990 Form

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

2012 Open to Public

Inspection A For the 2012 calendar year, or tax year beginning and ending C Name of organization Employer identification number Check if applicable: MERCY MINISTRIES OF AMERICA, INC. Address change Doing Business As 72-0973419 Name change Number and street (or P.O. box if mail is not delivered to street address) Room/suite Telephone number Initial return P.O. BOX 111060 615-831-6987 Terminated City, town or post office, state, and ZIP code NASHVILLE TN 37222 9,565,625 Amended return G Gross receipts\$ Name and address of principal officer Application pending Yes X No H(a) Is this a group return for affiliates? CHRISTY SINGLETON 15328 OLD HICKORY BLVD. H(b) Are all affiliates included? NASHVILLE TN 37211 If "No." attach a list, (see instructions) X 501(c)(3) 501(c) () 4 (insert no.) WWW.MERCYMINISTRIES.COM H(c) Group exemption number Form of organization: X Corporation Trust Association Other L Year of formation: 1983 M State of legal domicile: Part I Summary 1 Briefly describe the organization's mission or most significant activities: MERCY MINISTRIES PROVIDES A FREE-OF-CHARGE, VOLUNTARY CHRISTIAN RESIDENTIAL PROGRAM TO YOUNG WOMEN AGES 13-28 FROM A VARIETY OF SOCIOECONOMIC BACKGROUNDS WHO ARE STRUGGLING TO OVERCOME DIFFICULT LIFE CIRCUMSTANCES 2 Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) ≪ 4 Number of independent voting members of the governing body (Part VI, line 1b) 4 7 150 5 Total number of individuals employed in calendar year 2012 (Part V, line 2a) 5 300 6 Total number of volunteers (estimate if necessary) 6 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a Ó b Net unrelated business taxable income from Form 990-T, line 34 7b Prior Year Current Year 8,652,844 9,203,409 8 Contributions and grants (Part VIII, line 1h) 8,350 9 Program service revenue (Part VIII, line 2g) 7,775 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 105 0 28,778 -149,414 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 240,537 8,511,310 12 Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12) 509,621 554,982 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 14 Benefits paid to or for members (Part IX, column (A), line 4) 4,847,298 4,807,909 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 30,000 16aProfessional fundraising fees (Part IX, column (A), line 11e) b Total fundraising expenses (Part IX, column (D), line 25) ▶ 374,015 3,255,727 3,226,961 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 8,544,491 8,688,007 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -176,697 696,046 19 Revenue less expenses. Subtract line 18 from line 12 Beginning of Current Year End of Year 9,949,457 9,416,659 20 Total assets (Part X, line 16) .995,<u>697</u> 21 Total liabilities (Part X, line 26) 158,945 7,953,760 22 Net assets or fund balances. Subtract line 21 from line 20 257,714 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Sign Here CHRISTY SINGLETON EXECUTIVE DIRECTOR Type or print name and title Print/Type preparer's name Preparer's signature Date Check Paid CAROL S. CRICK, 07/20/13 self-employed P01366906 CPA Preparer BLANKENSHIP CPA Firm's EtN ▶ 45-0491842 Use Only 215 WARD CIRCLE 615-373-3771 BRENTWOOD, TN 37027-2304 Firm's address May the IRS discuss this return with the preparer shown above? (see instructions) X Yes No For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2012)

| Form 990 (2012) MERCY MINISTRIES OF AMERICA, INC. 72-0973419 | Page 2 |
|--|--|
| Part III Statement of Program Service Accomplishments | X |
| Check if Schedule O contains a response to any question in this Part III | _ |
| Briefly describe the organization's mission: SEE SCHEDULE O | |
| SEE SCHEDULE O | |
| · | |
| • | |
| 2 Did the organization undertake any significant program services during the year which were not listed on the | |
| prior Form 990 or 990-EZ? | Yes X No |
| If "Yes," describe these new services on Schedule O. | |
| 3 Did the organization cease conducting, or make significant changes in how it conducts, any program | |
| services? | Yes X No |
| If "Yes," describe these changes on Schedule O. | |
| 4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by | - |
| expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to other the total expenses, and revenue, if any, for each program service reported. | 5, |
| the total expenses, and revenue, if any, for each program service reported. | |
| SINCE 1983, MERCY MINISTRIES OF AMERICA INC. (THE "MINISTRY") A FREE-OF-CHARGE, VOLUNTARY CHRISTIAN RESIDENTIAL PROGRAM TO Y AGES 13-28 FROM A VARIETY OF SOCIOECONOMIC BACKGROUNDS WHOSE L CRISIS. THIS INCLUDES WOMEN WHO HAVE BEEN VICTIMS OF PHYSICAL ABUSE, INCLUDING SEX TRAFFICKING, AS WELL AS THOSE WHO FACE LIFE-CONTROLLING ISSUES SUCH AS EATING DISORDERS, SELF-HARM, D ALCOHOL ADDICTIONS, DEPRESSION AND UNPLANNED PREGNANCY. THE MI MAINTAINS RESIDENTIAL HOMES IN MONROE, LA; NASHVILLE, TN; ST. AND SACRAMENTO, CA. THE PROGRAM LASTS APPROXIMATELY SIX MONTHS BIBLICALLY BASED COUNSELING, LIFE-SKILLS TRAINING, NUTRITION E FITNESS INSTRUCTION. SEE SCHEDULE O. 4b (Code:)(Expenses\$ 380,469 including grants of\$) (Revenue \$ THE MINISTRY INVESTED IN EXPANDING ITS REACH OUTSIDE ITS EXIST BY BUILDING NEW HOMES AND BY AUGMENTING ITS RESIDENTIAL SERVIC OUTREACH INITIATIVES, WHICH INCLUDE SPEAKING ENGAGEMENTS AND EDUCATIONAL RESOURCE PUBLICATIONS. OUTREACH AND NEW HOME EXPA STRATEGIC OPPORTUNITIES TO STRENGTHEN AS WELL AS BROADEN THE M MISSION. OUTREACH INITIATIVES BRING AWARENESS TO LIFE-CONTROLL AND PRESENT THE MINISTRY'S BIBLICALLY BASED METHOD OF OVERCOMI ISSUES. RESOURCES INCLUDE: THE MINISTRY'S WEBSITE, ISSUE-BASED TEACHING MATERIALS, AND PODCASTING FOR PASTORS, PARENTS AND TH GENERAL PUBLIC. | COUNG WOMEN LIVES ARE IN AND SEXUAL RUG AND INISTRY LOUIS, MO; AND INCLUDES COUCATION AND TING LOCATIONS ES WITH ANSION ARE MINISTRY'S LING ISSUES LING THESE D BOOKS, |
| 4. (Code: \) \(\Gamma\) \(\Gamma\ | |
| 4c (Code:) (Expenses \$ 509,621 including grants of \$ 509,621) (Revenue \$ THE MINISTRY PROVIDES OUTREACH THROUGH OTHER MINISTRIES BY INV | |
| OTHER MINISTRY PROGRAMS BY GIVING A PORTION OF ITS RECEIPTS AS | |
| TO HELP GROUPS OR INDIVIDUALS THAT ARE INVOLVED IN OR DO WORK | |
| ALIGNED WITH THE MINISTRY'S MISSION. THE MINISTRY BELIEVES TH | |
| CALLED TO FOLLOW THE BIBLICAL PRINCIPLE OF TITHING AND GIVES 1 | |
| NON-RESTRICTED RECEIPTS. IN 2012, \$460,020 WAS GIVEN TO ASSIS MINISTRIES AND INDIVIDUALS AND \$49,601 IN RESOURCES WERE GIVEN | |
| FURTHER THE MISSION OF SPREADING GOD'S UNCONDITIONAL LOVE, FOR | |
| LIFE-TRANSFORMING POWER. | |
| • | |
| · | |
| 4d Other program services. (Describe in Schedule O.) | |
| (Expenses \$ 266,178 including grants of\$) (Revenue \$ 8,350 |)) |
| 4e Total program service expenses u 7,311,893 | |

Part IV

Checklist of Required Schedules

Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," Х complete Schedule A 1 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? X 2 2 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to X candidates for public office? If "Yes," complete Schedule C, Part I 4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II X 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C. 5 X Part III Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I Х 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D. Part II 7 X Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," 8 complete Schedule D, Part III X 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV X Did the organization, directly or through a related organization, hold assets in temporarily restricted X endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 10 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 11a Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more X of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 11b Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11c X Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 11d Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X X 11e Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X Х 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete 12a Schedule D, Parts XI and XII Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if X the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 12b Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E Х 13 14a Did the organization maintain an office, employees, or agents outside of the United States? Х Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV X 14b Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV 15 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV X 16 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) X 17 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 18 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? 19 If "Yes," complete Schedule G, Part III X 19 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H X 20a **b** If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b

Part IV Checklist of Required Schedules (continued)

| | • | | Yes | No |
|--------|--|-----|-----|----------|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to any government or organization | | | |
| | in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | X | |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States | | | |
| | on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | X | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the | | | |
| | organization's current and former officers, directors, trustees, key employees, and highest compensated | | | |
| | employees? If "Yes," complete Schedule J | 23 | X | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than | | | |
| | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b | | | |
| | through 24d and complete Schedule K. If "No," go to line 25 | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year | | | |
| | to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | | | | l |
| | with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior | | | |
| | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? | | | ٠,, |
| | If "Yes," complete Schedule L, Part I | 25b | | X |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or | | | 3,5 |
| | disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, | | | |
| | substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | 27 | х | |
| 20 | entity or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | Λ | |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, | | | |
| • | Part IV instructions for applicable filing thresholds, conditions, and exceptions): A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | х |
| a b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete | 20a | | |
| b | Schedule L, Part IV | 28b | Х | |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) | 200 | | |
| · | was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | x |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Х | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified | | | |
| | conservation contributions? If "Yes," complete Schedule M | 30 | х | |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, | | | |
| | Part I | 31 | | x |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," | | | |
| | complete Schedule N, Part II | 32 | | Х |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, | | | |
| | or IV, and Part V, line 1 | 34 | X | |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a | | | |
| | controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable | | | |
| | related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, | | | |
| | Part VI | 37 | | X |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and | | | |
| | 19? Note. All Form 990 filers are required to complete Schedule O | 38 | X | <u> </u> |

Form 990 (2012) MERCY MINISTRIES OF AMERICA, INC. 72-0973419

Statements Regarding Other IRS Filings and Tax Compliance Part V Check if Schedule O contains a response to any question in this Part V Yes No 1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 1c Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year? X 3a If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 3b At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial Х 4a If "Yes," enter the name of the foreign country: **u** See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? X Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? X If "Yes" to line 5a or 5b, did the organization file Form 8886-T? Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? X If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 7 Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a If "Yes," did the organization notify the donor of the value of the goods or services provided? X 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? X 7с If "Yes," indicate the number of Forms 8282 filed during the year Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? X Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g X 7h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds. 9 Did the organization make any taxable distributions under section 4966? 9a Did the organization make a distribution to a donor, donor advisor, or related person? 10 Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities b 11 Section 501(c)(12) organizations. Enter: Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a Section 501(c)(29) qualified nonprofit health insurance issuers. 13 Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13c Enter the amount of reserves on hand Did the organization receive any payments for indoor tanning services during the tax year? 14a X If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

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| Pag | е | 6 |
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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes No 1a Enter the number of voting members of the governing body at the end of the tax year 10 1a If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. Enter the number of voting members included in line 1a, above, who are independent 1b Did any officer, director, trustee, or key employee have a family relationship or a business relationship with anv other officer, director, trustee, or key employee? X 2 3 Did the organization delegate control over management duties customarily performed by or under the direct X 3 supervision of officers, directors, or trustees, or key employees to a management company or other person? X Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Did the organization have members or stockholders? X 6 6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint 7a one or more members of the governing body? X Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? X 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: The governing body? 8a Each committee with authority to act on behalf of the governing body? Х 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at X the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) No 10a Did the organization have local chapters, branches, or affiliates? 10a X If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990. 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a X Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done 12c X X Did the organization have a written whistleblower policy? 13 13 Did the organization have a written document retention and destruction policy? Х Did the process for determining compensation of the following persons include a review and approval by 15 independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official 15a Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement Х with a taxable entity during the year? 16a If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed u AL, AK, AZ, AR, CA, CT, DC, FL, GA, HI, IL, KS, KY Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. X Own website Another's website X Upon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, 19 and financial statements available to the public during the tax year. State the name, physical address, and telephone number of the person who possesses the books and records of the 15328 OLD HICKORY BLVD organization: u LEAH HAYES

615-831-6987

TN 37211

NASHVILLE

| Form 990 (2 | 012) MERCY | MINISTRIES | OF AM | MERICA, | INC. | 72-097 | 3419 | | Page 7 |
|-------------|--------------------|-----------------------|-------------|--------------|---------------|---------------|-------------|--------------------|----------------|
| Part VII | Compensa | ation of Officers, | Director | s, Trustee | s, Key E | mployees, | Highest | Compensated | Employees, and |
| | Independe | ent Contractors | | | | | | | |
| | Check if S | chedule O contain | s a respo | onse to any | question | n in this Par | rt VII | | |
| Section A. | Officers, Dir | ectors, Trustees, Key | / Employe | es, and High | est Comp | ensated Emp | loyees | | |
| 1a Complete | this table for all | nersons required to h | a listad Ra | nort company | eation for th | a calandar va | ar anding v | vith or within the | |

