

Governor's Books from Birth Foundation

Fiscal Year 2019 Budget

	APPROVED 2018-2019 Budget
OPERATING REVENUES	
Grants - State of Tennessee - current year	\$ 4,525,000.00
Respective county payments for books	\$ 3,872,825.36
Interest income	\$ 10,000.00
Dividend Income	\$ 100,000.00
TOTAL OPERATING REVENUES	\$ 8,507,825.36
 PROGRAM COSTS	
Books and mailings	\$ 7,745,650.72
Marketing & supplies	\$ 90,000.00
Travel expenses	\$ 22,500.00
Workshop expenses	\$ 12,500.00
 TOTAL PROGRAM/BOOK COSTS	 \$ 7,870,650.72
 OPERATING REVENUES OVER (UNDER) PROGRAM COSTS	 \$ 637,174.64
 ADMINISTRATIVE EXPENSES	
Bank charges	\$ 9,000.00
Dues and subscriptions	\$ 3,500.00
Health insurance	\$ 41,219.97
Insurance	\$ 6,500.00
IT Support & Computers	\$ 8,000.00
Licenses and taxes	\$ 600.00
Office supplies and expense	\$ 4,000.00
Office Furniture - to be capitalized	\$ 6,000.00
Payroll taxes	\$ 27,841.42
Postage and shipping	\$ 7,500.00
Professional fees	\$ 85,000.00
Rent	\$ 14,164.16
Rent - equipment	\$ 2,500.00
Retirement plan expense	\$ 49,543.82
Salaries and wages	\$ 363,305.27
Seminars & training	\$ 2,500.00
Telecommunications	\$ 6,000.00
 TOTAL OPERATING EXPENSES	 \$ 637,174.64
 OPERATING REVENUES OVER (UNDER) OPERATING EXPENSES	 \$ -