

Nashville Film Festival
2007 Budget

	D	E	F	G	H	I
			2006 Budget	2006 Actuals	2007 Budget	Comments
1						
2	Income			Oct 26, 2006		
3	Festival	Admissions	\$ 50,000.00	\$ 57,347.65	\$ 63,900.00	Ticket prices
4		Advertise	\$ 6,500.00	\$ 6,325.00	\$ 7,500.00	Program Guide Ads; new hire
5		Entry Fees	\$ 40,000.00	\$ 50,000.00	\$ 55,000.00	Income through Dec. 06 (\$54,500 for 2005)
6		Merchandise Inc	\$ -	\$ 3,435.50	\$ 4,500.00	Seasonal Personnel position
7		Parties/Galas	\$ 15,000.00	\$ 23,566.87	\$ 25,000.00	Patron Party
8		Sponsorships	\$ 60,000.00	\$ 60,000.00	\$ 60,000.00	
9	Total Festival		\$ 171,500.00	\$ 200,675.02	\$ 215,900.00	
10	Fundraising	Contribution/Board Contrib		\$ 125.00	\$ -	
11		Film Rentals Contributions	\$ -	\$ -	\$ -	
12		Gifts in kind	\$ -	\$ -	\$ -	
13		Investment Income	\$ -	\$ 613.40	\$ 500.00	Sloan Grant interest
14		Kroger Program	\$ 1,500.00	\$ (250.00)	\$ 500.00	No more free \$5 Kroger card giveaways
15		Misc Income	\$ -	\$ -	\$ -	
16		Program Fees	\$ -		\$ -	Earned income
17		Sustaining Sponsorships	\$ 20,000.00	\$ 30,000.00	\$ 30,000.00	Additional sustaining sponsor
18		Travel Contributions	\$ -	\$ 250.00	\$ -	Kingsport Travel
19		Uncategorized income	\$ -	\$ -	\$ -	
20		Fundraising - Other	\$ 13,000.00	\$ 1,771.82	\$ 7,500.00	Summer Silent Films and Fall Fundraiser
21	Total Fundraising		\$ 21,500.00	\$ 32,510.22	\$ 38,500.00	
22	Grants	Academy Grant	\$ 15,000.00	\$ 15,000.00	\$ -	Every other year
23		Metro Arts	\$ 50,000.00	\$ 48,416.00	\$ 46,000.00	
24		NEA	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	Awarded for 2007
25		Other	\$ 11,000.00	\$ 10,000.00	\$ 17,500.00	Target (\$10,000)/Cal Turner (\$2,500) Scripts: Community Foundation(\$5,000)
26		Program Grants	\$ 8,000.00	\$ 7,000.00	\$ 8,000.00	At Risk Youth TAC Grant \$5,000/Memorial \$3000
27		Sloan	\$ 5,000.00	\$ 5,000.00	\$ -	Money in and money out
28		TAC	\$ 34,500.00	\$ 33,672.00	\$ 32,500.00	
29	Total Grants		\$ 133,500.00	\$ 129,088.00	\$ 114,000.00	
30	Memberships	Memberships	\$ 30,000.00	\$ 30,000.00	\$ 32,000.00	Estimated Income through Dec. 06
31	Total Memberships		\$ 30,000.00	\$ 30,000.00	\$ 32,000.00	
32	Total Income		\$ 356,500.00	\$ 392,273.24	\$ 400,400.00	
33						
34	Expense					
35	Board Expenses	Operating Expense	\$ -	\$ 105.00	\$ -	Board Retreat
36		Insurance	\$ 1,300.00	\$ 1,477.00	\$ 1,500.00	Directors' Liability
37		Other	\$ -	\$ -		
38	Total Board Expenses		\$ 1,300.00	\$ 1,582.00	\$ 1,500.00	
39	Contractors	Accounting Fees	\$ 4,500.00	\$ 3,900.00	\$ 4,000.00	Auditor/tax return, Ric Fridge
40		Contract Serv.	\$ 36,000.00	\$ 41,250.00	\$ 35,000.00	
41		Miscellaneous	\$ -	\$ 300.00	\$ 750.00	IT contract
42		Publicity	\$ 9,000.00	\$ 6,000.00	\$ 10,000.00	Publicity Company
43		Website	\$ -	\$ -	\$ 3,000.00	Agile Ticketing Solutions
44	Total Contractors		\$ 49,500.00	\$ 51,450.00	\$ 52,750.00	
45	Festival	Advertise Exp	\$ 7,000.00	\$ 2,400.00	\$ 2,500.00	Scene Ad insert 2x;
46		Awards	\$ 7,000.00	\$ 7,500.00	\$ 9,000.00	Cash Awards for filmmakers; \$1500 additional awards
47		Commissions	\$ 9,000.00	\$ 772.50	\$ -	
48		Equip Rent	\$ 4,000.00	\$ 3,935.41	\$ 10,000.00	Possible Equipment Co in projection booth this year
49		Event Catering	\$ 15,000.00	\$ 12,724.77	\$ 15,000.00	WMA (5000). Awards Luncheon(2000). Closing Night Gala(3500) and NaFF JaMM