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organizations compensated any current officer, director, or trustee.

| (A) Name and Title | (B) Average hours per week (list any | box | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) | | (D) Reportable compensation from the | (E) Reportable compensation from related organizations | (F) Estimated amount of other compensation | | | |
|---------------------------------------|--|--------------------------------|--|---------|---------------------------------------|---|--|---------------------------------|-----------------|--|
| | hours for related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | organization (W-2/1099-MISC) | (W-2/1099-MISC) | from the organization and related organizations |
| (1) NANCY ALCORN | 2 50 | | | | | | | | | |
| DIRECTOR/V.CHAIRMAN | 2.50 70.00 | x | | | | | | 0 | 240,802 | 4,883 |
| (2) CHRISTY SINGLET | ON | | | | | | | | | |
| | 42.00 | | | | ٠, | , | | 06 200 | • | |
| EXECUTIVE DIRECTOR (3) KATHY CAMPBELL | 18.00 | | | | X | X | | 86,398 | 0 | 0 |
| (3) KATHI CAMPBELL | 2.50 | | | | | | | | | |
| DIRECTOR | 0.00 | x | | | | | | 0 | 0 | 0 |
| (4) SAM CARR | | | | | | | | | | |
| | 2.50 | | | | | | | | | |
| DIRECTOR | 0.00 | X | | | | | | 0 | 0 | 0 |
| (5) JOE COOK, JR. | 2 50 | | | | | | | | | |
| DIRECTOR | 2.50 0.00 | x | | | | | | 0 | 0 | 0 |
| (6) STEVEN PRUETT | 0.00 | | | | | | | • | <u> </u> | <u> </u> |
| (*) 2 = 1 = 1 = 1 | 5.00 | | | | | | | | | |
| PRESIDENT/BD CHAIRMN | 0.00 | X | | X | | | | 0 | 0 | 0 |
| (7) SUSAN CORDELL | | | | | | | | | | |
| <u></u> | 2.50 | l | | | | | | | | |
| DIRECTOR MODEOU | 0.00 | X | | | | \vdash | | 0 | 0 | 0 |
| (8) LYNN MORROW | 2.50 | | | | | | | | | |
| DIRECTOR | 0.00 | x | | | | | | 0 | 0 | 0 |
| (9) MATTHEW RETTICH | | | | | | | | | | |
| ., | 2.50 | | | | | | | | | |
| DIRECTOR | 0.00 | X | | | | | | 0 | 0 | 0 |
| (10) SUE OSBORN | | | | | | | | | | |
| DTDTGT0D | 2.50 | ٦, | | | | | | | • | |
| DIRECTOR (11) MATT MEINEL | 0.00 | X | | | | \vdash | | 0 | 0 | 0 |
| (II)MATT METMEN | 2.50 | | | | | | | | | |
| DIRECTOR | 0.00 | x | | | | | | 0 | 0 | 0 |
| DAA | | | | | | | | | | Form 990 (2012) |

DAA

Form 990 (2012) MERCY MINISTRIES OF AMERICA, INC. 72-0973419

| Part VII Section A. Officer | s, Directors, T | ruste | ees, | Key | En | nploy | ees/ | s, and Highest Compens | ated Employees (continu | ıed) | | |
|--|---|--------------------------------|-----------------------|------------------------|-------------------------|---|------------|---|--|------------------------------|--|-------|
| (A) Name and title | (B) Average hours per week (list any hours for | offi | k, unle | Pos check ess pe | more rson directo | than on the state of the state | an tee) | (D) Reportable compensation from the organization | (E) Reportable compensation from related organizations (W-2/1099-MISC) | 1 | nated unt of ner nsation n the | |
| | related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | (W-2/1099-MISC) | | organi: and re organiz | elated | |
| (12) LEAH HAYES | 45.00 | | | | | | | | | | | |
| SECRETARY | 45.00 5.00 | | | x | | | | 68,305 | 0 | | | 0 |
| (13) SARAH BLAIR | | | | | | | | | | | | |
| TREASURER | 42.50 2.50 | | | x | | | | 46,717 | 0 | | | 0 |
| (14) AMANDA MITCHELL | | | | | | | | 10,71 | | | | |
| TREASURER | 40.00 | | | x | | | | 44,721 | 0 | | | 0 |
| (15) | 0.00 | | | ^ | | | | 44,721 | 0 | | | |
| | | | | | | | | | | | | |
| (16) | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| (4.7) | | | | | | | | | | | | |
| (17) | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| (18) | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| (19) | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 1b Sub-total | | | | | | | u | 246,141 | 240,802 | | 4, | 883 |
| c Total from continuation she d Total (add lines 1b and 1c) | | • | | | | | u u | 246,141 | 240,802 | | 4 . | 883 |
| 2 Total number of individuals (i | ncluding but no | t lim | ited | | | | | | | | | |
| reportable compensation from | n the organizat | on t | <u>u</u> | | | | | | | | Yes | No |
| 3 Did the organization list any temployee on line 1a? If "Yes | former officer, of complete Sch | direct ledul | tor, d | or tru | uste uch | e, ke indiv | y er | mployee, or highest comp | ensated | 3 | | х |
| 4 For any individual listed on li | ne 1a, is the su | m of | f rep | ortal | ole d | comp | ens | ation and other compensa | tion from the | | | |
| organization and related orga individual | | | | | | | | | | 4 | х | |
| 5 Did any person listed on line for services rendered to the or | 1a receive or a | accru | ie co | mpe | ensa | tion | from | n any unrelated organizatio | on or individual | | | X |
| Section B. Independent Contrac | tors | | | | | | | | | | | |
| 1 Complete this table for your compensation from the organ | five highest con nization. Report | npen com | sate | d ind | depe | ender | nt co | ontractors that received mendar vear ending with or | ore than \$100,000 of within the organization's | tax vear. | | |
| | (A) I business address | | | | | | | | (B) tion of services | | (C) Compensa | ation |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 2 Total number of independent | | | | | | | | | _ | | | |
| received more than \$100,000 | י or compensati | on f | rom | tne (| orga | ınıza | tion | u | 0 | | | |

| Pa | irt V | III Statement of Rev Check if Schedule | | | a response | e to any question | in this Part VIII. | | П |
|---|------------------|--|----------------------------|-----------|------------|-------------------|--|---|---|
| ω ω | | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| Program Service Revenuecontributions, Gifts, Grants | b c d e | Federated campaigns Membership dues Fundraising events Related organizations Government grants (contributions) | 1a 1b 1c 1d 1e | | 540,449 | | | | |
| ontributiond of Other | g | All other contributions, gifts, grants, and similar amounts not included above Noncash contributions included in lines 1 | | \$ | | | | | |
| <u>ಸ್ಥ</u> ಹ | h | Total. Add lines 1a-1f | | | u | 9,203,409 | | | |
| enr | | | | | Busn. Code | | | | |
| Sev | 2a | ADOPTION APPLICATION | ON FE | ES | | 5,325 | 5,325 | | |
| <u>-</u> | b | WORKSHOP FEES | | | | 3,025 | 3,025 | | |
| ΞŽ | С | | | | | | | | |
| S | d | | | | | | | | |
| ram | е | | | | | | | | |
| rog | | All other program service rev | | | | | | | |
| <u> </u> | | Total. Add lines 2a–2f | | | | 8,350 | | | |
| | 3 | Investment income (including | | | I | | | | |
| | | and other similar amounts) . | | | | | | | |
| | 4 | Income from investment of ta | | - | · . | | | | |
| | 5 | Royalties | <u></u> | | u | | | | |
| | | (i) Real | | (ii) I | Personal | | | | |
| | 6a | Gross rents | | | | | | | |
| | b | Less: rental exps. | | | | | | | |
| | С | Rental inc. or (loss) | | | | | | | |
| | | Net rental income or (loss) | | | u | | | | |
| | /a | Gross amount from sales of assets (i) Securities | ; | (ii) | Other | | | | |
| | | other than inventory | | | | | | | |
| | b | Less: cost or other | | | | | | | |
| | | basis & sales exps | | | | | | | |
| | С | Gain or (loss) | | | | | | | |
| | d | Net gain or (loss) | | | u | | | | |
| ø | | Gross income from fundraising ev | | | | | | | |
| Other Revenue | | (not including \$ 540,4 | 149 | | | | | | |
| ě | | of contributions reported on line 1 | | | | | | | |
| 2 | | See Part IV, line 18 | | | 264,127 | | | | |
| the | b | Less: direct expenses | | | 259,724 | | | | |
| 0 | | Net income or (loss) from fur | | ng events | s u | 4,403 | | | |
| | | Gross income from gaming activit | | | | | | | |
| | | See Part IV, line 19 | | | | | | | |
| | b | Less: direct expenses | | | | | | | |
| | | Net income or (loss) from ga | | ctivities | u | | | | |
| | | Gross sales of inventory, less | ٦ ٦ | | | | | | |
| | | returns and allowances | | | 79,035 | | | | |
| | b | Less: cost of goods sold | b | | 65,364 | | | | |
| | | Net income or (loss) from sal | ا les of i | nventorv | | 13,671 | 13,671 | | |
| | | Miscellaneous Revenue | | , | Busn. Code | - | | | |
| | 11a | OTHER MISCELLANEOUS | | | | 10,704 | 10,704 | | |
| | b | | | | | , | <u>,</u> | | |
| | C | | | | | | | | |
| | | All other revenue | | | | | | | |
| | | Total. Add lines 11a–11d | | | u | 10,704 | | | |
| | | Total revenue. See instruction | | | u | 9,240,537 | 32,725 | 0 | 0 |

Part IX Statement of Functional Expenses

| Sect | ion 501(c)(3) and 501(c)(4) organizations must on the Check if Schedule O contains a resp | • | | complete column (A). | |
|--------|---|----------------|--------------------------|---------------------------------|-----------------------|
| | o not include amounts reported on lines 6b, | (A) | (B) | (C) | (D) |
| | o, 8b, 9b, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | Fundraising expenses |
| 1 | | | | | · |
| | organizations in the U.S. See Part IV, line 21 | 387,860 | 387,860 | | |
| 2 | Grants and other assistance to individuals in | 001,000 | 331,333 | | |
| | the U.S. See Part IV, line 22 | 96,718 | 96,718 | | |
| 3 | Grants and other assistance to governments, | 20,1=0 | 20,120 | | |
| | organizations, and individuals outside the | | | | |
| | U.S. See Part IV, lines 15 and 16 | 25,043 | 25,043 | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| • | trustees, and key employees | 246,141 | 78,163 | 146,378 | 21,600 |
| 6 | Compensation not included above, to disqualified | | ,= | ==0,0.0 | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 3,874,631 | 3,430,261 | 219,547 | 224,823 |
| 8 | Pension plan accruals and contributions (include | 0,012,002 | 0,100,101 | | |
| | section 401(k) and 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | 333,955 | 284,329 | 29,655 | 19,971 |
| 10 | Payroll taxes | 353,182 | 300,699 | 31,363 | 21,120 |
| 11 | Fees for services (non-employees): | 000,101 | 000,000 | 02,000 | |
| | Management | | | | |
| | Legal | 8,979 | 2.762 | 5,645 | 572 |
| | Accounting | 29,880 | 2,762 5,718 | 22,978 | 1,184 |
| | Labelia da a | | 5 7 7 2 5 | | |
| e | Professional fundraising services. See Part IV, line 17 | | | | |
| f | | | | | |
| g g | | | | | |
| 3 | (A) amount, list line 11g expenses on Schedule O.) | 199,798 | 50,921 | 136,069 | 12,808 |
| 12 | Advertising and promotion | 230,048 | 230,048 | | |
| 13 | Office expenses | 112,174 | 89,335 | 10,235 | 12,604 |
| 14 | Information technology | 136,562 | 116,269 | 12,127 | 8,166 |
| 15 | Royalties | | | | - 7 |
| 16 | Occupancy | 247,020 | 216,848 | 19,130 | 11,042 |
| | - . | 149,129 | 123,638 | 14,913 | 10,578 |
| | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | | | | |
| 20 | · 1.4 | 98,361 | | 98,361 | |
| 21 | Payments to affiliates | 418,326 | 418,326 | 20,00= | |
| 22 | Depreciation, depletion, and amortization | 397,669 | 365,935 | 18,412 | 13.322 |
| 23 | | 206,214 | 175,571 | 18,311 | 13,322 12,332 |
| 24 | | | , | | , |
| | above (List miscellaneous expenses in line 24e. If | | | | |
| | line 24e amount exceeds 10% of line 25, column | | | | |
| | (A) amount, list line 24e expenses on Schedule O.) | | | | |
| а | DOOM AND DOADD HOD HOVED | 574,765 | 574,765 | | |
| b | · · · · · · · · · · · · · · · · · · · | 215,550 | 215,550 | | |
| C | REPAIRS AND MAINTENANCE | 88,249 | 81,630 | 3,459 | 3,160 |
| d | * | 45,069 | 34,002 | 10,334 | 733 |
| | All other expenses | 69,168 | 7,502 | 61,666 | ,,,, |
| 25 | | 8,544,491 | 7,311,893 | 858,583 | 374,015 |
| 26 | Joint costs. Complete this line only if the | | ., | 000,000 | 0.1,010 |
| | organization reported in column (B) joint costs | | | | |
| | from a combined educational campaign and | | | | |
| | fundraising solicitation. Check here u X if following SOP 98-2 (ASC 958-720) | 489,772 | 244,886 | | 244,886 |
| DAA | 10110Willing 501 702 [1100 750 120] | 100/112 | 211,000 | I | Form 990 (2012 |

