Office of the CEO

104

Headcount Cost and Profit Centers Allocations Profit Centers Only Allocations	2 5%
Income	
Grants	-
Pledge Revenue	-
Contributions & Donations	-
Planned Gifts	-
Individual/Business Contribution	-
Gifts In-Kind	-
Corporation Donations	
Foundation/Trust Grants	-
Local Government Grants	-
Construction/State Grant	-
Interest Income	
Membership Dues Individuals	-
Interest Savings/Short-term Investments	-
Event Revenue	-
Museum Store Revenue	-
eCommerce Revenue	-
Sign Revenue	-
Ticket Revenue	-
Strategic Partnerships	
TOTAL REVENUES	-
Expenses	
Other	
Dues & Subscriptions	-
Fundraising Expenses	-
Licenses & Fees	-
Misc. Expenses	-
Professional Development	2,400
Catering	· -
Sponsorship	-
Collections Care	
Artifacts Acquisition	
Equipment/Instruments	-
	2,400
Banking	

Bank Service Charge

Merchant Card Fees	189
	293
Insurance	
Cyber & Data Breach Liability	215
Directors and Officers Liability	215
Crime and K&R	94
Property	1,351
General Liability and Others	325
Auto	35
Fine Art/Collectibles	176
	237
Workers Compensation	
Umbrella	334
Bond - Liquor Liability	6
Health/Medical	11,280
Vision	144
Dental	576
Short-term Disability	456
Long-Term Disability	-
Life Insurance	96
Accidental Death & Dismemberment	
	15,540
Construction Expenses	
Interest Expense - Construction Loan	15,874
Project Management	
	15,874
Fravel & Related Expenses	
Conference Registration	-
Airfare	9,600
Ground Transportaton	7,200
Business Meals	4,680
Lodging	10,800
Meeting Meals	10,800
Staff Meals	-
	-
Parking	-
Mileage	32,280
	32)230
Professional Fees	
Marketing Events/Activations	-
Advertising	-
Marketing/PR	-
Promotional Materials	-
Accounting & Audit	1,654
Consulting Fees	-
Legal Fees	7,559
\sim	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

Contract Labor	-
Fundraising & Development	-
Planning Consultants	-
Program Performer	
	9,213
Office Expenses	
Rent/CAM	7,762
Telephone/Technology	709
Computer & Software	3,614
Postage Express Mailing	472
Office Expenses	-
Office Supplies	1,134
Printing	-
Parking - Staff	1,200
	14,891
Payroll Expenses	
Payroll Processing Fee	240
Salary & Wages	344,000
FICA Social Security	21,328
FICA Medicare	4,988
Unemployment SUTA	378
Pension Plan Contributiions	13,760
	384,694
Museum Store Expenses	
Cost of Sales	-
Freight Costs	-
Store Supplies	<u> </u>
	-
TOTAL EXPENSES	475,185
NET INCOME	(475,185)

Cost Centers Profit C

Finance & HR	<u>Marketing</u>	Fundraising & Development	<u>Operations</u>
4 10%	8%	3 7% 9%	49% 63%
-	-	200,000	-
-	-	-	-
-	-	300,000	-
-	-	-	-
-	-	-	-
-	-	2,000,000	-
-	-	2,000,000	-
-	-	-	-
-	-	-	-
		14,000	
-	-	350,000	-
-	-	-	-
-	-	-	210,000
-	-	-	450,000
-	-	-	70,000
-	-	-	140,000
_	1,000,000	-	4,443,750
-	1,000,000	2,864,000	5,313,750
-	_	110	_
-	-	250,000	-
- -	-	- -	6,000
5,100	4,200	1,200	24,700
-	-	16,000	-
-	-	-	-
1,200	<u>-</u>	-	-
6,300	4,200	267,310	30,700
0,000	.,_30		20,. 30
-	-	-	-
221	182	156	1,070

33,195	283	331	402
34,265	439	513	622
- 2,210	- 322	- 376	- 456
2,211	322	376	456
967	141	164	200
13,904	2,026	2,364	2,871
3,350	488	570	692
363	53	62	75
1,812	264	308	374
2,444	356	416	505
3,433	500	584	709
58	9	10	12
116,090	16,920	19,740	23,970
	216	252	306
1,482	864		
5,928		1,008	1,224
4,693	684	798	969
-	-	-	-
988	144	168	204
-	<u> </u>	4,200	<u> </u>
159,932	23,310	31,395	33,022
163,370	23,811	27,780	33,732
-	-	-	-
163,370	23,811	27,780	33,732
103,370	23,011	27,700	33,732
1,000	-	-	1,500
2,000	3,600	1,600	1,200
400	2,400	1,200	600
200	-	780	390
1,600	5,400	1,800	900
100	12,000	-,	-
200	2,340	_	_
100	-,0.0	_	_
-	-	<u>-</u>	-
	25,740	5,380	4,590
5,600	•	•	•
5,600			
50,000	50,000	800,000	-
50,000	50,000 3,750	800,000 60,000	- -
50,000 3,750			- - -
50,000 3,750	3,750	60,000	- - -
50,000 3,750 40,000 -	3,750 40,000	60,000	- - - - 3,514
5,600 50,000 3,750 40,000 - 17,018	3,750 40,000 10,000	60,000 640,000 -	- - - - 3,514 -