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1			2006 Budget	2006 Actuals	2007 Budget	Comments
50		Event Expenses	\$ 8,000.00	\$ 14,299.02	\$ 15,000.00	Tables, electricity for tent, decorations, party favors
51		Event Insurance	\$ 7,500.00	\$ 10,388.75	\$ 10,500.00	
52		Film Postage	\$ 9,000.00	\$ 10,032.64	\$ 10,000.00	
53		Film Purchase	\$ -	\$ -	\$ -	
54		Film Rental	\$ 3,500.00	\$ 3,548.07	\$ 4,000.00	
55		Guest Hotel	\$ 15,000.00	\$ 20,000.00	\$ 15,000.00	\$9000 final bill to be paid
56		Guest Travel	\$ 15,000.00	\$ 19,222.95	\$ 15,000.00	
57		Honoraria	\$ -	\$ -	\$ 500.00	
58		License Permit	\$ 500.00	\$ 570.00	\$ 600.00	Tent
59		Merchandise Exp	\$ -	\$ 2,700.00	\$ 3,000.00	Merch
60		Printing	\$ 12,000.00	\$ 10,453.58	\$ 12,500.00	Posters, Laminates, Guides, Box Office; signage
61		Refunds	\$ -	\$ -	\$ -	
62		Ticket System	\$ 1,500.00	\$ -	\$ 6,000.00	06 - credit card fees; see fees below; change line item to ticket system
63		Other	\$ -	\$ -	\$ -	
64		Total Festival Expenses	\$ 114,000.00	\$ 118,547.69	\$ 128,600.00	
65		Fundraising Event	\$ 6,500.00	\$ 5,971.58	\$ 6,000.00	Summer Silent Films@\$1500; Fall Fundraiser@\$5000
66		Total Fundraising Expenses	\$ 6,500.00	\$ 5,971.58	\$ 6,000.00	
67		Office Expenses Bank Fees	\$ 2,500.00	\$ 4,003.01	\$ 5,500.00	Credit Card Fees
68		Depreciation Exp	\$ -	\$ -	\$ -	
69		Dues	\$ 2,500.00	\$ 4,524.99	\$ 5,000.00	Subscriptions, Toronto, IFP, annual org. dues
70		Gifts	\$ 250.00	\$ 50.00	\$ 200.00	
71		Insurance	\$ 1,500.00	\$ 1,921.00	\$ 2,000.00	Workmen's Comp and Gen'l Liability
72		Meals & Entertainment	\$ 1,999.00	\$ 853.59	\$ 1,500.00	Lunches with sponsors and VIPs
73		Other	\$ -	\$ -	\$ -	
74		Parking/Mileage	\$ 1,500.00	\$ 807.14	\$ 1,500.00	Staff reimbursement @ .30 Cents/mile through Dec.
75		Penalties	\$ -	\$ -	\$ -	
76		Postage	\$ 2,500.00	\$ 3,125.88	\$ 3,500.00	
77		Printing	\$ 5,000.00	\$ 1,694.05	\$ 5,000.00	Stationery, cards, env. Membership brochures, Decals, Regal sign
78		Promotion	\$ 1,500.00	\$ 3,315.00	\$ 4,000.00	Video
79		Rent	\$ 9,500.00	\$ 9,360.00	\$ 9,600.00	\$800 rent increase through Dec
80		Repairs	\$ 50.00	\$ -	\$ -	
81		Supplies	\$ 4,500.00	\$ 4,604.79	\$ 5,275.00	
82		Telephone	\$ 7,000.00	\$ 5,485.00	\$ 7,000.00	Echomusic Webhosting/BellSouth
83		Offices Expenses-Other	\$ 1,800.00	\$ 1,266.06	\$ 1,675.00	SBFS monthly fee
84		Total Office Expenses	\$ 42,099.00	\$ 41,010.51	\$ 51,750.00	
85		Sloan	\$ 5,000.00	\$ 5,000.00	\$ -	
86		TAC	\$ 5,000.00	\$ 11,373.24	\$ 8,000.00	Matches Program Grants income
87		Total Program Grant Expenses	\$ 10,000.00	\$ 16,373.24	\$ 8,000.00	
88		Salaries FICA	\$ 8,915.00	\$ 8,915.00	\$ 9,350.00	Expense through Dec. 06
89		Health Insur	\$ 7,895.00	\$ 7,895.00	\$ 8,950.00	Expense through Dec. 06
90		Salary	\$ 121,541.00	\$ 121,541.00	\$ 126,500.00	Expense through Dec. 06
91		Total Salaries & Rent	\$ 138,351.00	\$ 138,351.00	\$ 144,800.00	
92		Travel Employee Hotel	\$ 2,500.00	\$ 2,651.16	\$ 3,000.00	Sundance/Toronto/London/ LA, (Brian) Las Vegas (Sallie) Mill Valley (Mandy)
93		Employee Meals	\$ 1,000.00	\$ 658.31	\$ 1,500.00	Sundance/Toronto/London/ LA, (Brian) Las Vegas (Sallie) Mill Valley (Mandy)
94		Employee Travel	\$ 2,000.00	\$ 1,378.72	\$ 2,500.00	Sundance/Toronto/London/ LA, (Brian) Las Vegas (Sallie) Mill Valley (Mandy)
95		Total Travel	\$ 5,500.00	\$ 4,688.19	\$ 7,000.00	
96		Total Expense	\$ 367,250.00	\$ 377,974.21	\$ 400,400.00	
97						