

| FY13 Budget - ST Fund                  |                                     | Last Yr   | Current Yr | Current Yr | Proposed  | Annualized  |
|----------------------------------------|-------------------------------------|-----------|------------|------------|-----------|-------------|
| Account                                | Description                         | Actual    | Budget     | Annualized | Budget    | Variance    |
| <b><u>Operating Revenue</u></b>        |                                     |           |            |            |           |             |
| <b>Other Operating Revenue</b>         |                                     |           |            |            |           |             |
| 492018                                 | Contribution-Unrestricted           | 1,123,038 | 1,469,959  | 1,419,364  | 1,693,338 | (273,974)   |
| 492019                                 | Gift-in-Kind Revenue                | 305,781   | 335,141    | 297,456    | 275,000   | 22,456      |
| 492024                                 | Gifts & Bequests-Unrestricted       | 2,585,438 | 2,471,916  | 1,691,210  | 2,300,000 | (608,790)   |
| 498310                                 | Released from Restrictions          | 3,239,040 | 4,073,159  | 1,541,781  | 5,066,000 | (3,524,220) |
| Total - Other Operating Revenue        |                                     | 7,253,298 | 8,350,175  | 4,949,810  | 9,334,338 | (4,384,528) |
| <b>Total Operating Revenue</b>         |                                     | 7,253,298 | 8,350,175  | 4,949,810  | 9,334,338 | (4,384,528) |
| <b><u>Operating Expenses</u></b>       |                                     |           |            |            |           |             |
| <b>Salaries &amp; Wages</b>            |                                     |           |            |            |           |             |
| 600110                                 | Management-Regular                  | 230,077   | 389,977    | 570,870    | 361,520   | 209,350     |
| 600112                                 | Management-Non Productive           | 22,513    | 41,853     | 54,151     | 37,025    | 17,127      |
| 600310                                 | Professional-Regular                | 147,904   | 150,985    | 136,286    | 145,907   | (9,621)     |
| 600312                                 | Professional-Non Productive         | 14,142    | 16,116     | 15,641     | 16,255    | (614)       |
| 600710                                 | Clerical & Oth Admin-Regular        | 148,719   | 155,264    | 139,340    | 159,766   | (20,426)    |
| 600711                                 | Clerical & Oth Admin-OT             | 14        | 29         | 75         | 0         | 75          |
| 600712                                 | Clerical & Oth Admin-Non Productive | 16,538    | 16,619     | 12,084     | 17,664    | (5,580)     |
| 600713                                 | Clerical & Oth Admin-Other          | 347       | 0          | 0          | 0         | 0           |
| 601015                                 | Other Wages-ETO Cash Out            | 14,257    | 0          | 40,268     | 0         | 40,268      |
| 601019                                 | Other Wages-ETO Accrual             | 895       | 0          | (5,861)    | 0         | (5,861)     |
| <b>Contract Labor</b>                  |                                     |           |            |            |           |             |
| Total - Contract Labor                 |                                     | 0         | 0          | 0          | 0         | 0           |
| <b>Professional Fees</b>               |                                     |           |            |            |           |             |
| 640200                                 | Consulting Fees                     | 25,400    | 50,000     | 51,533     | 57,000    | (5,467)     |
| 640500                                 | Audit Fees                          | 26,150    | 27,200     | 47,300     | 27,200    | 20,100      |
| Total - Professional Fees              |                                     | 51,550    | 77,200     | 98,833     | 84,200    | 14,633      |
| <b>Purchased Services</b>              |                                     |           |            |            |           |             |
| Total - Drugs                          |                                     | 0         | 0          | 0          | 0         | 0           |
| <b>Medical Supplies</b>                |                                     |           |            |            |           |             |
| Total - Medical Supplies               |                                     | 0         | 0          | 0          | 0         | 0           |
| <b>Other Supplies</b>                  |                                     |           |            |            |           |             |
| 650911                                 | Transfer Dietary                    | 5,634     | 7,411      | 6,449      | 9,300     | (2,851)     |
| 651310                                 | Office & Admin Supplies             | 5,582     | 7,248      | 30,577     | 18,300    | 12,277      |
| Total - Utilities                      |                                     | 3,267     | 8,099      | 2,320      | 4,140     | (1,820)     |
| <b>Interest</b>                        |                                     |           |            |            |           |             |
| Total - Interest                       |                                     | 0         | 0          | 0          | 0         | 0           |
| <b>Insurance</b>                       |                                     |           |            |            |           |             |
| 720213                                 | Insurance-Other                     | 25        | 48         | 56         | 50        | 6           |
| Total - Insurance                      |                                     | 25        | 48         | 56         | 50        | 6           |
| <b>Depreciation &amp; Amortization</b> |                                     |           |            |            |           |             |
| 760114                                 | Depreciation-Major Moveable         | 509       | 0          | 0          | 0         | 0           |
| Total - Depreciation & Amortization    |                                     | 509       | 0          | 0          | 0         | 0           |
| <b>Other Operating Expenses</b>        |                                     |           |            |            |           |             |

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|----------------------------------|----------------------------------------------|-----------|------------|-------------|-----------|-------------|
| Account                          | Description                                  | Actual    | Budget     | Annualized  | Budget    | Variance    |