-	-	-	553,500
-	-	-	-
-	-	-	-
<u> </u>	-	<u> </u>	-
19,577	1,566,122	117,569	742,063
16,495	13,584	11,643	79,887
1,506	1,240	1,063	7,293
10,680	12,325	6,921	43,196
1,004	827	709	4,862
-	-	-	-
2,409	1,984	1,701	11,669
-	-	25,000	-
2,550	2,100	1,800	12,350
34,644	32,060	48,837	159,258
_	_	_	_
510	420	360	2,470
344,000	337,500	203,500	1,240,967
21,328	20,925	12,617	76,940
4,988	4,894	2,951	17,994
945	756	1,374	6,128
13,760	13,500	8,140	49,639
385,531	377,995	228,941	1,394,137
-	-	-	_
-	-	-	75,600
-	-	-	6,720
-	-	-	1,680
-	-	-	84,000
518,019	2,045,444	735,958	2,773,325
(518,019)	(1,045,444)	2,128,042	2,540,425

Centers Total

Circis		iotai	
<u>Curatorial</u>	Education & Program	<u>Consolidated</u>	
3 7% 9%	6 14% 18%	42 100% 100%	
-	176,740	376,740	Based on fundraising target
-	- -	300,000	Baed on fundraising targets
-	- -	-	baca on randraising targets
-	-	-	
-	-	-	
		2,000,000	Based on fundraising target
- -	- -	- -	
-	-	-	
			Based on last year averages
-	-	350,000	Based on fundraising target
-	-	-	Not of catoring margins
-	-	210,000 450,000	Net of catering margins \$2/annual visitor
-	-	70,000	5,833.33
-	-	140,000	
-	-	4,443,750	\$19.75/annual visitor
		1,000,000	
-	176,740	9,354,490	
2,000	420	2,530	
2,000	-	250,000	
600,000	-	-	Music Licensing
-	-	-	
3,600	7,200	48,400	\$100/mth per employee
-	2,400 600	18,400 600	Obtained directly from Dep
186,667	000	186,667	
25,000		25,000	
3,000	24,000	28,200	Obtained directly from Dep
820,267	34,620	1,165,797	
-	-		
156	312	2,200	Based on last year averages

283	567	35,250	Based on last year averages,	
439	879	37,450	-)	
		•		
-	-			
322	644	4,546	Based on Risk Mitigation Pr	
322	644	4,547	Based on Risk Mitigation Pr	
141	282	1,989	Based on Risk Mitigation Pr	
2,026	4,053	28,596	Based on Risk Mitigation Pr	
488	976	6,889	Based on Risk Mitigation Pr	
53	106	746	Based on Risk Mitigation Pr	
264	528	3,726	Based on Risk Mitigation Pr	
356	712	5,026	Based on Risk Mitigation Pr	
500	1,001	7,060	Based on Risk Mitigation Pr	
9	17	120	Based on Risk Mitigation Pr	
16,920	33,840	238,760	Based on renewal rates	
216	432	3,048	Based on renewal rates	
864	1,728	12,192	Based on renewal rates	
684	1,368	9,652	Based on renewal rates	
-	-	-	Based on renewal rates	
144	-	1,744	Based on renewal rates	
-	-	4,200	Based on renewal rates	
23,310	46,332	332,841		
	10,000	552,512		
23,811	47,622	336,000	Based on last year averages	
, -	-	, -	, 3	
23,811	47,622	336,000		
	.,,,,,,	555,555		
1,050	775	4,325	Obtained directly from Dep	
1,200	800	20,000		
300	400	12,500	Obtained directly from Dep	
400	530	6,980	Obtained directly from Dep	
1,350	1,050	22,900	Obtained directly from Der	
600	-	12,700	Obtained directly from Dep	
700	-	3,240	Obtained directly from Dep	
-	-	100	Obtained directly from Dep	
-	-	-	, ,	
5,600	3,555	82,745		
2,000	3,333	02,7 .0		
50,000	50,000	1,000,000	Soft Opening \$300K, Granc	
3,750	3,750	75,000	Based on last year averages	
40,000	40,000	800,000	Based on last year averages	
-	1,800	11,800	Obtained directly from Dep	
2,480	4,961	35,000	Based on current year quot	
5,500	-	55,500	Obtained directly from Der	
11,339	22,677	160,000	Based on last year averages	
11,000	22,0,7	200,000	- acca on tase year averages	

