CHILDREN ARE PEOPLE, INC.
REVIEWED FINANCIAL STATEMENTS
FOR THE YEARS ENDED
JUNE 30, 2022 AND 2021

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Children Are People, Inc.

#### Opinion

We have audited the accompanying financial statements of Children Are People, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Children Are People, Inc. as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Children Are People, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Children Are People's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of Children Are People's internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Children Are People's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### **Prior Period Financial Statements**

The June 30, 2021 financial statements were reviewed by us, and our report thereon, dated November 19, 2021 stated we were not aware of any material modifications that should be made to those financial statements for them to be in conformity with accounting principles generally accepted in the United States of America. However, a review is substantially less in scope than an audit and does not provide a basis for the expression of an opinion on the financial statements.

McMurray, Fox & Associates

McMurray, Fox & Associates, PLLC
Hendersonville, Tennessee
February 10, 2023

## CHILDREN ARE PEOPLE, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2022 and 2021

	June 30, 2021 (Audited)	June 30, 2021 (Reviewed)
ASSETS		
Current assets		
Cash, \$259,196 and \$10,344 restricted, respectively	\$ 615,629	\$ 267,507
Prepaid expenses	7,897	10,011
Total current assets	623,526	277,518
Fixed assets		
Property and equipment	1,481,202	176,402
Less: accumulated depreciation	(133,570)	(119,219)
Net property and equipment	1,347,632	57,183
Total assets	\$ 1,971,158	\$ 334,701
LIABILITIES AND NET ASSETS		
Current liabilities		
Accounts payable	\$ 9,948	\$ 5,752
Accrued payroll liabilities	4,626	4,259
Total current liabilities	14,574	10,011
Total liabilities	14,574	10,011
Net assets		
Net assets without donor restrictions	1,697,388	314,346
Net assets with donor restrictions	259,196	10,344_
Total net assets	1,956,584	324,690
Total liabilities and net assets	\$ 1,971,158	\$ 334,701

## CHILDREN ARE PEOPLE, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2022

	ssets Without or Restriction	Net Assets With Donor Restriction		Total	
Support and revenue:					
Contributions	\$ 203,121	\$	10,150	\$	213,271
Grants	5,500		-		5,500
Capital campaign	-		343,500		343,500
Fundraisers	191,811		-		191,811
Donated food and supplies	13,500		-		13,500
Donated rent	12,000		-		12,000
Donated facility, services & supplies	1,214,890		-		1,214,890
Miscellaneous income	42		-		42
Interest	107		2		109
Net assets released from					
donor restriction	104,800		(104,800)		-
Total support and revenue	1,745,771		248,852		1,994,623
Expenses					
Program services	130,791_		-		130,791
Total program services	130,791		-		130,791
Supporting services					
Management and general	167,849		-		167,849
Fundraising activities	64,089		-		64,089
Total supporting services	231,938		-		231,938
Total expenses	 362,729				362,729
Increase (decrease) in net assets	1,383,042		248,852		1,631,894
Net assets at beginning of year	 314,346		10,344		324,690
Net assets at end of year	\$ 1,697,388_	\$	259,196	\$	1,956,584

## CHILDREN ARE PEOPLE, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2021 (REVIEWED)

	sets Without r Restriction	Assets With Restriction	 Total
Support and revenue:			
Contributions	\$ 197,671	\$ 125	\$ 197,796
Fundraisers	110,953	-	110,953
Donated food and supplies	13,950	-	13,950
Donated rent	12,000	-	12,000
Donated facility, services & supplies	4,840	-	4,840
Miscellaneous income	33,653	-	33,653
Interest	29_	27_	56
Total support and revenue	373,096	152	373,248
Expenses			
Program services	86,041	-	86,041
Total program services	86,041	-	86,041
Supporting services			
Management and general	118,074	-	118,074
Fundraising activities	43,031	 -	 43,031
Total supporting services	161,105	-	161,105
Total expenses	 247,146	 -	 247,146
Increase (decrease) in net assets	125,950	152	126,102
Net assets at beginning of year	 188,396	 10,192	 198,588
Net assets at end of year	\$ 314,346	\$ 10,344	\$ 324,690

