Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung
benefit trust or private foundation)

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

► The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

A	For the 2	003 calendar year, or tax year beginning	OCT 1, 2003	and en	ding SEP 30	, 20	<u>)04</u>	
	Check if applicable	Please C Name of organization				D Empl	loyer id	dentification number
	Address		UND			62	2-16	532388
	Name change	type See Number and street (or P O box if mail is		s)	Room/suite			
	Initial return	Specific 305 11TH AVENUE SOU	TH			6.	<u> 15–7</u>	780-7016
	Final return Amende	tions   City or town, state or country, and ZIP +					nting meth Other specify)	
늗	Jreturn  Applicat	Section 501(c)(3) organizations and 4947(a		ists	H and I are not ann			
١	Jpënding	must attach a completed Schedule A (Form	990 or 990-EZ).		H(a) Is this a group i			tion 527 organizations tes?
G	Wehsite:	►WWW.NASHVILLEHOUSINGFU	ND.ORG		H(b) If "Yes," enter no			
		tion type (check only one) X 501(c) ( 3 ) (ins		527	H(c) Are all affiliates			V/A Yes No
		re 🕨 🔙 if the organization's gross receipts are no			(If "No," attach a	list)		
		ion need not file a return with the IRS, but if the organi			H(d) is this a separat ganization cove	red by a	group	ruling? Yes X No
	•	ıl, it should file a return without financial data Some si			I Group Exemption			
								ion is not required to attach
<u>L</u>	Gross rec	eipts Add lines 6b, 8b, 9b, and 10b to line 12 ▶	2,832,40	)9.	Sch B (Form 99			
P	art I 📗	Revenue, Expenses, and Changes ir	Net Assets or Fund	l Bala	nces			
	1	Contributions, gifts, grants, and similar amounts rece	ived					
	а	Direct public support		1a				
	b	Indirect public support		1b				
	C	Government contributions (grants)		10	2,283,7	53.		
	d	Total (add lines 1a through 1c) (cash \$2,	283 <b>,</b> 753. noncash\$	S		.) _	1d	2,283,753. 135,317.
	2	Program service revenue including government fees	and contracts (from Part VII, II	ne 93)			2	135,317.
	3	Membership dues and assessments					3	
	4	Interest on savings and temporary cash investments					4	
	5	Dividends and interest from securities					5	
	6 a	Gross rents		6a				
	b	Less rental expenses		6b				
	C	Net rental income or (loss) (subtract line 6b from line	6a)			L	6c	
Φ	7	Other investment income (describe				_)	7	411,027.
Revenue	8 a	Gross amount from sales of assets other	(A) Securities	$\perp$	( <b>B</b> ) Other			
ě		than inventory		8a				
ш	b	Less cost or other basis and sales expenses		8b				
	C	Gain or (loss) (attach schedule)		8c				
	d	Net gain or (loss) (combine line 8c, columns (A) and	(B))			-	8d	
	9	Special events and activities (attach schedule) If any		k here 🕨	<b>&gt;</b>			
	a	Gross revenue (not including \$	of contributions					
ס		reported on line 1a)		9a				
)		Less direct expenses other than fundraising expense		9b				
<b>&gt;</b>		Net income or (loss) from special events (subtract lin	•	1 . 1		-	90	
-		Gross sales of invertory (estate) and allowances		10a	·			
7	b	Less cost of goods sold		10b			1	
)		Gross pro (loss) from sales of inventory (atlach	schedule) (subtract line 10b fr	om line 1	10a)	-	10c	2 212
:	11	Other revenue (from Part VII, line 103)				F	11	2,312.
;	12	Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c,	10c, and 11)				12	2,832,409.
ွှ	13	Program services (rountine 44, column (B))					13	1,301,538.
nse	14	Management and general (from line 44, column (C))					14	135,140.
Expenses	15	Fundraising (from line 44, column (D))				-	15	
ш		Payments to affiliates (attach schedule)				-	16	1 /26 670
_	17	Total expenses (add lines 16 and 44, column (A))	line 40)		······································	$\rightarrow$	17	1,436,678.
y.	18	Excess or (deficit) for the year (subtract line 17 from				L	18	1,395,731.
Net Assets	19	Net assets or fund balances at beginning of year (from				-	19	6,908,029.
Ā		Other changes in net assets or fund balances (attach	· ·			-	20	0.
3230	21 7-03	Net assets or fund balances at end of year (combine i	····				21	8,303,760.
12-1	7-02	HA For Paperwork Reduction Act Notice, see the	SOUTTHIEFT STRUCK					Form <b>990</b> (2003)

