# TENNESSEE CONSERVATION LEAGUE D/B/A TENNESSEE WILDLIFE FEDERATION AND TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

NASHVILLE, TENNESSEE

CONSOLIDATED FINANCIAL STATEMENTS,
ADDITIONAL INFORMATION
AND
REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

DECEMBER 31, 2004 AND 2003

# TENNESSEE CONSERVATION LEAGUE D/B/A TENNESSEE WILDLIFE FEDERATION AND TENNESSEE CONSRVATION LEAGUE FOUNDATION, INC.

# NASHVILLE, TENNESSEE

# CONSOLIDATED FINANCIAL STATEMENTS, ADDITIONAL INFORMATION AND REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

# DECEMBER 31, 2004 AND 2003

# **CONTENTS**

	PAGE
REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS	1
CONSOLIDATED FINANCIAL STATEMENTS	
Consolidated Statements of Financial Position	2
Consolidated Statements of Activities	3
Consolidated Statements of Cash Flows	4
Consolidated Statements of Functional Expenses	5
Notes to Consolidated Financial Statements	6 - 12
ADDITIONAL INFORMATION	
Consolidating Schedules of Financial Position	13
Consolidating Schedules of Activities.	14



# REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors Tennessee Conservation League d/b/a Tennessee Wildlife Federation Nashville, Tennessee

We have audited the accompanying consolidated statement of financial position of the Tennessee Conservation League d/b/a Tennessee Wildlife Federation and the Tennessee Conservation League Foundation, Inc. (collectively, the "Organization") as of December 31, 2004, and the related consolidated statements of activities, cash flows and functional expenses for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Tennessee Conservation League d/b/a Tennessee Wildlife Federation and the Tennessee Conservation League Foundation, Inc. as of December 31, 2004, and the consolidated changes in their net assets and their cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

The December 31, 2003 consolidated financial statements of the Tennessee Conservation League d/b/a Tennessee Wildlife Federation and the Tennessee Conservation League Foundation, Inc. were reviewed by us and our report thereon, dated November 1, 2004, stated that we were not aware of any material modifications that should be made to those statements for them to be in conformity with accounting principles generally accepted in the United States of America. However, a review is substantially less in scope than an audit and does not provide a basis for the expression of an opinion on the financial statements taken as a whole.

The accompanying additional information on pages 13 and 14 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information for 2004 has been subjected to the auditing procedures applied in the audit of the 2004 consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the 2004 consolidated financial statements taken as a whole. The additional information for 2003 was subjected to the inquiry and analytical procedures applied in the review of the 2003 consolidated financial statements, and we did not become aware of any material modification that should be made to such information.

Frage CPAS PLLC

Nashville, Tennessee November 2, 2005

# TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

## DECEMBER 31, 2004 (AUDITED) AND 2003 (REVIEWED)

	2004		2003	
ASSETS				•
Cash and cash equivalents	\$	144,960	\$	52,669
Investments - Note 2		7,347		7,064
Accounts receivable		<u></u>		895
Pledges receivable - Note 3		55,078		-
Prepaid expenses		760		2,728
Property and equipment - at cost, less accumulated				
depreciation - Note 4		246,903		197,407
TOTAL ASSETS	\$	455,048	\$	260,763
LIABILITIES				
Accounts payable	\$	12,861	\$	8,065
Accrued expenses and other deposits		7,035		17,003
Loan payable - National Ecological Foundation - Note 6		25,000		25,000
TOTAL LIABILITIES		44,896		50,068
COMMITMENTS AND CONTINGENCIES - Note 5				
NET ASSETS				
Unrestricted		55,021		10,695
Temporarily restricted - Note 7		155,131		444
Permanently restricted - Note 8		200,000		200,000
TOTAL NET ASSETS		410,152		210,695
TOTAL LIABILITIES AND NET ASSETS	\$	455,048	\$	260,763

