

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	Jul 06	Aug 06	Sep 06
Income			
41000 · Operating Income			
41100 · Product Revenue			
41110 · Sales			
41111 · Cost of Goods Sold	-12,705.00	-17,880.00	-10,930.00
41110 · Sales - Other	27,990.00	30,585.00	19,065.00
Total 41110 · Sales	15,285.00	12,705.00	8,135.00
Total 41100 · Product Revenue	15,285.00	12,705.00	8,135.00
41200 · Program/Membership/Cover Rev			
41260 · Lessons	50.00	50.00	
41210 · Ticket Sales/Cover Charges	8,364.00	8,364.00	8,364.00
41220 · Program Fees	9,500.00	13,550.00	2,050.00
41230 · Session Fees	7,500.00	6,500.00	4,500.00
41240 · Membership Fees	750.00	500.00	600.00
41250 · Equipment Rental	500.00	450.00	300.00
Total 41200 · Program/Membership/Cover Rev	26,664.00	29,414.00	15,814.00
41300 · Venue Rentals			
41310 · Rentals	5,550.00	10,250.00	5,200.00
41300 · Venue Rentals - Other	2,500.00	2,000.00	3,500.00
Total 41300 · Venue Rentals	8,050.00	12,250.00	8,700.00
41900 · Other Operating Income			
41930 · Sponsorships	1,000.00	1,000.00	1,500.00
41910 · Vending Income	150.00	1,300.00	1,050.00
Total 41900 · Other Operating Income	1,150.00	2,300.00	2,550.00
Total 41000 · Operating Income	51,149.00	56,669.00	35,199.00
42000 · Public Support and Other Revenue			
42100 · Contributions			
42110 · Individuals		3,000.00	500.00
42140 · Churches			
42150 · Corporate	1,000.00	1,750.00	2,000.00
42160 · Board			
42180 · Staff	220.00	220.00	220.00
Total 42100 · Contributions	1,220.00	4,970.00	2,720.00
42200 · Grants			
42210 · Foundations		4,000.00	1,000.00
Total 42200 · Grants		4,000.00	1,000.00
42300 · Special Events			
42310 · Headlines Dinner			30,000.00
42320 · Cost of Headlines Dinner			-25,000.00
Total 42300 · Special Events			5,000.00

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	Jul 06	Aug 06	Sep 06
Total 42000 · Public Support and Other Revenue	1,220.00	8,970.00	8,720.00
Total Income	52,369.00	65,639.00	43,919.00
Expense			
50100 · Personnel			
50110 · Salaries/Wages-FT	23,678.50	19,926.50	19,926.50
50120 · Salaries/Wages-PT	16,092.00	12,892.00	12,692.00
50130 · Salaries/Wages-Security	1,100.00	1,970.00	1,100.00
50140 · Payroll Taxes			
50141 · FICA	3,135.00	2,673.00	2,593.00
50142 · Tennessee State Unemp. Insur.	390.00	355.00	360.00
Total 50140 · Payroll Taxes	3,525.00	3,028.00	2,953.00
50150 · Health Insurance	3,000.00	2,640.00	2,640.00
50170 · Other Fringe Benefits	160.00	160.00	160.00
Total 50100 · Personnel	47,555.50	40,616.50	39,471.50
60100 · Purchased Services			
60110 · Purchased Personnel	6,830.00	8,405.00	4,730.00
60120 · Purchased Services-Other	2,120.00	2,120.00	2,120.00
60130 · Purchased Entertainment	3,350.00	3,150.00	2,400.00
Total 60100 · Purchased Services	12,300.00	13,675.00	9,250.00
60200 · Operating Expenses			
60266 · Parking	50.00	50.00	50.00
60202 · Food and Hospitality	2,315.00	950.00	815.00
60204 · Meetings	260.00	230.00	230.00
60206 · Office Supplies	480.00	480.00	480.00
60207 · Supplies	1,425.00	1,175.00	1,125.00
60208 · Postage	250.00	250.00	3,650.00
60212 · Internet/Office Telephones	600.00	600.00	600.00
60214 · Cell Phones	500.00	540.00	540.00
60216 · Janitorial	840.00	840.00	840.00
60218 · Seminars/Tuition/Training	180.00	230.00	230.00
60220 · Travel	500.00	850.00	1,050.00
60222 · Minor Equipment	50.00	50.00	50.00
60224 · Equipment Repairs and Maint.	1,200.00	1,200.00	1,200.00
60226 · Equipment Rental <expense>	755.00	1,755.00	755.00
60228 · Advertising and Marketing	2,440.00	2,790.00	3,240.00
60230 · Legal and Professional	200.00	200.00	200.00
60232 · Audit			7,500.00
60234 · Insurance	6,000.00	6,000.00	6,000.00
60238 · Dues	190.00	190.00	190.00
60240 · Books and Subscriptions	130.00	180.00	180.00
60242 · Bank Fees	300.00	300.00	300.00
60244 · Gifts and Contributions	200.00	200.00	200.00
60250 · Board Expense	50.00	50.00	50.00

