

Summary Budget Analysis Report
Period Ending: December 31, 2021

Operating Fund - Unrestricted	Actuals		Actuals	Budget	Future Budgets
	2019	2020	2021	2021	2022
Support and Revenue					
Direct Support					
Direct Mail					
Friends of Scouting	2,773,361	2,184,968	2,381,757	2,438,000	2,360,000
Project Sales					
Special Events - Net	201,547	230,827	313,886	192,391	291,250
Legacies and Bequests					
Foundations and Trusts					
Other Direct	60,000	40,000	40,000	40,000	178,000
Total Direct Support	3,034,908	2,455,796	2,735,643	2,670,391	2,829,250
Associated Organizations					
United Way	98,911	82,659	50,127	71,288	47,600
Unassociated Organizations					
Other Indirect					
Government Fees and Grants					
Total Indirect Support	98,911	82,659	50,127	71,288	47,600
Revenue					
Sale of Supplies - Net	469,371	185,944	344,161	397,300	380,700
Product Sales - Net	812,661	366,029	451,984	692,497	530,500
Investment Income	645,266	677,757	619,701	679,764	924,612
Realized Gain/Loss on Investments					
Camping	1,513,071	257,642	1,121,262	1,506,950	1,364,750
Activities	281,525	114,154	261,150	494,414	282,074
Other Revenue	59,796	675,775	813,778	49,000	44,000
Total Revenue	3,781,690	2,277,300	3,612,036	3,819,925	3,526,636
Total Support and Revenue	6,915,508	4,815,755	6,397,806	6,561,604	6,403,486
Expenses					
Employee Compensation					
Salaries	3,141,444	2,697,537	2,850,122	2,885,076	2,805,778
Employee benefits	585,078	527,722	586,023	722,385	591,088
Payroll taxes	239,233	215,488	200,878	245,708	229,195
Employee related	22,212	15,932	7,222	5,500	6,500
Total Employee Compensation	3,987,967	3,456,680	3,644,245	3,858,669	3,632,561
Other Expenses					
Professional Fees	80,528	59,446	67,225	67,200	150,200
Supplies	964,320	331,992	741,055	1,023,896	848,250
Telephone	64,494	62,790	58,541	67,450	64,550
Postage and Shipping	36,699	21,953	24,680	41,400	33,850
Occupancy	523,301	388,328	476,629	514,450	493,650
Rental and Maintenance of Equipment	101,667	106,596	89,176	111,655	103,205
Publications and Media	6,792	6,722	1,675	3,500	1,600
Travel	250,399	192,784	200,043	231,800	231,634
Local Conferences and Meetings	49,501	10,053	18,260	28,200	21,950
Specific Assistance to Individuals	148,958	41,135	55,142	169,000	87,500
Recognition and Awards	48,183	17,000	38,430	27,000	22,000
Interest Expense					
Insurance	178,356	109,499	107,763	116,597	136,516
Other Expenses	79,384	50,010	82,322	85,167	440,170
Charter and National Service Fee	89,063	89,060	89,063	92,626	102,422
Total Other Expenses	2,621,646	1,487,366	2,050,004	2,579,941	2,737,497
Total Expenses	6,609,613	4,944,047	5,694,248	6,438,609	6,370,058
Net Revenue / Expense	305,895	-128,291	703,557	122,995	33,428
Unrestricted Net Assets - Beginning of Year	1,193,192	1,299,086	1,670,795		
Change in Net Assets from Operations	305,895	-128,291	703,557	122,995	33,428
Transfer of Assets	-200,000	500,000	-600,000		
Adjustment of Net Assets					
Unrestricted Net Assets - End of Period	1,299,086	1,670,795	1,774,352	122,995	33,428

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