#### AND

# TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

## CONSOLIDATED STATEMENTS OF ACTIVITIES

# FOR THE YEARS ENDED DECEMBER 31, 2004 (AUDITED) AND 2003 (REVIEWED)

				2004			
	UNF	RESTRICTED		MPORARILY ESTRICTED	PERMANENTLY RESTRICTED	. 7	ΓΟΤΑL
SUPPORT AND REVENUE							
Membership dues and contributions	\$	113,352	\$	93,286	\$ -	\$	206,638
Foundation grants		5,995		180,505	~		186,500
Special events and activities		116,125		18,937			135,062
Investment income		309		-	•		309
Rental income		27,015		-	-		27,015
Miscellaneous income		1,741		•	•		1,741
Net assets released resulting from satisfaction							
of donor restrictions	-	137,597	<del></del>	(137,597)	_		
TOTAL SUPPORT AND REVENUE		402,134		155,131	. •		557,265
EXPENSES				•			
Program services:							
Education and Outreach		260,068		-	-		260,068
							***************************************
Total Program Services		260,068		_		_	260,068
Supporting services:		45 107					45 107
Management and general		45,187		-	-		45,187
Fund raising		52,553					52,553
Total Supporting Services		97,740	***************************************			_	97,740
TOTAL EXPENSES		357,808		-			357,808
CHANGE IN NET ASSETS		44,326		155,131	-		199,457
		,					,
NET ASSETS - BEGINNING OF YEAR		10,695		-	200,000	_	210,695
NET ASSETS - END OF YEAR	\$	55,021	\$	155,131	\$ 200,000	\$	410,152

UNRE	STRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
\$	68,943	\$ -	\$ -	\$ 68,943
	146,427	-	-	- 146,427
	35	_	-	35
	29,250	w	-	29,250
	4,206	-		4,206
	6,579	(6,579)	The state of the s	
	255,440	(6,579)		248,861
	172,472	<u> </u>		172,472
	172,472		_	172,472
	42,923	-	-	42,923
	51,555			51,555
	94,478			94,478
	266,950		***	266,950
	(11,510)	(6,579)	-	(18,089)
	22,205	6,579	200,000	228,784
\$	10,695	\$ -	\$ 200,000	\$ 210,695

# AND

# TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# FOR THE YEARS ENDED DECEMBER 31, 2004 (AUDITED) AND 2003 (REVIEWED)

	2004	2003
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 199,457	\$ (18,089)
Adjustments to reconcile change in net assets to	-	
net cash provided by operating activities:		
Depreciation	19,734	15,982
(Increase) decrease in:		
Accounts receivable	895	738
Pledges receivable	(55,078)	
Prepaid expenses	1,968	(2,728)
Increase (decrease) in:		
Accounts payable	4,796	(6,517)
Accrued expenses and other deposits	(9,968)	14,731
TOTAL ADJUSTMENTS	(37,653)	22,206
NET CASH PROVIDED BY OPERATING ACTIVITIES	161,804	4,117
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of investments	(283)	
Purchase of property and equipment	(69,230)	(7,349)
NET CASH USED IN INVESTING ACTIVITIES	(69,513)	(7,349)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	92,291	(3,232)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	52,669	55,901
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 144,960	\$ 52,669

## AND

# TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

# CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES

# FOR THE YEARS ENDED DECEMBER 31, 2004 (AUDITED) AND 2003 (REVIEWED)

ൗവ	04
40	ソサ

	PROGRA	AM SERVICES	SUPPORTING SERVICES					
	EDUCATION		MANAGEMENT					
	AND OUTREACH		AND		I	FUND		
			C	BENERAL	R.A	AISING	i	TOTAL
						·····		
Salaries	\$	67,683	\$	16,814	\$	19,104	\$	103,601
Payroll taxes and benefits		9,816		2,438		2,771		15,025
TOTAL SALARIES AND								
RELATED EXPENSES		77,499		19,252		21,875		118,626
RELATED EAFENSES		11,433		19,232		21,0/3		110,020
Occupancy		12,784		3,099		3,487		19,370
Contract labor		78,821		_		_		78,821
Annual meeting and conference		-		-		₩		
Dues and subscriptions		160		492		325		977
Entertainment and awards		1,701		-		1,384		3,085
Equipment lease		••		3,829				3,829
Fees and bank charges		20		1,363		574		1,957
Fund raising merchandise		37,722		20		17,928		55,670
Postage and freight		331		2,378		235		2,944
Printing		15,282		2,866		1,351		19,499
Processing fees		. •				-		,
Professional fees		_		6,449		••		6,449
Repairs and maintenance		2,800		,				2,800
Scholarships		_		_		-		_
Supplies		1,353		2,173		111		3,637
Travel and meetings		14,060		24		1,905		15,989
Miscellaneous		2,917		708		796		4,421
TOTAL TAXABLE AND TOTAL								
TOTAL EXPENSES		0.15.150				40.000		00000
BEFORE DEPRECIATION		245,450		42,653		49,971		338,074
Depreciation	***************************************	14,618	***************************************	2,534		2,582	***************************************	19,734
TOTAL EXPENSES	\$	260,068	\$	45,187	\$	52,553	\$	357,808