Part X **Balance Sheet** Check if Schedule O contains a response to any question in this Part X (A) (B) Beginning of year End of year 191,151 1,066,646 Cash—non-interest bearing 1 Savings and temporary cash investments 2 2,475 10,000 Pledges and grants receivable, net 3 128,427 66,056 Accounts receivable, net Loans and other receivables from current and former officers, directors. trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L 6 Notes and loans receivable, net 7 Inventories for sale or use 163,925 134,516 8 Prepaid expenses and deferred charges _______ 47,954 46,704 9 10a Land, buildings, and equipment: cost or 13,308,374 other basis. Complete Part VI of Schedule D ________10a b Less: accumulated depreciation 10b 8,859,806 8,615,255 4,693,119 10c Investments—publicly traded securities 11 Investments—other securities. See Part IV. line 11 12 12 Investments—program-related. See Part IV, line 11 13 13 14 Intangible assets 14 22,921 10,280 Other assets. See Part IV, line 11 15 15 Total assets. Add lines 1 through 15 (must equal line 34) 9,949,457 9,416,659 16 16 Accounts payable and accrued expenses 248,376 17 315,140 17 18 Grants payable 18 19 19 Deferred revenue Tax-exempt bond liabilities 20 Escrow or custodial account liability. Complete Part IV of Schedule D 21 21 22 Loans and other payables to current and former officers, directors, Liabilities trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 1,872,457 1,665,148 23 23 38,112 Unsecured notes and loans payable to unrelated third parties 24 15,409 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D 25 1,995,697 2,158,945 26 **Total liabilities.** Add lines 17 through 25 26 Organizations that follow SFAS 117 (ASC 958), check here uX and Net Assets or Fund Balances complete lines 27 through 29, and lines 33 and 34. 7,242,989 7,301,693 27 Unrestricted net assets 27 Temporarily restricted net assets 14,725 152,067 28 28 Permanently restricted net assets 500,000 29 29 Organizations that do not follow SFAS 117 (ASC 958), check here u complete lines 30 through 34. Capital stock or trust principal, or current funds 30 30 Paid-in or capital surplus, or land, building, or equipment fund 31 31 Retained earnings, endowment, accumulated income, or other funds 32 32 7,257,714 7,953,760 33 Total net assets or fund balances 33 9,949,457 9,416,659 Total liabilities and net assets/fund balances 34

Form **990** (2012)

| orm | 990 (2012) MERCY MINISTRIES OF AMERICA, INC. 72-0973419 | | | Pag | ge 12 |
|-----|---|---------|-------|------|--------------|
| Pa | rt XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response to any question in this Part XI | <u></u> | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 9,24 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 8,54 | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 69 | 96,0 | 146 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 7,25 | 7,7 | 714 |
| 5 | Net unrealized gains (losses) on investments | 5 | | | |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line | | | | |
| | 33, column (B)) | 10 | 7,95 | 33,7 | 760 |
| Pa | rt XII Financial Statements and Reporting | | | - | |
| | Check if Schedule O contains a response to any question in this Part XII | | | | |
| | | • | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in | | | | |
| | Schedule O. | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | Х |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or | | | | |
| | reviewed on a separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | х | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a | | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight | | | | |
| | of the audit, review, or compilation of its financial statements and selection of an independent accountant? | | 2c | х | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in | | • • • | | |
| | Schedule O. | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in | | | | |
| | the Single Audit Act and OMB Circular A-133? | | 3a | | х |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the | | | | |
| _ | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | 3h | | |

Form **990** (2012)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

u Attach to Form 990 or Form 990-EZ.u See separate instructions.

OMB No. 1545-0047

2012

Open to Public Inspection

| Name | of the | ne organization | MERCY | MINIST | TRIES OF | AMERIC | A, II | NC. | | | 1 - | yer ident | ification numb | er | |
|----------------|--------|---|--|--|--|--|--|--|--|--|--|---|---|----------|--------|
| P | art | Reas | on for Pub | lic Charity | / Status (All | organizatio | ns mus | t comp | ete th | s part | .) See | instru | uctions. | | |
| | | A church, co A school dee A hospital of A medical re city, and sta An organizat section 170 A federal, st An organizat described in A community An organizat receipts from support from acquired by An organizat purposes of 509(a)(3). C a Type By checking other than for | ta private four private for a cooperative esearch organite: Lition operated four private for a cooperated four four four four four four four four | indation became increhes, or as increhes, or the benefit (Complete Paravernment or ally receives as (b)(1)(A)(vi). (bed in section ally receives: and operated and operated and operated publicly support that describes are and other tify that the oragers and other tify that the oragers and other times and other tify that the oragers and other tify that the oragers and other times and other tify that the oragers and other times are and other tify that the oragers and other times are as a section of the times are as a section of tim | use it is: (For line association of chull)(A)(ii). (Attach sovice organization ed in conjunction at of a college or lart II.) governmental una substantial part (Complete Part II.) 1 170(b)(1)(A)(vi) (1) more than 33 ampt functions—sand unrelated but 30, 1975. See so dexclusively to the dexclusively for the organization as the type of supplies sociation of the second content of the content o | es 1 through 1 riches describe Schedule E.) described in with a hospi university own hit described if of its support.) I. (Complete F 3 1/3% of its subject to cert isiness taxable ection 509(a) est for public he benefit of, his described if porting organi e III—Functior t controlled di more publicly | section tal describing the from a grant II.) support from a grant II.) support from a grant II.) (Consafety. Set to perform in section in section in section in section and its supported in supported i | only one ction 170 (b)(1 bed in second control of the control of t | e box.) (b)(1)(A)(iii). (c)(A)(iii). (a gove (1)(A)(v) (antal uni (a)(2) no (a)(2) no (a)(2) no (a)(3) no (a)(4) no (b)(5) no (c)(6) no (c)(7) no (c)(8) no (c)(8 | member to the total terms and the total terms and the total terms are the total terms and the total terms are the total terms and the total terms are the terms ar | ership than 33 rom bused in seed in se | eneral presents the See set 1h. Idon-function 500 ction | the hospital ed in public ad gross of its s ection tionally intelersons | | |
| | | | check this bo | | | | | | | | | | | | |
| g | | Since Augus | st 17, 2006, ha | as the organiz | ation accepted a | ny gift or con | tribution f | rom any | of the | | | | | | _ |
| | | following pe | | | | | | | | | | | | _ | |
| | | | | | controls, either al | | | | | | | | | Yes | No |
| | | | | | ne supported org | | | | | | | | I | | |
| | | | | | ribed in (i) above | | | | | | | | 11g(i | | |
| | | | | - | described in (i) | | | | | | | | <u>[11g(i</u> | il) | |
| <u>n</u> (i | • | e of supported ganization | (ii) | | (iii) Type of o (described on above or IR(| rganization lines 1-9 C section | (iv) Is the o | organization sted in your document? | the organ col. (i) | ou notify nization in of your port? | organizat (i) organi | Is the ion in col. ized in the S.? | (vii) Amoun su | t of mor | netary |
| | | | | | (11111111111111111111111111111111111111 | | Yes | No | Yes | No | Yes | No | | | |
| (A) | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| (B) | | | | | | | | | | | | | | | |
| (C) | | | | | | | | | | | | | | | |
| (D) | | | | | | | | | | | | | | | |
| (E) | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

Schedule A (Form 990 or 990-EZ) 2012 MERCY MINISTRIES OF AMERICA, INC. 72-0973419

Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | tion A. Public Support | | | | | | |
|----------|--|----------------------|--------------------|-------------------|--------------------|-----------------|------------|
| | ndar year (or fiscal year beginning in) u | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) 2012 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | 7,755,375 | 8,550,100 | 7,949,174 | 8,652,843 | 9,203,409 | 42,110,901 |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 7,755,375 | 8,550,100 | 7,949,174 | 8,652,843 | 9,203,409 | 42,110,901 |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount | | | | | | |
| • | shown on line 11, column (f) | | | | | | 2,106,252 |
| <u>6</u> | Public support. Subtract line 5 from line 4. tion B. Total Support | | | | | | 40,004,649 |
| | ndar year (or fiscal year beginning in) u | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) 2012 | (f) Total |
| | | 7,755,375 | 8,550,100 | | 8,652,843 | 9,203,409 | |
| 7 8 | Amounts from line 4 Gross income from interest, dividends, | 7,755,375 | 8,550,100 | 7,949,174 | 0,032,043 | 9,203,409 | 42,110,901 |
| 0 | payments received on securities loans, rents, royalties and income from similar sources | 2,689 | 2,420 | 2 | 2 | | 5,113 |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) | 340,859 | 193,057 | 189,665 | 235,582 | 362,216 | 1,321,379 |
| 11 | Total support. Add lines 7 through 10 | | | | | | 43,437,393 |
| 12 | Gross receipts from related activities, etc. | c. (see instructions |) | | | 12 | 1,321,379 |
| 13 | First five years. If the Form 990 is for the | ne organization's fi | | | | n 501(c)(3) | _ |
| | organization, check this box and stop he | | | | | | ▶ |
| Sec | tion C. Computation of Public S | | | | | | |
| 14 | Public support percentage for 2012 (line | 6, column (f) divide | ed by line 11, col | umn (f)) | | 14 | 92.10% |
| 15 | Public support percentage from 2011 Sci | | | | | 15 | 93.88% |
| 16a | 33 1/3% support test—2012. If the orga | | | | is 33 1/3% or mo | ore, check this | |
| | box and stop here. The organization qua | | | | | | ► X |
| b | 33 1/3% support test—2011. If the orga | | | | | | . \Box |
| | check this box and stop here. The organ | | | | | | ▶ ∐ |
| 17a | 10%-facts-and-circumstances test—2 | _ | | | | | |
| | 10% or more, and if the organization me | | | | - | • | |
| | Part IV how the organization meets the organization | | | | | | ▶ □ |
| b | | | | | | | |
| | 15 is 10% or more, and if the organization | | | | - | | |
| | Explain in Part IV how the organization is | meets the "facts-ar | nd-circumstances" | test. The organiz | ation qualifies as | a publicly | . \Box |
| | supported organization | | | | | | ▶ ∐ |
| 18 | Private foundation. If the organization of | lid not check a box | on line 13, 16a, | 16b, 17a, or 17b, | check this box a | nd see | , _ |
| | instructions | | | | | | ▶ ∐ |

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | tion A. Public Support | | | • • | • | , | |
|------------|--|--------------------|-----------------|---------------------|----------|-----------------|-----------------|
| | ndar year (or fiscal year beginning in) u | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) 2012 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | |
| 4 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 7a | Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | |
| b | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| С | Add lines 7a and 7b | | | | | | |
| 8 | Public support (Subtract line 7c from | | | | | | |
| <u>Sac</u> | tion B. Total Support | | | | | | |
| | ndar year (or fiscal year beginning in) u | (a) 2008 | (b) 2009 | (c) 2010 | (d) 2011 | (e) 2012 | (f) Total |
| 9 | Amounts from line 6 | (a) 2000 | (b) 2003 | (6) 2010 | (u) 2011 | (6) 2012 | (i) rotar |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | |
| b | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| С | Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, | | | | | | |
| | and 12.) | | | | | | |
| 14 | First five years. If the Form 990 is for the organization, check this box and stop he | • | | | • | on 501(c)(3) | ▶ □ |
| Sec | tion C. Computation of Public S | | | | | | |
| 15 | Public support percentage for 2012 (line | | | olumn (f)) | | 15 | % |
| 16 | Public support percentage from 2011 Sci | hedule A, Part III | , line 15 | | | | % |
| Sec | tion D. Computation of Investm | ent Income | Percentage | | | | |
| 17 | Investment income percentage for 2012 | | | e 13, column (f)) . | | 17 | %_ |
| 18 | Investment income percentage from 201 | | | | | | % |
| 19a | 33 1/3% support tests—2012. If the org | | | | | | . — |
| | 17 is not more than 33 1/3%, check this | | _ | - | | | ▶ ∐ |
| b | 33 1/3% support tests—2011. If the org | | | | | | nd 🔪 🦳 |
| 20 | line 18 is not more than 33 1/3%, check the private foundation. If the organization of | - | _ | • | | | ······ [|

| Part IV Supplemental Information. Complete this part II, line 17a or 17b; and Part III, line 12. A instructions). | art to provid | ide the explanations required by Part II, line 10; lete this part for any additional information. (See |
|---|---------------|--|
| PART II, LINE 10 - OTHER INCOME DE | TAIL | |
| SALES OF NON-INVENTORY ITEMS | \$ | 6,045 |
| FUNDRAISING EVENTS (NOT DONATIONS) | \$ | 588,501 |
| RESOURCE SALES | \$ | 599,428 |
| APPLICATION & WORKSHOP FEES | \$ | 30,850 |
| 25TH CONFERENCE CONCERT | \$ | 85,851 |
| OTHER INCOME | \$ | 10,704 |
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SCHEDULE D (Form 990)

Department of the Treasury

Supplemental Financial Statements

u Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. u Attach to Form 990. u See separate instructions. OMB No 1545-0047 Open to Public

