FiftyForward

Consolidated Financial Statements For the Years Ended June 30, 2021 and 2020

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FiftyForward

Roster of Officials June 30, 2021

Financial Management Officials

Sallie Hussey Teresa McDaniel

Audit Committee

Theresa Zuckowsky, Chair Lamar Moore, Co-chair Pete Stringer Dan Curran Robin Fritz Neil Amrhein Jimmy Allen

Board of Directors

Jimmy Allen Mike Alleyne Neil Amrhein Newtonia Coleman Debbie Crigger, Secretary Mike Edgeworth Tracy Evers, Treasurer Vanessa Hickman Erin Johnson Manju Kandula James Lancaster Javier Martinez Sally McKay Lamar Moore **Becky Nergenah Sanders** William Scarborough Pete Stringer Paige Thompson Andrea Turner Cynthia Whitfield-Story Karen Williams Lynn Winans Beth Woodard Donna Yurdin Theresa Zuckowsky, Board Chair Patricia Hart, Lifetime, Non-voting Member



Independent Auditor's Report

Board of Directors FiftyForward

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of FiftyForward and its affiliates (a not-forprofit organization) (collectively, the Organization), which comprise the consolidated statements of financial position as of June 30, 2021 and 2020, the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements (collectively, the financial statements).

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FiftyForward and its affiliates as of June 30, 2021 and 2020, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Schedule of Expenditures of Federal Awards and State Financial Assistance, as required by Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating schedules of financial position and schedules of activities are presented for purposes of additional analysis rather than to present the financial position, results of operations and cash flows of the individual entities and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The consolidating schedules of financial position and schedules of activities has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise FiftyForward's basic financial statements. The Roster of Officials is presented for purposes of additional analysis and is not a required part of the basic financial statements.

The Roster of Officials has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on the information.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 14, 2021, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance and compliance.

Blankenship CPA Group, Puc

Blankenship CPA Group, PLLC Goodlettsville, Tennessee October 14, 2021



FiftyForward Consolidated Statements of Financial Position June 30, 2021 and 2020

	2021	2020
Assets		
Current assets		
Cash	\$ 1,325,897	\$ 1,478,092
Accounts receivable	21,282	74,434
Grants receivable	119,621	50,114
Promises to give	531,957	473,913
Conservator receivables	16,934	106,384
Prepaid expenses and other assets	5,643	28,087
Prepaid rent, current portion	 113,223	 113,223
Total current assets	2,134,557	2,324,247
Fixed assets, net	6,934,524	7,326,822
Cash restricted for long-term purposes	59,134	71,077
Investments	1,753,369	1,466,599
Conservator trust funds	5,224,956	4,677,130
Prepaid rent, long-term portion	682,087	795,310
Pension plan overfunding	 -	 27,706
Total assets	\$ 16,788,627	\$ 16,688,891
Liabilities and Net Assets		
Current liabilities		
Accounts payable	\$ 69,996	\$ 76,629
Accrued expenses	105,181	105,129
Deferred revenue	 400	 26,537
Total current liabilities	175,577	208,295
Conservator trust funds	 5,224,956	 4,677,130
Total liabilities	5,400,533	4,885,425
Net assets		
Without donor restrictions	9,044,362	9,793,892
With donor restrictions	 2,343,732	 2,009,574
Total net assets	 11,388,094	 11,803,466
Total liabilities and net assets	\$ 16,788,627	\$ 16,688,891

FiftyForward Consolidated Statement of Activities For the Year Ended June 30, 2021

	Without donor restrictions	With donor restrictions	Total
Public Support and Revenues			
Contributions	\$ 1,155,822	\$ 232,829	\$ 1,388,651
Grant revenues	1,272,839	-	1,272,839
United Way	7,438	297,400	304,838
Service fees	361,811	-	361,811
Special events	184,082	-	184,082
Membership dues	90,068	-	90,068
Investment income	-	376,770	376,770
In-kind contributions	57,699	-	57,699
Other income	149,632	-	149,632
Rental income	54,620	-	54,620
Gain on disposal of assets	7,000	-	7,000
Net assets released from restrictions	572,841	(572,841)	
Total public support and revenues	3,913,852	334,158	4,248,010
Expenses			
Program services	3,508,606	-	3,508,606
Support services	1,154,776	-	1,154,776
Total expenses	4,663,382	-	4,663,382
Change in net assets	(749,530)	334,158	(415,372)
Net assets, beginning of year	9,793,892	2,009,574	11,803,466
Net assets, end of year	\$ 9,044,362	\$ 2,343,732	\$ 11,388,094

FiftyForward Consolidated Statement of Activities For the Year Ended June 30, 2020

	Without donor restrictions		With donor restrictions		Total	
Public Support and Revenues						
Contributions	\$	1,875,486	\$	173,498	\$ 2,048,984	
Grant revenues		1,234,564		-	1,234,564	
United Way		25,285		297,400	322,685	
Service fees		720,699		-	720,699	
Special events		224,283		-	224,283	
Membership dues		139,655		-	139,655	
Ticket sales		134,066		-	134,066	
Investment income		548		3,853	4,401	
In-kind contributions		78,386		-	78,386	
Other income		41,858		-	41,858	
Rental income		202,503		-	202,503	
Gain on disposal of assets		11,000		-	11,000	
Net assets released from restrictions		1,688,210		(1,688,210)	 -	
Total public support and revenues		6,376,543		(1,213,459)	5,163,084	
Expenses						
Program services		4,236,896		-	4,236,896	
Support services		1,171,590		-	 1,171,590	
Total expenses		5,408,486		-	5,408,486	
Change in net assets		968,057		(1,213,459)	(245,402)	
Net assets, beginning of year		8,825,835		3,223,033	 12,048,868	
Net assets, end of year	\$	9,793,892	\$	2,009,574	\$ 11,803,466	

FiftyForward Consolidated Statement of Functional Expenses For the Year Ended June 30, 2021

