

Big Brothers Big Sisters of Middle TN		
Budgeted Statement of Revenue And Expense		
For the Year Ended December 31, 2017		
DESCRIPTION	OPERATING BUDGET 2017	
REVENUE:		
United Way	\$ 183,126	7%
Individual/ Corporate Contributions	110,000	4%
Foundation Grants	569,980	22%
Bowling Events Revenue	165,000	6%
Breakfast Event Revenue	550,000	21%
Franklin Wine Festival Event Revenue	235,000	9%
Over the Edge	120,000	5%
Misc Event Revenue	25,000	1%
Government Grant Revenue	368,004	14%
TN-Dept. of Corrections Amachi Funding	250,000	10%
Total Revenue	\$ 2,576,110	100%
EXPENSES:		
Salaries	\$ 1,427,232	55%
Payroll Taxes	105,615	4%
SUTA	7,150	0%
Med,Life,Disb Ins & 403 b7 match	214,085	8%
Total Personnel Expenses	\$ 1,754,081	68%
Contract Services	121,991	5%
Supplies/Activities/IT	69,196	3%
Promotions & Communications	18,000	1%
Volunteer Recruitment	38,000	1%
Travel	25,000	1%
Conf & Mtg	25,000	1%
Dues & Subscriptions	5,697	0%
Postage	8,307	0%
Fundraising Events	135,000	5%
Pass Thru State Amachi Funding	143,473	6%
Total Variable Expense	\$ 589,665	23%
Telephone	14,211	1%
Insurance-Liability	65,805	3%
Equip Rent/Lease	18,652	1%
National /AIM Fees	21,000	1%
Bank/LicenseFee	20,000	1%
Occupancy	49,000	2%
Depreciation	63,078	2%
Total Fixed Expense	\$ 251,746	10%
Total Operating Expenses	\$ 2,595,493	100%
Net Revenue/<Deficit> From Operations	\$ (19,383)	-1%
Add back non-cash expense	63,078	2%
Net Revenue - Net of Depreciation	43,696	2%