Part II Statement of Functional Expense	All orga	nızatıo	ns must complete colum	in (A) Columns (B), (C), an	d (D) are required for section le trusts but optional for oth	n 501(c)(3) Page 2
Do not include amounts reported		organ		(B) Program	(C) Management	
6b, 8b, 9b, 10b, or 16 of Part	<u>/</u>		(A) Total	services	and general	(D) Fundraising
22 Grants and allocations (attach schedule	)		2 222	2 222		
cash \$ 2,220 • noncash \$		22	2,220. 299,753.	2,220.	STATEMENT 4	
23 Specific assistance to individuals (attac	· 1	23	299,753.	299,753.	STATEMENT 5	
24 Benefits paid to or for members (attach		24	06.000	76-006-	10 202	
25 Compensation of officers, directors, etc.	;	25	96,008.	76,806.	19,202.	0.
26 Other salaries and wages	}	26	283,808.	227,047.	56,761.	
27 Pension plan contributions	}	27	45,856.	36,685. 48,829.	9,171.	<del></del>
28 Other employee benefits	}	28	61,037.	48,829.	12,208.	
29 Payroll taxes	}	29		<u> </u>	<del> </del>	
30 Professional fundraising fees	r	30		<del> </del>	<del> </del>	<del></del>
31 Accounting fees	ř	31		<del> </del>	<del> </del>	
32 Legal fees	,	32		<del> </del>	<del> </del>	
33 Supplies	ŀ	33		<del> </del>	<del> </del>	<del></del>
34 Telephone		34			<del>[</del>	
35 Postage and shipping	}	35	22 000	10 002	14 015	
36 Occupancy	r	36	33,898.	18,983.	14,915.	
37 Equipment rental and maintenance		37	2 750	2 750		
38 Printing and publications		38	3,759.	3,759.	<del> </del>	
39 Travel	1	39		<del></del>	<del> </del>	
40 Conferences, conventions, and meeting	Г	40	164 214	164 314		
41 Interest		41	164,314. 12,514.	164,314. 12,514.		<del></del>
42 Depreciation, depletion, etc (attach sch	′ F	42	12,514.	12,314.		
43 Other expenses not covered above (item					ļ	
a		43a				
p		43b				
·		43c				
s SEE STATEMENT 2	<del></del>	43d	122 511	410,628.	22 002	
8 SEE STATEMENT 2 Total functional expenses (add lines 22 through Organizations completing columns (B)-(D), carry these tot	h 43)	43e	433,511.		22,883. 135,140.	<del>-</del>
		44	1,430,070.	1,301,330.	133,140.	0.
Joint Costs. Check ▶ If you are follo	•			4. ( (D) D		Yes X No
Are any joint costs from a combined educati			•			
If "Yes," enter (i) the aggregate amount of the (iii) the amount allocated to Management as		S D		(iv) the amount allocated to		···································
Part III   Statement of Progra		ο Δο		(IV) the amount anocated to	rungraising \$	
Make the executation's summer execute		C F	F CTATEMENT	<del></del>		<del></del>
What is the organization's primary exempt p	outpose > -	011	E DIMIERENI			Program Service
All organizations must describe their exempt purpos	se achievements	ın a cle	ar and concise manner State	the number of clients served, pr	ublications issued, etc. Discuss	Expenses
achievements that are not measurable (Section 501 allocations to others)	(c)(3) and (4) orga	anızatıcı	ns and 4947(a)(1) nonexempt	chantable trusts must also enter	the amount of grants and	(Required for 501(c)(3) and (4) orgs, and 4947(a)(1) trusts, but optional for others)
a SEE ATTACHED						trusts, but optional for others )
a <u>obb minomb</u>						
				Grants and allocations \$	2,220.)	1,301,538.
b				Crants and anocations w	2/2200)	1,001,000
			<del></del>			
				Grants and allocations \$	)	
C			<u></u>	CHARLS AND ANOCALIONS O		
·						
				Grants and allocations \$	1	
d			V	aranto ana anocationo φ		
<b>-</b>					<del></del>	
			<del></del>			
				Grants and allocations \$		
e Other program services (attach schedu	 le)			Grants and allocations \$	<del>-</del>	
f Total of Program Service Expenses (s		ne 44	<del></del>	<del></del>	• · · · · · · · · · · · · · · · · · · ·	1,301,538.
323011 12-17-03		·····	7-311 10410111 001	· · · · · · · · · · · · · · · · · · ·	<del></del>	Form <b>990</b> (2003)
						1 01111 330 (2003