		Program services	S	S			
	Life-long learning	Supportive care	Total program services	Management and general	Fundraising	Total supporting services	Total
Salaries	\$ 876,410	\$ 529,207	\$ 1,405,617	\$ 521,322	\$ 211,534	\$ 732,856	\$ 2,138,473
Payroll taxes and benefits	219,270	113,894	333,164	119,178	49,442	168,620	501,784
Conferences and meetings	2,298	3,013	5,311	3,665	-	3,665	8,976
Insurance	54,218	26,725	80,943	13,654	6,911	20,565	101,508
Marketing	-	16,798	16,798	10,943	7,280	18,223	35,021
Occupancy	417,714	85,433	503,147	25,244	9,617	34,861	538,008
Printing and publications	-	-	-	8,937	-	8,937	8,937
Professional fees	217,898	93,606	311,504	24,818	9,754	34,572	346,076
Repairs and maintenance	142,327	43,960	186,287	10,155	19,006	29,161	215,448
Supplies	51,765	139,862	191,627	11,386	34,116	45,502	237,129
Travel	7,800	11,562	19,362	579	-	579	19,941
Bank fees	5,140	349	5,489	1,946	1,621	3,567	9,056
Other	7,677	3,277	10,954	105		105	11,059
	2,002,517	1,067,686	3,070,203	751,932	349,281	1,101,213	4,171,416
Depreciation	377,716	80,516	458,232	25,355	8,379	33,734	491,966
	\$ 2,380,233	\$ 1,148,202	\$ 3,528,435	\$ 777,287	\$ 357,660	\$ 1,134,947	\$ 4,663,382

FiftyForward Consolidated Statement of Functional Expenses For the Year Ended June 30, 2020

		S					
	Life-long learning	Supportive care	Total program services	Management and general	Fundraising	Total supporting services	Total
Salaries	\$ 992,883	\$ 647,244	\$ 1,640,127	\$ 528,946	\$ 194,328	\$ 723,274	\$ 2,363,401
Payroll taxes and benefits	211,897	131,178	343,075	134,837	38,607	173,444	516,519
Conferences and meetings	5,124	5,283	10,407	12,822	810	13,632	24,039
Dues	2,155	3,986	6,141	4,994	-	4,994	11,135
Insurance	65,449	31,678	97,127	21,281	7,165	28,446	125,573
Marketing	3,811	2,851	6,662	18,201	16,007	34,208	40,870
Occupancy	465,938	67,486	533,424	27,845	8,423	36,268	569,692
Postage	3,307	931	4,238	3,559	4,538	8,097	12,335
Printing and publications	-	-	-	12,294	-	12,294	12,294
Professional fees	322,693	64,795	387,488	25,925	10,409	36,334	423,822
Repairs and maintenance	124,519	38,460	162,979	8,884	16,628	25,512	188,491
Supplies	122,237	115,734	237,971	9,790	41,725	51,515	289,486
Travel	230,065	22,274	252,339	4,286	419	4,705	257,044
Bank fees	23,022	344	23,366	194	2,712	2,906	26,272
Other	7,554	24,536	32,090		-		32,090
	2,580,654	1,156,780	3,737,434	813,858	341,771	1,155,629	4,893,063
Depreciation	450,639	48,823	499,462	15,961		15,961	515,423
	\$ 3,031,293	\$ 1,205,603	\$ 4,236,896	\$ 829,819	\$ 341,771	\$ 1,171,590	\$ 5,408,486

FiftyForward Consolidated Statements of Cash Flows For the Years Ended June 30, 2021 and 2020

	2021	2020
Cash, beginning of year	\$ 1,549,169	\$ 1,478,044
Cash flows from operating activities		
Change in net assets	(415,372)	(245,402)
Adjustments to reconcile change in net assets to net cash		
provided (used) by operating activities:		
Depreciation	491,966	515,423
Amortization of prepaid lease	113,223	113,223
Realized and unrealized losses (gains) on investments, net	(342,423)	19,167
Contributed stock	(25,164)	-
Gain on sale of property and equipment	(7,000)	(11,000)
Change in:		
Accounts receivable	53,152	3,596
Grants receivable	(69,507)	176,543
Promises to give	(58,044)	(40,136)
Conservator receivables	89,450	(24,040)
Prepaid expenses and other assets	22,444	100,047
Accounts payable	(6,633)	(61,536)
Accrued expenses	52	3,127
Due to grantor	-	(250,000)
Accrued pension plan Deferred revenue	27,706 (26,137)	(7,822)
	 	 (156,953)
Net cash provided (used) by operating activities	(152,287)	134,237
Cash flows from investing activities		
Knowles Trust Fund proceeds	634,764	915,142
Knowles Trust Fund purchases	(579,111)	(848,162)
Proceeds from sale of contributed stock	25,164	-
Proceeds from the sale of fixed assets	7,000	11,000
Purchase of fixed assets	 (99,668)	 (141,092)
Net cash provided (used) by investing activities	(11,851)	(63,112)
Net change in cash	 (164,138)	 71,125
Cash, end of year	\$ 1,385,031	\$ 1,549,169
Reconciliation to consolidated statements of financial position		
Cash	\$ 1,325,897	\$ 1,478,092
Cash restricted for long-term purposes	 59,134	 71,077
	\$ 1,385,031	\$ 1,549,169

Nature of Activities

Senior Citizens, Incorporated, dba FiftyForward (the Organization), provides programs and services designed to keep seniors, 50 years of age and older, fit, healthy, and involved; and to provide social services to enable home-bound seniors to remain independent in their own homes as long as possible. Supportive services include management and general and fundraising expenses not directly identifiable to any program, but indispensable to these activities and to FiftyForward's existence.

The J. B. Knowles Trust (the Trust) was established to assist in paying for the operating expenses of Knowles Senior Center. FiftyForward and the Trust are governed by the same Board of Directors.

Senior Center for the Arts, Inc. (SCA), is a not-for-profit organization created to support art programs. FiftyForward's Board of Directors appoints the board of SCA and has an economic interest in SCA.

Principles of Consolidation

FiftyForward, the Trust, and SCA are included in the accompanying financial statements. All significant inter-entity transactions and balances have been eliminated in consolidation.

The financial position and results of operations for SCA are excluded for the year ended June 30, 2021 as they are not material to the financial statements as a whole. The financial position and results of operations of SCA for the year ended June 30, 2020 are included in the financial statements.

Financial Statement Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (US GAAP) as prescribed for not-for-profit organizations. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets that are available for use at the discretion of the Organization's Board of Directors and/or management for general operating purposes. These net assets may be used at the discretion of the Organization's management and board of directors.