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	<u>Jul 06</u>	<u>Aug 06</u>	<u>Sep 06</u>
60252 · Volunteer Expense		50.00	50.00
60256 · Printing	540.00	140.00	2,640.00
60258 · Clothing	350.00		
60260 · Computer Software/Hardware (Unc	50.00	50.00	50.00
60262 · Design			750.00
Total 60200 · Operating Expenses	<u>19,855.00</u>	<u>19,350.00</u>	<u>32,965.00</u>
60300 · Occupancy Expense			
60311 · Interest Expense	250.00	250.00	250.00
60320 · Utilities-Gas	100.00	100.00	100.00
60330 · Utilities-Electric	5,500.00	5,000.00	4,500.00
60340 · Utilities-Water	300.00	300.00	300.00
60350 · Building Repairs and Maint.	2,200.00	2,200.00	7,000.00
60360 · Waste Management	300.00	300.00	300.00
60370 · Pest Control	140.00	140.00	140.00
60380 · Land Improvements	200.00	200.00	200.00
60400 · Security Monitoring	100.00	100.00	100.00
Total 60300 · Occupancy Expense	<u>9,090.00</u>	<u>8,590.00</u>	<u>12,890.00</u>
Total Expense	<u>88,800.50</u>	<u>82,231.50</u>	<u>94,576.50</u>
Net Income	<u><u>-36,431.50</u></u>	<u><u>-16,592.50</u></u>	<u><u>-50,657.50</u></u>

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	Oct 06	Nov 06	Dec 06
Income			
41000 · Operating Income			
41100 · Product Revenue			
41110 · Sales			
41111 · Cost of Goods Sold	-14,608.00	-15,505.00	-24,765.00
41110 · Sales - Other	25,860.00	27,225.00	41,280.00
Total 41110 · Sales	11,252.00	11,720.00	16,515.00
Total 41100 · Product Revenue	11,252.00	11,720.00	16,515.00
41200 · Program/Membership/Cover Rev			
41260 · Lessons	50.00	50.00	
41210 · Ticket Sales/Cover Charges	8,364.00	8,364.00	8,364.00
41220 · Program Fees	2,050.00	2,000.00	2,000.00
41230 · Session Fees	5,500.00	5,250.00	9,500.00
41240 · Membership Fees	800.00	450.00	800.00
41250 · Equipment Rental	300.00	400.00	600.00
Total 41200 · Program/Membership/Cover Rev	17,064.00	16,514.00	21,264.00
41300 · Venue Rentals			
41310 · Rentals	5,600.00	5,800.00	6,500.00
41300 · Venue Rentals - Other	4,500.00	4,000.00	3,500.00
Total 41300 · Venue Rentals	10,100.00	9,800.00	10,000.00
41900 · Other Operating Income			
41930 · Sponsorships	1,000.00	3,500.00	1,000.00
41910 · Vending Income	450.00	410.00	450.00
Total 41900 · Other Operating Income	1,450.00	3,910.00	1,450.00
Total 41000 · Operating Income	39,866.00	41,944.00	49,229.00
42000 · Public Support and Other Revenue			
42100 · Contributions			
42110 · Individuals	4,500.00	2,300.00	42,000.00
42140 · Churches		1,000.00	
42150 · Corporate	1,000.00	1,000.00	3,000.00
42160 · Board	5,000.00		15,000.00
42180 · Staff	220.00	220.00	220.00
Total 42100 · Contributions	10,720.00	4,520.00	60,220.00
42200 · Grants			
42210 · Foundations		12,000.00	48,000.00
Total 42200 · Grants		12,000.00	48,000.00
42300 · Special Events			
42310 · Headlines Dinner	30,000.00	10,000.00	
42320 · Cost of Headlines Dinner			
Total 42300 · Special Events	30,000.00	10,000.00	