-	-	553,500	Security/Housekeeping
-	-	-	
-	-	-	
	20,000	20,000	Obtained directly from Dep
113,069	143,188	2,710,800	
11 (12	22.207	464 202	Don't law Con
11,643	23,287		Rent Jun - Sep
1,063	2,126		Based on last year averages
5,421	13,843		Blackbaud, website mainte
709	1,417	10,000	Based on last year averages
- 1 701	2 402	- 24 000	Paced on last year averages
1,701	3,402		Based on last year averages
15,000 1,800	10,000 3,600	50,000 25,400	Based on last year averages \$50/employee per month
			330/employee per month
37,337	57,674	384,703	
-	-	F 000	Daniel an manual tamentatas
360	720	5,080	Based on payroll templates
210,000	230,600		Based on payroll templates
13,020	14,297		Based on payroll templates
3,045	3,344		Based on payroll templates
567	961	11,109	Based on payroll templates
8,400	9,224	116,423	Based on payroll templates
235,392	259,146	3,265,836	
-	-	-	
-	-	75,600	
-	-	6,720	
		1,680	
-	-	84,000	
1,259,225	593,016	8,400,172	
(1,259,225)	(416,276)	954,318	

:s and awarded grants

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/CC transactions in museum store

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d Opening \$500K, and Summit \$150K, underwritten by strategic partnerships

(Flowers, Intuition, and MP&F)

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	<u>Consolidated</u>	<u>Jul-21</u>	<u>Aug-21</u>
Headcount Cost and Profit Centers Allocations Profit Centers Only Allocations	42 100% 100%		
Income			
Grants	376,740	31,395	31,395
Pledge Revenue	-	-	-
Contributions & Donations	300,000	25,000	25,000
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations	2,000,000	166,667	166,667
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income	14,000	1,167	1,167
Membership Dues Individuals	350,000	29,167	29,167
Interest Savings/Short-term Investments	-	-	-
Event Revenue	210,000	17,500	17,500
Museum Store Revenue	450,000	37,500	37,500
eCommerce Revenue	70,000	5,833	5,833
Sign Revenue	140,000	11,667	11,667
Ticket Revenue	4,443,750	370,313	370,313
Strategic Partnerships	1,000,000	83,333	83,333
TOTAL REVENUES	9,354,490	779,541	779,541
Expenses			
Other			
Dues & Subscriptions	2,530	211	211
Fundraising Expenses	250,000	20,833	20,833
Licenses & Fees	606,000	50,500	50,500
Misc. Expenses	-	-	-
Professional Development	48,400	4,033	4,033
Catering	18,400	1,533	1,533
Sponsorship	600	50	50
Collections Care	186,667	15,556	15,556
Artifacts Acquisition Equipment/Instruments	25,000 28,200	2,083 2,350	2,083
Equipment/mstruments	1,165,797	97,150	2,350 97,150
	• •	•	•
Banking	2 222	400	4.00
Bank Service Charge	2,200	183	183
Merchant Card Fees	35,250	2,938	2,938

	37,450	3,121	3,121
Insurance			
Cyber & Data Breach Liability	4,546	379	379
Directors and Officers Liability	4,547	379	379
Crime and K&R	1,989	166	166
Property	28,596	2,383	2,383
General Liability and Others	6,889	574	, 574
Auto	746	62	62
Fine Art/Collectibles	3,726	311	311
Workers Compensation	5,026	419	419
Umbrella	7,060	588	588
Bond - Liquor Liability	120	10	10
Health/Medical	238,760	19,897	19,897
Vision	3,048	254	254
Dental	12,192	1,016	1,016
Short-term Disability	9,652	804	804
Long-Term Disability	, -	-	_
Life Insurance	1,744	145	145
Accidental Death & Dismemberment	4,200	350	350
	332,841	27,737	27,737
Construction Frances			
Construction Expenses	226.000	38,000	28.000
Interest Expense - Construction Loan	336,000	28,000	28,000
Project Management	336,000	28,000	28,000
Travel & Related Expenses			
Conference Registration	4,325.00	360	360
Airfare	20,000	1,667	1,667
Ground Transportaton	12,500	1,042	1,042
Business Meals	6,980	582	582
Lodging	22,900	1,908	1,908
Meeting Meals	12,700.00	1,058	1,058
Staff Meals	3,240.00	270	270
Parking Mileage	100.00	8 -	8 -
	82,745	6,895	6,895
Due for existent Force			
Professional Fees	1 000 000	02.222	02.222
Marketing Events/Activations	1,000,000	83,333	83,333
Advertising	75,000	6,250	6,250
Marketing/PR	800,000	66,667	66,667
Promotional Materials	11,800	983	983
Accounting & Audit	35,000	2,917	2,917
Consulting Fees	55,500	4,625	4,625
Legal Fees	160,000	13,333	13,333
Contract Labor	553,500	46,125	46,125