## CHILDREN ARE PEOPLE, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2022

			Mana	Management			
	Program Services	ices	and G	and General	Ē	Fundraising	Total
Salaries & wages	\$	83,738	\$	49,949	❖	13,222	\$ 146,908
Payroll taxes		5,868		3,500		927	10,295
Advertising expense		ı		6,681		1	6,681
Bank and credit card fees		2,559		344		1	2,903
Contract services		ŧ		6,681		,	6,681
Dues and subscripions		+		715		ı	715
Facilities and equipment		ŧ		1,875		ŧ	1,875
Fundraising expenses		1		1		49,941	49,941
Insurance		ı		22,462		•	22,462
Meals for students		16,625		ł		1	16,625
Miscellaneous expense		516		3,404			3,920
Office expense		ı		9,954		•	9,954
Other program expenses		518		,		•	518
Payroll processing fees		862		650		1	1,512
Postage		ı		699		1	699
Professional fees		1		26,032		•	26,032
Rent expense - real property		10,000		2,000		ı	12,000
Repairs & maintenance		5,024		674		ı	5,698
Staff Development and Training		1		1,000		1	1,000
Student rewards		250		1		1	250
Supplies		165		5,638		1	5,803
Telephone & internet		ı		1,384		ı	1,384
Transportation		4,665		1		•	4,665
Utilities		1		3,906			3,906
Website		1		5,981		, !	5,981
Total expenses before depreciation		130,791		153,498		64,089	348,378
Depreciation		1		14,351		-	 14,351
Total expenses	\$	130,791	\$	167,849	\$	64,089	\$ 362,729

# CHILDREN ARE PEOPLE, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2021 (REVIEWED)

		Mana	Management	ı		
	Program Services	and	and General	Fun	Fundraising	Total
Salaries & wages	\$ 53,901	\$	32,151	<b>ب</b>	8,511	\$ 94,563
Payroll taxes	3,973		2,370		627	6,970
Bank and credit card fees	889		704		•	1,593
Contract services	•		2,531		1	2,531
Dues and subscripions	•		540			540
Facilities and equipment	1		3,798		r	3,798
Fundraising expenses	•		1		33,893	33,893
Insurance	•		12,694		1	12,694
Meals for students	7,752		•		1	7,752
Miscellaneous expense	2,254		1,773		1	4,027
Office expense	ı		4,086		ı	4,086
Payroll processing fees	160		120		4	280
Postage	•		421		ı	421
Professional fees	•		23,635		•	23,635
Rent expense - real property	10,000		2,000		1	12,000
Repairs & maintenance	4,231		009		ı	4,831
Student rewards	140		ı		1	140
Supplies	807		13,628		ı	14,435
Telephone & internet	45		542			287
Transportation	1,889		•		•	1,889
Website			1,154			1,154
Total expenses before depreciation	86,041		102,747		43,031	231,819
Depreciation	1		15,327		1	15,327
Total expenses	\$ 86,041	\$	118,074	\$	43,031	\$ 247,146

### CHILDREN ARE PEOPLE, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

	June 30, 2022 (Audited)	June 30, 2021 (Reviewed)
Cash flows from operating activities		
Increase (decrease) in net assets	\$ 1,631,894	\$ 126,103
Adjustments to reconcile increase in net assets to cash provided by (used in) operating activities:		
Depreciation	14,351	15,327
In-kind donation of assets	(1,200,000)	-
Forgiveness of PPP loan	-	(33,497)
(Increase)/decrease in prepaid expenses	2,114	(182)
Increase/(decrease) in accounts payable	4,195	3,124
Increase/(decrease) in accrued liabilities	367	1,090
Total adjustments	(1,178,973)	(14,138)
Net cash provided by (used in)		
operating activities	452,921	111,965
Cash flows from investing activities:		
Purchase of fixed assets	(104,800)	_
Net cash used in investing activities	(104,800)	-
Net increase (decrease) in cash	348,121	111,965
Cash at beginning of year	267,508	155,543
Cash at end of year	\$ 615,629	\$ 267,508

#### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### A. Nature of Activities

Children Are People, Inc. ("CAP") is a nonprofit corporation governed by a local board of directors. The mission of CAP is to assist at-risk children in Sumner County by developing in them academic and life skills to produce responsible, self-sufficient adults who contribute to their community. CAP is supported through grants and contributions primarily from donors in the Middle Tennessee area.

