

Easter Seals Tennessee
Fiscal 2006 Submission of Financial Information to GivingMatters.com

Source: Filed 990 Reports (Public Disclosure) for the FY 2002-FY 2005
FY 2006 Management Budget "Estimate" Unaudited

Operational Sustainability

Fiscal Year 9/1-8/31	2006 Budget	2005	2004	2003	2002
Total Revenue	\$ 11,716,910	\$ 10,425,703	\$ 8,780,521	\$ 6,604,298	\$ 6,569,043
Total Expense	\$ 11,838,990	\$ 11,652,330	\$ 9,433,237	\$ 7,673,202	\$ 6,488,335

Revenue by Source:

Fiscal Year 9/1-8/31	2006 Budget	2005	2004	2003	2002
Foundation/Corp Contributions	\$ -	\$ -	\$ -	\$ 1,046,663	\$ 1,251,758
Government Contributions	\$ 7,733,929	\$ 6,954,798	\$ 4,904,389	\$ 3,490,973	\$ 3,009,308
Federal	\$ -	\$ -	\$ -	\$ -	\$ -
State	\$ 7,733,929	\$ 6,954,798	\$ 4,904,389	\$ 3,490,973	\$ 3,009,308
Local	\$ -	\$ -	\$ -	\$ -	\$ -
Individual Contributions	\$ 1,204,278	\$ 1,144,894	\$ 1,255,767	\$ 350,333	\$ 792,607
United Way	\$ -	\$ 33,073	\$ 139,611	\$ 18,683	\$ 25,764
Earned Income	\$ 2,331,020	\$ 1,755,977	\$ 2,075,865	\$ 1,361,001	\$ 1,128,831
Interest/Dividend Income	\$ -	\$ 520	\$ 208	\$ 1,475	\$ 6,778
Membership Dues	\$ 182,616	\$ 164,311	\$ 141,362	\$ 134,453	\$ 115,867
Special Events	\$ 265,067	\$ 372,139	\$ 250,607	\$ 173,508	\$ 146,274
Revenue in Kind	\$ -	\$ -	\$ -	\$ -	\$ -
Other	\$ -	\$ (9)	\$ 12,712	\$ 27,209	\$ 91,856

Resource Allocation

Expenses by type	2006 Budget	2005	2004	2003	2002
Fiscal Year 9/1-8/31					
Program Expenses	\$ 10,783,553	\$ 10,331,002	\$ 8,336,237	\$ 6,544,640	\$ 5,384,106
Admin Expenses	\$ 484,446	\$ 704,663	\$ 491,980	\$ 485,741	\$ 432,124
Fund Raising Expense	\$ 415,730	\$ 467,605	\$ 461,089	\$ 502,503	\$ 531,469
Payments to Affiliates	\$ 155,261	\$ 149,060	\$ 143,931	\$ 140,318	\$ 140,636

Total Revenue/Total Expenses	1.0	0.9	0.9	0.9	1.0
Program Expense/Total Expense	91%	89%	88%	85%	83%
Fund Raising Expense/Contributed Revenue	4%	4%	5%	8%	8%

Assets & Liabilities

Fiscal Year 9/1-8/31	2006 Budget	2005	2004	2003	2002
Total Assets	\$ 9,571,027	\$ 9,572,613	\$ 10,431,959	\$ 10,414,048	\$ 8,213,062
Current Assets	\$ 1,239,772	\$ 1,178,206	\$ 1,595,649	\$ 1,156,857	\$ 2,238,606
Long Term Liabilities	\$ 8,506,450	\$ 8,900,635	\$ 6,424,876	\$ 8,648,896	\$ 5,532,513
Current Liabilities	\$ 2,802,800	\$ 2,288,122	\$ 4,396,600	\$ 1,501,953	\$ 1,107,858
Total Net Assets	\$ (1,738,224)	\$ (1,616,144)	\$ (389,517)	\$ 263,199	\$ 1,572,691

Short-Term Solvency

Fiscal Year 9/1-8/31	2006 Budget	2005	2004	2003	2002
Current Ratio: Current Assets/Current Liab	0.4	0.5	0.4	0.8	2.0
Months Oper. Reserve: Fund Balance/Total expenses/12	-1.2%	-1.2%	(0.003)	0.003	0.020

Long-Term Solvency

Fiscal Year 9/1-8/31	2006 Budget	2005	2004	2003	2002
Long Term Liab/Total Assets	89%	93%	62%	83%	67%

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