Net assets with donor restrictions – Net assets whose use is limited by donor-imposed, time and/or purpose restrictions. When a donor restriction expires (when a stipulated time restriction ends or purpose restriction is accomplished), the net assets are reclassified as net assets without donor restriction and reported in the consolidated statements of activities as assets released from restrictions. Contributions which are restricted for specific programs are reflected as unrestricted revenue if these funds are received and spent in the same fiscal year.

Some net assets with donor restrictions include a stipulation that assets provided be maintained permanently while permitting the Organization to expend the income generated by the assets in accordance with the provisions of additional donor-imposed stipulations or a spending policy approved by the Board of Directors.

Cash

The Organization considers all highly liquid investments with an original maturity when purchased of three months or less to be cash equivalents.

Unconditional Promises to Give

Contributions are recognized when a donor makes an unconditional promise to give to the Organization. Contributions that are not restricted, or are restricted by the donor and the restriction expires during the fiscal year, are reported as increases in net assets without donor restrictions. All other contributions are reported as increases in net assets with donor restrictions. Management considers all unconditional promises to give to be fully collectible at June 30, 2021 and 2020. Accordingly, no allowance for doubtful accounts has been recorded in the accompanying consolidated statements of financial position.

Accounts Receivable

Accounts receivable are stated at their net realizable value. It is the opinion of management that all accounts receivable at June 30, 2021 and 2020, are fully collectible.

Fixed Assets

The Organization capitalizes all expenses for land, building, and equipment in excess of \$5,000. Land, building, and equipment are carried at cost or, if donated, at the estimated fair value at the date of donation. Depreciation is computed on a straight-line basis over the estimated useful life of the asset, which ranges from 3 to 40 years.

Investments

The Organization accounts for investments in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) guidelines for not-for-profit organizations. Under these guidelines, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the consolidated statements of financial position. Investment income and realized and unrealized gains and losses are reported as changes in net assets without donor restriction unless the use of income has been restricted by the donor. See note 3 for additional information on fair value measurements.

Deferred Revenue

Amounts received in advance for service and program fees are deferred and recognized when earned.

Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes

FiftyForward and SCA are not-for-profit entities that are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Trust's income is set aside for charitable purposes. As such, its income is not subject to federal income tax. Accordingly, the Organization has made no provision for income taxes.

PPP Loan

On January 30, 2020, the World Health Organization declared the COVID-19 outbreak a "Public Health Emergency of International Concern" and on March 11, 2020, declared it to be a pandemic. The Organization received a loan in accordance with the Paycheck Protection Program (PPP) section of the Coronavirus Aid, Relief, and Economic Security Act (the CARES Act). US GAAP provides organizations with two alternatives for reporting the loan and any future forgiveness: 1) proceeds can be treated as debt and future forgiveness recognized as income when the loan or any portion thereof is formally discharged; or 2) proceeds can be treated as a conditional contribution where they recognize a refundable advance and derecognize the liability, and recognize income, as the conditions for forgiveness are substantially met or explicitly waived. The Organization elected to treat the PPP loan as a conditional contribution and was fully recognized as revenue during the year ended June 30, 2020. The Organization received notice of forgiveness from the Small Business Administration on June 23, 2021.

Donated Goods and Services

The value of donated goods and services meeting the criteria for recognition are recorded as in-kind contributions, with the corresponding expenses recorded, when the fair values of the goods and services are available.

Revenue Recognition

On July 1, 2019, the Organization adopted Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers and all subsequent amendments to the ASU* (collectively, ASC 606), which supersedes most existing revenue recognition guidance and outlines a single comprehensive standard for revenue recognition across all industries. ASC 606 requires revenue to be recognized in an amount that reflects the consideration the entity expects to be entitled in an exchange of goods or services. The Organization performed an analysis of revenue streams and transitions to determine in-scope applicability. The adoption of ASC 606 did not materially impact the financial statements and related disclosures.

On July 1, 2019, the Organization adopted ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made.* The adoption of this ASU resulted in the treatment of most governmental grants as donor-restricted conditional contributions rather than exchange transactions. The new standard also clarified the criteria for evaluating whether contributions are unconditional or conditional. The adoption of this ASU did not materially impact the financial statements and related disclosures.

Grant revenues are recognized when qualified reimbursable expenses are incurred or when services are performed. Grant funds received in advance are recognized as deferred grant revenue until earned. Grant receivables represent amounts due from grants which have been earned but not received. All grant receivables are reported at estimated collectible amounts.

Donated materials and equipment, if any, are reflected as contributions in the accompanying financial statements at their estimated fair values at date of receipt. Amounts for donated services are not reflected in the financial statements as no objective basis is available to measure the value of such services. However, a substantial number of volunteers have donated significant amounts of their time in program services.

Contributions and Support

Contributions received are recorded as increases in net assets without donor restrictions or with donor restrictions depending on the existence and/or nature of any donor restrictions. Contributions are considered to be available for general operations use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as increases to net assets with donor restrictions. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets are reclassified to net assets without donor restrictions and are reported in the statements of activities as net assets released from restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, the support is reported as increases to net assets without donor restrictions.

Functional Allocation of Expenses

The consolidated statements of functional expenses present expenses by function and natural classification. Expenses directly attributable to a specific functional area of the Organization are reported as expenses of those functional areas. A portion of general and administrative costs that benefit multiple functional areas have been allocated among the programs and supporting services as follows:

	Method of allocation
Depreciation	Square footage
Occupancy	Square footage
Professional fees	Time and effort
Repairs and maintenance	Time and effort
Salaries, payroll taxes, and benefits	Time and effort
Travel	Time and effort

Restricted Endowment Funds

The Uniform Prudent Management Institutional Funds Act (UPMIFA) was enacted in Tennessee effective July 1, 2007. The FASB ASC 958-205 provides guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of UPMIFA. The guidance requires that the amount of net assets with donor restrictions (a time restriction in perpetuity) cannot be reduced by losses on investments of the funds or by an organization's expenditures from the fund unless the donor required the gift to be held in specific investments or under special circumstances necessary to comply with donor intentions. It also requires disclosure of a description of the governing board's interpretation of the law that underlies the Organization's net asset classification of donor-restricted endowment funds, a description of the Organization's policies for the appropriation of endowment assets for expenditures (endowment spending policies), a description of the Organization's net asset classification's endowment investment policies, and additional disclosures not previously required. These disclosures are provided in note 10.