#### B. Basis of Accounting

The financial statements have been prepared using the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America.

#### C. Basis of Presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed stipulations. Accordingly, net assets of CAP and changes therein are classified and reported as follows:

Net assets without donor restrictions — Net assets that are not subject to donor-imposed stipulations.

Net assets with donor restrictions — Net assets subject to donor-imposed stipulations that may or will be met, either by actions of CAP and/or the passage of time. Restrictions that are fulfilled in the same accounting period in which the funds are received are reported in the statement of activities as net assets without donor restrictions. As of June 30, 2022 and 2021 CAP has \$259,196 and \$10,344 of net assets with donor restrictions for scholarships and capital campaign funds for a new location.

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions of cash or other assets that must be used to acquire property and equipment are reported as increases in net assets with donor restrictions until the assets are acquired and placed in service as instructed by the donor. Amounts received that are designated for future periods or restricted by the donor for a specific purpose are reported as net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the statement of activities as net assets released from restrictions.

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### D. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

#### E. Cash and Cash Equivalents

Cash and cash equivalents include all monies in banks and highly liquid investments with maturity dates of less than three months. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments. CAP had no cash equivalents as of June 30, 2022 and 2021.

#### F. Property and Equipment

Property and equipment are recorded at cost or, if donated, at the estimated fair market value at the date of donation. Depreciation is computed using the straight-line method over the useful lives of the assets which range from five to ten years.

CAP's capitalization policy requires individual assets to be capitalized if the cost or fair market value exceeds \$1,000. Repair and maintenance costs are expensed as incurred.

#### G. Revenue Recognition

Contributions are recognized when received. In-kind contributions are recorded based on their estimated value on the date of the receipt. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. All donor-related restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified as net assets without donor restrictions. Any donor restricted contributions that are expended in the same fiscal year, are noted as unrestricted in the financial statements.

#### H. Functional Expenses

The cost of providing program, administration and fund-raising activities has been summarized on a functional basis in the Statement of Activities and in the Statement of Functional Expenses. Accordingly, certain costs have been allocated amount the programs and supporting services benefited. The allocation is based on actual costs and time expended.

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### I. Advertising Costs

Advertising costs are expensed as incurred. Advertising expenses for the years ended June 30, 2022 and 2021 were \$6,681 and \$0, respectively.

#### J. Income Taxes

CAP is exempt from income taxes under section 501(c)(3) of the Internal Revenue Code. Therefore, no provision for income taxes has been made.

#### K. Reclassifications

Certain reclassifications have been made to prior year information to conform to current year presentation.

#### L. Accounting Pronouncements

In February 2016, the Financial Accounting Standards Board ("FASB") issued ASU 2016-02, Leases, the provides new guidance related to the accounting for leases, which requires lessees to record assets and liabilities reflecting the leased assets and lease obligations, respectively, while following the dual model for recognition in the statement of income requiring leases to be classified as either operating or finance. Operating leases will result in straight-line expense (similar to current operating leases) while finance leases will result in a frontloaded expense (similar to current capital leases). The new standard is effective for the fiscal year beginning July 1, 2022 and requires retrospective application to previously issued annual financial statements. CAP is reviewing the new standard to determine the impact to the financial statements, if any.

From time to time, new accounting pronouncements are issued by the FASB or other standards setting bodies that CAP adopts as of the specified effective date. Unless otherwise discussed, management believes the impact of any other recently issued standards that are not yet effective are either not applicable at this time or will not have a material impact on the balance sheet upon adoption.