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	<u>Oct 06</u>	<u>Nov 06</u>	<u>Dec 06</u>
Total 42000 · Public Support and Other Revenue	<u>40,720.00</u>	<u>26,520.00</u>	<u>108,220.00</u>
Total Income	80,586.00	68,464.00	157,449.00
Expense			
50100 · Personnel			
50110 · Salaries/Wages-FT	19,926.50	19,927.50	19,927.50
50120 · Salaries/Wages-PT	13,892.00	13,941.00	17,991.00
50130 · Salaries/Wages-Security	1,100.00	1,100.00	1,100.00
50140 · Payroll Taxes			
50141 · FICA	2,673.00	2,678.00	2,991.00
50142 · Tennessee State Unemp. Insur.	<u>385.00</u>	<u>345.00</u>	<u>420.00</u>
Total 50140 · Payroll Taxes	3,058.00	3,023.00	3,411.00
50150 · Health Insurance	2,640.00	2,640.00	2,640.00
50170 · Other Fringe Benefits	<u>160.00</u>	<u>160.00</u>	<u>160.00</u>
Total 50100 · Personnel	40,776.50	40,791.50	45,229.50
60100 · Purchased Services			
60110 · Purchased Personnel	4,780.00	4,780.00	4,930.00
60120 · Purchased Services-Other	2,120.00	2,120.00	2,120.00
60130 · Purchased Entertainment	<u>2,400.00</u>	<u>2,400.00</u>	<u>2,400.00</u>
Total 60100 · Purchased Services	9,300.00	9,300.00	9,450.00
60200 · Operating Expenses			
60266 · Parking	50.00	50.00	50.00
60202 · Food and Hospitality	815.00	815.00	815.00
60204 · Meetings	230.00	230.00	230.00
60206 · Office Supplies	480.00	480.00	480.00
60207 · Supplies	1,025.00	1,275.00	1,175.00
60208 · Postage	250.00	250.00	1,250.00
60212 · Internet/Office Telephones	600.00	600.00	600.00
60214 · Cell Phones	540.00	540.00	540.00
60216 · Janitorial	840.00	840.00	840.00
60218 · Seminars/Tuition/Training	230.00	230.00	1,230.00
60220 · Travel	750.00	450.00	450.00
60222 · Minor Equipment	50.00	50.00	50.00
60224 · Equipment Repairs and Maint.	1,200.00	1,200.00	1,200.00
60226 · Equipment Rental <expense>	755.00	755.00	755.00
60228 · Advertising and Marketing	2,440.00	2,440.00	2,440.00
60230 · Legal and Professional	200.00	200.00	200.00
60232 · Audit	2,500.00	1,000.00	
60234 · Insurance	6,000.00	6,000.00	6,000.00
60238 · Dues	190.00	190.00	190.00
60240 · Books and Subscriptions	180.00	180.00	180.00
60242 · Bank Fees	300.00	300.00	300.00
60244 · Gifts and Contributions	200.00	300.00	200.00
60250 · Board Expense	50.00	50.00	50.00

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	<u>Oct 06</u>	<u>Nov 06</u>	<u>Dec 06</u>
60252 · Volunteer Expense	50.00	50.00	50.00
60256 · Printing	390.00	340.00	2,640.00
60258 · Clothing			
60260 · Computer Software/Hardware (Unc	50.00	50.00	50.00
60262 · Design			750.00
Total 60200 · Operating Expenses	<u>20,365.00</u>	<u>18,865.00</u>	<u>22,715.00</u>
 60300 · Occupancy Expense			
60311 · Interest Expense	250.00	250.00	250.00
60320 · Utilities-Gas	100.00	1,800.00	1,800.00
60330 · Utilities-Electric	5,000.00	4,000.00	4,000.00
60340 · Utilities-Water	300.00	300.00	300.00
60350 · Building Repairs and Maint.	2,200.00	2,200.00	2,200.00
60360 · Waste Management	300.00	300.00	300.00
60370 · Pest Control	140.00	140.00	140.00
60380 · Land Improvements	200.00	200.00	200.00
60400 · Security Monitoring	100.00	100.00	100.00
Total 60300 · Occupancy Expense	<u>8,590.00</u>	<u>9,290.00</u>	<u>9,290.00</u>
 Total Expense	<u>79,031.50</u>	<u>78,246.50</u>	<u>86,684.50</u>
 Net Income	<u><u>1,554.50</u></u>	<u><u>-9,782.50</u></u>	<u><u>70,764.50</u></u>

