

## AIMHiTN

FY2021 Consolidated Budget  
October 1, 2020 - September 30, 2021

	Dept of Human Services	TN Dept of Health	TN CARES Grant	Other	TOTAL Consolidated	
<b>Revenue</b>						
Sponsorships	-	-	-	25,000	25,000	
Memberships	-	-	-	4,000	4,000	
General Contributions	-	-	-	25,000	25,000	1
Grants						
DHS	1,281,087	-	-	-	1,281,087	
TDH	-	100,000	-	-	100,000	
Miscellaneous	-	-	137,500	-	137,500	
<b>Total Revenue</b>	<b>1,281,087</b>	<b>100,000</b>	<b>137,500</b>	<b>54,000</b>	<b>1,572,587</b>	
<b>Expenditures</b>						
Salaries, Benefits, & Taxes	499,125	41,700	5,000	9,000	554,825	
Professional Fees	480,000	40,500	41,500	9,090	571,090	
Supplies	15,000	1,600	60,000	9,000	85,600	2
Telephone	13,500	700	-	-	14,200	
Postage	2,500	200	5,500	-	8,200	
Occupancy	12,000	1,000	1,500	-	14,500	
Printing & Publications	25,000	2,000	10,000	-	37,000	
Travel/Conferences & Meetings	100,000	2,600	1,500	15,000	119,100	
Insurance	5,000	100	-	-	5,100	
Specific Assistance to Individuals	2,500	500	-	-	3,000	3
Miscellaneous	-	-	-	1,720	1,720	
<b>Total Expenditures</b>	<b>1,154,625</b>	<b>90,900</b>	<b>125,000</b>	<b>43,810</b>	<b>1,414,335</b>	
<b>Revenue in Excess of Expenditures/ (Expenditures in Excess of Reveue)</b>	<b>126,462</b>	<b>9,100</b>	<b>12,500</b>	<b>10,190</b>	<b>158,252</b>	

1 - Funds received through the "A Smile is Worth a Thousand Words" Fundraising Campaign. Budget set lower than overall goal as this is the first fundraising campaign for the agency coupled with other external factors outside AIMHiTN's control.

2 - TN CARES Grant and "Other" Supplies line are the masks purchased for the "A Smile is Worth a Thousand Words" Campaign. While the TN CARES masks are fully reimburseable by the grant, additional masks will be purchased as contributions are made through the parallel campaign.

3 - These funds will be used as scholarships to assist parents, caregivers, and childcare providers to cover the cost of registrations or travel to events who would otherwise be unable to attend.

# AIMHiTN

FY2021 - Supplemental Information

	Dept of Human Services	TN Dept of Health	TN CARES	Other
<b>Personnel* (Salary + Fringe Benefits)</b>				
Executive Director, A Webster (\$119k; \$98,175 salary)	87%	10%		3%
Director of Professional Development, K Dunn (\$86k; \$69,300k salary)	81%	14%	2%	3%
Director of Program Quality & Innovation, R Wilson (\$86k; \$69,300k salary)	87%	7%	3%	3%
Program Specialist, Endorsement & Reflective Practice, TBD (\$70k; \$55k Salary)	100%			
Program Specialist, Equity & Training, TBD (\$70k; \$55k Salary)	100%			
Program Specialist, Community Engagement, TBD (\$70k; \$55k Salary)	85%	15%		
Program Assistant, TBD (\$54k; \$40k Salary)	100%			
<b>Consultants/Contractors/Professional Fees*</b>				
Program Professional Support by The Arc Tennessee	100%			
Back Office Support Services (MHA)	80%	11%		9%
Reflective Practice Consultating Services	100%			
Endorsement® Consulting Services by Alliance for the Advancement of IMH	100%			
Endorsement Support		100%		
IECMH Consultation, Clinical, and Support Services/IECMH Regional Leads	93%	7%		
Emergency Preparedness and Crisis/Trauma Response consulting services	100%			
FAN Train the Trainer		100%		
CARES consultants			100%	

# AIMHiTN

FY2020 Actuals

October 1, 2019 - September 30, 2020

	Dept of Human Services	TN Dept of Health	TN CARES Grant	Other	TOTAL Consolidated
<b>Revenue</b>					
Sponsorships	-	-	-	550	550
Memberships	-	-	-	2,775	2,775
General Contributions	-	-	-	3,913	3,913
Other Income	-	-	-	623	623
Grants					
DHS	636,811	-	-	-	636,811
TDH	-	99,510	-	-	99,510
Miscellaneous	-	-	4,142	575	4,717
<b>Total Revenue</b>	<b>636,811</b>	<b>99,510</b>	<b>4,142</b>	<b>8,435</b>	<b>748,897</b>
<b>Expenditures</b>					
Salaries, Benefits, & Taxes	221,763	43,576	-	-	265,339
Professional Fees	282,691	43,649	3,630	7,047	337,017
Supplies	7,656	50	-	356	8,063
Telephone	4,680	720	-	-	5,400
Postage	664	-	-	-	664
Occupancy	1,908	-	135	-	2,043
Printing & Publications	18,157	-	-	196	18,353
Travel/Conferences & Meetings	39,777	2,331	-	13,676	55,784
Interest	-	-	-	-	-
Insurance	1,623	138	-	-	1,760
Specific Assistance to Individuals	-	-	-	-	-
Depreciation	-	-	-	-	-
Miscellaneous	-	-	-	1,059	1,059
<b>Total Expenditures</b>	<b>578,919</b>	<b>90,464</b>	<b>3,765</b>	<b>22,335</b>	<b>695,482</b>
<b>Revenue in Excess of Expenditures/ (Expenditures in Excess of Reveue)</b>	<b>57,892</b>	<b>9,046</b>	<b>377</b>	<b>(13,900)</b>	<b>53,415</b>