### Part IV Balance Sheets

	Where required, attached schedules and amoun should be for end-of-year amounts only.	ts within the de	scription column	(A) Beginning of year		(B) End of year
41	5 Cash - non-interest-bearing			416,436.	45	1,459,727
41	Savings and temporary cash investments				46	
4:	7 a Accounts receivable	47a	46,854.			
	<b>b</b> Less allowance for doubtful accounts	47b		29,254.	47c	46,854
4	18 a Pledges receivable	48a	Ì			
- }	b Less allowance for doubtful accounts	48b			48c	
49	9 Grants receivable			128,263.	49	251,864
50	Receivables from officers, directors, trustees,				}	
<b>1</b> 00	and key employees	1 1			50	
Assets	il a Other notes and loans receivable	51a	12,393,523.	10 000 010		11 000 001
- 1	b Less allowance for doubtful accounts	51b	493,262.	10,062,610.	51c	11,900,261
5			<u> </u>		52	
54			Cost FMV		53 54	
1 -	investments - securities  Investments - land, buildings, and		L CUSL () FIVIV _		34	<del></del>
"	equipment basis	55a				
	equipment basis	338			1	
	b Less accumulated depreciation	55b			55c	
5	•		ATEMENT 6	2,331,748.	56	621,276
1	i7 a Land, buildings, and equipment basis	57a	261,714.			
-	b Less accumulated depreciation	57b	25,178.	6,835.	57c	236,536
58	Other assets (describe	SEE STA	ATEMENT 7	490,611.	58	530,588
-	Total accepts (edd by as 45 the costs 50) (escate			13,465,757.		15 047 106
59		qual line 74)	<del></del>	76,960.	59 60	15,047,106 56,532
6			-	107500.	61	30,332
6	• •		}	58,735.	62	1,500
S 6		v emplovees	<u> </u>	337,333	63	1/300
<b>~</b>	64 a Tax-exempt bond liabilities	,р.о,	<del></del> -		642	<del></del>
	b Mortgages and other notes payable			6,053,788.	64b	6,685,314
- (	Other liabilities (describe	SEE STA	ATEMENT 8 )	368,245.	65	0
6	66 Total liabilities (add lines 60 through 65)			6,557,728.	66	6,743,346
	Organizations that follow SFAS 117, check here	X and comp	lete lines 67 through	<u> </u>	30	
	69 and lines 73 and 74					
8 6	37 Unrestricted			6,908,029.	67	8,303,760
<u>a</u> 6	Temporarily restricted		[		68	
B 6	Permanently restricted				69	
و   و و	Organizations that do not follow SFAS 117, check he	ere 🕨 🔲 and	i complete lines			
ᄄ	70 through 74					
12 2	Capital stock, trust principal, or current funds		ļ.		70	
SSe 7	71 Paid-in or capital surplus, or land, building, and		_		71	
Net Assets or Fund Balances	Retained earnings, endowment, accumulated in				72	
2 7	73 Total net assets or fund balances (add lines 6	-	nes 70 through 72,	C 000 000		0 202 762
_	column (A) must equal line 19, column (B) must		1.70	6,908,029.	73	8,303,760
7	74 Total liabilities and net assets / fund balance:	s (add lines 66 an	d /3)	13,465,757.	74	15,047,106

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? If "Yes," attach schedule Yes X No

323031 12-17-03

Page 5

Pa	t VI Other Information		Yes	No		
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	_76		X		
77	Were any changes made in the organizing or governing documents but not reported to the IRS?	77		X		
	If "Yes," attach a conformed copy of the changes					
78 a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a		X		
b	If "Yes," has it filed a tax return on Form 990-T for this year?	78b	L	Х		
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year?					
	If "Yes," attach a statement			Ė		
80 a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership,			ĺ		
	governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a	X	ļ		
þ	If "Yes," enter the name of the organization LAUREL HOUSE APARTMENTS GP, INC.					
	and check whether it is exempt or X nonexempt			Ė		
81 a	Enter direct or indirect political expenditures See line 81 instructions  81a 0.	f				
b	Did the organization file Form 1120-POL for this year?	81b	ļ	X		
82 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than		ļi	1.7		
	fair rental value?	82a		X		
þ	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an			į		
00 -	expense in Part II (See instructions in Part III )  82b N/A	1	v	İ		
	Did the organization comply with the public inspection requirements for returns and exemption applications?  Did the organization comply with the disclosure requirements relating to good organization comply with the disclosure requirements relating to good organization.	83a	Х			
	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?  N/A  Did the organization solicit any contributions or gifts that were not tax deductible?	83b 84a		X		
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not	048				
	tax deductible?	84b		I		
85	501(c)(4), (5), or (6) organizations. <b>a</b> Were substantially all dues nondeductible by members? N/A	85a				
	Did the organization make only in-house lobbying expenditures of \$2,000 or less?  N/A	85b				
_	If "Yes" was answered to either 85a or 85b, <b>do not</b> complete 85c through 85h below unless the organization received a waiver for proxy tax	- 555				
	owed for the prior year					
C	Dues, assessments, and similar amounts from members 85c N/A			:		
d	Section 162(e) lobbying and political expenditures  85d N/A					
е	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices  85e N/A					
f	Taxable amount of lobbying and political expenditures (line 85d less 85e)  85f N/A					
9	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? $N/A$	85g				
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues	]				
	allocable to nondeductible lobbying and political expenditures for the following tax year?  N/A	85h				
86	501(c)(7) organizations. Enter a Initiation fees and capital contributions included on line 12  86a N/A					
	Gross receipts, included on line 12, for public use of club facilities  86b N/A	1		i		
87	501(c)(12) organizations. Enter a Gross income from members or shareholders  87a N/A					
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )  87b N/A					
	V	1				
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership,					
	or an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3?  If "Yes," complete Part IX	88	x			
89 a	501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under	- 00				
<b>55</b> L	section 4911 ► 0 • , section 4912 ► 0 • , section 4955 ► 0 •					
b	501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit	[				
	transaction during the year or did it become aware of an excess benefit transaction from a prior year?					
	If "Yes," attach a statement explaining each transaction	89b	Ì	X		
C	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under					
	sections 4912, 4955, and 4958			0.		
d	Enter Amount of tax on line 89c, above, reimbursed by the organization					
90 a	List the states with which a copy of this return is filed TENNESSEE					
b	Number of employees employed in the pay period that includes March 12, 2003	00	701	7		
91	The books are in care of ► LORETTA OWENS Telephone no ► (615) 7	80-	/01	<u> </u>		
	Located at ► 305 11TH AVENUE SOUTH, NASHVILLE, TN ZIP+4►3	720	ว			
	Located at ► 305 11TH AVENUE SOUTH, NASHVILLE, TN ZIP+4 ► 3	120	<u> </u>			
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here					
34.	and enter the amount of tax-exempt interest received or accrued during the tax year	N/	A ¯ ∟			
32304 12-17-			n 990 (	(2003)		
	6			,		

