## Renewed - FY2018-19 Board Approved Budget

14-Aug-18

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|                               | FY17/18 Final Budget | PY Actuals (FY17/18) [7.11.18] | FY 2018/2019 Estimate | Notes  |
|-------------------------------|----------------------|--------------------------------|-----------------------|--|
| Income:                       | <b>_</b>             |                                |                       |  |
| Grants                        | 10000                | 30,000                         | 30,000                | FY 18/19 estimate is consistent with prior year                          |
|                               |                      |                                |                       | Estimated 5% growth of Noted donations, 10% growth of donations to       |
| Donations                     | 167850               | 129,862                        | 156,500               | Thrive/annual campaign, Big Payback, and increased monthly gifts         |
| Membership Dues               | 6950                 | 7,075                          | 7,580                 | Estimated 10% growth of Professional/clinical members                    |
| Registration/Ticket Sales     | 36500                | 33,365                         | 36,000                | Estimated 10% growth of REDC and Noted sales                             |
| Sponsorships                  | 48300                | 45,175                         | 51,000                | Estimated 10% growth of REDC and Noted sponsorships                      |
| Unapplied Cash Payments       |                      | 7,725                          |                       |  |
| Interest/CC Income            |                      | 1,003                          | 1,000                 | Capital One cash-back card - interest income                             |
| TOTAL:                        | 269,600              | 254,205                        | 282,080               |  |
|                               |                      |                                |                       |  |
| xpenses:                      |                      |                                |                       |  |
| Advertising & Promotion       | 2,800                | 1,314                          | 1,300                 | FY 18/19 estimate is consistent with prior year                          |
| Bank & Credit Card Charges    | 2,200                | 3,455                          |                       | FY 18/19 estimate is consistent with prior year                          |
| Conferences & Workshops       | 2,500                | 1,726                          | 1,750                 | FY 18/19 estimate is consistent with prior year                          |
| Donor Development             | 750                  | 1,315                          | 1,000                 | FY 18/19 estimate is consistent with prior year                          |
| Dues & Subscriptions          | 1,750                | 2,245                          | 2,200                 | FY 18/19 estimate is consistent with prior year                          |
| Equipment Purchase & Renta    | 2,000                | 2,047                          |                       | FY 18/19 estimate is consistent with prior year                          |
| Event Venue Rental            | 26,500               | 28,633                         | 26,500                | FY 18/19 estimate is consistent with prior year                          |
| Event Food & Beverage         | 575                  | 3,456                          | 1,000                 | FY 18/19 estimate is consistent with prior year                          |
| Gifts & Awards                | 350                  | 45                             | 100                   | FY 18/19 estimate is reduced slightly from prior year                    |
| Insurance                     | 2,500                | 2,693                          | 2,500                 | FY 18/19 estimate is consistent with prior year                          |
| Internet/Telephone (S)        | 2,040                | 2,032                          | 1,800                 | FY 18/19 estimate is consistent with prior year                          |
| Licenses & Fees (S)           | 300                  | 799                            | 800                   | FY 18/19 estimate is consistent with prior year                          |
|                               |                      |                                |                       |  |
| Office Rental (S)             | 20,500               | 20,526                         | 23,250                | FY 18/19 estimate is consistent with prior year (increased property tax) |
| Office Expense (S)            | 500                  | 210                            | 200                   | FY 18/19 estimate is consistent with prior year                          |
| Postage & Delivery            | 2,500                | 1,457                          | 1,500                 | FY 18/19 estimate is consistent with prior year                          |
| Printing & Reproduction (S)   | 5,000                | 4,922                          | 5,000                 | FY 18/19 estimate is consistent with prior year                          |
| Supplies                      | 1,550                | 929                            | 800                   | FY 18/19 estimate is consistent with prior year                          |
| Travel Expense                | 800                  | 129                            | 130                   | Slight increase for Chattanooga/Memphis travel                           |
| Wages                         | 143,100              | 138,251                        | 144,000               | Slight increase for health stipend (F/T), and small bonus for 3 staff    |
| Payroll Taxes (FICA & SUTA) ( | 10,800               | 12,722                         | 11,750                | Penalty payment in 2017; slight increase to adjust for above line        |
| Website (S)                   | 450                  | 93                             | 100                   | FY 18/19 estimate is consistent with prior year expense                  |
| Fees for Services (Non-Employ | vees):               |                                |                       |  |
|                               |                      |                                |                       | Increase due to KNS fees (\$1000/month) and 990 prep by CPAG \$!500;     |
| Accounting                    | 4,500                | 9,515                          |                       | reduce KNS time to 75% for last 9 months after initial ramp-up           |
| Outreach/Development          | 7,500                | 5,500                          | ,                     | Grant funded Outreach part-time contractor                               |
| Other - Clinical              | 13,000               | 11,460                         |                       | Expansion of support groups in response to increased attendance          |
| Other - Graphic Design        | 3,250                | 975                            | 1,200                 | Thrive 2.0 refresh for Fall campaign, newsletters, Noted, etc.           |
| Other - Versher               | 11,000               | 10,244                         | -                     | This line item was one-time expense in previous year                     |
| TOTAL:                        | 268,715              | 266,694                        | 282,080               |  |
| Net Income:                   | 885                  | (12,489)                       | -                     |  |