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	Jan 07	Feb 07	Mar 07
Income			
41000 · Operating Income			
41100 · Product Revenue			
41110 · Sales			
41111 · Cost of Goods Sold	-13,289.00	-15,346.00	-16,523.00
41110 · Sales - Other	22,906.00	26,916.00	27,886.00
Total 41110 · Sales	9,617.00	11,570.00	11,363.00
Total 41100 · Product Revenue	9,617.00	11,570.00	11,363.00
41200 · Program/Membership/Cover Rev			
41260 · Lessons	40.00	300.00	250.00
41210 · Ticket Sales/Cover Charges	8,600.00	8,600.00	8,600.00
41220 · Program Fees	2,050.00	2,050.00	2,050.00
41230 · Session Fees	7,750.00	9,100.00	6,750.00
41240 · Membership Fees	800.00	650.00	750.00
41250 · Equipment Rental	400.00	420.00	530.00
Total 41200 · Program/Membership/Cover Rev	19,640.00	21,120.00	18,930.00
41300 · Venue Rentals			
41310 · Rentals	11,000.00	5,300.00	5,450.00
41300 · Venue Rentals - Other	4,000.00	4,000.00	4,000.00
Total 41300 · Venue Rentals	15,000.00	9,300.00	9,450.00
41900 · Other Operating Income			
41930 · Sponsorships	1,000.00	1,000.00	1,000.00
41910 · Vending Income	550.00	550.00	650.00
Total 41900 · Other Operating Income	1,550.00	1,550.00	1,650.00
Total 41000 · Operating Income	45,807.00	43,540.00	41,393.00
42000 · Public Support and Other Revenue			
42100 · Contributions			
42110 · Individuals			
42140 · Churches			
42150 · Corporate			
42160 · Board			
42180 · Staff			
Total 42100 · Contributions			
42200 · Grants			
42210 · Foundations			
Total 42200 · Grants			
42300 · Special Events			
42310 · Headlines Dinner			
42320 · Cost of Headlines Dinner			
Total 42300 · Special Events			

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	Jan 07	Feb 07	Mar 07
Total 42000 · Public Support and Other Revenue			
Total Income	45,807.00	43,540.00	41,393.00
Expense			
50100 · Personnel			
50110 · Salaries/Wages-FT	25,454.00	25,454.00	25,454.00
50120 · Salaries/Wages-PT	15,192.00	15,242.00	13,842.00
50130 · Salaries/Wages-Security	6,625.00	1,100.00	1,100.00
50140 · Payroll Taxes			
50141 · FICA	3,555.00	3,128.00	3,024.00
50142 · Tennessee State Unemp. Insur.	796.00	766.00	511.00
Total 50140 · Payroll Taxes	4,351.00	3,894.00	3,535.00
50150 · Health Insurance	3,260.00	3,260.00	3,260.00
50170 · Other Fringe Benefits	180.00	180.00	180.00
Total 50100 · Personnel	55,062.00	49,130.00	47,371.00
60100 · Purchased Services			
60110 · Purchased Personnel	4,930.00	4,930.00	4,930.00
60120 · Purchased Services-Other	2,150.00	2,150.00	2,150.00
60130 · Purchased Entertainment	2,400.00	2,400.00	2,400.00
Total 60100 · Purchased Services	9,480.00	9,480.00	9,480.00
60200 · Operating Expenses			
60266 · Parking	50.00	50.00	50.00
60202 · Food and Hospitality	815.00	815.00	815.00
60204 · Meetings	330.00	330.00	330.00
60206 · Office Supplies	480.00	480.00	480.00
60207 · Supplies	1,225.00	1,225.00	1,225.00
60208 · Postage	250.00	2,050.00	250.00
60212 · Internet/Office Telephones	600.00	600.00	600.00
60214 · Cell Phones	540.00	540.00	540.00
60216 · Janitorial	840.00	840.00	840.00
60218 · Seminars/Tuition/Training	255.00	255.00	255.00
60220 · Travel	1,250.00	650.00	500.00
60222 · Minor Equipment	50.00	50.00	50.00
60224 · Equipment Repairs and Maint.	1,050.00	1,050.00	1,050.00
60226 · Equipment Rental <expense>	655.00	655.00	655.00
60228 · Advertising and Marketing	1,990.00	1,740.00	1,740.00
60230 · Legal and Professional	200.00	200.00	200.00
60232 · Audit			
60234 · Insurance	6,000.00	6,000.00	6,000.00
60238 · Dues	190.00	190.00	190.00
60240 · Books and Subscriptions	170.00	170.00	170.00
60242 · Bank Fees	300.00	300.00	300.00
60244 · Gifts and Contributions	200.00	200.00	200.00
60250 · Board Expense	50.00	50.00	50.00

