

2022-2023 Annual Budget

DRAFT

	TFC		2021-2022	2022-2023		Percentage Over/Under
	2022-2023			Over/Under	Over/Under	
Annual Revenue						
Pledge Loss	\$ 2,825,384.00		\$ 2,770,953.00			
Designations	\$ 216,468.54		\$ 242,070.51			
Event Revenue	\$ 191,242.00		\$ 248,466.00			
Grant Revenue	\$ 143,665.00		\$ 167,806.00			
Books from Birth	\$ 54,890.00		\$ 187,676.00			
	\$ 221,623.00		\$ 214,830.00			
Unrestricted	\$ 2,141,160.00		\$ 1,877,910.00			
PPP Loan	\$ -		\$ 264,485.00			
Unrestricted Revenue	\$ 2,141,160.00		\$ 2,142,395.00	\$ (1,235.00)		
7100 · Depreciation/Amortization						
7100-01 · Depreciation/Amortization - Allowa	\$ 21,853.79		\$ 28,453.00	\$ (6,599.21)		-23.2%
7120 · Accountant	\$ 9,000.00		\$ 8,500.00	\$ 500.00		5.9%
7140 · Bank Fees	\$ 2,592.00		\$ 2,166.00	\$ 426.00		19.7%
7145 · Investment Fund/ Fees	\$ 7,571.00		\$ 5,547.00	\$ 2,024.00		36.5%
7150 · Conference Fees	\$ -		\$ -	\$ -		-19.3%
7160 · Employee Development	\$ 5,910.00		\$ 7,320.00	\$ (1,410.00)		-19.3%
7170 · Equipment						
7170-01 · Equipment Maintenance/Rent *	\$ 10,364.00		\$ 9,943.00	\$ 421.00		4.2%
7180 · Promotional Items	\$ 3,088.00		\$ 3,000.00	\$ 88.00		2.9%
7190 · Insurance	\$ 4,755.00		\$ 4,746.00	\$ 9.00		0.2%
7211 · Memberships/Publications/Subs						
7211-01 · Membership Dues/UWVWUWWTN	\$ 32,728.00		\$ 47,171.00	\$ (14,443.00)		-30.6%
7211-02 · Subs/Dues/Pubs	\$ 13,270.00		\$ 10,770.00	\$ 2,500.00		23.2%
7221 · Misc/Stewardship Expense	\$ 4,000.00		\$ 1,700.00	\$ 2,300.00		135.3%
7231 · Office Supplies	\$ 3,500.00		\$ 2,500.00	\$ 1,000.00		40.0%
7241 · Outside Professional Services						
7241-01 · Web Design & Hosting	\$ 2,456.00		\$ 1,849.00	\$ 607.00		32.8%
7241-02 · Support - Production Software *	\$ 23,182.00		\$ 7,319.00	\$ 15,863.00		216.7%
7241-03 · Third Party Computer Support *	\$ 39,082.00		\$ 26,188.00	\$ 12,894.00		49.2%
7241-04 · HR and Payroll Processing Fe	\$ 5,303.00		\$ 5,085.00	\$ 218.00		4.3%
7241-05 · Custodial Services	\$ 1,750.00		\$ 1,750.00	\$ -		0.0%
7241-06 · PR & Marketing Expenses	\$ 3,000.00		\$ 5,000.00	\$ (2,000.00)		-40.0%
7241-07 · Consulting Services						
7251 · Printing	\$ 12,833.00		\$ 14,000.00	\$ (1,167.00)		-8.3%
7260 · Rent	\$ 27,292.00		\$ 27,407.00	\$ (115.00)		-0.4%
7300 · Salaries & Benefits						
7301 · Health Insurance	\$ 58,112.00		\$ 67,200.00	\$ (9,088.00)		-13.5%
7302 · Life Insurance	\$ 5,390.00		\$ 5,774.00	\$ (384.00)		-6.7%
7303 · Payroll Taxes						
7303-01 · State Unemployment E	\$ 75.00		\$ 200.00	\$ (125.00)		-62.5%
7303-02 · Employer FICA	\$ 42,233.00		\$ 42,683.00	\$ (450.00)		-1.1%
7304 · Salaries	\$ 573,474.00		\$ 557,948.00	\$ 15,526.00		2.8%
7305 · Retirement - Employer Contributi	\$ 13,388.00		\$ 14,165.00	\$ (777.00)		-5.5%
7410 · Software & Hardware Below Cap	\$ 1,350.00		\$ 500.00	\$ 850.00		170.0%
7420 · Taxes/Permits	\$ 261.00		\$ 265.00	\$ (4.00)		-1.5%
7430 · Telephone	\$ 10,738.00		\$ 10,122.00	\$ 616.00		6.1%
7440 · Travel						
7440-01 · Airfare			\$ -	\$ -		0.0%
7440-02 · Lodging			\$ -	\$ -		0.0%
7440-03 · Meals	\$ 3,000.00		\$ 3,000.00	\$ -		0.0%
7440-04 · Mileage	\$ 6,000.00		\$ 6,000.00	\$ -		0.0%
7440-05 · Other Travel Expense	\$ -		\$ 50.00	\$ (50.00)		-100.0%
7450 · Staff Appreciation	\$ 2,500.00		\$ 2,525.00	\$ (25.00)		-1.0%
7460 · Postage	\$ 12,000.00		\$ 14,000.00	\$ (2,000.00)		-14.3%
7130 · Board Related Expenses	\$ 7,000.00		\$ 7,025.00	\$ (25.00)		-0.4%
Total Operating Expenses	\$ 969,050.79		\$ 951,871.00	\$ 17,179.79		
Profit/Loss from Operations	\$ 1,172,109.21		\$ 1,190,524.00	\$ (18,414.79)		
Event Revenue	\$ 143,665.00		\$ 167,086.00	\$ (23,421.00)		
Giving Tuesday						
Women United	\$ 15,000.00		\$ 9,750.00	\$ 5,250.00		
ECM Training and Appreciation	\$ 5,000.00		\$ 8,750.00	\$ (3,750.00)		
Annual Meeting	\$ 1,000.00		\$ 1,000.00	\$ -		
Stuff the Bus - Day of Action	\$ 21,000.00		\$ 24,000.00	\$ (3,000.00)		
Stop the Summer Slide - Day of Action	\$ 3,000.00		\$ 3,750.00	\$ (750.00)		
Hometown Huddle - Day of Action	\$ 2,275.00		\$ 3,750.00	\$ 1,000.00		
Community Baby Shower - Day of Action	\$ 3,260.00		\$ 5,500.00	\$ (1,475.00)		
YLS - Dodgeball	\$ 5,500.00		\$ 5,500.00	\$ (2,240.00)		
YLS - Other	\$ 2,000.00		\$ 5,500.00	\$ -		
Red, White, and Bayou	\$ 2,000.00		\$ 2,500.00	\$ (500.00)		
Tocqueville/Legacy Society	\$ 18,500.00		\$ 15,000.00	\$ 3,500.00		
Leadership Society	\$ 4,000.00		\$ 7,500.00	\$ (3,500.00)		
Storybook Breakfast	\$ 3,000.00		\$ 5,000.00	\$ (2,000.00)		
Catalyst Program	\$ 4,500.00		\$ 3,400.00	\$ 1,100.00		
Chamber Sponsorship	\$ 3,000.00		\$ 3,000.00	\$ -		
Give United	\$ 900.00		\$ 900.00	\$ -		
	\$ 15,000.00		\$ -	\$ 15,000.00		
Event Total Expenses	\$ 109,935.00		\$ 101,300.00	\$ 8,635.00		