Fundraising & Development	-	-	-
Planning Consultants Program Performer	- 20,000	- 1,667	- 1,667
	2,710,800	225,900	225,900
Office Expenses			
Rent/CAM	164,303	13,692	13,692
Telephone/Technology	15,000	1,250	1,250
Computer & Software	96,000	8,000	8,000
Postage Express Mailing	10,000	833	833
Office Expenses	-	-	-
Office Supplies	24,000	2,000	2,000
Printing	50,000	4,167	4,167
Parking - Staff	25,400	2,117	2,117
	384,703	32,059	32,059
Payroll Expenses			
Payroll Processing Fee	5,080	423	423
Salary & Wages	2,910,567	242,547	242,547
FICA Social Security	180,455	15,038	15,038
FICA Medicare	42,203	3,517	3,517
Unemployment SUTA	11,109	926	926
Pension Plan Contributiions	116,423	9,702	9,702
	3,265,836	272,153	272,153
Museum Store Expenses			
Cost of Sales	75,600.00	6,300	6,300
Freight Costs	6,720.00	560	560
Store Supplies	1,680.00	140	140
	84,000	7,000	7,000
TOTAL EXPENSES	8,400,172	700,014	700,014
NET INCOME	954,318	79,527	79,527

<u>Sep-21</u>	<u>Oct-21</u>	<u>Nov-21</u>	<u>Dec-21</u>	<u>Jan-22</u>	<u>Feb-22</u>	<u>Mar-22</u>
04.00=	24.225	04.00=	24.22	24.22	24.22	24.225
31,395 -						
25,000	25,000	25,000	25,000	25,000	25,000	25,000
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
166,667	166,667	166,667	166,667	166,667	166,667	166,667
_	_	_	-	-	-	-
<u>-</u>	<u>-</u>	_ _	-	-	-	-
1,167	1,167	1,167	1,167	1,167	1,167	1,167
29,167	29,167	29,167	29,167	29,167	29,167	29,167
-	-	, -	-	-	-	-
17,500	17,500	17,500	17,500	17,500	17,500	17,500
37,500	37,500	37,500	37,500	37,500	37,500	37,500
5,833	5,833	5,833	5,833	5,833	5,833	5,833
11,667	11,667	11,667	11,667	11,667	11,667	11,667
370,313	370,313	370,313	370,313	370,313	370,313	370,313
83,333	83,333	83,333	83,333	83,333	83,333	83,333
779,541	779,541	779,541	779,541	779,541	779,541	779,541
211	211	211	211	211	211	211
20,833		20,833				
50,500			50,500			
-	-	-	-	-	-	-
4,033	4,033	4,033	4,033	4,033	4,033	4,033
1,533	1,533	1,533	1,533	1,533	1,533	1,533
50	50	50	50	50	50	50
15,556	15,556	15,556	15,556		15,556	15,556
2,083	2,083		2,083			
2,350	2,350	2,350	2,350			
97,150	97,150	97,150	97,150	97,150	97,150	97,150
183	183	183	183	183	183	183
2,938	2,938	2,938	2,938	2,938	2,938	2,938
<u> </u>						

3,121	3,121	3,121	3,121	3,121	3,121	3,121
270	270	270	270	270	270	270
379	379	379	379	379	379	379
379	379	379	379	379	379	379
166	166	166	166	166	166	166
2,383	2,383	2,383	2,383	2,383	2,383	2,383
574	574	574	574	574	574	574
62	62	62	62	62	62	62
311	311	311	311	311	311	311
419	419	419	419	419	419	419
588 10	588	588	588	588	588	588
	10 207	10 207	10 207	10 207	10 207	10 207
19,897 254						
1,016	1,016	1,016		1,016	1,016	
804	804	804	1,016 804	804	804	1,016 804
-	-	-	-	-	-	-
145	145	145	145	145	145	145
350	350	350	350	350	350	350
27,737	27,737	27,737	27,737	27,737	27,737	27,737
,	2.7.2.	,	,		2.7. 2.	,,
28,000 -	28,000	28,000 -	28,000 -	28,000 -	28,000	28,000
28,000	28,000	28,000	28,000	28,000	28,000	28,000
2.50	2.50	250	262	262	2.50	252
360	360	360	360	360	360	360
1,667	1,667	1,667	1,667	1,667	1,667	1,667
1,042	1,042	1,042	1,042	1,042	1,042	1,042
582	582	582	582	582	582	582
1,908	1,908	1,908	1,908	1,908	1,908	1,908
1,058	1,058	1,058	1,058	1,058	1,058	1,058
270	270	270	270	270	270	270
- 8	- 8	- 8	- 8	8 -	- 8	- 8
6,895	6,895	6,895	6,895	6,895	6,895	6,895
•	·	•	·	·	•	•
83,333	83,333	83,333	83,333	83,333	83,333	83,333
6,250	6,250	6,250	6,250	6,250	6,250	6,250
66,667	66,667	66,667	66,667	66,667	66,667	66,667
983	983	983	983	983	983	983
2,917	2,917	2,917	2,917	2,917	2,917	2,917
4,625	4,625	4,625	4,625	4,625	4,625	4,625
13,333	13,333	13,333	13,333	13,333	13,333	13,333
46,125	46,125	46,125	46,125	46,125	46,125	46,125