Note 2. Liquidity and Availability of Resources

The following represents the Organization's financial assets as of June 30:

	2021	2020
Financial assets		
Cash	\$ 1,385,031	\$ 1,549,169
Accounts receivable	21,282	74,434
Grants receivable	119,621	50,114
Promises to give	531,957	473,913
Conservator receivables	16,934	106,384
Investments	 1,753,36 <u>9</u>	 1,466,599
Total financial assets at year-end	3,828,194	3,720,613
Less amounts not available to be used within one year		
Net assets with donor restrictions	2,343,732	2,009,574
Board-designated operating reserve	1,141,785	1,141,785
Amounts restricted for operational use in next year	 <u>(530,229</u>)	 (470,898)
Financial assets available to meet cash needs for general		
expenditures within one year	\$ 872,906	\$ 1,040,152

The Organization maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization's strategic goal is to build a cash balance that will support three to six months of operating expenses. The Organization's working capital and cash flows have seasonal variations during the fiscal year attributable to cash receipts for program services and a concentration of contributions received at calendar year-end. Additionally, the Organization receives support from government agencies through annual grants which are paid on an expense reimbursement basis typically within 30 days of the request for reimbursement. The Organization has no long-term debt and the assets are not pledged as collateral or compensating balances to secure any financial obligations. The FiftyForward Endowment, Inc. is a separate organization that supports the activities of FiftyForward through a planned distribution of the Endowment's assets. As needed and by special request, the FiftyForward Endowment has adjusted its annual support of FiftyForward to assist in meeting expenditures.

The Organization is the trustee of the J.B. Knowles Trust and has the use of annual unrestricted trust earnings, subject to Trust covenants, to support general operations. During the years ended June 30, 2021 and 2020, the Organization received \$90,000 each year of funds from the Trust for general operations. The annual transfer of Trust earnings is not included as a promise to give in the calculation above.

Note 3. Fair Value of Investments

The Organization has adopted the provisions of the *Fair Value Measurement Topic* of the FASB ASC. This guidance establishes a framework for measuring fair value for financial assets and financial liabilities. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 – Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by the observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full-term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

No changes in the valuation methodology have been made during the years ended June 30, 2021 and 2020.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

FiftyForward Notes to Consolidated Financial Statements For the Years Ended June 30, 2021 and 2020

Note 3. Fair Value of Investments

The following table sets forth the Organization's major categories of assets measured at fair value on a recurring basis, by level within the fair value hierarchy as of June 30, 2021. All of the assets detailed below are held in the Trust.

	Level 1	Level 2	L	evel 3	Total
Exchange-traded funds Large-blend Small/mid blend Total exchange traded funds	\$ 262,906 264,878 527,784	\$ -	\$	-	\$ 262,906 264,878 527,784
Common trust funds	521,104	-		-	521,104
Fixed income	-	452,005		-	452,005
Equity funds Total common trust	 	 718,767			 718,767
funds	-	1,170,772		-	1,170,772
Total	\$ 527,784	\$ 1,170,772	\$	-	1,698,556
Cash					 54 <u>,813</u>
Total investments					\$ 1,753,369

The following table sets forth the Organization's major categories of assets measured at fair value on a recurring basis, by level within the fair value hierarchy as of June 30, 2020. All of the assets detailed below are held in the Trust.

	Level 1	Level 2	L	evel 3	Total
Exchange-traded funds Large-blend Small/mid blend	\$ 244,833 194,041	\$ -	\$	-	\$ 244,833 194,041
Total exchange traded funds	 438,874	 -		-	 438,874
Common trust funds					
Fixed income	12,474	383,408		-	395,882
Equity funds Total common trust	 	 <u>591,634</u>		-	 <u>591,634</u>
funds	12,474	975,042		-	987,516
Total	\$ 451,348	\$ 975,042	\$	-	1,426,390
Cash					 40,209
Total investments					\$ 1,466,599

Note 3. Fair Value of Investments

The following table summarizes the investment income for the years ended June 30:

		2020		
Interest and dividends, net of investment fees	\$	17,745	\$	23,568
Realized and unrealized (losses) gains		<u>359,025</u>		<u>(19,167</u>)
	\$	376,770	\$	4,401

Note 4. Promises to Give

Promises to give consist of the following unconditional contributions receivable as of June 30:

	2021		
United Way allocation	\$ 297,400	\$	297,400
Foundation and other	1,728		3,015
FiftyForward endowment	 232,829		173,498
	\$ 531,957	\$	473,913

All pledges are expected to be collected within one year.

Note 5. Fixed Assets

Fixed assets consist of the following as of June 30:

	2021	2020
Land	\$ 575,000	\$ 575,000
Building and improvements	12,708,134	12,636,518
Furniture and equipment	1,376,899	1,400,151
Computer equipment	135,623	99,220
Vehicles	615,622	615,622
Less: accumulated depreciation	 (8,476,754)	 <u>(7,999,689</u>)
Fixed assets, net	\$ 6,934,524	\$ 7,326,822

Note 6. Prepaid Rent

During calendar 2007, FiftyForward contributed \$2,000,000 toward construction of the FiftyForward J.L. Turner Center located in the Bellevue YMCA. An agreement between the two parties acknowledged that in consideration for the contributed construction costs, FiftyForward received a long-term lease on the building space but did not own the real estate or building. Accordingly, expenses related to the construction were classified as prepaid rent. The original agreement was amended in 2017 to include a maturity date of February 29, 2029 for prepaid rent. Future amortization is as follows:

Year ended June 30,		
2022	\$	113,223
2023		113,223
2024		113,223
2025		113,223
2026		113,223
Thereafter	_	229,195
	\$	795,310

Note 7. Employee Pension Plans

The Organization has an Internal Revenue Service (IRS) Section 403(b) tax-sheltered annuity plan, a defined contribution pension plan, and a defined benefit pension plan. Employees may voluntarily contribute to the tax-sheltered annuity plan. The Organization does not make any contributions to this plan.

