

	BUDGET - FYE JUNE 30, 2018					
	OPERATIONS				JA BIZTOWN PROGRAM	TOTAL FYE2018 BUDGET
	ADMIN	DEV	PROG	TOTAL		
REVENUE						
Development Income						
Foundations/Corporate - Operating	90,458	108,189	211,853	410,500	-	410,500
Foundations/Corporate - JA BizTown	-	-	-	-	137,500	137,500
Day Sponsors - JA BizTown	-	-	-	-	118,000	118,000
Individuals (including via United Way)	19,866	23,759	46,525	90,150	-	90,150
Total Development Income	110,324	131,948	258,378	500,650	255,500	756,150
Events Income						
Bowl-a-thon	45,889	79,886	107,475	233,250	-	233,250
Nashville Business Hall of Fame	24,570	77,386	57,544	159,500	-	159,500
Golf Classic	37,627	110,102	88,121	235,850	-	235,850
Awareness Breakfast	5,729	18,353	13,418	37,500	-	37,500
Bottles for BizTown	5,509	9,089	12,902	27,500	-	27,500
Year Round Events	5,620	11,220	13,160	30,000	-	30,000
Total Events Income	124,944	306,036	292,620	723,600	-	723,600
Other Income						
Interest Income	6,000	-	-	6,000	-	6,000
Board Membership Dues	11,750	-	-	11,750	-	11,750
Other Income	3,500	-	-	3,500	-	3,500
Class Fees (less scholarships)	-	-	-	-	155,280	155,280
Merchandise Sales	-	-	-	-	4,926	4,926
Summer Camp	-	-	-	-	19,808	19,808
Total Other Income	21,250	-	-	21,250	180,014	201,264
Total Revenues	256,518	437,984	550,998	1,245,500	435,514	1,681,014
EXPENSES						
Salaries	65,942	141,470	208,133	415,545	176,219	591,764
Temporary Services	-	-	-	-	-	-
Payroll Taxes	5,044	10,822	15,922	31,788	9,688	41,476
Employee Insurance	7,779	21,973	31,067	60,819	19,622	80,441
Pension Benefits	10,961	13,019	20,488	44,468	18,669	63,137
Line of Credit Interest	1,000	-	-	1,000	-	1,000
Business Insurance	965	1,590	1,935	4,490	3,455	7,945
Outside Services	510	1,580	1,955	4,045	3,205	7,250
R & M - Office Equipment	2,680	3,870	4,325	10,875	12,830	23,705
R & M - Building	3,925	4,865	8,010	16,800	60,955	77,755
Office Supplies	270	985	1,335	2,590	4,180	6,770
Subscriptions, Dues & Fees	8,890	-	-	8,890	520	9,410
Postage	135	705	380	1,220	455	1,675
Telephone	1,715	4,385	5,140	11,240	4,185	15,425
Utilities (Gas, Electric & Water)	2,230	2,675	4,460	9,365	35,205	44,570
Staff Development	4,421	1,960	1,744	8,125	3,425	11,550
Travel	3,300	-	-	3,300	250	3,550
Volunteer/Teacher Trg & Recognition	-	-	5,000	5,000	1,068	6,068
Program Insurance	-	-	6,244	6,244	2,812	9,056
Public Relations	3,000	-	-	3,000	200	3,200
Bowl-a-thon	-	25,000	-	25,000	-	25,000
Golf Classic	-	65,100	-	65,100	-	65,100
Awareness Breakfast	-	10,000	-	10,000	-	10,000
Nashville Business Hall of Fame	-	48,000	-	48,000	-	48,000
Bottles for BizTown	-	2,500	-	2,500	-	2,500
Year Round Events	-	6,000	-	6,000	-	6,000
Program Materials	-	-	131,369	131,369	31,896	163,265
Summer Camp Expenses	-	-	-	-	4,000	4,000
STEM Summit Expenses	-	-	28,000	28,000	-	28,000
Merchandise Expense	-	-	-	-	2,349	2,349
JA Finance Park Expenses	35,000	-	-	35,000	-	35,000
Fund Raising/Marketing	-	2,600	-	2,600	2,500	5,100
Rent Expense	8,730	13,175	20,160	42,065	137,905	179,970
Computer Expense	390	405	560	1,355	1,285	2,640
Staff Car Interest	200	-	-	200	-	200
Franchise Fees	23,835	23,835	-	47,670	14,544	62,214
Audit Expense	4,740	-	-	4,740	3,160	7,900
Business Meetings	5,000	3,500	-	8,500	250	8,750
Miscellaneous	500	-	-	500	100	600
Capital Expenses	10,000	-	-	10,000	4,000	14,000
Total Expenses w/o Depreciation	211,162	410,014	496,227	1,117,403	558,932	1,676,335
TOTAL (LOSS)/GAIN (Before Depreciation)	\$45,356	\$27,970	\$54,771	\$128,097	(\$123,418)	\$4,679