-	-	-	-	-	-	-
-	-	-	-	-	-	-
1,667	1,667	1,667	1,667	1,667	1,667	1,667
225,900	225,900	225,900	225,900	225,900	225,900	225,900
13,692	13,692	13,692	13,692	13,692	13,692	13,692
•	•	•	•	•	•	•
1,250	1,250	1,250	1,250	1,250	1,250	1,250
8,000	8,000	8,000	8,000	8,000	8,000	8,000
833	833	833	833	833	833	833
-	-	-	-	-	-	-
2,000	2,000	2,000	2,000	2,000	2,000	2,000
4,167	4,167	4,167	4,167	4,167	4,167	4,167
2,117	2,117	2,117	2,117	2,117	2,117	2,117
32,059	32,059	32,059	32,059	32,059	32,059	32,059
32,059	32,059	32,059	32,059	32,059	32,059	32,059
ŕ	ŕ	·	·	·	·	·
423	423	423	423	423	423	423
423 242,547	423 242,547	423 242,547	423 242,547	423 242,547	423 242,547	423 242,547
423 242,547 15,038	423 242,547 15,038	423 242,547 15,038	423 242,547 15,038	423 242,547 15,038	423 242,547 15,038	423 242,547 15,038
423 242,547 15,038 3,517	423 242,547 15,038 3,517	423 242,547 15,038 3,517	423 242,547 15,038 3,517	423 242,547 15,038 3,517	423 242,547 15,038 3,517	423 242,547 15,038 3,517
423 242,547 15,038	423 242,547 15,038	423 242,547 15,038	423 242,547 15,038	423 242,547 15,038	423 242,547 15,038	423 242,547 15,038
423 242,547 15,038 3,517 926	423 242,547 15,038 3,517 926	423 242,547 15,038 3,517 926	423 242,547 15,038 3,517 926	423 242,547 15,038 3,517 926	423 242,547 15,038 3,517 926	423 242,547 15,038 3,517 926
423 242,547 15,038 3,517 926 9,702	423 242,547 15,038 3,517 926 9,702	423 242,547 15,038 3,517 926 9,702	423 242,547 15,038 3,517 926 9,702	423 242,547 15,038 3,517 926 9,702	423 242,547 15,038 3,517 926 9,702	423 242,547 15,038 3,517 926 9,702
423 242,547 15,038 3,517 926 9,702 272,153	423 242,547 15,038 3,517 926 9,702 272,153	423 242,547 15,038 3,517 926 9,702 272,153	423 242,547 15,038 3,517 926 9,702 272,153	423 242,547 15,038 3,517 926 9,702 272,153	423 242,547 15,038 3,517 926 9,702 272,153	423 242,547 15,038 3,517 926 9,702 272,153
423 242,547 15,038 3,517 926 9,702	423 242,547 15,038 3,517 926 9,702	423 242,547 15,038 3,517 926 9,702	423 242,547 15,038 3,517 926 9,702	423 242,547 15,038 3,517 926 9,702	423 242,547 15,038 3,517 926 9,702	423 242,547 15,038 3,517 926 9,702

140

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<u>Apr-22</u>	<u>May-22</u>	<u>Jun-22</u>	

31,395	31,395	31,395	Based on fundraising targets and awarded grants
- 25,000	- 25,000	- 25,000	Baed on fundraising targets
-	-	, -	•
-	-	-	
-	-	-	
166,667	166,667	166,667	Based on fundraising targets
-	-	-	
-	-	-	
-	-	-	
1,167	1,167	1,167	Based on last year averages
29,167	29,167	29,167	Based on fundraising targets
-	-	-	
17,500	17,500	17,500	Net of catering margins
37,500	37,500	37,500	\$2/annual visitor
5,833	5,833	5,833	
11,667	11,667	11,667	
370,313	370,313	370,313	\$19.75/annual visitor
83,333	83,333	83,333	
		770 544	
779,541	779,541	779,541	
779,541	//9,541	779,541	
779,541	779,541	779,541	
	·	·	
211	211	211	
211 20,833	211 20,833	211 20,833	
211	211	211 20,833	Music Licensing
211 20,833 50,500	211 20,833 50,500	211 20,833 50,500	
211 20,833 50,500 - 4,033	211 20,833 50,500 - 4,033	211 20,833 50,500 - 4,033	\$100/mth per employee
211 20,833 50,500 - 4,033 1,533	211 20,833 50,500 - 4,033 1,533	211 20,833 50,500 - 4,033 1,533	
211 20,833 50,500 - 4,033 1,533 50	211 20,833 50,500 - 4,033 1,533 50	211 20,833 50,500 - 4,033 1,533 50	\$100/mth per employee
211 20,833 50,500 - 4,033 1,533 50 15,556	211 20,833 50,500 - 4,033 1,533 50 15,556	211 20,833 50,500 - 4,033 1,533 50 15,556	\$100/mth per employee
211 20,833 50,500 - 4,033 1,533 50 15,556 2,083	211 20,833 50,500 - 4,033 1,533 50 15,556 2,083	211 20,833 50,500 - 4,033 1,533 50 15,556 2,083	\$100/mth per employee Obtained directly from Dept. Head
211 20,833 50,500 - 4,033 1,533 50 15,556 2,083 2,350	211 20,833 50,500 - 4,033 1,533 50 15,556 2,083 2,350	211 20,833 50,500 - 4,033 1,533 50 15,556 2,083 2,350	\$100/mth per employee
211 20,833 50,500 - 4,033 1,533 50 15,556 2,083	211 20,833 50,500 - 4,033 1,533 50 15,556 2,083	211 20,833 50,500 - 4,033 1,533 50 15,556 2,083	\$100/mth per employee Obtained directly from Dept. Head
211 20,833 50,500 - 4,033 1,533 50 15,556 2,083 2,350	211 20,833 50,500 - 4,033 1,533 50 15,556 2,083 2,350	211 20,833 50,500 - 4,033 1,533 50 15,556 2,083 2,350	\$100/mth per employee Obtained directly from Dept. Head
211 20,833 50,500 - 4,033 1,533 50 15,556 2,083 2,350 97,150	211 20,833 50,500 - 4,033 1,533 50 15,556 2,083 2,350 97,150	211 20,833 50,500 - 4,033 1,533 50 15,556 2,083 2,350 97,150	\$100/mth per employee Obtained directly from Dept. Head Obtained directly from Dept. Head
211 20,833 50,500 - 4,033 1,533 50 15,556 2,083 2,350	211 20,833 50,500 - 4,033 1,533 50 15,556 2,083 2,350	211 20,833 50,500 - 4,033 1,533 50 15,556 2,083 2,350	\$100/mth per employee Obtained directly from Dept. Head