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	TFC 2022-2023	2021-2022	2022-2023 Over/Under	Percentage Over/Under
Event Surplus	\$ 33,730.00	\$ 65,786.00	\$ (32,056.00)	
Books from Birth Revenue	\$ 221,623.00	\$ 214,830.00	\$ 6,793.00	
RBBB Expense	\$ 219,623.00	\$ 236,086.00	\$ (16,463.00)	
CBFB	\$ 9,416.00	\$ 8,744.00	\$ 672.00	
Books from Birth Total Expenses	\$ 229,039.00	\$ 244,830.00	\$ (15,791.00)	
Books from Birth Surplus/Shortage	\$ (7,416.00)	\$ (30,000.00)	\$ 22,584.00	
211 Dues	\$ 25,000.00	\$ 25,500.00	\$ (500.00)	
Grant Revenue:				
Mott	\$ 4,500.00	\$ 4,500.00	\$ -	
VITA	\$ 26,140.00	\$ 10,000.00	\$ 16,140.00	
Born Learning Grant	\$ 12,250.00		\$ 12,250.00	
Charity Tracker	\$ 12,000.00		\$ 12,000.00	
MLK	\$ -	\$ 20,000.00	\$ (20,000.00)	
Family Collective	\$ -	\$ 153,176.00	\$ (153,176.00)	
Total Grant Revenue	\$ 54,890.00	\$ 187,676.00	\$ (132,786.00)	
Grant Expenses:				
Mott	\$ 4,500.00	\$ 4,500.00	\$ -	
VITA	\$ 26,140.00	\$ 10,000.00	\$ 16,140.00	
Born Learning Program	\$ 12,250.00		\$ 12,250.00	
Charity Tracker	\$ 12,000.00	\$ 10,000.00	\$ 2,000.00	
MLK	\$ -	\$ 20,000.00	\$ (20,000.00)	
Family Collective	\$ -	\$ 153,176.00	\$ (153,176.00)	
Grant Expense Total	\$ 54,890.00	\$ 197,676.00	\$ (142,786.00)	
Grant Deficit	\$ -	\$ (10,000.00)	\$ 10,000.00	
CI Fund	\$ 1,021,428.00	\$ 1,020,460.00	\$ 968.00	
Unrestricted Revenue	\$ 2,141,160.00	\$ 2,142,395.00	\$ (1,235.00)	
Expenses Covered by Unrestricted Revenue	\$ 2,125,414.00	\$ 2,099,131.00	\$ 26,283.00	
Profit/Loss	\$ 15,746.00	\$ 43,264.00	\$ (27,518.00)	
Overhead Percentage	23.08%	25.37%		