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	<u>Jan 07</u>	<u>Feb 07</u>	<u>Mar 07</u>
60252 · Volunteer Expense	50.00	50.00	50.00
60256 · Printing	240.00	2,740.00	240.00
60258 · Clothing			
60260 · Computer Software/Hardware (Unc	50.00	50.00	50.00
60262 · Design		750.00	
Total 60200 · Operating Expenses	<u>17,830.00</u>	<u>22,030.00</u>	<u>16,830.00</u>
 60300 · Occupancy Expense			
60311 · Interest Expense			
60320 · Utilities-Gas	2,700.00	1,000.00	600.00
60330 · Utilities-Electric	3,500.00	3,300.00	3,100.00
60340 · Utilities-Water	300.00	300.00	300.00
60350 · Building Repairs and Maint.	2,300.00	2,300.00	2,300.00
60360 · Waste Management	300.00	300.00	300.00
60370 · Pest Control	140.00	140.00	140.00
60380 · Land Improvements	200.00	200.00	200.00
60400 · Security Monitoring	100.00		
Total 60300 · Occupancy Expense	<u>9,540.00</u>	<u>7,540.00</u>	<u>6,940.00</u>
 Total Expense	<u>91,912.00</u>	<u>88,180.00</u>	<u>80,621.00</u>
 Net Income	<u><u>-46,105.00</u></u>	<u><u>-44,640.00</u></u>	<u><u>-39,228.00</u></u>

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	<u>Apr 07</u>	<u>May 07</u>	<u>Jun 07</u>
Income			
41000 · Operating Income			
41100 · Product Revenue			
41110 · Sales			
41111 · Cost of Goods Sold	-15,105.00	-13,885.00	-13,885.00
41110 · Sales - Other	24,267.00	22,540.00	22,540.00
Total 41110 · Sales	<u>9,162.00</u>	<u>8,655.00</u>	<u>8,655.00</u>
Total 41100 · Product Revenue	9,162.00	8,655.00	8,655.00
41200 · Program/Membership/Cover Rev			
41260 · Lessons	250.00	25.00	25.00
41210 · Ticket Sales/Cover Charges	8,600.00	8,600.00	8,600.00
41220 · Program Fees	2,050.00	2,050.00	12,000.00
41230 · Session Fees	5,400.00	4,200.00	4,200.00
41240 · Membership Fees	500.00	600.00	600.00
41250 · Equipment Rental	425.00	390.00	390.00
Total 41200 · Program/Membership/Cover Rev	<u>17,225.00</u>	<u>15,865.00</u>	<u>25,815.00</u>
41300 · Venue Rentals			
41310 · Rentals	8,700.00	8,250.00	8,250.00
41300 · Venue Rentals - Other	5,000.00	4,000.00	4,000.00
Total 41300 · Venue Rentals	<u>13,700.00</u>	<u>12,250.00</u>	<u>12,250.00</u>
41900 · Other Operating Income			
41930 · Sponsorships	1,000.00	1,000.00	1,000.00
41910 · Vending Income	600.00	550.00	550.00
Total 41900 · Other Operating Income	<u>1,600.00</u>	<u>1,550.00</u>	<u>1,550.00</u>
Total 41000 · Operating Income	41,687.00	38,320.00	48,270.00
42000 · Public Support and Other Revenue			
42100 · Contributions			
42110 · Individuals			
42140 · Churches			
42150 · Corporate			
42160 · Board			
42180 · Staff			
Total 42100 · Contributions			
42200 · Grants			
42210 · Foundations			
Total 42200 · Grants			
42300 · Special Events			
42310 · Headlines Dinner			
42320 · Cost of Headlines Dinner			
Total 42300 · Special Events			