3,121	3,121	3,121	
379	379	379	Based on Risk Mitigation Program quote
379	379	379	Based on Risk Mitigation Program quote
166	166		Based on Risk Mitigation Program quote
2,383	2,383		Based on Risk Mitigation Program quote
574	574	574	Based on Risk Mitigation Program quote
62	62	62	Based on Risk Mitigation Program quote
311	311	311	Based on Risk Mitigation Program quote
419	419	419	Based on Risk Mitigation Program quote
588	588		Based on Risk Mitigation Program quote
10	10	10 207	Based on Risk Mitigation Program quote
19,897 254	19,897 254	19,897	Based on renewal rates Based on renewal rates
254 1,016		254	Based on renewal rates
804	1,016	-	Based on renewal rates
804	804	804	Based on renewal rates
- 145	- 145	- 145	Based on renewal rates
350	350	350	Based on renewal rates
			based officirewal rates
27,737	27,737	27,737	
28,000	28,000	28.000	Based on last year averages
-	-	-	24554 511 1455 7551 41 51 4855
28,000	28,000	28,000	
360	360	360	Obtained directly from Dept. Head
1,667	1,667	1,667	Obtained directly from Dept. Head
1,042	1,042		Obtained directly from Dept. Head
582	582	582	Obtained directly from Dept. Head
1,908	1,908	1,908	Obtained directly from Dept. Head
1,058	1,058	1,058	Obtained directly from Dept. Head
270	270	270	Obtained directly from Dept. Head
8	8	8	Obtained directly from Dept. Head
6,895	6,895	6,895	
02.222	02.222	02.222	Soft Opening \$200K Cread Opening \$500K and Supersit \$1
83,333	83,333	83,333	Soft Opening \$300K, Grand Opening \$500K, and Summit \$1
6,250	6,250	6,250	Based on last year averages (Flowers Intuition, and MP&E)
66,667 983	66,667	66,667	Based on last year averages (Flowers, Intuition, and MP&F)
	983 2 917	983	Obtained directly from Dept. Head
2,917 4,625	2,917 4,625	2,917 4,625	Based on current year quote Obtained directly from Dept. Head
4,625 13,333		13,333	Based on last year averages
46,125	13,333 46,125	46,125	Security/Housekeeping
40,123	40,123	40,125	security/110usekeeping

- -

-	-	-	
1,667	1,667	1,667	Obtained directly from Dept. Head
225,900	225,900	225,900	
13,692	13,692	13,692	Rent Jun - Sep
1,250	1,250	1,250	Based on last year averages
8,000	8,000	8,000	Blackbaud, website maintenance, and laptops
833	833	833	Based on last year averages
-	-	-	
2,000	2,000	2,000	Based on last year averages
4,167	4,167	4,167	Based on last year averages
2,117	2,117	2,117	\$50/employee per month
32,059	32,059	32,059	
•	,	,	
423	423	423	Based on payroll templates
242,547	242,547	242,547	Based on payroll templates
15,038	15,038	15,038	Based on payroll templates
3,517	3,517	3,517	Based on payroll templates
926	926	926	Based on payroll templates
9,702	9,702	9,702	Based on payroll templates
272,153	272,153	272,153	
	,		
6,300	6,300	6,300	
560	560	560	
140	140	140	
7,000	7,000	7,000	0.388782
, -	,	,=	0.346489
700,014	700,014	700,014	
•	•	,	
79,527	79,527	79,527	
-	•	•	