| 740510                           | Seminars/Conferences                         | 3,981     | 8,146      | 1,628       | 8,146     | (6,518)     |
| 740511                           | Travel                                       | 5,099     | 8,904      | 1,620       | 8,904     | (7,284)     |
| 740512                           | Mileage                                      | 2,050     | 1,824      | 2,042       | 2,200     | (158)       |
| 740514                           | Employee Training                            | 0         | 1,100      | 0           | 0         | 0           |
| 740516                           | Adult Beverages                              | 103       | 0          | 0           | 0         | 0           |
| 740615                           | Special Events                               | 40,131    | 54,000     | 66,516      | 85,000    | (18,484)    |
| 740616                           | Good Health Classic                          | 46,472    | 45,004     | 82,187      | 45,004    | 37,183      |
| 740617                           | Seton Dinner                                 | 0         | 0          | 0           | 100,000   | (100,000)   |
| 741110                           | Allocated Expense-Restricted                 | 4,050     | 3,859      | 4,500       | 4,476     | 24          |
| 741111                           | Allocated Expense-Unrestricted               | (4,050)   | (3,859)    | (4,500)     | (3,859)   | (641)       |
| 741116                           | Bank & Finance Charges                       | 7,900     | 9,774      | 8,086       | 8,042     | 44          |
| 741119                           | Cash Over/Short                              | 7         | 0          | 0           | 0         | 0           |
| 741123                           | Comstock Fee-Restricted                      | 74,710    | 79,836     | 45,157      | 59,815    | (14,658)    |
| 741124                           | Comstock Fee-Unrestricted                    | 98,930    | 75,611     | 60,512      | 70,611    | (10,099)    |
| 741132                           | Dues & Subscriptions                         | 9,017     | 8,980      | 11,634      | 9,650     | 1,984       |
| 741135                           | Employee Satisfaction                        | 143       | 756        | 0           | 500       | (500)       |
| 741143                           | License Fees                                 | 370       | 390        | 645         | 390       | 255         |
| 741145                           | Minor Equipment                              | 0         | 4,500      | 0           | 3,000     | (3,000)     |
| 741150                           | Other Expense                                | 983       | 4,945      | 86          | 3,500     | (3,414)     |
| 741151                           | Outside Gifts & Entertainment                | 5,828     | 5,600      | 1,567       | 5,600     | (4,033)     |
| 741160                           | Restricted Grants                            | 3,160,281 | 3,989,467  | 1,492,124   | 5,001,710 | (3,509,587) |
| 741164                           | Postage & Shipping (651331)                  | 11,155    | 30,000     | 2,988       | 15,000    | (12,012)    |
| 741167                           | Special Projects Expense                     | 77,747    | 109,997    | 81,066      | 145,000   | (63,934)    |
| 741169                           | Gift-in-Kind Expense                         | 305,781   | 335,141    | 0           | 275,000   | (275,000)   |
| 741171                           | The Inn & Seton Lodge                        | 528       | 498        | 288         | 0         | 288         |
| 741173                           | Unrestricted Grants                          | 1,856,657 | 1,455,000  | 963,075     | 1,481,000 | (517,925)   |
| 741178                           | Employment Advertising                       | 280       | 282        | 0           | 283       | (283)       |
| 741185                           | Annuity Payment Expense                      | 1,522     | 1,663      | 1,660       | 1,663     | (3)         |
| Total - Other Operating Expenses |                                              | 5,709,674 | 6,231,418  | 2,822,880   | 7,330,635 | (4,507,755) |
| <b>Bad Debt Expense</b>          |                                              |           |            |             |           |             |
| Total - Bad Debt Expense         |                                              | 0         | 0          | 0           | 0         | 0           |
| <b>Total Operating Expenses</b>  |                                              | 6,620,918 | 7,464,815  | 4,279,347   | 8,586,327 | (4,306,980) |
| <b>Contribution Margin</b>       |                                              | 632,380   | 885,360    | 670,463     | 748,011   | (77,548)    |
| <b>Non-Operating Revenue</b>     |                                              |           |            |             |           |             |
| 811001                           | Interest Income-HSD                          | 9,091     | 0          | 76,415      | 55,000    | 21,414      |
| 812001                           | Gain/Loss on Sale of Investments             | 223,367   | 0          | (33,145)    | (0)       | (33,145)    |
| 813001                           | Investment Income-Unrestricted               | 377,252   | 0          | (6,785)     | 30,000    | (36,785)    |
| 814002                           | Unrealized Gain/Loss on Mkt Value Investment | (10,337)  | 0          | (37,368)    | (37,165)  | (203)       |
| 814003                           | Investment Gain/Loss on Non-HSD Investment   | 2,431,369 | 0          | (3,304,266) | 350,000   | (3,654,266) |
| Total - Non-Operating Revenue    |                                              | 3,030,742 | 0          | (3,305,150) | 397,835   | (3,702,985) |
| <b>Non-Operating Expense</b>     |                                              |           |            |             |           |             |
| Total - Non-Operating Expense    |                                              | 0         | 0          | 0           | 0         | 0           |
| <b>Non-Recurring Expense</b>     |                                              |           |            |             |           |             |
| Total - Non-Recurring Expense    |                                              | 0         | 0          | 0           | 0         | 0           |
| <b>Impairment</b>                |                                              |           |            |             |           |             |
| Total - Impairment               |                                              | 0         | 0          | 0           | 0         | 0           |
| <b>Net Operating Margin</b>      |                                              | 3,663,122 | 885,360    | (2,634,687) | 1,145,846 | (3,780,533) |