	VILLE HOUSING			62-1	632388 Page
Part VII Analysis of Income-					
Note Enter gross amounts unless other indicated.  93 Program service revenue	Wise Un (A) Busines code		(C) Exclu- sion	ed by section 512, 513, or 514  (D)  Amount	(E) Related or exempt function income
a SERVICE FEES & MI			code		135,317
					100/01/
			1		
f Medicare/Medicaid payments			+ +		
Fees and contracts from government ag					
	encies				
•	Investments				
95 Interest on savings and temporary cash	livestinents				
96 Dividends and interest from securities	ata		+		
97 Net rental income or (loss) from real est	ate		1 1		
a debt-financed property					
b not debt-financed property	-1				
98 Net rental income or (loss) from person	ar property		14	411,027.	
99 Other investment income			1 4	411,027	
100 Gain or (loss) from sales of assets				İ	
other than inventory			+ +		
101 Net income or (loss) from special events			-		
102 Gross profit or (loss) from sales of inver	ntory		1 1		
103 Other revenue 2 MISCELLANEOUS INC					2,312
b			1 1		
C					
d					
e				411 005	100.00
104 Subtotal (add columns (B), (D), and (E)		0	• 1		137,629
105 Total (add line 104, columns (B), (D), a				▶_	548,656
Note: Line 105 plus line 1d, Part I, should	d equal the amount on lin	ne 12, Part I.			<del></del>
Part VIII Relationship of Acti					
Line No. Explain how each activity for whe exempt purposes (other than by	providing funds for such p	urposes)		antly to the accomplishment of	the organization's
93A SERVICE FEES CH					
103A MISCELLANEOUS I	NCOME RELATE	D TO NHF'S EX	EMPT	PURPOSE	
				<u></u>	
Part IX Information Regard			ded En	tities (See page 34 of the in	
(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities		(D) Total income	(E) End-of-year assets
SEE STATEMENT 9	%				
	%				
	%				
	%				
Part X Information Regard	ing Transfers Asso	ciated with Persona	al Bene	fit Contracts (See page	34 of the instructions )
<ul><li>(a) Did the organization, during the year, r</li><li>(b) Did the organization, during the year, p</li></ul>	eceive any funds, directly or pay premiums, directly or ind	indirectly, to pay premiums of lirectly, on a personal benefit	on a perso		Yes X N
Note: If "Yes" to (b), file Form 8870 an			nd etetere	to and to the heat of my beautiful	and halief it is the
Under penalties of penury, I declare that	at i nave examined this return, inc	auding accompanying schedules a	na statemer	its, and to the best of my knowledge	and belief, it is true,

Type or print name and title

Date

Check if self
02/11/05 employed

Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check if Self
Check i **02/15/05** Date

#### SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

**Organization Exempt Under Section 501(c)(3)** 

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information-(See separate instructions.)

▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

OMB No 1545-0047

Employer identification number Name of the organization NASHVILLE HOUSING FUND 62 1632388 Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees (See page 1 of the instructions List each one If there are none, enter "None") d) Contributions to employee benefit plans & deferred compensation (b) Title and average hours per week devoted to (e) Expense account and other (a) Name and address of each employee paid (c) Compensation more than \$50,000 position allowances HEIDI DIXNER PROGRAM MGR 305 11TH AVENUE S, NASHVILLE, TN 3720340 HOURS 60,877. 14,953 Total number of other employees paid over \$50,000 Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services (See page 2 of the instructions List each one (whether individuals or firms) If there are none, enter "None") (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation NONE Total number of others receiving over \$50,000 for professional services

323101/12-05-03

For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ

Schedule A (Form 990 or 990-EZ) 2003

Par	Support Schedule (C) Note: You may use th	complete only it you ch se worksheet in the ins	ructions for converting	from the accrual to th	e cash method of acco	g. Dunting
Calen begin	dar year (or fiscal year ning in)	(a) 2002	(b) 2001	(c) 2000	(d) 1999	(e) Total
15	Gifts, grants, and contributions received (Do not include unusual grants See line 28)	2,142,946.	3,350,532.	811,304.	801,275.	7,106,057.
16	Membership fees received					
17	Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's	85,057.	87,446.	64,587.	66,879.	303,969.
	charitable, etc., purpose	65,057.	07,440.	04,307.	00,019.	303,303.
18	Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	280,088.	262,724.	197,390.	120,268.	860,470.
19	Net income from unrelated business					
	activities not included in line 18					
20	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21	The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge					
22	Other income Attach a schedule Do not include gain or (loss) from sale of capital assets					
23	Total of lines 15 through 22		3,700,702.		988,422.	8,270,496.
24	Line 23 minus line 17		3,613,256.		921,543.	7,966,527.
25	Enter 1% of line 23	25,081.	37,007.	10,733.	9,884.	
26	Organizations described on lines 19				<b>▶</b> 26a	159,331.
b	Prepare a list for your records to sho					
	unit or publicly supported organizati	on) whose total gifts for 1	999 through 2002 exceed	ded the amount shown in	line 26a	
	Do not file this list with your return.	. Enter the total of all thes	e excess amounts		<b>▶</b> 26b	0.
C	Total support for section 509(a)(1) t	est Enter line 24, column	(e)		<b>▶</b> 26c	7,966,527.
d	Add Amounts from column (e) for li	ines 188	60,470. 19			
		22	26b		<b>▶</b> 26d	860,470.
е	Public support (line 26c minus line 2	26d total)			<b>▶</b> 26e	7,106,057.
f	Public support percentage (line 26	e (numerator) divided by	line 26c (denominator))		<b>▶</b> 26f	89.1989%
27	Organizations described on line 12				isqualified person," prepa	re a list for your
	records to show the name of, and to					
		N/A		•	•	
	(2002)	(2001)	(2	000)	(1999)	
h	For any amount included in line 17 t	, ,	,	,	• •	o show the name of.
-	and amount received for each year,					
	described in lines 5 through 11, as v					
	the larger amount described in (1) o					
	(2002)	(2001)		000)	(1999)	
	, ,		· ·	•		
G	Add Amounts from column (e) for I	13 _		21	▶ 27c	N/A
			id line 27b total	. 21	<b>~</b>   1	N/A
<b>d</b>	Add Line 27a total		iu iiile 270 tütäl		— 27d ► 27e	N/A
9	Public support (line 27c total minus		00 palures (s)	074	N/A	IV/ A
f	Total support for section 509(a)(2) t			• ————	1	N/A %
g	Public support percentage (lin				27g	
	Investment income percentag					N/A %
t	<b>Jnusual Grants:</b> For an organizatio o show, for each year, the name of the <b>rour return</b> Do not include these gran	e contributor, the date and its in line 15	d amount of the grant, and	inusual grants during 199 d a brief description of the	9 through 2002, prepare a nature of the grant <b>Do n</b>	a list for your records ot file this list with
	1 12-05-03	N	ONE		Schedu	ie A (Form 990 or 990-EZ) 2003

Part V Private School Questionnaire (See page 7 of the instructions )

	7	7	
N	/	А	

29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing		Yes	No
	instrument, or in a resolution of its governing body?	29		
0	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues,			
	and other written communications with the public dealing with student admissions, programs, and scholarships?	30		ĺ
11	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of			
	solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known	Ì		
	to all parts of the general community it serves?	31		į
	If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)	_		
2	Does the organization maintain the following	_		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
C	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student			
	admissions, programs, and scholarships?	32c		
đ	·	32d		
	If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)			
13	Does the organization discriminate by race in any way with respect to			:
a	Students' rights or privileges?	33a		
b	Admissions policies?	33b		
C	Employment of faculty or administrative staff?	33c		
đ	Scholarships or other financial assistance?	33d		
е	Educational policies?	33e		
f	Use of facilities?	33f		
g	Athletic programs?	33g		
h	Other extracurricular activities?	33h	ļ	
	If you answered "Yes" to any of the above, please explain (if you need more space, attach a separate statement)			
		_		
34 a	Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b	Has the organization's right to such aid ever been revoked or suspended?	34b	<b></b>	
	If you answered "Yes" to either 34a or b, please explain using an attached statement			

Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50,

1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation

Schedule A (Form 990 or 990-EZ) 2003

## expenditures Part VI-8 Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 12 of the instructions )

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a Volunteers
- b Paid staff or management (Include compensation in expenses reported on lines c through h.)
- c Media advertisements

50 Grassroots lobbying

- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- f Grants to other organizations for lobbying purposes
- Direct contact with legislators, their staffs, government officials, or a legislative body
- h Railies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i Total lobbying expenditures (Add lines c through h) If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Yes	No	Amount
	Х	
	Х	
	Х	
	Х	
	X	
	X	
	X	
	Х	
		0

323141

Schedule A (Form 990 or 990-EZ) 2003

0.