The Organization also has an IRS Section 401(k) defined contribution retirement plan. Eligibility for participation in the plan is attainment of age 21 and completion of one year of service in which 1,000 hours of service is completed. Participants become fully vested in the Organization's contributions and related earnings after five years of service. The plan allows for voluntary contributions by employees and provides for employer contributions at the discretion of the Board of Directors. The Organization did not contribute to this plan during the years ended June 30, 2021 and 2020.

Participation in the defined benefit plan is limited to those employed prior to June 30, 1992. All participants and all benefits in the defined benefit plan are 100% vested. The benefits are based on an employee's years of service and annual pay. The funding of this defined benefit plan is based on actuarial determination using the aggregate cost method which spreads the cost of projected benefits over the employee's aggregate projected future compensation.

For employees who are participants in both the defined benefit plan and the defined contribution plan, any amount determined to be due to an employee under this defined benefit plan is determined as the minimum pension benefit. If the benefit under the defined contribution plan exceeds the minimum pension benefit, then the employee will only receive the defined contribution plan benefit.

The Organization terminated the defined benefit pension plan as of May 31, 2021. Annuity contracts were purchased for the participants from over funded pension plan assets. The remaining asset balance was remitted to the Organization.

Note 7. Employee Pension Plans

If the defined contribution plan benefit is less than the minimum pension benefit, then the defined benefit pension plan makes up the difference so that the employee's pension plan is equal to the minimum pension benefit. Shown below is the funded status of the defined benefit plan and amounts recognized in the Organization's consolidated statements of activities at June 30:

	2021		2020	
Interest cost	\$	-	\$	32,054
Actual return on plan assets		-		(82,673)
Net asset gain during the period deferred		(40,886)		18,325
Amortization of net loss		13,180		29,468
Net periodic pension (benefit) expense	\$	(27,706)	\$	(2,826)
Discount rate		n/a		3.55%
Rate of compensation increase		n/a		n/a
Expected rate of return on plan assets		n/a		7.00%
Measurement date		n/a		7/1/2020
Accumulated benefit obligation	\$	-	\$	940,345
Change in projected benefit obligation				
Benefit obligation, beginning of year	\$	(940,345)	\$	(928,047)
Interest cost		-		(32,054)
Actuarial gain (loss)		-		(72,797)
Liquidation of plan assets		940,345		-
Benefit paid		_		92,553
Benefit obligation, end of year		-		(940,345)
Change in plan assets				
Benefit obligation, beginning of year		968,051		947,931
Expected return on plan assets		-		64,348
Benefits paid		-		(92,553)
Employer contribution		_		30,000
Liquidation of plan assets		(1,008,937)		-
Gain		40,886		18,325
Plan assets, end of year		-		968,051
Accrued pension plan asset (liability)	\$	-	\$	27,706

FiftyForward Notes to Consolidated Financial Statements For the Years Ended June 30, 2021 and 2020

Note 7. Employee Pension Plans

Disclosure information for the years ended June 30:

	2021			2020	
Reconciliation of funded status					
Funded status, end of year	\$	442,179	\$	409,353	
Pension benefit (expense)		27,706		2,826	
Defunding due to liquidation of plan assets		(469,885)		-	
Employer contribution		_		30,000	
Net periodic pension (benefit) expense	\$	-	\$	442,179	
Change in unrecognized loss					
Unrecognized loss, beginning of year	\$	414,473	\$	389,469	
Recognized gain		(40,886)		(29,468)	
Liquidation of plan assets		(386,767)		-	
(Gain) loss due to assets		13,180		54,472	
Unrecognized loss, end of year	\$	-	\$	414,473	

Note 8. PPP Loan

On April 20, 2020, the organization received a loan in the amount of \$571,725 in accordance with the PPP section of the CARES Act. Under this loan program, the Organization may be eligible for forgiveness of some portion of the loan up to 100%, if and when qualifying conditions are met. Accounting for the loan and any future forgiveness could have an impact on future financial reporting. As of the report date, management is actively monitoring qualifying conditions to maximize future loan forgiveness and has expended 100% on potential qualifying costs as defined by the legislation. The unsecured note bears interest at the rate of 1.00% and is due in 17 payments of \$33,630, starting after the forgiveness application is processed. The Organization has elected to treat the PPP loan as a conditional contribution in the financial statements. At June 30, 2020, the Organization had recognized contribution income in the amount of \$571,725 as the Organization believed the conditions for forgiveness had been substantially met. During the year ended June 30, 2021, the Organization received notification the PPP loan was forgiven in full.

Note 9. Conservator Trust Funds

The Organization was named a conservator by court order in accordance with Tennessee Code Annotated 34-3-100, for which trust accounts are established for the purpose of receiving income and paying personal expenses of individuals that are the subject of the court order. All of the trust funds are maintained in brokerage and bank accounts. Conservator trust funds totaled \$5,224,956 and \$4,677,130 at June 30, 2021 and 2020, respectively. The trust funds are reflected as both an asset and liability in the accompanying consolidated statements of financial position. The Organization earns \$83 an hour for work on the conservator accounts that is paid by the trust funds. The Organization tracks time spent on conservator accounts and presents a billing to the court for approval. Conservatorship fees receivable totaled \$16,934 and \$106,384 at June 30, 2021 and 2020, respectively.

Note 10. Net Assets with Donor Restrictions

Net assets restricted by donors for time and purpose restrictions consisted of the following as of June 30:

	2021		
Capital campaign	\$ 59,134	\$	71,077
J.B. Knowles Trust	1,753,369		1,466,599
United Way allocation	297,400		297,400
Other donations	1,000		1,000
FiftyForward endowment pledges	 232,829		173,498
	\$ 2,343,732	\$	2,009,574

The Organization became the trustee of the Trust during the fiscal year ended June 30, 2003. A court order approved the transfer of the Trust to the Organization from the former trustee, the Mayor of Nashville. The principal in the Trust is restricted in perpetuity subject to the following provisions. Annually, the Organization has the unrestricted use of the greater of the Trust's net investment income or 5% of the principal balance subject to a minimum threshold criteria. However, any encroachment decreasing the principal balance by more than 10% must be approved by the court. Based on these provisions, the initial balance that was transferred to the Organization is reported as a net asset with donor restrictions. During the years ended June 30, 2021 and 2020, based on the provisions discussed above, the Organization transferred \$90,000 each year from the Trust which approximated 5.7% of the Trust balance at June 30, 2021 and 2020. The Trust's net investment gain for the years ended June 30, 2021 and 2020, totaled \$376,770 and \$3,853, respectively.