	CES	SERVI	SUPPORTING	S	AM SERVICES	ROGRA
TOTA	FUND AISING		AGEMENT AND ENERAL		JCATION AND TREACH	
	4,664 678	\$	7,462 1,085	\$	81,147 11,796	\$
1	5,342		8,546		92,943	
	741 350		12,327 664		2,340 5,619	
	550		53		7,449	
	-		308		·	
	290		80		1,393	
		-	1,538		-	
	777		1,716		420	
;	23,596		-		7,654	
	3,383		1,759		1,342	
:	2,860		181		17,278	
	-		<del></del>		6,600	
	•		5,006		6,572	
	-		2,164		106	
	-		-		1,000	
	6,280		4,633		395	
	1,365		756		4,912	
, <u>, , , , , , , , , , , , , , , , , , </u>	4,494		794		4,942	***************************************
2	49,478		40,525		160,965	
	2,078	***************************************	2,397		11,507	
\$ 2	51,555	\$	42,923	\$	172,472	\$

# TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### DECEMBER 31, 2004 (AUDITED) AND 2003 (REVIEWED)

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### General

The Tennessee Conservation League d/b/a Tennessee Wildlife Federation ("TWF") and the Tennessee Conservation League Foundation, Inc. (the "Foundation") are Tennessee not-for-profit corporations. The TWF was founded in 1946 to encourage the conservation and wise use of Tennessee's natural resources, its forests, waters, air, wildlife, minerals and soil; to educate and inform citizens about conservation principles, methods and issues; and to advocate for sound conservation policy. The Foundation was founded in 1977 solely for the use and benefit of the TWF.

# Basis of presentation

The consolidated financial statements include the accounts of the TWF and the Foundation (collectively, the "Organization") and have been prepared on the accrual basis of accounting. The financial statements are consolidated since the TWF has both an economic interest in the Foundation and control through the Foundation's Board. All significant transactions and balances between the two organizations have been eliminated in consolidation.

#### Cash and cash equivalents

Cash and cash equivalents consist principally of checking and savings account balances with a commercial bank.

### Pledges receivable

Unconditional promises to give that are expected to be collected within one year are recorded as contributions receivable at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows (unless immaterial). Conditional promises to give are not included as support until such time as the conditions are substantially met.

An allowance for uncollectible pledges has not been provided based on management's determination that all pledges are fully collectible.

#### Investments

Investments consist of a certificate of deposit, which is carried at fair value based on the quoted market price on the last business day of the reporting period. Changes in unrealized gains and losses on investments are recognized in the statement of activities for the year.

### TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### DECEMBER 31, 2004 (AUDITED) AND 2003 (REVIEWED)

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# Property and equipment

Property and equipment are recorded at cost, when purchased, or at estimated fair value, when gifted to the Organization. Depreciation is calculated by the straight-line method to allocate the cost of depreciable assets, as so determined, to operations over estimated useful lives as follows:

Furniture and equipment	7 years
Building improvements	10 years
Building	20 years

## Contributions and support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Contributions are considered to be available for unrestricted use unless otherwise specified by the donor. Amounts received that are restricted by the donor for future periods or specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the Statement of Activities as net assets released from restrictions.

Net assets of the Foundation in the amount of \$200,000 are permanently restricted as an endowment for the benefit of the TWF. All income of the Foundation is available for operations and programs of the TWF. (See Note 8.)

Expenditure driven grant revenue is recognized in the period a liability is incurred for eligible expenditures under the terms of the grant. Grant funds received prior to expenditure are recorded initially as deferred revenue.

