$2,500.00)	\$0.00	(\$2,500.00)	\$0.00	\$0.00	(\$2,500.00)
Development Consultants		\$0.00	(\$20,000.00)				(\$20,000.00)
Research & Data		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Rural Issues		(\$12,500.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Program Expenses	(\$40,000.00)	(\$40,000.00)	(\$20,000.00)	(\$27,500.00)	\$0.00	\$0.00	(\$47,500.00)

Capital Expenses	2011 Total	2012 YEP	2014 (1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2014Total
Software		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Equipment		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Laptop		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Computer		\$0.00	(\$750.00)	\$0.00	\$0.00	\$0.00	(\$750.00)
Printer		\$0.00	(\$250.00)	\$0.00	\$0.00	\$0.00	(\$250.00)
Plotter		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Capital Expenses	\$0.00	\$0.00	(\$1,000.00)	\$0.00	\$0.00	\$0.00	(\$1,000.00)
Total Expenses	2011 Total	2012 YEP	2014 (1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2014 Total
	(\$242,780.00)	(\$351,562.96)	(\$129,920.00)	(\$98,120.00)	(\$69,270.00)	(\$69,270.00)	(\$366,580.00)
Budget Summary	2011 Total	2012 YEP	2014(1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2014 Total
Unrestricted Revenue	\$191,000.00	\$278,000.00	\$236,083.00	\$52,750.00	\$12,750.00	\$32,250.00	\$333,833.00
Restricted Revenue	\$43,000.00	\$93,000.00	\$25,750.00	\$7,750.00	\$3,250.00	\$3,250.00	\$40,000.00
In-kind Revenue	\$10,000.00	\$10,000.00	\$1,750.00	\$7,250.00	\$1,750.00	\$1,750.00	\$12,500.00
Total Revenue	\$244,000.00	\$381,000.00	\$263,583.00	\$67,750.00	\$17,750.00	\$37,250.00	\$386,333.00
Operations & Salaries	(\$202,780.00)	(\$236,562.96)	(\$70,620.00)	(\$70,620.00)	(\$69,270.00)	(\$69,270.00)	(\$279,780.00)
Grant Expenses	\$0.00	(\$75,000.00)	(\$38,300.00)	\$0.00	\$0.00	\$0.00	(\$38,300.00)
Program Expenses	(\$40,000.00)	(\$40,000.00)	(\$20,000.00)	(\$27,500.00)	\$0.00	\$0.00	(\$47,500.00)
Capital Expenses	\$0.00	\$0.00	(\$1,000.00)	\$0.00	\$0.00	\$0.00	(\$1,000.00)
Total Expenses	(\$242,780.00)	(\$351,562.96)	(\$129,920.00)	(\$98,120.00)	(\$69,270.00)	(\$69,270.00)	(\$366,580.00)
Budget Balance	2011 Total	2012 YEP	2014 (1st Qtr	2nd Qtr	3rd Qtr	4th Qtr)	2014 Total
	\$1,220.00	\$29,437.04	\$133,663.00	(\$30,370.00)	(\$51,520.00)	(\$32,020.00)	\$33,053.00