Internal Revenue Service Inspection Employer identification number Name of the organization MERCY MINISTRIES OF AMERICA, INC. 72-0973419 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6. (b) Funds and other accounts Total number at end of year _____ Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year 4 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? . Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements 2a **b** Total acreage restricted by conservation easements 2b c Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located ${f u}$ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) (i) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1 u \$ (ii) Assets included in Form 990, Part X u \$ If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: a Revenues included in Form 990, Part VIII, line 1 u \$

Assets included in Form 990, Part X.

| Sche | edule D (Form 990) 2012 MERCY MIN | NISTRIES O | F AM | ERICA, | INC. | 72-0973 | 419 | | | Pa | ige 2 |
|----------|---|----------------------|------------------|-----------------|---|--------------------|-------------|---------------------------------------|-----------|------------|--------------|
| Pa | art III Organizations Maintaining | g Collections o | f Art, | Historical | Treasures | s, or Other | Simila | r Asset | ts (co | ntin | ued) |
| 3 | Using the organization's acquisition, access collection items (check all that apply): | ion, and other reco | rds, che | ck any of the | following tha | t are a signific | ant use o | of its | | | |
| а | Public exhibition | d 🗍 I | Loan or | exchange pro | ograms | | | | | | |
| b | H | | | | | | | | | | |
| С | Preservation for future generations | | | | | | | | | | |
| 4 | Provide a description of the organization's of | collections and expl | ain how | thev further t | he organizati | on's exempt p | urpose ir | Part | | | |
| | XIII. | F | | | 3 | | | | | | |
| 5 | During the year, did the organization solicit | or receive donation | s of art. | historical trea | asures. or oth | ner similar | | | | | |
| | assets to be sold to raise funds rather than | | | | | | | [| Yes | , [| No |
| Pa | art IV Escrow and Custodial A | | | | | | | | 990, F | art | ĪV, |
| | line 9, or reported an amou | | | | = | | | | | | • |
| 1a | Is the organization an agent, trustee, custoo | dian or other interm | ediary fo | or contribution | s or other as | sets not | | | | | |
| | included on Form 990, Part X? | | | | | | | | Yes | ; [| No |
| b | If "Yes," explain the arrangement in Part XI | Il and complete the | followin | g table: | | | | | | | |
| | | | | | | | | А | mount | | |
| С | Beginning balance | | | | | | 1c | | | | |
| d | Additions during the year | | | | | | 1d | | | | |
| | Distributions during the year | | | | | | | | | | |
| f | Ending balance | | | | | | 1f | | | | |
| 2a | Did the organization include an amount on | Form 990, Part X, li | ne 21? | | | | | [| Yes | ; | No |
| | If "Yes," explain the arrangement in Part XI | | | | | | | | <u></u> | | |
| Pa | art V Endowment Funds. Comp | olete if the organ | <u>nizatio</u> i | n answered | d "Yes" to I | <u>Form 990, F</u> | Part IV, | line 10 | | | |
| | | (a) Current year | (b |) Prior year | (c) Two year | s back (d) | Three years | back | (e) Four | ears l | oack |
| | Beginning of year balance | | | | | | | | | | |
| b | Contributions | | | | | | | | | | |
| С | Net investment earnings, gains, and | | | | | | | | | | |
| | losses | | | | | | | | | | |
| d | Grants or scholarships | | | | | | | | | | |
| е | Other expenditures for facilities and | | | | | | | | | | |
| | programs | | | | | | | | | | |
| | Administrative expenses | | | | | | | | | | |
| g | End of year balance | | | | | | | | | | |
| 2 | | | nce (line | e 1g, column (| (a)) held as: | | | | | | |
| | Board designated or quasi-endowment ${f u}$. | % | | | | | | | | | |
| b | Permanent endowment u % | | | | | | | | | | |
| С | Temporarily restricted endowment u | | | | | | | | | | |
| _ | The percentages in lines 2a, 2b, and 2c sho | - | | | | | | | | | |
| за | Are there endowment funds not in the poss | session of the organ | ization t | hat are held a | and administe | ered for the | | | Γ, | <i>,</i> | NI- |
| | organization by: | | | | | | | ١ | | es | No |
| | (i) unrelated organizations | | | | | | | | 3a(i) | | |
| L | (ii) related organizations | no listed so require | | hodulo D2 | | | | · · · · · · · · · · · · · · · · · · · | 3a(ii) | | |
| | | | | | | | | L | 3b | | |
| | Describe in Part XIII the intended uses of the Land, Buildings, and Equ | | | | line 10 | | | | | | |
| ГС | Description of property | (a) Cost or other b | | (b) Cost or o | | (c) Accumul | ated | 1 | i) Book v | مراد | |
| | Description of property | (investment) | asis | (othe | | depreciation | | " |) DOOK V | aiue | |
| 10 | Land | 2,003, | 323 | | 5,805 | p. 00.dife | | 1 | ,099 | 7 1 | 28 |
| | LandBuildings | 2,003, | J <u>_</u> | | 5,545 | 2,447 | 7 - 658 | | ,01 | | |
| | Leasehold improvements | | | 0,70 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 4/11/ | , 555 | ├ | , | , , c | , , , |
| | Equipment | | | 2 20 | 8,405 | 1,929 | .069 | 1 | 36 | 9 : | 336 |
| | Other | | | | 15,296 | | 5,392 | | | | 04 |
| | L Add lines 1a through 1e (Column (d) mus | | Part X o | | | <u> </u> | 11 | | -61 | | |

| | | | MINISTRIES OF A | | | 72-0973419 | Page 3 |
|---------------|---------------------------------------|-------------------|---|------------------------|--------------|-----------------------------------|------------------------|
| Part VII | | | Securities. See Form 99 | | | | |
| | | ion of security | | (b) Book valu | ie | (c) Method o | |
| | | ng name of se | ecurity) | | | Cost or end-of-ye | ar market value |
| (1) Financial | | | | | | | |
| | eld equity interests | | | | | | |
| (3) Other | | | | | | | |
| (A) | | | | | | | |
| (B) | | | | | | | |
| (C) | | | | | | | |
| (D) | | | | | | | |
| (E) | | | | | | | |
| (F) | | | | | | | |
| (G) | | | | | | | |
| (H) | | | | | | | |
| <u>(I)</u> | | | | | | | |
| | | | Part X, col. (B) line 12.) u | | | | |
| Part VIII | Investments- | —Progra | m Related. See Form 9 | <u>90, Part X, lin</u> | <u>e 13.</u> | | |
| | (a) Descri | ption of invest | ment type | (b) Book valu | ie | (c) Method o Cost or end-of-ye | |
| (1) | | | | | | Oost of charactyc | ai market valde |
| (2) | | | | | | | |
| (3) | | | | | | | |
| (4) | | | | | | | |
| (5) | | | | | | | |
| (6) | | | | | | | |
| (7) | | | | | | | |
| (8) | | | | | | | |
| (9) | | | | | | | |
| (10) | | | | | | | |
| - | n (h) must egual F | -orm 990 | Part X, col. (B) line 13.) u | | | | |
| Part IX | | | orm 990, Part X, line 15. | ı | | | |
| 5 510 5 12 5 | | | (a) Description | | | | (b) Book value |
| (1) | | | ,, | | | | |
| (2) | | | | | | | |
| (3) | | | | | | | |
| (4) | | | | | | | |
| (5) | | | | | | | |
| (6) | | | | | | | |
| (7) | | | | | | | |
| (8) | | | | | | | |
| (9) | | | | | | | |
| (10) | | | | | | | |
| | ın (b) must equal F | orm 990. | Part X, col. (B) line 15.) | | | u u | |
| Part X | | | e Form 990, Part X, line 2 | 25. | | | |
| 1. | | escription of lia | | (b) Book valu | ie | | |
| | income taxes | | | | | | |
| (2) | | | | | | | |
| (3) | | | | | | | |
| (4) | | | | | | | |
| (5) | | | | | | | |
| (6) | | | | | | | |
| (7) | | | | | | | |
| (8) | | | | | | | |
| (9) | | | | | | | |
| (10) | | | | | | | |
| (11) | | | | | | | |
| | on (b) must oqual [| Form 000 | Part X, col. (B) line 25.) u | | | | |
| | | | Part X, col. (B) line 25.) u I, provide the text of the footnot | e to the organiza | tion's find | ancial statements that rope | rts the organization's |
| I IIV -O (AC | , , , , , , , , , , , , , , , , , , , | I all All | י, איטאומט נווב נבאנ טו נווב וטטנווטו | o to the organiza | uono III le | anoidi sidicilicilis iliai 1640 | io iio oigailizaliolis |

DAA Schedule D (Form 990) 2012

liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

DAA

| Sche | dule D (Form 990) 2012 MERCY MINISTRIES OF AMERICA, | INC | c. 7 | 2-097341 | 9 | Page 4 |
|--------------|--|---------|------------------------|-------------------|-----------|---------------|
| | rt XI Reconciliation of Revenue per Audited Financial Staten | | | | Retu | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | | 1 | 9,866,193 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | | |
| а | Net unrealized gains on investments | 2a | | | | |
| b | Donated services and use of facilities | 2b | | 300,568 | | |
| С | Recoveries of prior year grants | 2c | | | | |
| d | Other (Describe in Part XIII.) | 2d | | 325,088 | | |
| е | Add lines 2a through 2d | | | | 2e | 625,656 |
| 3 | Subtract line 2e from line 1 | | | | 3 | 9,240,537 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | | |
| b | Other (Describe in Part XIII.) | 4b | | | | |
| C | Add lines 4a and 4b | | | | 4c | |
| | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | | 5 | 9,240,537 |
| Pa | rt XII Reconciliation of Expenses per Audited Financial State | | | | er Re | |
| 1 | Total expenses and losses per audited financial statements | | | | 1 | 9,170,147 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | | |
| | Donated services and use of facilities | 2a | | 300,568 | | |
| b | Prior year adjustments | 2b | | | | |
| С | Other losses | 2c | | 225 222 | | |
| d | Other (Describe in Part XIII.) | 2d | | 325,088 | | 40- 4-4 |
| | Add lines 2a through 2d | | | | 2e | 625,656 |
| | Subtract line 2e from line 1 | η·····γ | | | 3 | 8,544,491 |
| | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | | |
| | Investment expenses not included on Form 990, Part VIII, line 7b | | | | | |
| | Other (Describe in Part XIII.) | 4b | | | | |
| | Add lines 4a and 4b | | | | 4c | 0 544 401 |
| | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) rt XIII Supplemental Information | | | | 5 | 8,544,491 |
| Part 'inform | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part II V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also nation. ART XI, LINE 2D - REVENUE AMOUNTS INCLUDE: | complet | te this pa | art to provide an | y additic | onal |
| D. | RECT EXPENSES OF FUNDRAISING EVENTS (SEE | PAR | RT VI | II,L.8B) | \$ | 259,724 |
| C | OST OF GOODS SOLD ON INVENTORY (SEE PART | VIII | , L. | 10B) | \$ | 65,364 |
| PZ | ART XII, LINE 2D - EXPENSE AMOUNTS INCLUD | ED J | IN FI | NANCIALS | 3 - | OTHER |
| D. | RECT EXPENSES OF FUNDRAISING EVENTS (SEE | PAR | RT VI | II,L.8B) | \$ | 259,724 |
| C | OST OF GOODS SOLD ON INVENTORY (SEE PART | VIII | . L. | 10B) | Ġ | 65,364 |
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Schedule D (Form 990) 2012

| Schedule D (I | Form 990) 20 | 012 ME . | RCY . | MINIS | TRIES | OF | AMERI | CA, | INC. | 72-0973 | 3419 | Page 5 |
|---|--------------|-----------------|---------|----------|---|----|-------|-----|------|---------|------|---------------|
| Part XIII | Supplen | nental | Informa | ation (c | ontinued) |) | | | | 72-0973 | | |
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SCHEDULE F (Form 990)

Statement of Activities Outside the United States

u Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. u Attach to Form 990.u See separate instructions. OMB No. 1545-0047

2012
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Employer identification number

