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03/07/13
Accrual Basis

United Way of Rutherford and Cannon Counties
Proposed Budget 2013/2014

	2014 Projected Budget	2013 Annual Budget	2012 Annual Budget
Ordinary Income/Expense			
Income			
4100 · Campaign Revenue			
4100-01 · Revenue (Campaign) 2009/2010	-		
4100-02 · Revenue (Campaign) - 2010/2011	-		0.00
4100-03 · Revenue (Campaign) - 2011/2012		0.00	1,645,000.00
4100-04 · Revenue (Campaign) - 2012/2013		2,659,764.00	0.00
4100-05 · Revenue (Campaign) - 2013/2014	2,851,236.00	0.00	0.00
Total 4100 · Campaign Revenue	2,851,236.00	2,659,764.00	1,645,000.00
4111 · - Net Assets Released from Rest			
4121 · Grant Funding			
4121-02 · Grant Funding Received	15,000.00	6,000.00	5,500.00
Total 4121 · Grant Funding	15,000.00	6,000.00	5,500.00
4151 · Dividend income-endowment	7,000.00	5,604.00	10,000.00
4152 · Dividend income-investment	18,000.00	15,300.00	0.00
4153 · Realized gain/loss endowment	8,000.00	-2,100.00	1,000.00
4154 · Realized gain/loss investment	25,000.00	15,000.00	35,000.00
4155 · Unrealized gain/loss endowment	3,000.00	-6,600.00	0.00
4170 · Interest Income	2,000.00	3,096.00	5,000.00
4201 · Miscellaneous Revenue	-		
4500 · - In-Kind Donations	-	3,996.00	4,000.00
Total Income	2,929,236.00	2,700,060.00	1,705,500.00
Gross Profit	2,929,236.00	2,700,060.00	1,705,500.00
Expense			
7100 · Depreciation & amortization exp			
7100-01 · Deprec & amort - allowable	5,200.00	9,204.00	0.00
Total 7100 · Depreciation & amortization exp	5,200.00	9,204.00	0.00
7120 · Accountant	9,200.00	9,204.00	8,750.00
7130 · Advertising	6,000.00	9,995.00	10,000.00
7140 · Bank Fees	1,100.00	1,296.00	2,500.00
7145 · Investment Fund/ Fees	8,700.00	9,396.00	35,000.00
7150 · Conference Fees	1,000.00	2,004.00	0.00
7160 · Employee Development	2,000.00	3,000.00	1,000.00
7170 · Equipment			
7170-01 · Equipment Maintenance/Rental	5,988.00	5,004.00	7,900.00
7170-02 · Equipment - Other	-	2,496.00	2,000.00
Total 7170 · Equipment	5,988.00	7,500.00	9,900.00
7180 · Incentives/Campaign Supplies	6,000.00	6,500.00	4,519.00
7190 · Insurance	4,000.00	4,200.00	5,000.00
7201 · Meeting Expense	2,200.00	2,496.00	4,500.00
7211 · Memberships/Publications/Subs			
7211-01 · Membership Dues/UWWW/UWTN/HON	33,000.00	33,000.00	33,000.00
7211-02 · Subs/Membr-Chambers/SB6/Pubs	1,200.00	996.00	800.00
Total 7211 · Memberships/Publications/Subs	34,200.00	33,996.00	33,800.00
7221 · Miscellaneous Expense	5,500.00	5,749.00	800.00
7231 · Office Supplies	7,000.00	6,900.00	7,580.00
7241 · Outside Professional Services			
7241-01 · Web Design & Hosting	1,100.00	504.00	2,040.00
7241-02 · Support - ANDAR	2,600.00	2,100.00	1,960.00
7241-03 · Third Party computer support	4,640.00	3,700.00	1,000.00
Total 7241 · Outside Professional Services	8,340.00	6,304.00	5,000.00