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	Apr 07	May 07	Jun 07
Total 42000 · Public Support and Other Revenue			
Total Income	41,687.00	38,320.00	48,270.00
Expense			
50100 · Personnel			
50110 · Salaries/Wages-FT	25,454.00	25,454.00	25,456.00
50120 · Salaries/Wages-PT	14,542.00	13,841.00	16,991.00
50130 · Salaries/Wages-Security	1,100.00	1,100.00	1,100.00
50140 · Payroll Taxes			
50141 · FICA	3,073.00	3,024.00	3,269.00
50142 · Tennessee State Unemp. Insur.	430.00	245.00	300.00
Total 50140 · Payroll Taxes	3,503.00	3,269.00	3,569.00
50150 · Health Insurance	3,260.00	3,260.00	3,260.00
50170 · Other Fringe Benefits	180.00	180.00	180.00
Total 50100 · Personnel	48,039.00	47,104.00	50,556.00
60100 · Purchased Services			
60110 · Purchased Personnel	4,930.00	4,930.00	7,730.00
60120 · Purchased Services-Other	2,150.00	2,150.00	2,150.00
60130 · Purchased Entertainment	2,400.00	2,400.00	2,400.00
Total 60100 · Purchased Services	9,480.00	9,480.00	12,280.00
60200 · Operating Expenses			
60266 · Parking	50.00	50.00	50.00
60202 · Food and Hospitality	815.00	815.00	2,315.00
60204 · Meetings	330.00	330.00	310.00
60206 · Office Supplies	480.00	480.00	480.00
60207 · Supplies	1,225.00	1,225.00	1,025.00
60208 · Postage	250.00	250.00	250.00
60212 · Internet/Office Telephones	600.00	600.00	600.00
60214 · Cell Phones	540.00	540.00	540.00
60216 · Janitorial	840.00	840.00	840.00
60218 · Seminars/Tuition/Training	255.00	255.00	255.00
60220 · Travel	1,300.00	1,000.00	500.00
60222 · Minor Equipment	50.00	50.00	50.00
60224 · Equipment Repairs and Maint.	1,050.00	1,050.00	1,050.00
60226 · Equipment Rental <expense>	655.00	655.00	655.00
60228 · Advertising and Marketing	1,740.00	1,740.00	1,740.00
60230 · Legal and Professional	200.00	200.00	200.00
60232 · Audit			
60234 · Insurance	6,000.00	6,000.00	4,000.00
60238 · Dues	190.00	190.00	190.00
60240 · Books and Subscriptions	170.00	170.00	170.00
60242 · Bank Fees	300.00	300.00	300.00
60244 · Gifts and Contributions	200.00	300.00	200.00
60250 · Board Expense	50.00	50.00	50.00

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	<u>Apr 07</u>	<u>May 07</u>	<u>Jun 07</u>
60252 · Volunteer Expense	50.00	50.00	50.00
60256 · Printing	840.00	440.00	390.00
60258 · Clothing			350.00
60260 · Computer Software/Hardware (Unc	50.00	50.00	50.00
60262 · Design	200.00		
Total 60200 · Operating Expenses	18,430.00	17,630.00	16,610.00
 60300 · Occupancy Expense			
60311 · Interest Expense			
60320 · Utilities-Gas	300.00	300.00	200.00
60330 · Utilities-Electric	4,500.00	5,000.00	5,500.00
60340 · Utilities-Water	300.00	300.00	300.00
60350 · Building Repairs and Maint.	2,300.00	7,100.00	2,300.00
60360 · Waste Management	300.00	300.00	300.00
60370 · Pest Control	140.00	140.00	140.00
60380 · Land Improvements	200.00	200.00	200.00
60400 · Security Monitoring	100.00		
Total 60300 · Occupancy Expense	8,140.00	13,340.00	8,940.00
 Total Expense	84,089.00	87,554.00	88,386.00
 Net Income	-42,402.00	-49,234.00	-40,116.00