MERCY MINISTRIES OF AMERICA, INC. 72-0973419

General Information on Activities Outside the United States. Complete if the organization answered "Yes" to

| | For | m 990, Part IV, line | e 14b. | | | | |
|-----|------------------------|-------------------------|---------------------------------------|---------------|--|---|-------------------------------------|
| 1 | For grantma | kers. Does the organ | ization maintain reco | rds to subs | stantiate the amount of | its grants and other | |
| | | | | | d the selection criteria | | |
| | grants or ass | internació | _ | | | | X Yes No |
| _ | . | | | | | | |
| 2 | _ | | = | s procedure | es for monitoring the us | se of its grants and other | |
| | assistance of | utside the United State | es. | | | | |
| 3 | Activities per | Region. (The following | g Part I, line 3 table | can be dup | olicated if additional spa | ace is needed.) | |
| | (a) Region | (b) Number of | (c) Number of | | Activities conducted in | (e) If activity listed in (d) is | (f) Total |
| | | offices in the region | employees, agents, and independent | re fundrai | gion (by type) (e.g., sing, program services, | a program service, describe specific type of | expenditures for and investments |
| | | 109.5.1 | contractors | | investments, | service(s) in region | in region |
| | | | in region | | rants to recipients cated in the region) | | |
| S | UB-SAHARA | N AFRICA | | | | | |
| (1) | | | | GRANT | MAKING | ASSIST TO ORPHANS | 5,390 |
| S | UB-SAHARA | N AFRICA | | | | | |
| (2) | | | | MINIST | TRY SUPPORT | ASSIST TO ORPHANS | 4,750 |
| N | ORTH AMER | ICA | | | | | |
| (3) | | | | GRANT | MAKING | MINISTRY SUPPORT | 9,758 |
| | UROPE | | | | | | |
| (4) | | | | GRANT | MAKING | MINISTRY SUPPORT | 3,121 |
| | | AND PACIFIC | | | | | |
| (5) | | | | GRANT | MAKING | MINISTRY SUPPORT | 2,024 |
| | | | | | | | |
| (6) | | | | | | | |
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| (7) | | | | | | | |
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| 16) | | | | | | | |
| | | | | | | | |
| 17) | | | | | | | |
| | Sub-total | | | | | | 25,043 |
| | Fotal from continuatio | n | | | | | |
| s | sheets to Part I | | | | | | |
| | Totals (add | | | | | | |
| | ines 3a and 3b | | | | | | 25,043 |

| 1 | (a) Name of organization | (b) IRS code section and EIN (if applicable) | (c) Region | (d) Purpose of grant | (e) Amount of cash grant | (f) Manner of cash disbursement | (g) Amount of non-cash assistance | (h) Description of non-cash assistance | (i) Method valuation (book, FM appraisal, other) |
|---------------------|--------------------------|--|------------|----------------------|--------------------------|---------------------------------------|---|--|--|
| (4) | | | CIID_CAUAI | SUPPORT AN AFRICA | 5,390 | WIRE | | | , |
| (1) | | | SOB-SAHAP | SUPPORT | 9,758 | CASH | | | |
| (2) | | | NORTH AM | | 7,100 | | | | |
| (3) | | | | | | | | | |
| 4) | | | | | | | | | |
| | | | | | | | | | |
| (5) | | | | | | | | | |
| (6) | | | | | | | | | |
| 7) | | | | | | | | | |
| 8) | | | | | | | | | |
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| 2) | | | | | | | | | |
| 3) | | | | | | | | | |
| 3) 4) | | | | | | | | | |
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| 5) | | | | | | | | | |
| 16) | | | | | | | | | |

| | edule F (Form 990) 2012 MERCY MINISTRIES OF AMERICA, INC. 72-0973419 art IV Foreign Forms | | Page 4 |
|---|--|-----|--------|
| 1 | Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926) | Yes | X No |
| 2 | Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A) | Yes | X No |
| 3 | Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471) | Yes | X No |
| 4 | Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621) | Yes | X No |
| 5 | Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865) | Yes | X No |
| 6 | Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713) | Yes | X No |

Schedule F (Form 990) 2012

Part V Supplemental Information

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

| PART I, LINE 3 - ACTIVITIES PER REGION | | | | |
|--|----------|--------|------------|----------|
| REGION | EXPEND | ITURES | INVESTMEN | NTS |
| SUB-SAHARAN AFRICA | \$ | 5,390 | \$ | 0 |
| SUB-SAHARAN AFRICA | \$ | 4,750 | \$ | 0 |
| NORTH AMERICA | \$ | 9,758 | \$ | 0 |
| EUROPE | \$ | 3,121 | \$ | 0 |
| EAST ASIA AND PACIFIC | \$ | 2,024 | \$ | 0 |
| PART V - ADDITIONAL INFORMATION | | | | |
| IN CONFORMING WITH THE MINISTRY'S MISSIC | N, A POR | TION O | F RECEIPTS | IS GIVEN |
| DIRECTLY TO OTHER MINISTRIES WHO ARE INV | OLVED IN | OR PE | RFORM WORK | THAT IS |
| ALIGNED WITH THE MINISTRY'S MISSION. | | | | |
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SCHEDULE G (Form 990 or 990-EZ

Supplemental Information Regarding **Fundraising or Gaming Activities**

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the

OMB No. 1545-0047

Open to Public

organization entered more than \$15,000 on Form 990-EZ, line 6a.

u Attach to Form 990 or Form 990-EZ. u See separate instructions. Department of the Treasury Internal Revenue Service Employer identification number Name of the organization 72-0973419 MERCY MINISTRIES OF AMERICA, INC. Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Part I Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. Mail solicitations Solicitation of non-government grants Internet and email solicitations Solicitation of government grants h Phone solicitations Special fundraising events In-person solicitations 2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Yes If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fund-(v) Amount paid to (vi) Amount paid to raiser have (i) Name and address of individual (iv) Gross receipts (or retained by) (or retained by) custody or (ii) Activity or entity (fundraiser) from activity fundraiser listed in organization control of contributions' col. (i) Yes No 2

| 9 | | | | | | |
|--|----------------------|--------|----------|-----------------------|-----------------------|--|
| 0 | | | | | | |
| Total | | | • | | | |
| 3 List all states in which the organization is registered o registration or licensing. | r licensed to solici | t cont | tributi | ons or has been notif | ied it is exempt from | |
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Schedule G (Form 990 or 990-EZ) 2012 MERCY MINISTRIES OF AMERICA, INC. 72-0973419 Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported Part II more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other events (d) Total events MM CHRISTMAS BE OTHER FUNDRAISE RUN FOR MERC (add col. (a) through col. (c)) (event type) Revenue 345,154 272,632 186,790 804,576 1 Gross receipts 2 Less: Contributions 225,359 173,660 141,430 540,449 3 Gross income (line 1 minus 119,795 98,972 45,360 264,127 line 2) 4 Cash prizes 5 Noncash prizes 15 266 281 Direct Expenses 6 Rent/facility costs 21,272 500 760 22,532 28,975 50,382 446 79,803 7 Food and beverages 8 Entertainment 1,500 1,500 65,683 30,568 59,357 155,608 9 Other direct expenses 259,724) 10 Direct expense summary. Add lines 4 through 9 in column (d) 11 Net income summary. Combine line 3, column (d), and line 10 4,403 Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col. (a) through col. (c)) 1 Gross revenue 2 Cash prizes Expenses 3 Noncash prizes 4 Rent/facility costs 5 Other direct expenses Yes Yes % Yes % 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Combine line 1, column d, and line 7 9 Enter the state(s) in which the organization operates gaming activities: a Is the organization licensed to operate gaming activities in each of these states? **b** If "No," explain:

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?

b If "Yes," explain:

| Sche | edule G (Form 990 or 990-EZ) 2012 | MERCY | MINISTRIES | OF | AMERICA, | INC. | 72-097 | 3419 | • | Р | age | 3 |
|----------|--|---------------------------|---------------------------------------|----------------|--------------------|-------------------------|----------------------------|-------------------|---------------|-------------|------|----------|
| 11 12 | Does the organization operate gaming Is the organization a grantor, beneficial | g activities w | vith nonmembers? | | | | | | | Yes | | No |
| | formed to administer charitable gamin | ıg? | | | | | | | | Yes | | No |
| 13 | Indicate the percentage of gaming ac | | | | | | | | | | | |
| а | The organization's facility | | | | | | | 13a | | | | <u>6</u> |
| b | An outside facility | | | | | | | 13b | | | 9 | <u>6</u> |
| 14 | Enter the name and address of the p records: | erson who p | orepares the organization | on's ga | ming/special event | s books and | | | | | | |
| | Name u | | | | | | | | | | | |
| | Address u | | | | | | | | | | | |
| 15a | Does the organization have a contract revenue? | | | _ | _ | - | | | П | Yes | | No |
| b | If "Yes," enter the amount of gaming | revenue rece | eived by the organization | on u \$ | | and | the | | | | | |
| | amount of gaming revenue retained b | y the third p | arty u \$ | | | | | | | | | |
| С | If "Yes," enter name and address of the | | | | | | | | | | | |
| | Name u | | | | | | | | | | | |
| | Address u | | | | | | | | | | | |
| 16 | Gaming manager information: | | | | | | | | | | | |
| | Name u | | | | | | | | | | | |
| | Gaming manager compensation u \$ | | | | | | | | | | | |
| | Description of services provided ${f u}$ | | | | | | | | | | | |
| | Director/officer Emp | oloyee | Independent | contrac | ctor | | | | | | | |
| 47 | Manual ataun aliatribustiana | | | | | | | | | | | |
| 17 | Mandatory distributions: | to low to ma | uko oboritoblo dietributi | ona fra | m the geming proc | aada ta | | | | | | |
| а | Is the organization required under sta | | | | | | | | \Box | Yes | П | No |
| b | retain the state gaming license? Enter the amount of distributions requ | ired under s | tate law to be distribut | ed to o | ther exempt organ | izations or | | | ш | 103 | ш | 110 |
| - | spent in the organization's own exem | | | 04.00 | and onempt organ. | | | | | | | |
| Pai | columns (iii) and (v), ar part to provide any add | ation. Cor d Part III, | nplete this part to lines 9, 9b, 10b, | 15b, 1 | 15c, 16, and 17 | ions requi b, as app | red by Par licable. Als | t I, lin o con | ie 21 nple | b, te th | is | _ |
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| | | | | | | Sche | dule G (Forr | n 990 | or 99 | 90-EZ |) 20 | 12 |

SCHEDULE I (Form 990)

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

OMB No. 1545-0047
2012

Department of the Treasury Internal Revenue Service

Name of the organization Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

u Attach to Form 990.

Open to Public Inspection

Employer identification number

72-0973419 Part I General Information on Grants and Assistance 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990 Part II Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of valuation (book, FMV, appraisal, (c) IRC 1 (a) Name and address of organization (b) EIN (d) Amount of cash (e) Amount of non-(h) Purpose of grant (q) Description of or government cash assistance non-cash assistance or assistance grant other) if applicable (1) SEEDS OF GREATNESS P.O. BOX 756 MINISTRY SUPPORT NEW CASTLE DE 19720 51-0398001 501C3 10,000 (2) CHRIST CHURCH 15354 OLD HICKORY BLVD MINISTRY SUPPORT NASHVILLE |62-1068235| 501C3 TN 37211 22,000 (3) JAMES RIVER ASSEMBLY 6100 NORTH 19TH STREET MINISTRY SUPPORT OZARK |43-1564676| 501C3 54,500 65721 (4) JOYCE MEYER MINISTRIES P.O. BOX 655 MINISTRY SUPPORT |43-1382734| 501C3 43,000 FENTON MO 63026 (5) OASIS CHRISTIAN CENTER 5100 WILSHIRE BLVD MINISTRY SUPPORT LOS ANGELES CA 90036 95-3895895 501C3 20,000 (6) CHRISTIAN INTERNATIONAL P.O. BOX 9000 MINISTRY SUPPORT SANTA ROSA BEACH FL 32459 59-3096327 501C3 70,000 (7) SHARING THE VISION 115 PENN WARREN DRIVE MINISTRY SUPPORT **BRENTWOOD** TN 37027 |62-1622396| 501C3 11,000 (8) FSU GIRLS B'BALL CAMP 520 W. MADISON STREET UNDERPRVLGD CAMP SPT TALLAHASSEE 59-3497108 10,000 FL 32302 (9) HIGHER GROUND MINISTRIES 5804 CROSS POINT LANE MINISTRY SUPPORT **BRENTWOOD** TN 37027 62-0994372 10,000 u 11 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

3 Enter total number of other organizations listed in the line 1 table

u 3

SCHEDULE I (Form 990)

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

2012

Department of the Treasury Internal Revenue Service Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

u Attach to Form 990.