Schedu	ile A (Form 990 or 990-EZ) 200	3 NASHVILLE HOUS	ING FUND	62-	1632388	Page
	VII Information Re	garding Transfers To an	d Transactions and	d Relationships With Noncha		
		zations (See page 12 of the inst				
		firectly or indirectly engage in any of section 501(c)(3) organizations) or i		-		
		ganization to a noncharitable exemp		onical organizations?	[s	res No
a	(i) Cash	gamzation to a nonchantable exemp	t organization of		51a(i)	Х
	(ii) Other assets				a(ii)	X
	Other transactions					
-		ets with a noncharitable exempt orga	ınızatıon		b(i)	X
		a noncharitable exempt organization			b(ii)	X
(	(iii) Rental of facilities, equipme	ent, or other assets			b(iii)	X
(	(iv) Reimbursement arrangeme	ents			b(iv)	X
	(v) Loans or loan guarantees				b(v)	X
	• •	r membership or fundraising solicita			b(vi)	X
	=	, mailing lists, other assets, or paid e			C	X
				always show the fair market value of the		
	•	s given by the reporting organization	•		N	/A
		nent, show in column (d) the value of	n the goods, other assets, o	(d)		/ A
(a) Line no	o Amount involved	(c) Name of noncharitable ex	empt organization	Description of transfers, transactions, a	nd sharing arra	ngements
						·
					<del> </del>	
	-					· · · · ·
	-					
					,	
52 a	Is the organization directly or in	directly affiliated with, or related to,	one or more tax-exempt org	ganizations described in section 501(c) of t	he	
	Code (other than section 501(c			<b>&gt;</b>	Yes	X No
<u>b</u>	If "Yes," complete the following	schedule N/A	T			
	(a		(b)	(C)	nohin.	
	Name of or	ganization	Type of organization	Description of relation	ліѕпір	
	1.111.	*** ** =				
	<del></del>					<del></del>

323151 12-05-03

Schedule A (Form 990 or 990-EZ) 2003

FOOTNOTES

STATEMENT

STATEMENT 1, FOOTNOTE 1: FORM 990, PAGE 2, PART II, LINE 42:

PROPERTY, FURNITURE, AND EQUIPMENT ARE STATED AT COST. DEPRECIATION IS COMPUTED USING THE STRAIGHT-LINE METHOD OVER THE ESTIMATED USEFUL LIVES OF THE ASSETS OR THE LIFE OF THE LEASE (LEASEHOLD IMPROVEMENTS - 20 YEARS; COMPUTER EQUIPMENT 3 YEARS; FURNITURE AND FIXTURES - 7 YEARS).

PROPERTY, FURNITURE, AND EQUIPMENT CONSISTED OF THE FOLLOWING AT SEPTEMBER 30, 2004:

LEASEHOLD IMPROVEMENTS COMPUTER EQUIPMENT FURNITURE AND FIXTURES	228,253. 18,295. 15,166.
LESS: ACCUMULATED DEPRECIATION	261,714. <25,178.>
TOTAL	236,536.

STATEMENT 1, FOOTNOTE 2: FORM 990, PAGE 6, PART IX: INFORMATING REGARDING TAXABLE SUBSIDIARIES:

LAUREL HOUSE APARTMENTS GP, INC. (48-1270600)

DURING 2002, LAUREL HOUSE APARTMENTS, INC. WAS ORGANIZED AS A FOR PROFIT CORPORATION AND IS A WHOLLY-OWNED SUBSIDIARY OF NHF. LAUREL HOUSE APARTMENTS GP, INC. OWNS 1/10 OF 1% AS GENERAL PARTNER OF LAUREL HOUSE 2001, L.P., A LIMITED PARTNERSHIP, THAT WAS ALSO ORGANIZED IN 2002. LAUREL HOUSE 2001, L.P. WAS ORGANIZED TO ACQUIRE CERTAIN REAL ESTATE FOR THE CONSTRUCTION AND OPERATION OF LAUREL HOUSE APARTMENTS, A 48-APARTMENT UNIT DEVELOPMENT, WITH PARKING AVAILABILITY, 10,000 SQUARE FEET OF RETAIL SPACE, AND OFFICES FOR NHF, BEGINNING FEBRUARY 1, 2004. THE LAUREL HOUSE APARTMENTS PROJECT WAS FUNDED IN PART THROUGH A TAX INCREMENT FINANCING LOAN ("TIF"), PROVIDED BY NHF, IN THE AMOUNT OF \$500,000. ADDITIONAL FUNDING FOR THE LAUREL HOUSE APARTMENTS PROJECT CAME FROM THE PROCEEDS OF THE SALE OF FEDERAL LOW-INCOME HOUSING TAX CREDITS.

