

Big Brothers Big Sisters of Middle TN	
Budgeted Statement of Revenue And Expense	
For the Year Ended December 31, 2016	
DESCRIPTION	Budget 2015
REVENUE:	
United Way	\$ 180,000
Investment Income/Realized Gain Sale of Stock	90
Individual & Corporate Contributions	175,000
Foundation Grants	601,747
Bowling Events Revenue	250,000
Breakfast Event Revenue	400,000
Franklin Wine Festival Event Revenue	230,000
Misc Event Revenue	127,000
Government Grant Revenue	365,473
TN-Dept. of Corrections Amachi Funding	250,000
Tenant Reimbursement	-
In-kind revenue	-
Total Revenue	\$ 2,579,309
EXPENSES:	
Salaries	\$ 1,449,170
Payroll Taxes	107,239
SUTA	7,150
Med,Life,Disb Ins and 403 b7 match	213,140
Total Personnel Expenses	\$ 1,776,699
Contract Services	131,795
Supplies/Activities/IT	60,000
PR/Sponsorships	18,224
Recruit & Training	50,276
Travel	22,351
Conf & Mtg	10,151
Dues & Subscriptions	4,640
Postage	8,307
Fundraising Events	99,410
Pass Thru State Amachi Funding	135,932
Total Variable Expense	\$ 541,085
Telephone	13,320
Insurance-Liability	75,399
Equip Rent/Lease	18,652
National /AIM Fees	18,841
Bank/LicenseFee	19,282
Occupancy	46,241
Depreciation	63,078
Total Fixed Expense	\$ 254,813
Total Operating Expenses	\$ 2,572,596
Net Revenue/<Deficit> From Operations	\$ 6,713