

Girl Scout Council of Cumberland Valley

Operating Income Budget

Description	Year End Projections FY 05-06			Approved Budget FY 05-06			Proposed Budget FY 06-07		
	% of Total	Amount	% variance from Budget	% of Total	Amount	% Change 04-05 Budget	% of Total	Amount	% Change 05-06 Budget
Annual Giving									
1 General campaign	14.38%	675,000	-3.5%	14.55%	\$699,200	21.6%	15.68%	\$760,000	8.70%
2 United Way Designations	0.96%	45,000	12.5%	0.83%	40,000	0.0%	0.87%	42,000	5.00%
3 Grants	0.53%	25,000	-75.0%	2.08%	100,000	3.6%	0.52%	25,000	-75.00%
4 Family Contributions Campaign	1.58%	74,000	-4.8%	1.62%	77,700	-2.9%	1.60%	77,700	0.00%
5 Golf Tournament	0.68%	32,000	-39.0%	1.09%	52,500	0.0%	1.07%	52,000	-0.95%
6 Gold Community Lunch	1.92%	90,000	0.0%	1.87%	90,000	-5.3%	1.96%	95,000	5.56%
7 Subtotal - Annual Giving	20.04%	941,000	-11.2%	22.04%	\$1,059,400	12.8%	21.70%	\$1,051,700	-0.73%
8 United Way Allocations	7.99%	375,000	-3.8%	8.11%	\$390,000	-2.5%	7.43%	\$360,000	-7.69%
10 Camp Fees (gross)	8.03%	377,000	-2.4%	8.04%	\$386,319	10.4%	7.96%	\$385,850	-0.12%
11 Program Fees (gross)	1.83%	86,000	-22.4%	2.31%	110,800	-2.9%	2.52%	122,100	10.20%
12 Interest Income	0.53%	25,000	0.0%	0.52%	25,000	-70.6%	0.52%	25,000	0.00%
13 Retail Sales (net)	1.19%	56,000	-15.2%	1.37%	66,000	46.7%	1.28%	62,000	-6.06%
14 Subtotal - Operating Income	39.61%	\$1,860,000	-8.7%	42.39%	\$2,037,519	32.9%	41.40%	\$2,006,650	-1.52%
15 Plus Girl Generated Inc Supplement									
16 Fall Sale	1.53%	72,000	-9.6%	1.66%	\$79,627	13.8%	1.79%	\$87,000	9.26%
17 Cookie Sale	58.85%	2,763,450	2.8%	55.95%	2,689,035	0.5%	56.81%	2,753,546	2.40%
18 Total Girl Generated Supplement	60.4%	\$2,835,450	2.4%	57.61%	\$2,768,662	0.8%	58.60%	\$2,840,546	2.60%
19 Total Operating Income	100%	\$4,695,450	-2.3%	100.00%	\$4,806,181	12.3%	100.00%	\$4,847,196	0.85%
20 Summary of Cookie Sale Usage									
21 Gross Cookie Sale		2,905,371			\$3,052,119			\$2,884,297	
22 Amount needed for operations		(2,763,450)			(2,689,035)			(2,753,546)	
23 Net Surplus or Deficit		\$141,921			\$363,084			\$130,751	
24 Capital Budget		(140,000)			(\$175,000)			(\$125,000)	
25 Inc/Dec to Camping & Special Projects Fund		\$1,921			\$188,084			\$5,751	