The Organization reports any gifts of equipment or materials as unrestricted support absent any explicit donor restrictions as to how the assets must be used. Gifts of long-lived assets and/or support that is restricted to the acquisition of long-lived assets, are reported as restricted support. Expirations of donor restrictions are recognized when the donated or acquired long-lived assets are placed in service.

# TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2004 (AUDITED) AND 2003 (REVIEWED)

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Donated services

Donated facilities and materials are recorded as gifts in the period received at their estimated fair value, if there is an objective and measurable basis for determining such value.

Donated services are recognized if they create or enhance nonfinancial assets or the donated service requires specialized skills, was performed by a donor who possesses such skills, and would have been purchased by TWF, if not donated. Such services are recognized at estimated fair value as support and expense in the period the services are performed.

Members of the Board have provided substantial assistance to the Organization by the donation of time and services. The value of this contribution is not reflected in the financial statements since it is not susceptible to objective measurement and valuation.

# Program and supporting services

The following program and supporting services classifications are included in the accompanying financial statements:

#### Program service:

<u>Education and Outreach</u> - advocates sound natural resource policies, provides various educational programs that promote understanding of Tennessee's environment, and encourages natural resource conservation and community planning that balances conservation needs with sound economic growth.

# Supporting services:

Management and general - relates to the overall direction of the organization. These expenses are not identifiable with a particular program or with fund raising, but are indispensable to the conduct of those activities and essential to the organization. Specific activities include organization oversight, business management, recordkeeping, budgeting, financing, and other administrative activities.

<u>Fund raising</u> - includes costs of activities directed toward appeals for financial support, including special events. Other activities include the cost of solicitations and creation and distribution of fund raising materials.

# TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

# DECEMBER 31, 2004 (AUDITED) AND 2003 (REVIEWED)

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# Allocation of functional expenses

Expenses that can be directly attributed to a particular function are charged to that function. Certain costs have been allocated among more than one program or activity based on objectively evaluated financial and nonfinancial data or reasonable subjective methods determined by management.

# Use of estimates in the preparation of financial statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Income taxes

The TWF and the Foundation qualify as not-for-profit organizations exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, income taxes are not provided.

#### **NOTE 2 - INVESTMENTS**

Investments consisted of the following as of December 31:

	 2004	 2003
Certificate of deposit - 1.49%; matures August 25, 2006	\$ 7,347	\$ 7,064

# TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2004 (AUDITED) AND 2003 (REVIEWED)

#### NOTE 3 - PLEDGES RECEIVABLE

Pledges receivable consisted of the following as of December 31:

	 2004	20	003
Due in less than one year Due in one to five years	\$ 31,078 24,000	\$	***
	\$ 55,078		

## NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following as of December 31:

	2004	2003
Land	\$ 66,193	\$ 66,193
Building	257,309	257,309
Furniture and equipment	62,905	61,675
Program services equipment	73,629	5,629
Building improvements	6,239	6,239
Less accumulated depreciation	466,275 (219,372)	397,045 (199,638)
	\$ 246,903	\$ 197,407

# **NOTE 5 - OPERATING LEASES**

TWF rented out the ground floor of its building (approximately 50% of its space) to a religious organization on a month to month basis for \$2,233 per month through December 2004. Additionally, the TWF rented out one office upstairs on a month-to-month basis to an individual for \$200 per month. Total rental income received from these arrangements was \$27,015 in 2004 (\$29,250 in 2003).

TWF's commitment as of December 31, 2004, for future minimum lease payments required under short-term leases for certain office equipment was not significant.

### TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

# DECEMBER 31, 2004 (AUDITED) AND 2003 (REVIEWED)

#### NOTE 6 - DEBT

In March 2001, the TWF obtained a \$25,000 non-interest-bearing loan from the National Ecological Foundation, with no repayment terms. The purpose of the loan was to cover the cost of a 50,000-piece direct mailing aimed at new member income and fund raising. The results of the initial mailing were significantly lower than anticipated, however, and the full direct mailing plan was not completed. On October 9, 2002, the National Ecological Foundation entered into a written agreement with the TWF that required the TWF to provide an updated report for the use of funds to date, along with a plan of action for use of the remaining funds and repayment of the entire loan by December 31, 2002. On January 15, 2003, the plan for the following year was submitted to the National Ecological Foundation, and the TWF was notified that repayment of the loan could be deferred until such time as the National Ecological Foundation requested repayment. Repayment of the loan has not been requested to date. A Board member of the National Ecological Foundation is also a Board member of the TWF.