	Office of the		
	CEO	<u>Jul-20</u>	<u>Aug-20</u>
Headcount	2		
Cost and Profit Centers Allocations	5%		
Profit Centers Only Allocations			
Income			
Grants	-	-	-
Pledge Revenue	-	-	-
Contributions & Donations	-	-	-
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations		-	-
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income		-	-
Membership Dues Individuals	-	-	-
Interest Savings/Short-term Investments	-	-	-
Event Revenue	-	-	-
Museum Store Revenue	-	-	-
eCommerce Revenue	-	-	-
Sign Revenue	-	-	-
Ticket Revenue	-	-	-
Strategic Partnerships	-	-	-
TOTAL REVENUES	-	-	-
Expenses			
Other			
Dues & Subscriptions	_	_	_
Fundraising Expenses	-	_	_
Licenses & Fees	_	_	_
Misc. Expenses	-	_	_
Professional Development	2,400	200	200
Catering	-,	-	-
Sponsorship	-	_	_
Collections Care		_	_
Artifacts Acquisition		_	_
Equipment/Instruments	_	_	_
_qa.p,	2,400	200	200
Panking			
Banking Bank Service Charge	104	9	9
Datik Service Citalge	104	9	9

Merchant Card Fees	189	16	16
	293	24	24
Insurance			
Cyber & Data Breach Liability	215	18	18
Directors and Officers Liability	215	18	18
Crime and K&R	94	8	8
Property	1,351	113	113
General Liability and Others	325	27	27
Auto	35	3	3
Fine Art/Collectibles	176	15	15
Workers Compensation	237	20	20
Umbrella	334	28	28
Bond - Liquor Liability	6	0	0
Health/Medical	11,280	940	940
Vision	144	12	12
Dental	576	48	48
Short-term Disability	456	38	38
Long-Term Disability	-	-	_
Life Insurance	96	8	8
Accidental Death & Dismemberment	-	-	-
	15,540	1,295	1,295
Construction Expenses			
Interest Expense - Construction Loan	15,874	1,323	1,323
Project Management	-	-	-
	15,874	1,323	1,323
Travel & Related Expenses			
Conference Registration	-	-	-
Airfare	9,600	800	800
Ground Transportaton	7,200	600	600
Business Meals	4,680	390	390
Lodging	10,800	900	900
Meeting Meals	-	-	-
Staff Meals	-	-	-
Parking	-	-	-
Mileage		<u>-</u>	
	32,280	2,690	2,690
Professional Fees			
Marketing Events/Activations	-	-	-
Advertising	-	-	-
Marketing/PR	-	-	-
Promotional Materials	-	-	-
Accounting & Audit	1,654	138	138
Consulting Fees	-	-	-
Legal Fees	7,559	630	630
-	,		

(475,185)	(39,599)	(39,599)
475,185	39,599	39,599
-	-	-
		-
-	-	-
-	-	-
384,694	32,058	32,058
13,760	1,147	1,147
378	32	32
4,988	416	416
21,328	1,777	1,777
344,000	28,667	28,667
240	20	20
14,891	1,241	1,241
1,200	100	100
-	-	-
1,134	94	94
-	-	-
472	39	39
3,614	301	301
709	59	59
7,762	647	647
9,213	768	768
-	-	-
-	-	-
	7,762 709 3,614 472 - 1,134 - 1,200 14,891 240 344,000 21,328 4,988 378 13,760 384,694	7,762 647 709 59 3,614 301 472 39 1,134 94 - 1,200 100 14,891 1,241 240 20 344,000 28,667 21,328 1,777 4,988 416 378 32 13,760 1,147 384,694 32,058

<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
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-	_	_	-	-	_	_
-	-	-	-	-	-	-
-	-	-	-	-	-	-
200	- 200	200	200	200	200	- 200
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
	<u> </u>	<u> </u>	<u> </u>		<u> </u>	
200	200	200	200	200	200	200
9	9	9	9	9	9	9

16	16	16	16	16	16	16
24	24	24	24	24	24	24
18	18	18	18	18	18	18
18	18	18	18	18	18	18
8	8	8	8	8	8	8
113	113	113	113	113	113	113
27	27	27	27	27	27	27
3	3	3	3	3	3	3
15	15	15	15	15	15	15
20	20	20	20	20	20	20
28	28	28	28	28	28	28
0	0	0	0	0	0	0
940	940	940	940	940	940	940
12	12	12	12	12	12	12
48	48	48	48	48	48	48
38	38	38	38	38	38	38
-	-	-	-	-	-	_
8	8	8	8	8	8	8
-	-	-	-	-	-	-
1,295	1,295	1,295	1,295	1,295	1,295	1,295
1,293	1,293	1,293	1,293	1,293	1,293	1,293
1 222	1 222	1 222	1 222	1 222	1 222	1 222
1,323	1,323	1,323	1,323	1,323	1,323	1,323
1,323	1,323	1,323	1,323	1,323	1,323	1,323
-	-	-	-	-	-	-
800	800	800	800	800	800	800
600	600	600	600	600	600	600
390	390	390	390	390	390	390
900	900	900	900	900	900	900
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>	<u> </u>	<u> </u>	_
2,690	2,690	2,690	2,690	2,690	2,690	2,690
•	•	•	·	·	·	·
-	-	-	-	-	-	_
-	_	-	-	-	-	_
-	_	-	_	-	_	_
-	_	-	_	-	_	_
138	138	138	138	138	138	138
-	-	-	-	-	-	-
630	630	630	630	630	630	630
030	030	030	030	030	030	030