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	<u>TOTAL</u>
	<u>Jul '06 - Jun 07</u>
Income	
41000 · Operating Income	
41100 · Product Revenue	
41110 · Sales	
41111 · Cost of Goods Sold	-184,426.00
41110 · Sales - Other	319,060.00
Total 41110 · Sales	<u>134,634.00</u>
Total 41100 · Product Revenue	134,634.00
41200 · Program/Membership/Cover Rev	
41260 · Lessons	1,090.00
41210 · Ticket Sales/Cover Charges	101,784.00
41220 · Program Fees	53,400.00
41230 · Session Fees	76,150.00
41240 · Membership Fees	7,800.00
41250 · Equipment Rental	5,105.00
Total 41200 · Program/Membership/Cover Rev	<u>245,329.00</u>
41300 · Venue Rentals	
41310 · Rentals	85,850.00
41300 · Venue Rentals - Other	45,000.00
Total 41300 · Venue Rentals	<u>130,850.00</u>
41900 · Other Operating Income	
41930 · Sponsorships	15,000.00
41910 · Vending Income	7,260.00
Total 41900 · Other Operating Income	<u>22,260.00</u>
Total 41000 · Operating Income	533,073.00
42000 · Public Support and Other Revenue	
42100 · Contributions	
42110 · Individuals	52,300.00
42140 · Churches	1,000.00
42150 · Corporate	9,750.00
42160 · Board	20,000.00
42180 · Staff	1,320.00
Total 42100 · Contributions	<u>84,370.00</u>
42200 · Grants	
42210 · Foundations	65,000.00
Total 42200 · Grants	<u>65,000.00</u>
42300 · Special Events	
42310 · Headlines Dinner	70,000.00
42320 · Cost of Headlines Dinner	-25,000.00
Total 42300 · Special Events	<u>45,000.00</u>

Nonprofit Organization

Profit & Loss Budget Overview

July 2006 through June 2007

	TOTAL
	Jul '06 - Jun 07
Total 42000 · Public Support and Other Revenue	194,370.00
Total Income	727,443.00
Expense	
50100 · Personnel	
50110 · Salaries/Wages-FT	276,039.00
50120 · Salaries/Wages-PT	177,150.00
50130 · Salaries/Wages-Security	19,595.00
50140 · Payroll Taxes	
50141 · FICA	35,816.00
50142 · Tennessee State Unemp. Insur.	5,303.00
Total 50140 · Payroll Taxes	41,119.00
50150 · Health Insurance	35,760.00
50170 · Other Fringe Benefits	2,040.00
Total 50100 · Personnel	551,703.00
60100 · Purchased Services	
60110 · Purchased Personnel	66,835.00
60120 · Purchased Services-Other	25,620.00
60130 · Purchased Entertainment	30,500.00
Total 60100 · Purchased Services	122,955.00
60200 · Operating Expenses	
60266 · Parking	600.00
60202 · Food and Hospitality	12,915.00
60204 · Meetings	3,370.00
60206 · Office Supplies	5,760.00
60207 · Supplies	14,350.00
60208 · Postage	9,200.00
60212 · Internet/Office Telephones	7,200.00
60214 · Cell Phones	6,440.00
60216 · Janitorial	10,080.00
60218 · Seminars/Tuition/Training	3,860.00
60220 · Travel	9,250.00
60222 · Minor Equipment	600.00
60224 · Equipment Repairs and Maint.	13,500.00
60226 · Equipment Rental <expense>	9,460.00
60228 · Advertising and Marketing	26,480.00
60230 · Legal and Professional	2,400.00
60232 · Audit	11,000.00
60234 · Insurance	70,000.00
60238 · Dues	2,280.00
60240 · Books and Subscriptions	2,050.00
60242 · Bank Fees	3,600.00
60244 · Gifts and Contributions	2,600.00
60250 · Board Expense	600.00

Nonprofit Organization
Profit & Loss Budget Overview
July 2006 through June 2007

	TOTAL
	Jul '06 - Jun 07
60252 • Volunteer Expense	550.00
60256 • Printing	11,580.00
60258 • Clothing	700.00
60260 • Computer Software/Hardware (Unc	600.00
60262 • Design	2,450.00
Total 60200 • Operating Expenses	243,475.00
60300 • Occupancy Expense	
60311 • Interest Expense	1,500.00
60320 • Utilities-Gas	9,100.00
60330 • Utilities-Electric	52,900.00
60340 • Utilities-Water	3,600.00
60350 • Building Repairs and Maint.	36,600.00
60360 • Waste Management	3,600.00
60370 • Pest Control	1,680.00
60380 • Land Improvements	2,400.00
60400 • Security Monitoring	800.00
Total 60300 • Occupancy Expense	112,180.00
Total Expense	1,030,313.00
Net Income	-302,870.00