#### NOTE 7 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following as of December 31:

		2004	***********	2003
Pledges receivables - time restriction	\$	55,100	\$	-
Scholastic clay target program		51,843		•••
Walk-in hunting access program		19,227		-
Hunters for the hungry program		13,756		~
Nature link program		8,247		-
West Tennessee youth jamboree		6,569		
Pennies against poachers		389		
•	<u>\$</u>	155,131	\$	_

#### TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### DECEMBER 31, 2004 (AUDITED) AND 2003 (REVIEWED)

#### NOTE 8 - PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets consist of the net assets held in the Foundation. As of December 31, 2004, the sole asset of the Foundation is the land and building, which was acquired for the benefit of the TWF. The acquisition cost of this property was approximately \$323,000. At December 31, 2004, the net book value of the property was less than the \$200,000 permanently restricted endowment established. Management estimates that the fair value of this property exceeds \$200,000. In the event the property is ever sold for less than \$200,000, the TWF will be obligated to reimburse the Foundation for any deficit.

#### NOTE 9 - CONCENTRATIONS OF CREDIT RISK

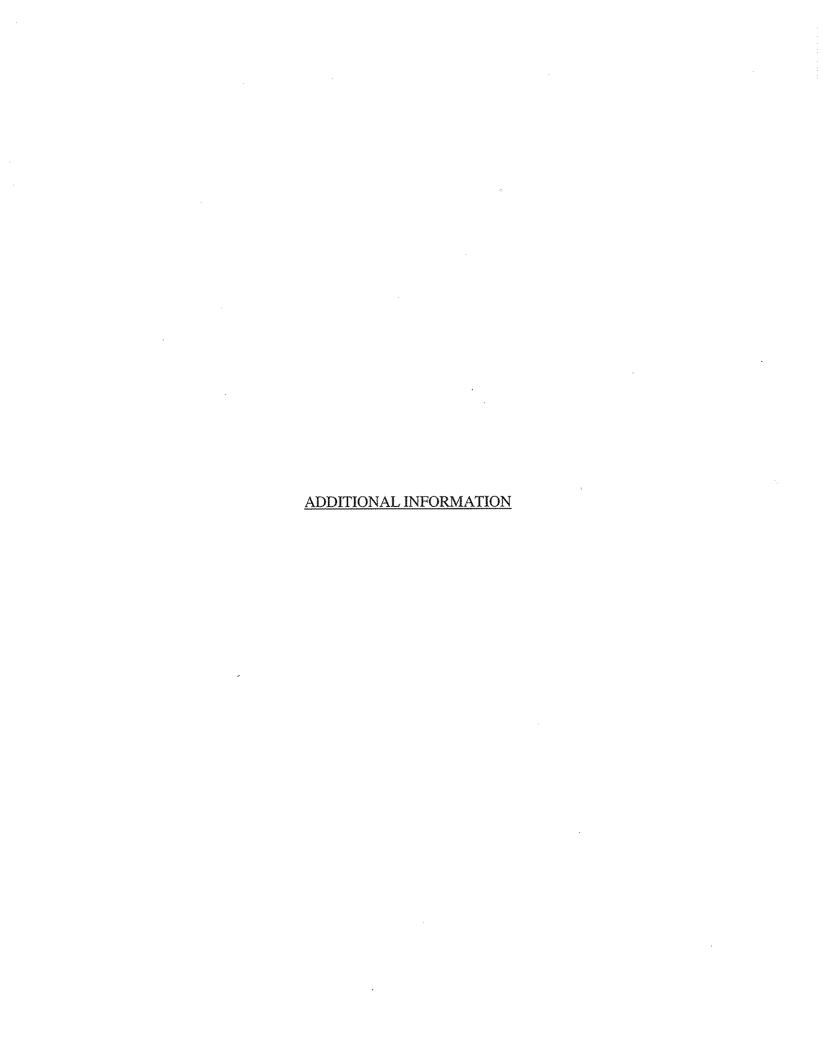
Financial instruments that potentially subject the TWF to concentrations of credit risk consist of cash and cash equivalents, various grants, and contributions receivable. Cash balances are maintained with a financial institution and are insured up to \$100,000 by the Federal Deposit Insurance Corporation. Grants and contributions receivable represent concentrations of credit risk to the extent they are receivable from concentrated sources. Pledges from two donors, who are also Board members, comprise 73% of the ending balance of pledges receivable as of December 31, 2004.