Interpretation of Relevant Law

The Board of Directors of the Organization has interpreted the UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted Trust funds absent explicit donor-stipulations to the contrary, such as net accumulations of investment income (loss) needed to meet corpus withdrawals as described above. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent Trust, (b) the original value of subsequent gifts to the permanent Trust, and (c) accumulations to the permanent Trust made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted Trust fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

Note 10. Net Assets with Donor Restrictions

The Organization's net assets with donor restrictions are comprised of assets in the Trust. The following table summarizes the changes in Trust net assets for the year ended June 30, 2021:

	 Without donor With donor restrictions restrictions				Total	
Trust net assets, beginning of year	\$ -	\$	1,466,599	\$	1,466,599	
Investment return	-		376,770		376,770	
Distributions	 -		(90,000)		(90,000)	
Trust net assets, end of year	\$ -	\$	1,753,369	\$	1,753,369	

The following table summarizes the changes in Trust net assets for the year ended June 30, 2020:

	Without donor With donor restrictions restrictions		Total		
Trust net assets, beginning of year	\$	-	\$ 1,552,746	\$	1,552,746
Investment return		-	3,853		3,853
Distributions		-	 (90,000)		(90,000)
Trust net assets, end of year	\$	-	\$ 1,466,599	\$	1,466,599

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted Trust funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. No Trust funds had fair values below the level that the donor or UPMIFA required at June 30, 2021 and 2020.

Trust Investment Policy and Risk Parameters

The Organization has adopted investment and spending policies for Trust assets that attempt to provide a stable source of perpetual financial support by its Trust while seeking to preserve the purchasing power of the Trust assets. Trust assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for a donor-specified period, as well as amounts designated by the Board of Directors, if any, to be held in perpetuity.

At June 30, 2021 and 2020, under the Organization's policy as approved by the Board of Directors, Trust assets are to be invested under the following allocation guidelines for each asset class:

	Minimum	Maximum
Asset Class		
Cash and cash equivalents	0%	20%
Fixed income	20%	75%
Equity	25%	65%
Publicly-traded real estate (REITs)	0%	10%
Alternative investments	0%	5%

Across all asset classes, the investment policy prohibits investments in non-liquid securities, private placements, futures, uncovered options, and short sales.

Note 10. Net Assets with Donor Restrictions

Strategies Employed for Achieving Investment Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based and fixed-income investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Organization has a policy of appropriating an annual distribution from the Trust funds that shall not exceed net investment income or 5% of the Trust assets' value. Specific agreements with donors for income taken relative to their specific restricted gifts are exempted.

Note 11. FiftyForward Endowment, Inc.

FiftyForward Endowment, Inc. (the Endowment) is a separate organization that financially supports the activities of the Organization. The Endowment is organized as a 501(c)(3) not-for-profit organization for the purpose of supporting activities of senior citizens including but not limited to the Organization. The Organization does not control the decisions and activities of the Endowment and vice versa. The Organization has made grants to the Endowment as disclosed annually in the consolidated statements of functional expenses. The Organization is not required to make any grants to the Endowment. Annually, the Endowment makes an unconditional pledge to the Organization for support of the Organization's activities for the next fiscal year that is reported in the consolidated statements of activities. The Endowment's pledge is approximately 5% of the fair market value of the Endowment's investments. The Endowment is not required to make a pledge to the Organization of this or any other amount and has made different amounts of donations in the past. The Endowment's cumulative pledges and donations to the Organization were \$3,070,799 as of June 30, 2021.

Note 12. In-kind Support

The Organization has an agreement with the Metropolitan Government of Nashville and Davidson County to use the site where The J. B. Knowles Center Hart Building is located as a senior center for 40 years for \$1. The fair value of the use of the land for the 40 years is estimated to be \$16,250 per year for a total of \$650,000.

The Organization also has in-kind agreements to use its College Grove facilities. The fair market value of the rent of these facilities is estimated to be \$41,400 per year.

The Organization also receives in-kind support in the form of meals provided to its volunteers by other agencies involved in the programs. Additionally, the Organization receives in-kind professional services, supplies, equipment, janitorial services, printing, legal, real estate consulting, and recognition donations. A summary of in-kind support received and included as contributions and expenses in the consolidated statements of activities is as follows for the years ended June 30:

	2021	2020		
Rent and land use	\$ 57,650	\$	57,650	
Assistance	 49		20,736	
	\$ 57,699	\$	78,386	

Note 13. Concentrations

The Organization maintains its cash in bank accounts that at times may exceed federally insured limits. The Organization has not experienced any losses in such accounts. Management believes the Organization is not exposed to any significant credit risk regarding cash balances. Uninsured balances at June 30, 2021 and 2020, totaled \$609,525 and \$810,692, respectively.

Note 14. Commitments and Contingencies

The Organization is substantially funded by grants from federal, state, and local government agencies and by annual contributions from United Way. If a significant reduction in the level of this support were to occur, it may have an effect on the Organization's programs and activities. In addition, the grants prescribe allowable expenditure guidelines with which the Organization must comply. The grants are received prospectively, subject to subsequent verification of allowable expenditures or provision of qualifying services.

The Organization uses land donated by the City of Brentwood with a fair market value of \$375,000, which is the site of the Martin Senior Center. The Organization has title to the land subject to a provision that if the Organization sells the land, the City of Brentwood will receive a portion of the proceeds.

The Organization uses donated facilities from the Metropolitan/Davidson County government with a fair market value of \$117,000 for its Senior Center site. The Organization has title to the property subject to a provision that if the Organization ceases to operate a senior center facility, the property will revert back to the local government.

Note 15. Refunding of Grant

After June 30, 2019, there was a change in plans for a project which was funded by a grantor. Due to the change in the project, the grantor requested the \$250,000 granted to the Organization during fiscal year 2019 be refunded. The Organization accrued this liability as of June 30, 2019 and repaid the funds during fiscal year 2020. Once the project is initiated, the grantor will release the funds.

