

Middle Tennessee Council - # 560

Summary Budget Analysis Report

Period Ending: December 31, 2020

Operating Fund - Unrestricted	Actuals		Budget
	2018	2019	2020
Support and Revenue			
Direct Support			
Direct Mail			
Friends of Scouting	2,703,402	2,773,361	2,800,000
Project Sales			
Special Events - Net	211,144	201,547	196,266
Legacies and Bequests			
Foundations and Trusts			
Other Direct		60,000	60,000
Total Direct Support	2,914,546	3,034,908	3,056,266
Indirect Support			
Associated Organizations			
United Way	105,860	98,911	76,992
Unassociated Organizations			
Other Indirect			
Government Fees and Grants			
Total Indirect Support	105,860	98,911	76,992
Revenue			
Sale of Supplies - Net	472,840	469,371	499,100
Product Sales - Net	717,284	812,661	833,400
Investment Income	603,442	645,266	655,536
Realized Gain/Loss on Investments			
Camping	1,586,850	1,513,071	1,634,130
Activities	247,696	281,525	526,855
Other Revenue	49,789	59,796	49,000
Total Revenue	3,677,900	3,781,690	4,198,021
Total Support and Revenue	6,698,306	6,915,508	7,331,279
Expenses			
Employee Compensation			
Salaries	3,098,740	3,141,444	3,333,787
Employee benefits	574,536	585,078	638,834
Payroll taxes	238,031	239,233	279,636
Employee related	13,222	22,212	10,500
Total Employee Compensation	3,924,529	3,987,967	4,262,757
Other Expenses			
Professional Fees	100,071	80,528	70,928
Supplies	1,001,913	964,320	1,168,827
Telephone	62,798	64,494	68,125
Postage and Shipping	29,359	36,699	41,800
Occupancy	556,629	523,301	532,850
Rental and Maintenance of Equipment	118,628	101,667	111,000
Publications and Media	8,443	6,792	10,000
Travel	261,317	250,399	293,907
Local Conferences and Meetings	40,209	49,501	61,925
Specific Assistance to Individuals	114,735	148,958	171,000
Recognition and Awards	39,455	48,183	33,000

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Operating Fund - Unrestricted	Actuals		Budget
Interest Expense			
Insurance	189,004	178,356	100,000
Other Expenses	83,950	79,384	87,003
Charter and National Service Fee	81,507	89,063	89,063
Total Other Expenses	2,688,017	2,621,646	2,839,428
Total Expenses	6,612,546	6,609,613	7,102,185
Net Revenue / Expense	85,760	305,895	229,094
Unrestricted Net Assets - Beginning of Year	3,453,537	1,193,192	
Change in Net Assets from Operations	85,760	305,895	229,094
Transfer of Assets	-2,346,106	-200,000	
Adjustment of Net Assets			
Unrestricted Net Assets - End of Period	1,193,192	1,299,086	229,094

----- End of Statement -----