Grants from the Tennessee Wildlife Resources Agency totaled \$165,500, which amounts to 30% of total revenues in 2005 (\$0 in 2004).

From time to time throughout the year, the TWF's bank balances with financial institutions exceeded the FDIC-insured limits. Management considers this to be normal business risk. At December 31, 2004, the cash balances per the bank exceeded the \$100,000 FDIC insurance limit by approximately \$50,000.

#### NOTE 10 - EMPLOYEE BENEFIT PLAN

The TWF sponsors a Section 403(b) retirement plan. Employees are eligible to participate in the plan upon employment with the TWF. Participating employees may contribute a portion of their respective annual salaries up to statutory limits. No other contributions are made to the plan.



#### <u>AND</u>

# TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

## CONSOLIDATING SCHEDULES OF FINANCIAL POSITION

## DECEMBER 31, 2004 AND 2003

	2004						
		TENNESSEE WILDLIFE ÆDERATION	CON	ENNESSEE NSERVATION LEAGUE NDATION, INC.	SOLIDATING ENTRIES	CC	DNSOLIDATED
ASSETS  Cash and cash equivalents  Investments  Accounts receivable  Pledges receivable	\$	144,960 7,347 - 55,078	\$	-	\$ - - -	\$	144,960 7,347 - 55,078
Prepaid expenses Property and equipment - at cost, less		760			-		760
accumulated depreciation Receivable due from the League		77,926		168,977 31,023	 (31,023)		246,903
TOTAL ASSETS	\$	286,071	\$	200,000	\$ (31,023)	\$	455,048
LIABILITIES Accounts payable Accrued expenses and other deposits Loan payable Payable due to the Foundation	\$	12,861 7,035 25,000 31,023	\$	- - - -	\$ (31,023)	\$	12,861 7,035 25,000
TOTAL LIABILITIES		75,919			 (31,023)		44,896
NET ASSETS Unrestricted Temporarily restricted Permanently restricted		55,021 155,131		- - 200,000	- - -		55,021 155,131 200,000
TOTAL NET ASSETS	***************************************	210,152		200,000	 -		410,152
TOTAL LIABILITIES AND NET ASSETS	\$	286,071	\$	200,000	\$ (31,023)	\$	455,048

	21	103			
TENNESSEE WILDLIFE FEDERATION	TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.	ONSERVATION LEAGUE CONSOLIDATING			ONSOLIDATED
52,669	\$	\$	-	\$	52,669
			-		7,064
895	•		-		895
-	•		-		
2,728	•	•	-		2,728
15,564	181.843	i	_		197,407
			(18,157)		-
78,920	\$ 200,000	\$	(18,157)	\$	260,763
8.065	\$ -	. \$	-	\$	8,065
	,		-	*	17,003
· ·			-		25,000
18,157			(18,157)	***************************************	***
68,225			(18,157)		50,068
10,695			-		10,695
-	200 000		~		200 000
-	200,000			***************************************	200,000
10,695	200,000	) 	***		210,695
78,920	\$ 200,000	\$	(18,157)	\$	260,763
	WILDLIFE FEDERATION  52,669 7,064 895 2,728 15,564 78,920  8,065 17,003 25,000 18,157  68,225	TENNESSEE WILDLIFE FEDERATION  52,669 7,064 895 2,728  15,564 181,843 - 18,157  78,920 \$ 200,000  8,065 17,003 25,000 18,157 68,225  10,695 - 200,000  10,695 200,000	TENNESSEE WILDLIFE FEDERATION  52,669 7,064 895 2,728  15,564 181,843 - 18,157  78,920 \$ 200,000 \$ \$ \$ \$ \$ \$ \$ \$	TENNESSEE WILDLIFE FEDERATION         CONSERVATION LEAGUE FOUNDATION, INC.         CONSOLIDATING ENTRIES           52,669         \$ -         \$ -           7,064         -         -           895         -         -           2,728         -         -           15,564         181,843         -           15,564         181,843         -           78,920         200,000         \$ (18,157)           8,065         \$ -         \$ -           17,003         -         -           25,000         -         -           18,157         (18,157)           68,225         -         (18,157)           10,695         -         -           200,000         -         -           10,695         200,000         -	TENNESSEE VILDLIFE FEDERATION  S2,669  7,064 895 -

# TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.

## CONSOLIDATING SCHEDULES OF ACTIVITIES

## FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

	2004			
	TENNESSEE WILDLIFE FEDERATION	TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.	CONSOLIDATING ENTRIES	CONSOLIDATED
SUPPORT AND REVENUE				
Membership dues and contributions	\$ 206,638	\$ -	\$ -	\$ 206,638
Foundation grants	186,500	· •	-	186,500
Special events and activities	135,062	-	-	135,062
Investment income	309	-	-	309
Rental income	27,015	_	-	27,015
Miscellaneous income	1,741			1,741
TOTAL SUPPORT AND REVENUE	557,265		-	557,265
EXPENSES				
Salaries	103,601	_		103,601
Payroll taxes and benefits	15,025			15,025
Occupancy	19,370	_		19,370
Contract labor	78,821	_	Ť	78,821
Annual meeting and conference	70,021	•	4*	70,021
<del></del>	- 977	•	-	- 977
Dues and subscriptions Entertainment and awards	3,085	-	<del>-</del>	3,085
		-	-	
Equipment lease	3,829	-	-	3,829
Fees and bank charges	1,957	-	**	1,957
Fund raising merchandise	55,670	<del>-</del>	-	55,670
Postage and freight	2,944	-	-	2,944
Printing	19,499	-	-	19,499
Processing fees	-	-	-	<del>-</del>
Professional fees	6,449	-	-	6,449
Repairs and maintenance	2,800	u	ı	2,800
Scholarships	w	-	•	•
Supplies	3,637	-		3,637
Travel and meetings	15,989	-	-	15,989
Miscellaneous	4,421	***************************************	***	4,421
TOTAL EXPENSES				
BEFORE DEPRECIATION	338,074	-	-	338,074
Depreciation	6,869	12,865		19,734
TOTAL EXPENSES	344,943	12,865	***************************************	357,808
CHANGE IN NET ASSETS	212,322	(12,865)	**	199,457
TRANSFERS	(12,865)	12,865	-	-
NET ASSETS - BEGINNING OF YEAR	10,695	200,000	***************************************	210,695
NET ASSETS - END OF YEAR	\$ 210,152	\$ 200,000	\$ -	\$ 410,152

See accompanying accountants' report.

W]	INESSEE ILDLIFE ERATION	TENNESSEE CONSERVATION LEAGUE FOUNDATION, INC.	CONSOLIDATING ENTRIES	CONSOLIDATED
\$	68,943	\$ -	\$ -	\$ 68,943
	146,427	- · •	-	- 146,427
	35		~	35
	29,250	-	-	29,250
	4,206			4,206
	248,861	_	-	248,861
	93,272	•	•	93,272
	13,559		-	13,559
	15,408	-	-	15,408
	6,633	-	-	6,633
	7,502	•		7,502
	308	-	<del></del>	308
	1,763	-	-	1,763
	1,538	-	-	1,538
	2,913	-	-	2,913
	31,250 6,484	-	-	31,250 6,484
	20,319		<u></u>	20,319
	6,600		_	6,600
	11,578			11,578
	2,270	PA PA		2,270
	1,000	-	_	1,000
	11,308	-	-	11,308
	7,033			7,033
······	10,230		·	10,230
	250,968	-	-	250,968
	3,117	12,865		15,982
	254,085	12,865	•	266,950
	(5,224)	(12,865	) -	(18,089
	(12,865)	12,865		-
	28,784	200,000		228,784
\$	10,695	\$ 200,000	\$ -	\$ 210,695