#### **NOTE 2 – PROPERTY AND EQUIPMENT**

Property and equipment consist of the following as of:

	Ju	ne 30, 2022	Jur	ne 30, 2021
Furniture & equipment	\$	30,731	\$	30,731
Leasehold improvements		18,952		18,952
Vehicles		126,719		126,719
Land and property not yet in service		1,304,800		-
Total property & equipment		1,481,202		176,402
Less: Accumulated depreciation		(133,570)		(119,219)
Property & equipment, net	\$	1,347,632	\$	57,183

Depreciation expense of \$14,351 and \$15,327 was incurred for the years ended June 30, 2022 and 2021, respectively.

#### NOTE 3 - NOTE PAYABLE - PPP FUNDS

On January 30, 2020, the World Health Organization ("WHO") announced a global health emergency because of a new strain of coronavirus (the "COVID-19 outbreak") and risks to the international community as the virus spreads globally beyond its point of origin. In March 2020, the WHO classified the COVID-19 outbreak as a pandemic based on the rapid increase in exposure globally. This prompted President Trump to sign the "Coronavirus Aid, Relief, and Economic Security (CARES) Act" on March 27, 2020. The CARES Act, among other things, includes provisions relating to refundable payroll, tax credits, deferment of employer's portion of social security payments, net operating loss carry back periods, alternative minimum tax credit refunds, modifications to the net interest deduction limitations, increased limitations on qualified charitable contributions, and technical corrections to tax depreciation methods for qualified improvement property. The CARES Act also appropriated funds for the SBA Paycheck Protection Program loans that are forgivable in certain situations to promote continued employment, as well as Economic Injury Disaster Loans to provide liquidity to small businesses harmed by COVID-19. On April 14, 2020 CAP's board approved a \$33,497 request of funds that was approved and deposited into CAP's account on April 20, 2020. Management has elected to account for this inflow of cash as a loan accruing interest at 1% per annum. The loan has a maturity date of April 20, 2022. This SBA loan is eligible for forgiveness once certain conditions have been met and the forgiveness

#### NOTE 3 - NOTE PAYABLE - PPP FUNDS (CONTINUED)

application is submitted. During fiscal year ended June 30, 2021, the forgiveness was approved and the loan was reclassified to miscellaneous income.

#### **NOTE 4 – CONCENTRATIONS**

CAP relies on contributions, grants, special events and in-kind support to fund operations. For the year ended June 30, 2022, contributions of \$1,200,000 in property for one donor and 40% of cash contributions were from two donors and for the year ended June 30, 2021, there were no concentrations.

#### **NOTE 5 – LIQUIDITY**

Financial assets available for general expenditure, that is without donor restrictions a, within one year of the date of the statement of financial position, is \$356,435 which is comprised of total cash of \$615,629 reduced by restricted cash of \$259,194. CAP is substantially supported by grants and individual contributions which are primarily without donor restrictions and are available for general expenditure.

#### NOTE 6 – CONTRIBUTED SERVICES, FACILITIES AND SUPPLIES

CAP recognizes contribution revenue for certain services, facilities and supplies received at the fair value at the time of donation. Those in-kind contributions and related expenses include the following:

In-kind contributions:	<u>Ju</u>	June 30, 2022		e 30, 2021
	\$	1,200,000	\$	-
Sponsors		14,890		4,840
Facility rent		12,000		12,000
Food		9,050		3,150
Supplies		4,450		10,800
Total in-kind contributions	\$	1,240,390	<b>*</b> \$	30,790

#### NOTE 7 - CONTRIBUTED SERVICES, FACILITIES AND SUPPLIES (CONTINUED)

Expenses:	_ June	June 30, 2022		June 30, 2021		
Rent expense	\$	12,000	\$	12,000		
Food		9,050		3,150		
Supplies		4,450		10,800		
Contract services		14,890		4,840		
Total expenses	\$\$	40,390_	\$	30,790		

#### **NOTE 8 – SUBSEQUENT EVENTS**

CAP has evaluated events and transactions for subsequent events that would impact the financial statements for the year ended June 30, 2022 through February 10, 2023, the date the financial statements were available to be issued. There were no subsequent events that require recognition in the financial statements.