

**Ladies' Hermitage Association**  
**Operating Budget**  
**Fiscal Year 2005/2006**

<b>Earned Revenues:</b>		<b>%</b>
Admissions	\$1,465,000	
Museum Store Sales	760,000	
Educational Classes	37,000	
After Hours Rentals	60,000	
Lectures/Programs/Special Tours	37,000	
Farm Lease	40,470	
Residence Lease	6,000	
Restaurant Lease	20,000	
Restaurant Utilities	12,000	
Vending	17,000	
Concession Sales	80,000	
Interest Income	3,000	
Donelson Little League	2,400	
Photos/Other	4,000	
Wagon Tours	45,000	
<b>Total Earned Revenues:</b>	<b>\$2,588,870</b>	<b>88%</b>
<b>Membership Dues &amp; Sponsors</b>	<b>40,000</b>	<b>1%</b>
<b>Donated-General Operating:</b>		<b>11%</b>
Annual Campaign	\$150,000	
Events	1,300	
Grants	80,000	
Government	60,000	
Sponsorships	25,000	
<b>Total Donated Revenues:</b>	<b>316,300</b>	
<b>Total Revenue:</b>	<b><u>\$2,945,170</u></b>	<b><u>100%</u></b>
<b>Expense:</b>		
Executive Office, Board, Membership	\$220,103	7%
Finance, Ticket Office & Museum Store	863,397	29%
Site Operations	986,821	34%
Museum Services	522,959	18%
Marketing	145,510	5%
Rentals/Sales	56,600	2%
Development	70,710	2%
Concession Stand	55,000	2%
Contingency	22,570	1%
Restricted Expense/Match Grants	-	0%
Tulip Grove Lease	1,500	0%
<b>Total Expense:</b>	<b><u>\$2,945,170</u></b>	<b><u>100%</u></b>