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7251 · Printing	12,000.00	13,200.00	12,100.00
7260 · Rent	30,600.00	30,600.00	31,000.00
7300 · Salaries & Benefits			
7301 · Health Insurance	72,000.00	65,004.00	60,000.00
7302 · Life Insurance	2,600.00	2,304.00	2,250.00
7303 · Payroll Taxes			
7303-01 · State Unemployment expense	1,000.00	1,200.00	0.00
7303-02 · Employer FICA	32,359.50	31,500.00	40,000.00
Total 7303 · Payroll Taxes	33,359.50	32,700.00	40,000.00
7304 · Salaries	423,000.00	411,000.00	403,000.00
7305 · Retirement - Employer Contribut	9,810.00	8,600.00	11,785.00
Total 7300 · Salaries & Benefits	540,769.50	519,608.00	517,035.00
7400 · Signage	1,000.00	3,996.00	4,340.00
7410 · Software & Hardware below Cap	1,200.00	1,200.00	1,000.00
7420 · Taxes/Permits	1,200.00	1,000.00	1,500.00
7430 · Telephone	9,000.00	9,996.00	10,500.00
7440 · Travel			
7440-01 · Airfare	-	996.00	250.00
7440-02 · Lodging	1,000.00	996.00	250.00
7440-03 · Meals	1,000.00	1,008.00	1,000.00
7440-04 · Mileage	8,000.00	8,004.00	6,000.00
7440-05 · Other Travel Expense	500.00	492.00	300.00
Total 7440 · Travel	10,500.00	11,496.00	7,800.00
7450 · Volunteer Appreciation	1,500.00	2,600.00	1,500.00
7460 · Postage	4,000.00	3,504.00	3,500.00
Total Expense	718,197.50	714,944.00	718,624.00
Net Ordinary Income	2,211,038.50	1,985,116.00	986,876.00
Other Income/Expense			
Other Income			
8001 . Campaign Kick Off Revenue			2,000.00
8006 · Women's Initiative revenue			0.00
8101 · Sponsorships Recv'd	19,500.00	19,500.00	2,500.00
8200 · Community celebration revenue	2,000.00	1,000.00	12,500.00
8201 . Stuff the Bus revenue			0.00
8202 . Days of Action revenue			3,250.00
8205 · 3 Point Play revenue	1,000.00	1,500.00	1,700.00
8206 · United We Style Fashion Show	12,000.00	14,000.00	0.00
8300 · EFSP Grant Award	1,500.00	1,500.00	3,500.00
8311 . Leadership Breakfast			5,000.00
8400 · Red White & Blues Revenue	37,000.00	36,600.00	20,000.00
8430 · Run United 5K Revenue	3,000.00	2,000.00	0.00
8455 . DeTouqueville Event revenue			300.00
Total Other Income	76,000.00	76,100.00	50,750.00
Other Expense			
9001 · Campaign kick off event exp	600.00	250.00	2,500.00
9003 · Grant Funding Expenditures	15,000.00		0.00
9003-01 · HCA Grant - Success by Six	-		0.00
Total 9003 · Grant Funding Expenditures	15,000.00		0.00
9006 · Women's Initiative	500.00	504.00	0.00
9050 · 211 Dues	24,000.00	24,000.00	30,000.00
9100 · Allocations expense to agencies	1,891,139.50	1,825,562.00	0.00
9105 · - Designation Expense to Agenci	315,849.00	171,747.00	0.00

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9200 · Community celebration exp	10,000.00	10,000.00	10,000.00
9201 · Stuff the Bus			0.00
9202 · Day of Action expense	3,250.00	3,250.00	3,250.00
9205 · 3 Point Play Expense	200.00	200.00	225.00
9206 · United We Style Fashion Expense	6,000.00	8,000.00	0.00
9311 · Leadership Breakfast Expense	5,000.00	5,000.00	5,000.00
9400 · Red, White & Blues Event	12,000.00	12,000.00	9,000.00
9430 · Run United 5K Expense	2,000.00	200.00	0.00
9455 · DeTocqueville Event Expenses	500.00	500.00	300.00
9500 · Allocation Meeting Expenses	1,000.00		0.00
Total Other Expense	2,287,038.50	2,061,213.00	60,275.00
Net Other Income	-2,211,038.50	-1,985,113.00	-9,525.00
Net Income	**0.00**	**3.00**	**977,351.00**