FORM 990	OTHER EXPENSES			STATEMENT	2
	(A)	(B) PROGRAM	(C) MANAGEMENT	(D)	
DESCRIPTION	TOTAL	SERVICES	AND GENERAL	FUNDRAISI	NG
ADVERTISING -	33,022.	33,022.			-
SERVICING FEES	50,157.	50,157.			
COUNSELING	108,140.	108,140.			
PROFESSIONAL FEES	32,029.	25,623.	6,406.		
OFFICE EXPENSE	80,163.	63,686.	16,477.		
BAD DEBT EXPENSE	130,000.	130,000.			
TOTAL TO FM 990, LN 43	433,511.	410,628.	22,883.		
_					
FORM 990 STATEMENT OF	ORGANIZATION'	S PRIMARY EXE	EMPT PURPOSE	STATEMENT	3

#### **EXPLANATION**

THE MISSION OF THE NASHVILLE HOUSING FUND IS TO BUILD A LOCAL POOL OF FUNDS THAT IS FLEXIBLE AND SELF-SUSTAINING IN ORDER TO PROVIDE THE FINANCIAL RESOURCES NECESSARY TO HELP LOW AND MODERATE INCOME FAMILIES AND INDIVIDUALS BECOME SUCCESSFUL HOMEOWNERS AND TO ASSIST NONPROFIT AND FOR PROFIT DEVELOPERS IN INCREASING THE SUPPLY OF DECENT AND AFFORDABLE HOUSING IN NASHVILLE.

PART III

FORM 990	CASH GR	ANTS AND ALLOCATIONS	STA	TEMENT 4
CLASSIFICATION	DONEE'S NAME	DONEE'S ADDRESS	DONEE'S RELATIONSHIP	TNUOMA
SCHOLARSHIP	15TH AVENUE BAPTIST CDC		NONE	2,220.
TOTAL INCLUDED	ON FORM 990, PAR	r II, LINE 22		2,220.

FORM 990	SPECIFIC ASSISTANCE TO	INDIVIDUALS	STATEMENT	5
DESCRIPTION			AMOUNT	
LOAN FORGIVENESS T	O LOW-INCOME HOMEBUYERS		299,75	53.
TOTAL TO FORM 990,	PART II, LINE 23		299,75	3.
FORM 990	OTHER INVESTMENT	TS	STATEMENT	6
DESCRIPTION		VALUATION METHOD	AMOUNT	
CERTIFICATES OF DE	POSIT	COST	621,27	76.
TOTAL TO FORM 990,	PART IV, LINE 56, COLUMN B		621,27	76.
FORM 990	OTHER ASSETS		STATEMENT	7
DESCRIPTION			AMOUNT	
ACCRUED INTEREST O ACCRUED INTEREST O INVESTMENT IN SUBS	N CERTIFICATES OF DEPOSIT		329,89 69 200,00	95.
TOTAL TO FORM 990,	PART IV, LINE 58, COLUMN B		530,58	38.
FORM 990	OTHER LIABILITIES	3	STATEMENT	<del>==</del>
DESCRIPTION			AMOUNT	
LOAN PARTICIPATION	ADVANCES			0.
TOTAL TO FORM 990,	PART IV, LINE 65, COLUMN B			0.

FORM 990 PART IX INFORMATION REGARDING TAXABLE SUBSIDIARIES					STATEMENT 9
NAME, ADDRESS & ID NUMBER OF CORP OR PARTNERSHIP	PCT OWN	NATURE OF BUSINESS	TOTAL INCOME		END-OF-YEAR ASSETS
LAUREL HOUSE APARTMENTS GP, INC., EIN:48-12706 SEE STATEMENT 1, FOOTNOTE 2 FOR ADDITIONAL INFORMATION	100.00%	REAL ESTATE		0.	200,000.