Open to Public Inspection

Employer identification number Name of the organization MERCY MINISTRIES OF AMERICA, INC. 72-0973419 Part I General Information on Grants and Assistance 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. X Yes No Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990 Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of valuation (book, FMV, appraisal, other) (c) IRC 1 (a) Name and address of organization (b) EIN (d) Amount of cash (e) Amount of non-(h) Purpose of grant (q) Description of or government cash assistance non-cash assistance or assistance grant if applicable (1) MICHELE PILLAR MINISTRIES 7608 AUBREY RIDGE CT MINISTRY SUPPORT 46-0656494 501C3 FAIRVIEW TN 37062 15,000 (2) PRO-CLAIM MINISTRIES P O BOX 1086 MINISTRY SUPPORT **DESOTO** 74-1747776 501C3 TX 75123 6,000 (3) ROCK CHURCH INTERNATIONAL 640 KEMPSVILLE ROAD MINISTRY SUPPORT VIRGINIA BEACH VA 23464 |54-0884563| 501C3 25,000 (4) TREASURES P O BOX 5311 MINISTRY SUPPORT 20-3596433 501C3 SHERMAN OAKS CA 91413 6,000 (5) VISION CHURCH 5200 E HIGHWAY 98 MINISTRY SUPPORT 59-3096177 501C3 SANTA ROSA BEACH FL 32459 10,000 (6) (7) (8) (9) 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table u

3 Enter total number of other organizations listed in the line 1 table

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III Part III can be duplicated if additional space is needed. (a) Type of grant or assistance (e) Method of valuation (book, (f) Description of non-cash assistance (b) Number of (c) Amount of (d) Amount of recipients FMV, appraisal, other) cash grant non-cash assistance 1 GRADUATE SUPPORT 54 34,620 2 GIFT OF RESOURCES (BOOKS) 13434 49,601 BOOK BOOKS 3 OTHER INDIV SUPPORT 34 12,497 Supplemental Information. Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional Part IV information. PART IV - ADDITIONAL INFORMATION IN CONFORMING WITH THE MINISTRY'S MISSION, A PORTION OF RECEIPTS IS GIVEN DIRECTLY TO OTHER MINISTRIES. GRADUATE SUPPORT INCLUDES ASSISTANCE TO GRADUATES OF THE PROGRAM IN TIMES OF NEED, RECOGNITION AND GIFTS WHEN SIGNIFICANT PERSONAL ACHIEVEMENTS HAVE BEEN MADE, AND SUPPORT FOR MISSIONS AND OTHER OUTREACH PROGRAMS THAT GRADUATES EITHER DIRECTLY PARTICIPATE IN OR SUPPORT. THE ORGANIZATION SEEKS TO REMAIN SUPPORTIVE OF GRADUATES IN A CONCERTED EFFORT TO ENCOURAGE PROGRAM PARTICIPANTS TO REMAIN FOCUSED ON THEIR SELF-WORTH AND REACHING THEIR FULL POTENTIAL.

| Schedule I (Form 990) (2012) MERCY MINI | STRIES OF AMER | CICA, INC. | 72-0973419 | | Page 2 |
|---|--------------------------|--------------------------|-----------------------------------|---|--|
| Part III Grants and Other Assistan | ce to Individuals in the | e United States. (| Complete if the organ | ization answered "Yes" to | |
| Part III can be duplicated if a (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non-cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
| 1 | | | | | |
| 2 | | | | | |
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| 7 | | | | | |
| Part IV Supplemental Information. information. | | | | ` | o), and any other additional |
| OTHER INDIVIDUAL SUPPORT | | | | | |
| WHO ARE INVOLVED IN OR F | PERFORM WORK TH | AT IS ALIGN | ED WITH THE I | MINISTRY'S | |
| MISSION. OFTENTIMES, THI | S SUPPORT IS I | N THE FORM | OF GIFT CARDS | S AND TEACHING | |
| RESOURCES. | | | | | |
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Schedule I (Form 990) (2012)

SCHEDULE J (Form 990)

Compensation InformationFor certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

u Complete if the organization answered "Yes" to Form 990,

Part IV, line 23. u Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

MERCY MINISTRIES OF AMERICA, INC.

Employer identification number 72-0973419

| Pa | art I Questions Regarding Compensation | | | | | | | | |
|--|--|----|-----|----|--|--|--|--|--|
| | | | Yes | No | | | | | |
| | | | | | | | | | |
| 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form | | | | | | | | | |
| 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | | | | | | | |
| | X First-class or charter travel Housing allowance or residence for personal use | | | | | | | | |
| | Travel for companions Payments for business use of personal residence | | | | | | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | | | | | | |
| | Discretionary spending account Personal services (e.g., maid, chauffeur, chef) | | | | | | | | |
| | | | | | | | | | |
| h | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment | | | | | | | | |
| ~ | or reimbursement or provision of all of the expenses described above? If "No," complete Part III to | | | | | | | | |
| | | 1b | х | | | | | | |
| | explain | 10 | 22 | | | | | | |
| 2 | Did the organization require substantiation prior to reimburging or allowing expenses incurred by all officers | | | | | | | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, | ١, | х | | | | | | |
| | directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? | 2 | | | | | | | |
| _ | | | | | | | | | |
| 3 | Indicate which, if any, of the following the filing organization uses to establish the compensation of the | | | | | | | | |
| | organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. | | | | | | | | |
| | | | | | | | | | |
| | X Compensation committee Written employment contract | | | | | | | | |
| | Independent compensation consultant X Compensation survey or study | | | | | | | | |
| | X Approval by the board or compensation committee | | | | | | | | |
| _ | | | | | | | | | |
| 4 | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing | | | | | | | | |
| | organization or a related organization: | | | х | | | | | |
| а | | | | | | | | | |
| b | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | | | | | | | | |
| С | Participate in, or receive payment from, an equity-based compensation arrangement? | | | | | | | | |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | | | | | | |
| | | | | | | | | | |
| | Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. | | | | | | | | |
| 5 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any | | | | | | | | |
| | compensation contingent on the revenues of: | | | | | | | | |
| а | a The organization? | | | | | | | | |
| b | b Any related organization? | | | | | | | | |
| | If "Yes" to line 5a or 5b, describe in Part III. | | | | | | | | |
| 6 | 6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any | | | | | | | | |
| | compensation contingent on the net earnings of: | | | | | | | | |
| а | The organization? | 6a | | X | | | | | |
| b | Any related organization? | 6b | | X | | | | | |
| | If "Yes" to line 6a or 6b, describe in Part III. | | | | | | | | |
| 7 | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed | | | | | | | | |
| | payments not described in lines 5 and 6? If "Yes," describe in Part III | 7 | | x | | | | | |
| 8 | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject | | | | | | | | |
| - | to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe | | | | | | | | |
| | in Part III | 8 | | х | | | | | |
| 9 | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in | | | | | | | | |
| - | Regulations section 53.4958-6(c)? | 9 | | | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2012

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | (B) Breakdown of | W-2 and/or 1099-N | /ISC compensation | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation |
|--|-----------------------|-------------------------------------|-------------------------------------|-----------------------------|----------------|----------------------|--|
| (A) Name and Title | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(i)–(D) | reported as deferred in prior Form 990 |
| NANCY ALCORN 1 DIRECTOR/V.CHAIRMAN (i) | • | 0 | | , , | 0 | 0 245,685 | 0 |
| (i) 2 | • | | | | | | |
| (i) 3 | • | | | | | | |
| 4 (ii | • | | | | | | |
| | • | | | | | | |
| | • | | | | | | |
| 7 (ii | • | | | | | | |
| 8 (i) |) | | | | | | |
| g (i) | • | | | | | | |
| 10 (i) | • | | | | | | |
| 11 (ii |) | | | | | | |
| 12 (ii | • | | | | | | |
| 13 (i) |) | | | | | | |
| 14 (i) | | | | | | | |
| 15 (i) |) | | | | | | |
| | • | | | | | | |

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

| also complete this part for any additional information. |
|---|
| PART I, LINE 1A - FRINGE OR EXPENSE EXPLANATION |
| FIRST CLASS TRAVEL UPGRADES ARE PROVIDED FOR CROSS COUNTRY TRAVEL FOR THE |
| DIRECTOR AND VICE CHAIRMAN, USING FREQUENT FLYER MILES EARNED. |
| |
| PART III - OTHER ADDITIONAL INFORMATION |
| SCHEDULE J, PART I, LINE 3 |
| THE ENTIRE BOARD OF DIRECTORS LESS THE AFFECTED INDIVIDUAL SERVES AS THE |
| COMPENSATION COMMITTEE. |
| |
| SCHEDULE J, PART II, LINE 1 |
| NANCY ALCORN IS COMPENSATED BY MERCY MINISTRIES INTERNATIONAL, INC. (MMI), |
| WHICH MAINTAINS A SEPARATE BOARD OF DIRECTORS AND ORGANIZATIONAL STRUCTURE. |
| NANCY ALCORN SERVES AS PRESIDENT AND FOUNDER OF THIS ORGANIZATION. |
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| • |

SCHEDULE L (Form 990 or 990-EZ)

Transactions With Interested Persons

U Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c,

or Form 990-EZ, Part V, line 38a or 40b. U Attach to Form 990 or Form 990-EZ. u See separate instructions. OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number

| MERCY MINISTRIES OF AMERICA, INC. | | | | | | | | | 72-0973419 | | | | | | |
|--|--------------------|---|--|---------|-------------------|--------------------------------|--------------------------------|---------|------------|--------------------|----------------|---------|-------------|--|--|
| Part I Excess Benefit Transaction | , | . , . , | | | | | • / | | | | | | | | |
| Complete if the organization answ | ered "Yes" on F | orm 990, Part | IV, li | ne : | 25a or 25b, | or Form 99 | 0-EZ, Pa | rt V, I | ine 40 | Ob. | | | | | |
| 1 (a) Name of disqualified person | (b) Relation | (b) Relationship between disqualified person and | | | | | (c) Description of transaction | | | | (d) Corrected? | | .ed? | | |
| | | organization | | | | | (b) Bescription of transact | | | | Yes | 1 | No | | |
| (1) | | | | | | | | | | | | _ | | | |
| (2) | | | | | | | | | | | | _ | | | |
| (3) | | | | | | | | | | | | - | | | |
| (4) | | | | | | | | | | | | + | | | |
| (5) (6) | | | | | | | | | | | | + | | | |
| | onization mana | acro or disquel | ifical | nor | | the weer | | | | | <u> </u> | | | | |
| | | tion managers or disqualified persons during the year | | | | | | | u \$ | | | | | | |
| 3 Enter the amount of tax, if any, on line 2, at | oove, reimburse | , reimbursed by the organization | | | | | | | u \$ | | | | | | |
| | | | | • | | | | | | | | | | | |
| Part II Loans to and/or From Into | erested Pers | sons. | | | | | | | | | | | | | |
| Complete if the organization answ | | | Part \ | /, lir | ne 38a or Fo | orm 990, Pa | art IV, line | e 26; d | or if th | ne | | | | | |
| organization reported an amount of | | | | | | | | | | | | | | | |
| (a) Name of interested person | (b) Relationship | | (d) Loan to (e) Cor from the principal org.? | | | | (f) Balance due | (g) In | default? | | (h) Approved | | | | |
| | with organization | loan | | | рппсіраї атіо | uni | | | | by board committee | | | | | |
| | | | То | From | | | | Yes | No | Yes | No | Yes | No | | |
| | | | | | | | | | | | | | 1 | | |
| _(1) | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | 1 | | |
| (2) | | | | | | | | - | | | | | | | |
| (0) | | | | | | | | | | | | | 1 | | |
| (3) | | | | | | | | + | 1 | | | | | | |
| (4) | | | | | | | | | | | | | 1 | | |
| _(4) | | | | | | | | + | | | | | | | |
| (5) | | | | | | | | | | | | | 1 | | |
| (5) | | | | | | | | | | | | | | | |
| (6) | | | | | | | | | | | | | 1 | | |
| (4) | | | | | | | | | | | | | | | |
| (7) | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| (8) | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| (9) | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | 1 | | |
| (10) | | | | | | | | | | | | | | | |
| Total | | | <u></u> | <u></u> | u | \$ | | | | | | | | | |
| Part III Grants or Assistance Ber | _ | | | | 27 | | | | | | | | | | |
| Complete if the organization answ | | | | | | (·n) = | | | (-) | | | | | | |
| (a) Name of interested person | 1 ' ' | ship between interes and the organization | ı | c) Ar | mount of assistar | ce (a) Type | of assistance | , | (e) | Purpose | e of ass | istance | | | |
| (1) DAVE MEYER | | CONTRIBUTOR | | | 25 | 250 NONCASH | | | GIFT | | | | | | |
| (2) JOYCE MEYER | | CONTRIBUTOR | | | | 00 NONCASH GIFT | | | | | | | | | |
| (3) JOYCE MEYER MINISTRIES | | CONTRIBUTOR | | | | O CASH | | | | ON | | | | | |
| (4) SUSAN CORDELL | | BOARD MEMBER | | | | 0 CASH DONATION 0 NONCASH GIFT | | | | | | | | | |
| (5) LINDSEY CARR | CHILD OF BOARD MBR | | | | | CASH | | | | | | | | | |
| (6) SHERROUSE CORDELL | | F BOARD MBR | | | | 0 NONCASH | | | FT | | | | | | |
| | | · · · · · · · · · · · · · · · · · · · | - | | | | | | | | _ | | | | |

(8) (9)

Schedule L (Form 990 or 990-EZ) 2012

| Complete if the organization answered | | | | (e) Sh |
|--|---|---------------------------|--------------------------------|---------------|
| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | of c |
| 1) REBECCA ANDERSON | SISTER-DIRECTOR | 40 107 | | Yes |
| , | SISTER-DIRECTOR | 40,197 | EMPLOYEECOMPENSATIO | ΛΤΝ N |
|)) | | | | |
|) | | | | |
|) | | | | |
|) | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| Part V Supplemental Information Complete this part to provide additional | | | L (see instructions). | |
| SCHEDULE L, PART V - ADDI ALL ITEMS THAT WERE PROVI | | | ARE REPORTED FOR | . FU |
| DISCLOSURE, ALTHOUGH THE | ORGANIZATION DOE: | S NOT CONS | IDER ANY OF THES | E |
| TRANSACTIONS TO BE OF AN | EXCESS BENEFIT T | O ANY INDI | VIDUAL INVOLVED. | |
| | | | | |
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SCHEDULE M (Form 990)

Noncash Contributions

U Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

u Attach to Form 990.

OMB No. 1545-0047

2012

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

MERCY MINISTRIES OF AMERICA, INC.

