

**Arts & Business Council of Greater Nashville, Inc.**  
**FY21 Projected Budget (Summary)**  
 July 1, 2020 - June 30, 2021

	<b>FY21 BUDGET (7/1/20- 6/30/21)</b>
<b>Revenue</b>	
<b>Contributed support</b>	
Individual giving	\$ 33,500.00
Corporate/business giving	\$ 16,500.00
Foundation/trust grants	\$ 73,500.00
Public (government) grants	\$ 48,560.00
Event Income	\$ 36,150.00
Artist Relief Fund	\$ 200.00
<b>Total Contributed support</b>	<b>\$ 208,410.00</b>
<b>Earned revenues</b>	
Education/Seminars	\$ 19,300.00
VLPA	\$ 300.00
Arts Board Matching	\$ 13,500.00
Fiscal Sponsorship Fees	\$ 17,175.00
Membership dues	\$ 5,600.00
Interest	\$ 250.00
<b>Total Earned revenues</b>	<b>\$ 56,125.00</b>
<b>Total Revenue</b>	<b>\$ 264,535.00</b>
<b>Gross Profit</b>	<b>\$ 264,535.00</b>
<b>Expenditures</b>	
Staff & related expenses	\$ 195,637.50
Programs	\$ 650.00
Education/Seminars	\$ 14,100.00
Other personnel expenses	\$ 8,500.00
Events	\$ 14,000.00
Office Expenses	\$ 5,100.00
Travel, meetings, education & food	\$ 8,200.00
Misc expenses	\$ 6,900.00
Business expenses	\$ 800.00
Marketing & Promotion	\$ 3,700.00
Fundraising	\$ 1,250.00
<b>Total Expenditures</b>	<b>\$ 258,837.50</b>
<b>Net Operating Revenue</b>	<b>\$ 5,697.50</b>
<b>Net Revenue</b>	<b>\$ 5,697.50</b>