Note 16. Subsequent Events

The Organization has evaluated events and transactions for subsequent events that would impact the financial statements for the year ended June 30, 2021 through October 14, 2021, the date on which the financial statements were available to be issued.

Compliance Section and Supplementary Information

FiftyForward Schedule of Expenditures of Federal Awards and State Financial Assistance For the Year Ended June 30, 2021

Grantor, Pass-through Grantor, Program Name	Assistance listing	Contract number	Expenditures
Federal Awards	2		•
U.S. Department of Agriculture			
Passed through Tennessee Department of Human Services			
Child and Adult Care Food Program (CACFP)	10.558	N/A	\$ 6,648
Total U.S. Department of Agriculture			6,648
U.S. Department of Justice			
Passed through Tennessee Department of Finance and Administration			
Crime Victim Assistance	16.575	35411	79,750
Crime Victim Assistance	16.575	44034	11,158
Total U.S. Department of Justice			90,908
U.S. Department of the Treasury			
COVID-19 Coronavirus Relief Fund	21.019	N/A	84,001
Passed through Metropolitan Government of Nashville and Davidson County			
COVID-19 Coronavirus Relief Fund	21.019	L-4562	125,000
Total U.S. Department of the Treasury			209,001
U.S. Department of Health and Human Services Passed through Greater Nashville Regional Council			
Special Programs for the Aging, Title III, Part D, Disease Prevention and Health Promotion Services	93.043	2019-10	3,800
Passed through Greater Nashville Regional Council	02.044	2010 10	
Special Programs for the Aging, Title III, Part B, Grants for Supportive Services and Senior Centers	93.044	2019-10 2021-C10	80,500
Special Programs for the Aging, Title III, Part B, Grants for Supportive Services and Senior Centers	93.044	2021-010	24,500
Total Aging Cluster			105,000
National Family Caregiver Support, Title III, Part E	93.052	2019-07	5,088
National Family Caregiver Support, Title III, Part E	93.052	2021-C10	25,500
Total 93.052			30,588
Passed through National Institute of Health			
Trans-NIH Research Support	93.310	3OT2OD025315-01S4	233,694
Total Research and Development Cluster			233,694
Passed through Tennessee Department of Health and Human Services			
Community Services Block Grant (CSBG)	93.569	Z20-49302	7,039
Community Services Block Grant (CSBG)	93.569	Z21-49302	93,698
Total 477 Cluster			100,737
Total U.S. Department of Health and Human Services			473,819
Corporation for National and Community Service			
Retired and Senior Volunteer Program (RSVP)	94.002	18SRSTN004	122,444
Foster Grandparent Program	94.011	19SFSTN004	249,769
Total Foster Grandparent/Senior Companion Cluster			249,769
Total Corporation for National and Community Service			372,213
Total Expenditures of Federal Awards			\$ 1,152,589

FiftyForward Schedule of Expenditures of Federal Awards and State Financial Assistance For the Year Ended June 30, 2021

Grantor, Pass-through Grantor, Program Name	Contract number	Expe	enditures
State Awards			
Tennessee Commission on Aging and Disability			
Passed through Greater Nashville Regional Council			
Senior Citizens Operations Grant	2019-10	\$	38,300
Total Tennessee Commission on Aging and Disability			38,300
Total Expenditures of State Awards		\$	38,300

Note 1. Basis of Accounting

The accompanying schedule of expenditures of federal awards and state financial assistance includes the federal grant activity of the Organization and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with accounting principles generally accepted in the United States of America as applicable to not-for-profit organizations and the requirements of Title 2 US Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards.

Note 2. Indirect Cost Rate

The Organization has not elected to use the 10% de minimis indirect cost rate as allowed under the Uniform Guidance.



Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

Board of Directors FiftyForward

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of FiftyForward and its affiliates (a not-for-profit organization, the Organization), which comprise the consolidated statement of financial position as of June 30, 2021, the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements (collectively, the financial statements), and have issued our report thereon dated October 14, 2021.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Blankenship CPA Group, Puc

Blankenship CPA Group, PLLC Goodlettsville, Tennessee October 14, 2021





Independent Auditor's Report on Compliance for Each Major Federal Program and on Internal Control over Compliance Required by the Uniform Guidance

Board of Directors FiftyForward

Report on Compliance for Each Major Federal Program

We have audited FiftyForward's (the Organization) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended June 30, 2021. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Organization's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 US *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Organization's compliance.

Opinion on Each Major Federal Program

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2021.

Report on Internal Control Over Compliance

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control* over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance requirement of a federal noncompliance with a type of compliance requirement of a federal noncompliance with a type of compliance requirement of a federal program that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Blankenship CPA Group, Puc

Blankenship CPA Group, PLLC Goodlettsville, Tennessee October 14, 2021



FiftyForward Schedule of Findings and Questioned Costs For the Year Ended June 30, 2021

A. Summary of Auditor's Results

Financial Statements	
Type of report the auditor issued on whether the financial statements audited were prepared in accordance with US GAAP	Unmodified
Internal control over financial reporting Material weakness identified? Significant deficiency identified?	No None reported
Noncompliance material to financial statements noted?	No
Federal Awards Internal control over major federal programs Material weakness identified? Significant deficiency identified?	None reported None reported
Type of auditor's report issued on compliance for major federal programs	Unmodified
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	No
Identification of major federal programs94.011Foster Grandparent/Senior Companion Cluster93.310Research and Development Cluster	
Dollar threshold used to distinguish between type A and type B programs	\$750,000
Auditee qualified as low-risk auditee?	No
B. Financial Statement Findings	
None Identified	

C. Federal Award Findings and Questioned Costs

None Identified

A. Federal Award Findings and Questioned Costs

Financial Statement Findings

There were no prior year findings reported.

Federal Award Findings and Questioned Costs

There were no prior year findings reported.