Employer identification number 72-0973419

| | art I Types of Property | ı | • | | | | | | | |
|-----|---------------------------------------|--------------|-----------------------------|-------------------------------|--------------|----------------|-------------|-----|----------------|----|
| | | (a) | (b) | (c) Noncash contribution | | (| d) | | | |
| | | Check if | Number of contributions or | amounts reported on | | | determining | | | |
| | | applicable | items contributed | Form 990, Part VIII, line 1g | | noncash contri | | | | |
| 1 | Art—Works of art | X | 1 | 12,470 | FAIR | MARKET | VALU | JE | | |
| 2 | Art—Historical treasures | | | | | | | | | |
| 3 | Art—Fractional interests | | | | | | | | | |
| 4 | Books and publications | | | | | | | | | |
| 5 | Clothing and household | | | | | | | | | |
| | goods | X | | i | | MARKET | | | | |
| 6 | Cars and other vehicles | X | 1 | 3,560 | FAIR | MARKET | VALU | JE | | |
| 7 | Boats and planes | | | | | | | | | |
| 8 | Intellectual property | | | | | | | | | |
| 9 | Securities—Publicly traded | X | 5 | 368,458 | FAIR | MARKET | VALU | JE | | |
| 10 | Securities—Closely held stock | | | | | | | | | |
| 11 | Securities—Partnership, LLC, | | | | | | | | | |
| | or trust interests | | | | | | | | | |
| 12 | Securities—Miscellaneous | | | | | | | | | |
| 13 | Qualified conservation | | | | | | | | | |
| | contribution—Historic | | | | | | | | | |
| | structures | | | | | | | | | |
| 14 | Qualified conservation | | | | | | | | | |
| | contribution—Other | | | | | | | | | |
| 15 | Real estate—Residential | | | | | | | | | |
| 16 | Real estate—Commercial | | | | | | | | | |
| 17 | Real estate—Other | | | | | | | | | |
| 18 | Collectibles | | | | | | | | | |
| 19 | Food inventory | X | 1 | 7,730 | FAIR | MARKET | VALU | JΕ | | |
| 20 | Drugs and medical supplies | | | | | | | | | |
| 21 | Taxidermy | | | | | | | | | |
| 22 | Historical artifacts | | | | | | | | | |
| 23 | Scientific specimens | | | | | | | | | |
| 24 | Archeological artifacts | | | | | | | | | |
| 25 | Other u(SILENT AUCTION) | X | 1 | 35,411 | FAIR | MARKET | VALU | JE | | |
| 26 | Other u(OFFICE SPLYS) | Х | 1 | 4,500 | COST | | | | | |
| 27 | Other u () | | | • | | | | | | |
| 28 | Other u (| | | | | | | | | |
| 29 | Number of Forms 8283 received by | y the orga | nization during the tax | year for contributions for | | | | | | |
| | which the organization completed I | Form 8283 | 3, Part IV, Donee Ackno | owledgement | 29 | | | | | |
| | | | | | • | | | | Yes | No |
| 30a | During the year, did the organization | n receive | by contribution any pro | perty reported in Part I, lin | nes 1-28 th | at | | | | |
| | it must hold for at least three years | from the | date of the initial contrib | oution, and which is not re | quired to be | Э | | | | |
| | used for exempt purposes for the e | | | | • | | | 30a | | X |
| b | If "Yes," describe the arrangement | | | | | | | | | |
| 31 | Does the organization have a gift a | | | e review of anv non-stand | ard | | | | | |
| | a a márila cráig na O | - | | - | | | | 31 | х | |
| 32a | Does the organization hire or use t | third partie | es or related organization | ns to solicit, process, or s | ell noncash | | | | - - | |
| | | • | - | • | | | | 32a | x | |
| b | If "Yes," describe in Part II. | | | | | | | J_4 | | |
| 33 | If the organization did not report an | amount i | n column (c) for a type | of property for which colur | mn (a) is ch | necked. | | | | |
| | describe in Part II. | | (2) (3) (4 () | - 1 | . (=,) .5 01 | | | | | |

| Part II Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information. |
|---|
| PART I, LINE 32B - THIRD PARTY USED TO PROCESS NONCASH CONTRIBUTIONS |
| IDONATE IS AN ORGANIZATION THAT HELPS NONPROFIT GROUPS BY PROVIDING AN |
| INTEGRATED SYSTEM FOR CONTACTS, CASH AND NONCASH GIVING, AND COMMUNICATION |
| AND BY MAKING IT EASY TO ACCEPT AND CONVERT NONCASH DONATIONS. THEY |
| CAN PROVIDE A TURNKEY SOLUTION, INCLUDING GIFT PICKUP OR SHIPPING, SALE OF |
| THE ITEM, TAX RECEIPTING, AND SENDING PROCEEDS TO THE NONPROFIT |
| ORGANIZATION. |
| |
| IDONATE'S GIFT MANAGEMENT SYSTEM (GMS) IS AN INTEGRATED SOFTWARE |
| APPLICATION THAT PROVIDES CLIENT NONPROFITS WITH CUSTOMIZED WEB-BASED GIFT |
| PAGES FOR TELLING THE ORGANIZATION'S STORY AND MAKING AN IMMEDIATE CALL TO |
| ACTION FOR GIFTS OF TIME, TALENT, AND TREASURE. GMS INCORPORATES EMAIL AND |
| SOCIAL MARKETING FUNCTIONALITY AS WELL AS VIDEO-BASED STORYTELLING AND |
| DONOR MANAGEMENT FUNCTIONALITY. |
| |
| SCHEDULE M - SUPPLEMENTAL INFORMATION |
| OTHER NONCASH ITEMS CONTRIBUTED TO THE MINISTRY INCLUDE CERTAIN OFFICE |
| SUPPLIES, OFFICE EQUIPMENT, AND NONCASH ITEMS DONATED FOR USE IN THE HOMES |
| AND ADMINISTRATION OF THE HOMES. ALL NONCASH ITEMS ARE USED BY THE |
| MINISTRY IN CARRYING OUT ITS EXEMPT PURPOSE. |
| |
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| |

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

u Attach to Form 990 or 990-EZ.

2012
Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

MERCY MINISTRIES OF AMERICA, INC.

Employer identification number 72-0973419

| FORM 990 - ORGANIZATION'S MISSION OR MOST SIGNIFICANT ACTIVITIES |
|--|
| SINCE 1983, THE MINISTRY'S FREE-OF-CHARGE, VOLUNTARY CHRISTIAN |
| RESIDENTIAL PROGRAM HAS SERVED A DIVERSE POPULATION OF YOUNG WOMEN FROM |
| VARIOUS SOCIO-ECONOMIC BACKGROUNDS, AGES 13-28, WHO HAVE BEEN PHYSICALLY |
| AND SEXUALLY ABUSED, INCLUDING VICTIMS OF SEX TRAFFICKING AS WELL AS THOSE |
| WHO FACE LIFE-CONTROLLING ISSUES SUCH AS EATING DISORDERS, SELF-HARM, DRUG |
| AND ALCOHOL ADDICTIONS, DEPRESSION AND UNPLANNED PREGNANCY. THE |
| MINISTRY HAS RESIDENTIAL HOMES IN MONROE, LA; NASHVILLE, TN; |
| ST. LOUIS, MO; AND SACRAMENTO, CA. THE PROGRAM IS VOLUNTARY, LASTS |
| APPROXIMATELY SIX MONTHS, AND INCLUDES BIBLICALLY BASED COUNSELING, |
| NUTRITION AND FITNESS EDUCATION, AND LIFE-SKILLS TRAINING SUCH AS |
| BUDGETING, SETTING BOUNDARIES, AND PREPARATION FOR PARENTING OR PLACEMENT |
| IF THEY ARE PREGNANT. |
| |

IN ADDITION TO ITS RESIDENTIAL PROGRAM, THE MINISTRY REACHES OUT TO
YOUNG WOMEN THROUGH SPEAKING ENGAGEMENTS AND EDUCATIONAL RESOURCE
PUBLICATIONS. THESE INITIATIVES BRING AWARENESS TO LIFE-CONTROLLING ISSUES
AND PRESENT THE MINISTRY'S BIBLICALLY BASED METHOD OF OVERCOMING THESE
ISSUES. INITIATIVES INCLUDE: THE MINISTRY'S WEBSITE, ISSUE-BASED BOOKS,
TEACHING MATERIALS, AND PODCASTING.

THE PROGRAM TAKES A CHRISTIAN APPROACH TO TREATMENT BY ADDRESSING A YOUNG WOMAN'S SENSE OF SELF AND SELF-WORTH. IN THIS WAY, THE MINISTRY HELPS YOUNG WOMEN FACING A VARIETY OF SEEMINGLY DIVERSE ISSUES MOVE PAST THEIR DEBILITATING CIRCUMSTANCES AS THEY RECOGNIZE AND ACCEPT THEIR IDENTITY IN

| MERCY MINISTRIES OF AMERICA, INC. | 72-0973419 |
|---|---------------------------------------|
| CHRIST, PREPARING THEM TO REACH THEIR FULL POTENTIAL. | · · · · · · · · · · · · · · · · · · · |
| FORM 990 - ADDITIONAL INFORMATION | |
| SCHEDULE L, PART IV | |
| NANCY ALCORN IS THE FOUNDER AND A BOARD MEMBER OF THE | MINISTRY. HER NIECE |
| IS A FULL-TIME EMPLOYEE OF THE MINISTRY. HER NIECE'S | COMPENSATION IS LESS |
| THAN \$100,000 A YEAR AND, AS SUCH, IS NOT REPORTED EI | SEWHERE ON THE RETURN. |
| SCHEDULE D, PART VI, LINE 1A, COLUMN A | |
| LAND HELD FOR SALE OF \$2,003,323 CONSISTS OF APPROXIM | ATELY 8 ACRES OF AN |
| 11.75 ACRE PLOT OF UNDEVELOPED LAND IN FLORIDA. THE | REMAINDER OF THE LAND |
| IS TO BE USED FOR A FUTURE RESIDENTIAL FACILITY. | |
| FORM 990, PART III, LINE 4A - FIRST ACCOMPLISHMENT | |
| AT 2012 YEAR END, THERE WERE 464 YOUNG WOMEN IN THE | APPLICATION PROCESS. |
| FORM 990, PART III, LINE 4D - ALL OTHER ACCOMPLISHMEN | IT |
| IN 2008, THE MINISTRY ENTERED INTO A MINISTRY COL | LABORATION AGREEMENT |
| (MCA) WITH MERCY MINISTRIES, INTERNATIONAL (MMI) THER | EBY AGREEING TO ADHERE |
| TO THE STANDARDS OF OPERATIONS, GOVERNANCE, STRUCTURE | AND COMMITMENTS AS |
| DEFINED IN THE MCA. AS PROVIDED FOR IN THE MCA, THE MCA | MINISTRY MAY, WITH |
| EXPRESS APPROVAL OF THE BOARD OF DIRECTORS, MAKE DONA | ATIONS OR PROVIDE FUNDS |
| TO MMI AS THE MINISTRY DEEMS APPROPRIATE TO SUPPORT 1 | TTS EFFORTS TO |
| ACCOMPLISH THE GOALS OF THE MINISTRY AROUND THE WORLD | . THE TOTAL FUNDS |
| CONTRIBUTED TO MERCY MINISTRIES INTERNATIONAL, INC. F | OR 2012 WERE \$418,326. |
| | |
| | |

MERCY MINISTRIES OF AMERICA, INC.

Employer identification number 72-0973419

FORM 990, PART VI, LINE 2 - RELATED PARTY INFORMATION AMONG OFFICERS

JOE COOK, JR. CHRISTY SINGLETON

EXEC DIR

FATHER/DAUGHTER

BOARD MEMBER

FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990

A COPY OF THE FORM 990 IS DELIVERED TO THE BOARD OF DIRECTORS FOR REVIEW

AND FULL APPROVAL. THE CORPORATE SECRETARY OF THE MINISTRY IS TO BE

AVAILABLE TO ANSWER QUESTIONS TO THE BOARD OF DIRECTORS DURING THE PERIOD

OF REVIEW AND APPROVAL. A SIGNED ACKNOWLEDGEMENT OF REVIEW AND APPROVAL,

EITHER MANUAL OR ELECTRONIC, IS TO BE RECEIVED FROM EACH OF THE BOARD OF

DIRECTORS PRIOR TO FILING THE MINISTRY'S FORM 990.

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY

IF THE GOVERNING BOARD OR A COMMITTEE OF THE MINISTRY HAS REASONABLE CAUSE

TO BELIEVE A MEMBER HAS FAILED TO DISCLOSE ACTUAL OR POSSIBLE CONFLICTS OF

INTEREST, IT SHALL INFORM THE MEMBER OF THE BASIS FOR SUCH BELIEF AND

AFFORD THE MEMBER AN OPPORTUNITY TO EXPLAIN THE ALLEGED FAILURE TO

DISCLOSE.

WITH REGARD TO EMPLOYEES OF THE MINISTRY, THEY ARE REQUIRED TO COMPLETE A DISCLOSURE STATEMENT TO REPORT ANY ACTUAL, ATTEMPTED OR SUSPECTED VIOLATIONS OF THIS POLICY BY ANYONE IN THE MINISTRY. THE DISCLOSURE STATEMENT IS ALSO REQUIRED TO BE COMPLETED BY ALL EMPLOYEES TO INDICATE THE EXISTENCE OF ACTUAL OR POTENTIAL CONFLICTS OF INTEREST BEFORE ENTERING INTO A BUSINESS RELATIONSHIP.

Name of the organization

MERCY MINISTRIES OF AMERICA, INC.

