



	FY2019 Budget	FY2018 Forecast Budget		FY19 Budget B/(W) FY18 Fcst
REVENUE				
Government Grants	\$ 1,451,126	\$ 1,338,093	\$ 1,050,274	\$ 113,033
United Way Allocations	299,700	299,700	299,700	\$ -
Development	913,767	1,056,159	913,767	\$ (142,392)
Special Events	283,300	243,772	283,300	\$ 39,528
Endowment/Trust	215,000	209,506	215,000	\$ 5,494
Memberships	184,000	181,169	184,000	\$ 2,831
Program Fees	707,262	621,177	707,262	\$ 86,085
Facilities Usage	224,000	223,385	224,000	\$ 615
All Other	127,500	138,400	127,500	\$ (10,900)
Total Revenue	4,405,655	4,311,361	4,004,803	\$ 94,294
EXPENSE				
Personnel	\$ 2,807,286	\$ 2,538,018	\$ 2,807,286	\$ (269,268)
Professional Fees	191,799	223,747	191,799	\$ 31,948
Supplies	183,300	182,267	183,300	\$ (1,033)
Occupancy & Equipment	561,050	585,126	561,050	\$ 24,076
Transportation & Travel	120,400	110,060	120,400	\$ (10,340)
Specific Assistance	277,823	281,020	277,823	\$ 3,197
All Other	137,900	134,180	137,900	\$ (3,720)
Total Expense	4,279,558	4,054,418	4,279,558	\$ (225,140)
Operating Income/(Loss)	126,097	256,943	(274,755)	\$ (130,846)
Funds Released From Restriction	25,000	76,011	25,000	\$ (51,011)
Allocation of Prior Year Pledges	250,000	250,000	250,000	\$ -
Income/(Loss) Including Funds Released From Restriction and Pledge Allocation	\$ 401,097	\$ 582,954	\$ 245	\$ (181,857)