

| Proposed Operations BUDGET | Descriptions: |
|---|----------------------|
|---|----------------------|

Revenue

Fundraising:

| | | |
|---------------------|----------------|---|
| EOD Luncheon | 300,000 | Table/Sponsorship |
| Golf -annual & Fall | 200,000 | Teams and Sponsorships (Summer / Fall Golf) |
| Contributions/Gifts | 40,000 | Churches and other civic organizations \$1,000 each |

Membership:

| | | |
|---|----------------|-----------------------------|
| Corporate / Non-Profits (51+ employees) | 66,500 | Corporation @ \$1,550 ea. |
| Small Bus. / Non-Profits (50 < employees) | 15,000 | Businesses @ \$500 ea. |
| Individuals | 5,000 | Individuals @ \$100 ea. |
| ULYPMT | - | |
| Guild | 1,000 | Guild Members @\$50 ea. |
| Board Members Commitment | 270,000 | 25 Bd Members to help raise |

Miscellaneous Income: -

TOTAL REVENUE **897,500**

Expenses

Administrative Support:

| | | |
|-----------------------------|----------------|------------|
| Travel and Mileage | 7,000 | |
| Civic Engagement | - | |
| Bank and Finance Charges | 4,000 | |
| Conferences/Meetings | 15,000 | |
| Dues and Subscriptions | 15,000 | |
| Affiliities Fees | 1,000 | |
| Fees and License | 1,000 | |
| Fundraising Expense | 70,000 | EOD & Golf |
| Advertising | 20,000 | |
| Legal and Professional Fees | 50,000 | |
| Office Supplies | 7,500 | |
| Payroll Fees | 1,560 | |
| Postage and Freight | 500 | |
| Professional Development | 20,000 | |
| Contributions | 1,000 | |
| Contract Labor | 19,680 | |
| Printing and Publishing | 20,000 | |
| TOTAL ADMINISTRATIVE | 253,240 | |

Operations:

| | | |
|---|----------------|--|
| Computer Tech Expense | 60,000 | |
| Interest Expense | 3,500 | |
| Rent Expense (includes 13K for CAM fee) | 140,800 | |
| Maintenance and Repair | 2,000 | |
| Miscellaneous Expense | 5,000 | |
| Equipment Rental (copier) | 5,000 | |
| Insurance Expense | 6,000 | |
| Telephone Expense | 12,000 | |
| Utilities Expense | 6,000 | |
| TOTAL OPERATIONS | 240,300 | |

TOTAL PAYROLL AND BENEFITS **614,565** 4 New FT positions
Overhead ADMIN fee from grants **(210,605)**

TOTAL EXPENSES **897,500**

Net **-**