## Nashville Housing Fund Officers, Directors, Trustees, Key Employees during FY 04

Name and Address	Title and Average Hours per week	Compensation	Fringe Benefits	Expense Account or Other Allowances
	devoted to position	1		other Anowances
David Thibodeau	President of Board of	-0-	-0-	-0-
P.O. Box 305110	Director			
Nashville, Tennessee 37230	1 hour			
Melvin Black	Vice President	-0-	-0-	-0-
747 Work Drive	of Board of Directors			
Nashville, Tennessee 37207	for Programs		1	
•	.75 hours			
Margaret Behm	Secretary-Treasurer of	-0-	-0-	-0-
306 Gay Street, Suite 400	Board of Directors	•		
Nashville, Tennessee 37201	.75 hours			<u> </u>
Gerald F. Nicely	Member, Board of	· <b>-</b> 0-	-0-	-0-
414 Union Street, Suite 1600	Directors			
Nashville, Tennessee 37219	.5 hours			
C. David Briley	Member, Board of	-0-	-0-	-0-
511 Union Street, Suite 1610	Directors			
Nashville, Tennessee 37219	.5 hours			
Lisa Campbell	Member, Board of	-0-	-0-	-0-
1206 Chickering Road	Directors			
Nashville, Tennessee 37215	.5 hours			
Rick Chase	Member, Board of	-0-	-0-	-0-
5209 Linbar Drive, Suite 615	Directors			
Nashville, Tennessee 37211	.5 hours			
Sam Coleman	Member, Board of	-0-	-0-	-0-
4037 Pepperwood Drive	Directors			
Antioch, Tennessee 37013	.5 hours			
Beth S. Courtney	Member, Board of	-0-	-0-	-0-
114 30 <sup>th</sup> Avenue South	Directors			
Nashville, Tennessee 37212	.5 hours			
Patricia Davis	Member, Board of	-0-	-0-	-0-
203 Sheffield Place	Directors			
Nashville, Tennessee 37215	.5 hours			
Chris Ferrell	Member, Board of	-0-	-0-	-0-
905 Tower Place	Directors			
Nashville, Tennessee 37204	.5 hours			
Jessica LeVeen Farr	Member, Board of	-0-	-0-	-0-
918 Russell Street	Directors			ļ
Nashville, Tennessee 37206	.5 hours			
Rev Mary K. Friskics-Warren	Member, Board of	-0-	-0-	-0-
3833 Cleghorn Ave., Suite 400	Directors			]
Nashville, Tennessee 37215	.5 hours			
Tony Heard	Member, Board of	-0-	-0-	-0-
150 4 <sup>th</sup> Avenue South	Directors			İ
Nashville, Tennessee 37219	.5 hours			
Rita James	Member, Board of	-0-	-0-	-0-
1909 Gulf Breeze	Directors			
Madison, Tennessee 37115	.5 hours			
Linde Pflaum	Member, Board of	-0-	-0-	-0-
9427 Gentle Wind Drive	Directors			
Brentwood, Tennessee 37027	.5 hours			
Phil Ryan	Member, Board of	-0-	-0-	-0-
701 South Sixth Street	Directors			
Nashville, Tennessee 37206	.5 hours			1

# Nashville Housing Fund Officers, Directors, Trustees, Key Employees during FY 04

Dan Salley AmSouth Center 315 Union Street Nashville, Tennessee 37237	Member, Board of Directors .5 hours	-0-	-0-	-0-
Renata Soto 3323 Acklen Avenue Nashville, Tennessee 37212	Member, Board of Directors .5 hours	-0-	-0-	-0-
Eugene TeSelle 2007 Linden Avenue Nashville, Tennessee 37212	Member, Board of Directors .5 hours	-0-	-0-	-0-
Steve Turner 138 2 <sup>nd</sup> Avenue North #500 Nashville, Tennessee 37201	Member, Board of Directors .5 hours	-0-	-0-	-0-
Bishop Joseph W. Walker, III 7594 Old Hickory Blvd. Nashville, Tennessee 37189	Member, Board of Directors .5 hours	-0-	-0-	-0-
Loretta Owens 305 11 <sup>th</sup> Avenue South	Staff Executive Director	\$96,008	\$22,815	-0-
Nashville, Tennessee 37203				
Heidi Dixner 305 11 <sup>th</sup> Avenue South Nashville, Tennessee 37203	Staff Program Manager	\$60,877	\$14,953	-0-

The **MISSION** of the Nashville Housing Fund is to build a local pool of funds that is flexible and self-sustaining in order to provide the financial resources necessary to help low and moderate income families and individuals become successful homeowners and to assist nonprofit and for-profit developers in increasing the supply of decent and affordable housing in Nashville.

NHF accomplishes its mission through three affordable housing programs:

- The Front Door: provides a free hour of counseling, evaluation of credit report, and referral to various homebuyer assistance programs for anyone who wants to become a home owner;
- Downpayment Assistance Programs: help low and moderate income families become home owners by providing downpayment and closing cost loans and grants; assistance is provided on a graduated basis depending on household income;
- Development Loan Programs: provide low interest loans and other incentives for the development of affordable housing by not-for-profit and forprofit developers. NHF also provides technical assistance to affordable housing developers.

### Program Accomplishments of 2004

- 1,463 households completed a Front Door counseling session and began their homeownership journey with the help of NHF and its partner agencies
- 271 homebuyers in Nashville/Davidson County received NHF downpayment assistance loans totaling \$2.9 million
- 231 affordable units were constructed or underwent rehabilitation as a result of \$4 million in NHF housing development loans.

120 hours of technical assistance provided to affordable housing developers