FiftyForward Consolidating Schedule of Financial Position June 30, 2021

	The J.B.					
	FiftyForward	Knowles Trust	Total			
Assets	-					
Current assets						
Cash	\$ 1,325,897	\$ -	\$ 1,325,897			
Accounts receivable	21,282	-	21,282			
Grants receivable	119,621	-	119,621			
Promises to give	531,957	-	531,957			
Conservator receivables	16,934	-	16,934			
Prepaid expenses and other assets	5,643	-	5,643			
Prepaid rent, current portion	113,223		113,223			
Total current assets	2,134,557	-	2,134,557			
Fixed assets, net	6,934,524	-	6,934,524			
Cash restricted for long-term purposes	59,134	-	59,134			
Investments	-	1,753,369	1,753,369			
Conservator trust funds	5,224,956	-	5,224,956			
Prepaid rent, long-term portion	682,087	-	682,087			
Pension plan overfunding						
Total assets	\$ 15,035,258	\$ 1,753,369	\$ 16,788,627			
Liabilities and Net Assets						
Current liabilities						
Accounts payable	\$ 69,996	\$ -	\$ 69,996			
Accrued expenses	105,181	-	105,181			
Due to (from) related party	-	-	-			
Deferred revenues	400		400			
Total current liabilities	175,577	-	175,577			
Conservator trust funds	5,224,956		5,224,956			
Total liabilities	5,400,533	-	5,400,533			
Net assets						
Without donor restrictions	9,378,520	-	9,378,520			
With donor restrictions	256,205	1,753,369	2,009,574			
Total net assets	9,634,725	1,753,369	11,388,094			
Total liabilities and net assets	\$ 15,035,258	\$ 1,753,369	\$ 16,788,627			

FiftyForward Consolidating Schedule of Financial Position June 30, 2020

	FiftyForward		ior Center ne Arts, Inc.	Kn	The J.B. owles Trust	Total
Assets						
Current assets						
Cash	\$	1,469,715	\$ 8,377	\$	-	\$ 1,478,092
Accounts receivable		69,614	4,820		-	74,434
Grants receivable		50,114	-		-	50,114
Promises to give		473,501	412		-	473,913
Conservator receivables		106,384	-		-	106,384
Prepaid expenses and other assets		19,343	8,744		-	28,087
Prepaid rent, current portion		113,223	 -		-	 113,223
Total current assets		2,301,894	22,353		-	2,324,247
Fixed assets, net		7,318,479	8,343		-	7,326,822
Cash restricted for long-term purposes		71,077	-		-	71,077
Investments		-	-		1,466,599	1,466,599
Conservator trust funds		4,677,130	-		-	4,677,130
Prepaid rent, long-term portion		795,310	-		-	795,310
Pension plan overfunding		27,706	 -		-	 27,706
Total assets	\$	15,191,596	\$ 30,696	\$	1,466,599	\$ 16,688,891
Liabilities and Net Assets						
Current liabilities						
Accounts payable	\$	76,629	\$ -	\$	-	\$ 76,629
Accrued expenses		105,129	-		-	105,129
Due to (from) related party		(89,014)	89,014		-	-
Deferred revenues		3,830	 22,707		-	 26,537
Total current liabilities		96,574	111,721		-	208,295
Conservator trust funds		4,677,130	 -		-	 4,677,130
Total liabilities		4,773,704	111,721		-	4,885,425
Net assets						
Without donor restrictions		9,874,917	(81,025)		-	9,793,892
With donor restrictions		542,975	 -		1,466,599	 2,009,574
Total net assets		10,417,892	 (81,025)		1,466,599	 11,803,466
Total liabilities and net assets	\$	15,191,596	\$ 30,696	\$	1,466,599	\$ 16,688,891

FiftyForward Consolidating Schedule of Activities For the Year Ended June 30, 2021

	FiftyForward	Knowles Trust	Eliminations	Total
Public Support and Revenues				
Contributions	\$ 1,478,651	\$ -	\$ (90,000)	\$ 1,388,651
Grant revenues	1,272,839	-	-	1,272,839
United Way	304,838	-	-	304,838
Service fees	361,811	-	-	361,811
Special events	184,082	-	-	184,082
Membership dues	90,068	-	-	90,068
Ticket sales	-	-	-	-
Investment income	-	376,770	-	376,770
In-kind contributions	57,699	-	-	57,699
Other income	149,632	-	-	149,632
Rental income	54,620	-	-	54,620
Gain on disposal of assets	7,000			7,000
Total public support and revenues	3,961,240	376,770	(90,000)	4,248,010
Expenses				
Program services	3,508,606	90,000	(90,000)	3,508,606
Support services	1,154,776			1,154,776
Total expenses	4,663,382	90,000	(90,000)	4,663,382
Change in net assets	(702,142)	286,770	-	(415,372)
Net assets, beginning of year	10,336,867	1,466,599		11,803,466
Net assets, end of year	\$ 9,634,725	\$ 1,753,369	\$ -	\$ 11,388,094

FiftyForward Consolidating Schedule of Activities For the Year Ended June 30, 2020

	Fi	ftyForward	Senior Center for the Arts, Inc.		The J.B. Knowles Trust		Eliminations			Total
Public Support and Revenues										
Contributions	\$	2,127,473	\$	11,511	\$	-	\$	(90,000)	\$	2,048,984
Grant revenues		1,234,564		-		-		-		1,234,564
United Way		322,685		-		-		-		322,685
Service fees		720,699		-		-		-		720,699
Special events		224,283		-		-		-		224,283
Membership dues		139,655		-		-		-		139,655
Ticket sales		-		134,066		-		-		134,066
Investment income		548		-		3,853		-		4,401
In-kind contributions		78,386		-		-		-		78,386
Other income		37,922		3,936		-		-		41,858
Rental income		202,102		401		-		-		202,503
Gain on disposal of assets		11,000		-		-		-		11,000
Total public support and revenues		5,099,317		149,914		3,853		(90,000)		5,163,084
Expenses										
Program services		4,113,470		123,426		90,000		(90,000)		4,236,896
Support services		1,152,976		18,614		-		-		1,171,590
Total expenses		5,266,446		142,040		90,000		(90,000)		5,408,486
Change in net assets		(167,129)		7,874		(86,147)		-		(245,402)
Net assets, beginning of year		10,585,021		(88,899 <u>)</u>		1,552,746		-		12,048,868
Net assets, end of year	\$	10,417,892	\$	(81,025)	\$	1,466,599	\$	-	\$	11,803,466