Employer identification number 72-0973419

TO ENSURE THE MINISTRY OPERATES IN A MANNER CONSISTENT WITH CHARITABLE
PURPOSES AND DOES NOT ENGAGE IN ACTIVITIES THAT COULD JEOPARDIZE ITS

TAX-EXEMPT STATUS, PERIODIC REVIEW OF ARRANGEMENTS THAT MAY CAUSE CONFLICTS
OF INTERESTS SHALL BE CONDUCTED. THE PERIODIC REVIEWS SHALL, AT A MINIMUM,
INCLUDE THE FOLLOWING SUBJECTS:

- 1) WHETHER COMPENSATION ARRANGEMENTS AND BENEFITS ARE REASONABLE, BASED ON COMPETENT SURVEY INFORMATION, AND THE RESULT OF ARM'S LENGTH BARGAINING.
- 2) WHETHER BUSINESS RELATIONSHIPS CONFORM TO THE MINISTRY'S WRITTEN
 POLICIES, AND ARE PROPERLY RECORDED, REFLECT REASONABLE INVESTMENTS OR
 PAYMENTS FOR GOODS AND SERVICES, FURTHER THE CHARITABLE PURPOSE OF THE
 MINISTRY AND DO NOT RESULT IN INUREMENT OR IMPERMISSIBLE PRIVATE
 BENEFIT OR EXCESS BENEFIT TRANSACTIONS.

WHEN CONDUCTING THE PERIODIC REVIEWS, THE MINISTRY MAY, BUT NEED NOT, USE OUTSIDE ADVISORS. IF OUTSIDE EXPERTS ARE USED, THEIR USE SHALL NOT RELIEVE THE GOVERNING BOARD OF ITS RESPONSIBILITY OF ENSURING PERIODIC REVIEWS ARE CONDUCTED.

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL
THE PROCESS FOR DETERMINING COMPENSATION FOR THE TOP OFFICIAL OF THE
MINISTRY INCLUDES A REVIEW AND APPROVAL BY THE BOARD OF DIRECTORS OR
COMPENSATION COMMITTEE, EXCLUDING THOSE WHO MAY HAVE A CONFLICT OF INTEREST
WITH RESPECT TO THE TRANSACTION BEFORE SUCH COMPENSATION MAY BECOME
EFFECTIVE. THE BOARD OF DIRECTORS OR COMPENSATION COMMITTEE IS PROVIDED
WITH INDEPENDENT COMPENSATION STUDIES AND COMPARABLE COMPENSATION AS

Name of the organization

MERCY MINISTRIES OF AMERICA, INC.

Employer identification number 72-0973419

REPORTED ON SIMILAR ORGANIZATIONS ON A FILED FORM 990.

FORM 990, PART VI, LINE 15B - COMPENSATION PROCESS FOR OFFICERS

THE PROCESS FOR DETERMINING COMPENSATION OF THE OFFICERS OR KEY EMPLOYEES

OF THE MINISTRY INCLUDES A REVIEW AND APPROVAL BY THE TOP OFFICIAL OF THE

MINISTRY AS DIRECTED BY THE BOARD OF DIRECTORS OR THE COMPENSATION

COMMITTEE BEFORE SUCH COMPENSATION MAY BECOME EFFECTIVE. THE TOP OFFICIAL

OF THE MINISTRY IS PROVIDED WITH INDEPENDENT COMPENSATION STUDIES AND/OR

COMPARABLE COMPENSATION AS REPORTED ON SIMILAR ORGANIZATIONS ON A FILED

FORM 990. SHOULD COMPENSATION FALL OUTSIDE OF THE RANGE OF THE REPORTED

DATA, OR IF THERE IS A CONFLICT OF INTEREST WITH REGARD TO THE

TRANSACTION, BOARD OF DIRECTORS OR COMPENSATION COMMITTEE APPROVAL IS

REQUIRED.

FORM 990, PART VI, LINE 17 - OTHER STATES WHERE COPY OF RETURN IS FILED LOUISIANA, MAINE, MARYLAND, MASSACHUSETTS, MICHIGAN, MINNESOTA, MISSISSIPPI, NEW HAMPSHIRE, NEW JERSEY, NEW MEXICO, NEW YORK, NORTH CAROLINA, OHIO, OKLAHOMA, OREGON, PENNSYLVANIA, RHODE ISLAND, SOUTH CAROLINA, TENNESSEE, UTAH, VIRGINIA, WEST VIRGINIA, WISCONSIN

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION
THE MINISTRY MAKES ITS GOVERNING DOCUMENTS AND FINANCIAL STATEMENTS
AVAILABLE TO THE PUBLIC VIA THE MINISTRY'S WEBSITE AT
WWW.MERCYMINISTRIES.COM. THESE DOCUMENTS, AS WELL AS THE CONFLICT OF
INTEREST POLICY, ARE AVAILABLE UPON REQUEST.

FORM 990, PART XI, LINE 9 - RECONCILIATION OF CHANGES - OTHER

SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990.

► See separate instructions.

OMB No. 1545-0047

2012

Open to Public Inspection

Name of the organization

Employer identification number 72-0973419

| (a) Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c) Legal domicil or foreign co | e (state Tota | (d) (e) I income End-of-year assets | | (f) Direct cont entity | - |
|--|--------------------------------|---|----------------------------|--|---------------------------|------------------------|--------------------------------------|
| 1) | | | | | | | |
| 2) | | | | | | | |
| 3) | · | | | | | | |
| 4) | | | | | | | |
| 5) | | | | | | | |
| Part II Identification of Related Tax-Exempt Organizations one or more related tax-exempt organizations during the (a) | (Complete if the tax year.) | | | | art IV, line 34 b | ecause it | had |
| Name, address, and EIN of related organization | Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | Direct controlling entity | Section 5 controlled | 512(b)(13) d entity? No |
| MERCY MINISTRIES INTERNATIONAL, INC 15328 OLD HICKORY BLVD 20-0408162 NASHVILLE TN 37211 | INTLOUTRCH | TN | 501C3 | 7 | N/A | | x |
| 2) | INIZOUINGI | | 30103 | , | 147.11 | | |
| 3) | | | | | | | |
| 4) | | | | | | | |
| (5) | | | | | | | |
| | | | | | | | |

| Schedule R (Form 990) 2012 | MERCY | MINISTRIES | \mathbf{OF} | AMERICA. | INC. | 72-0973419 |
|----------------------------|-------|------------|---------------|----------|------|------------|
|----------------------------|-------|------------|---------------|----------|------|------------|

| Scriedule IX | (10111 990) 2012 1111(21 1111(1111) | OT THIRTY | , . | 1110. / 2 03 | ,,,,,, | | | | | | | | | | i age z |
|--------------|---|-----------------------------|---|---|---|---|-----------------|--|---------------------|----------------------------|-------------------------|--|-----------------------|----------------|--|
| Part III | Identification of Related Organiza because it had one or more related | tions Taxab organization | le as | a Partnersh | ip (Complete tnership during | if the organ | izatior ar.) | answered | "Yes" | to F | orm 99 | 90, Part | IV, I | ne 3 | 4 |
| | (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512-514) | (f) Share of tota income | | (g) Share of end-of- year assets | Dis porti all | spro- onate oc.? | Code amoun of Sch | (i) V—UBI t in box 20 redule K-1 m 1065) | Gene mana parti | al or Figing (| (k) Percentage ownership |
| (1) | | | <i>J</i> / | | <u>'</u> | | | | res | INO | | | res | NO | |
| | | | | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| (3) | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| (4) | | | | | | | | | | | | | | | |
| | Identification of Polated Organiza | tions Tavah | lo 25 | a Corporation | on or Trust ((| Complete if | the or | ganization a | newe | | 'Voc" t | o Form (| 200 | Part | - 1\/ |
| Part IV | Identification of Related Organiza line 34 because it had one or more | related orga | nizati | ons treated a | s a corporation | n or trust d | uring t | he tax year. |) | | 100 0 | | | ı arı | |
| | (a) Name, address, and EIN of related organization | (b) Primary activi | ity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | l | (f) are of total income | | (g) Share of Syear a | | (h) Percent owners | age | 5 | (i) Section 12(b)(13) controlled entity? |
| | | | | | | | | | | | | | | Ye | es No |
| (1) | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | | | | |
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| (3) | | | | | | | | | | | | | | | |
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| (4) | | | | | | | | | | | | | | | |
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Schedule R (Form 990) 2012 MERCY MINISTRIES OF AMERICA, INC. 72-0973419

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36.)

| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | | | | Yes | No | | | |
|--|----------------------------|--------------------------|------------------------|----------|-----|--|--|--|--|
| 1 During the tax year, did the organization engage in any of the following transactions with one or more | | | | | | | | | |
| a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity | | | | 1a 1b | х | Х | | | |
| b Gift, grant, or capital contribution to related organization(s) | | | | | | | | | |
| c Gift, grant, or capital contribution from related organization(s) | | | | 1c | | Х | | | |
| d Loans or loan guarantees to or for related organization(s) | | | | 1d | | X | | | |
| e Loans or loan guarantees by related organization(s) | | | | 1e | | X | | | |
| | | | | | | | | | |
| f Dividends from related organization(s) | | | | 1f | | X | | | |
| g Sale of assets to related organization(s) | | | | 1g | | X | | | |
| h Purchase of assets from related organization(s) | | | | 1h | | X | | | |
| i Exchange of assets with related organization(s) | | | | 1i | | X | | | |
| j Lease of facilities, equipment, or other assets to related organization(s) | | | | | | | | | |
| | | | | | | | | | |
| k Lease of facilities, equipment, or other assets from related organization(s) | | | | 1k | | Х | | | |
| I Performance of services or membership or fundraising solicitations for related organization(s) | | | | 11 | | Х | | | |
| m Performance of services or membership or fundraising solicitations by related organization(s) | | | | 1m | | Х | | | |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | | | | 1n | Х | <u> </u> | | | |
| Sharing of paid employees with related organization(s) | | | | 10 | Х | i | | | |
| | | | | | | | | | |
| p Reimbursement paid to related organization(s) for expenses | | | | 1p | Х | <u>i</u> | | | |
| q Reimbursement paid by related organization(s) for expenses | | | | 1q | Х | <u>i</u> | | | |
| | | | | | | | | | |
| r Other transfer of cash or property to related organization(s) | | | | 1r | | Х | | | |
| s Other transfer of cash or property from related organization(s) | | | | 1s | Х | <u> </u> | | | |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complet | e this line, including cov | ered relationships and t | ransaction thresholds. | | | | | | |
| (a) | (b) | (c) | (d) | | | | | | |
| Name of other organization Transaction Amount involved Method of determining amount | | | | | | | | | |
| | type (a-s) | | | | | | | | |

(1) MERCY MINISTRIES INTERNATIONAL INC. В 368,935 CASH TRANSACTIONS (2) MERCY MINISTRIES INTERNATIONAL INC. N 3,749 CASH TRANSACTIONS (3) MERCY MINISTRIES INTERNATIONAL INC. 0 97,401 CASH TRANSACTIONS (4) P MERCY MINISTRIES INTERNATIONAL INC. 30,079 CASH TRANSACTIONS (5) MERCY MINISTRIES INTERNATIONAL INC. Q 81,814 CASH TRANSACTIONS (6) S 25 CASH TRANSACTIONS MERCY MINISTRIES INTERNATIONAL INC.

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign | from tax under | Are all sec 501(organiz | tion c)(3) ations? | (f) Share of total income | (g) Share of end-of-year assets | (h) Disproportionate allocations? | | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | Gene mana part | i) eral or aging ner? | (k) Percentage ownership |
|--------------------------------------|-------------------------|--|------------------|-----------------------------------|--------------------------|---------------------------------|--|-----------------------------------|----|---|----------------------|--------------------------------|--------------------------------|
| | | country) | section 512-514) | Yes | No | | | Yes | No | | Yes | No | |
| (1) | | | | | | | | | | | | | |
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| (2) | | | | | | | | | | | | | |
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| (3) | | | | | | | | | | | | | |
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| (4) | | | | | | | | | | | | | |
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| (5) | | | | | | | | | | | | | |
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| (6) | | | | | | | | | | | | | |
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| (7) | | | | | | | | | | | | | |
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| (8) | | | | | | | | | | | | | |
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| (9) | | | | | | | | | | | | | <u> </u> |
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| (10) | | | | | | | | | | | | | |
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| (11) | | | | | | | | | | | 1 | | |
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| Schedule R (Form 990) 2012 MERCY MINISTRIES OF AMERICA, Part VII Supplemental Information Complete this part to provide additional information for responstructions). | |
|--|-----------------------------------|
| SCHEDULE R - ADDITIONAL INFORMATION | |
| THE MINISTRY SHARES A CLOSE RELATIONSHIP W | ITH MERCY MINISTRIES |
| INTERNATIONAL, INC. (MMI). THE MINISTRY E | LECTED TO CONTRIBUTE FUNDS TO |
| ENABLE MMI TO FURTHER ITS EXEMPT PURPOSE O | F SHARING THE PROGRAM AND |
| PROCEDURES OF THE MINISTRY WITH OTHER NOT- | -FOR-PROFIT ORGANIZATIONS |
| SEEKING TO ACHIEVE THE SAME GOALS ACROSS T | HE WORLD. THESE FUNDS INCLUDE |
| CASH CONTRIBUTIONS, SHARING OF CERTAIN EMP | LOYEES AND FACILITIES AND THE USE |
| OF OTHER ASSETS. ALL SHARING OF RESOURCES | ARE WELL DOCUMENTED AND TRACKED |
| ACCORDINGLY, AND REPORTED ACCURATELY AND I | N THEIR ENTIRETY ON SCHEDULE R. |
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