-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
			<u> </u>			_
768	768	768	768	768	768	768
647	647	647	647	647	647	647
59	59	59	59	59	59	59
301	301	301	301	301	301	301
39	39	39	39	39	39	39
-	-	-	-	-	-	_
94	94	94	94	94	94	94
-	-	-	-	-	-	-
100	100	100	100	100	100	100
1,241	1,241	1,241	1,241	1,241	1,241	1,241
20	20	20	20	20	20	20
28,667	28,667	28,667	28,667	28,667	28,667	28,667
1,777	1,777	1,777	1,777	1,777	1,777	1,777
416	416	416	416	416	416	416
32	32	32	32	32	32	32
1,147	1,147	1,147	1,147	1,147	1,147	1,147
32,058	32,058	32,058	32,058	32,058	32,058	32,058
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
39,599	39,599	39,599	39,599	39,599	39,599	39,599
(39,599)	(39,599)	(39,599)	(39,599)	(39,599)	(39,599)	(39,599)

Apr-21	Mav-21	Jun-21

	-	-	-	
	-	-	-	Baed on fundraising targets
	-	-	-	
	-	-	-	
	-	-	-	
Based on fundraising targets	-	-	-	Based on fundraising targets
Based on fundraising targets	-	-	-	
Based on fundraising targets	-	-	-	
Based on fundraising targets	-	-	-	
Based on fundraising targets	-	-	-	Based on last year averages
Net of catering margins \$2/annual visitor	-	-	-	
\$2/annual visitor \$19.75/annual visitor \$19.75/annual visitor ** ** **	-	-	-	
\$2/annual visitor \$19.75/annual visitor \$19.75/annual visitor ** ** **	-	-	-	Net of catering margins
\$19.75/annual visitor	-	-	-	
	-	-	_	•
	-	-	_	
	-	-	_	\$19.75/annual visitor
200 200 200 \$100/mth per employee Obtained directly from Dept. Head Obtained directly from Dept. Head	-	-	_	,
200 200 200 \$100/mth per employee Obtained directly from Dept. Head Obtained directly from Dept. Head			_	
200 200 200 \$100/mth per employee Obtained directly from Dept. Head Obtained directly from Dept. Head				
200 200 200 \$100/mth per employee Obtained directly from Dept. Head Obtained directly from Dept. Head				
200 200 200 \$100/mth per employee Obtained directly from Dept. Head Obtained directly from Dept. Head				
200 200 200 \$100/mth per employee Obtained directly from Dept. Head Obtained directly from Dept. Head	_	_	_	
200 200 200 \$100/mth per employee Obtained directly from Dept. Head Obtained directly from Dept. Head	_	_	_	
200 200 200 \$100/mth per employee Obtained directly from Dept. Head Obtained directly from Dept. Head	_	_	_	Music Licensing
Obtained directly from Dept. Head Obtained directly from Dept. Head Obtained directly from Dept. Head	_	_	_	Wasie Literising
Obtained directly from Dept. Head Obtained directly from Dept. Head Obtained directly from Dept. Head	200	200	200	\$100/mth per employee
	-	-	-	
 	_	_	_	obtained directly from Dept. Head
 	_	_	_	
 	_	_	_	
 	_	_	_	Obtained directly from Dent Head
200 200 200				obtained directly from Dept. Head
	200	200	200	

Based on fundraising targets and awarded grants

4.6	4.6	1.5	700
16	16	16	Based on last year averages/CC transactions in museum store
24	24	24	
18	18	18	Based on Risk Mitigation Program quote
18	18	18	Based on Risk Mitigation Program quote
8	8	8	Based on Risk Mitigation Program quote
113	113	113	Based on Risk Mitigation Program quote
27	27	27	Based on Risk Mitigation Program quote
3	3	3	Based on Risk Mitigation Program quote
15	15	15	Based on Risk Mitigation Program quote
20	20	20	Based on Risk Mitigation Program quote
28	28	28	Based on Risk Mitigation Program quote
0	0	0	Based on Risk Mitigation Program quote
940	940	940	Based on renewal rates
12	12	12	Based on renewal rates
48	48	48	Based on renewal rates
38	38	38	Based on renewal rates
-	-	-	Based on renewal rates
8	8	8	Based on renewal rates
		-	Based on renewal rates
1,295	1,295	1,295	
1,323	1,323	1,323	Based on last year averages
	 -	_	
1,323	1,323	1,323	
_	-	-	Obtained directly from Dept. Head
800	800	800	Obtained directly from Dept. Head
600	600	600	Obtained directly from Dept. Head
390	390	390	Obtained directly from Dept. Head
900	900	900	Obtained directly from Dept. Head
-	-	-	Obtained directly from Dept. Head
-	-	-	Obtained directly from Dept. Head
-	-	-	Obtained directly from Dept. Head
		-	
2,690	2,690	2,690	
-	-	-	Soft Opening \$300K, Grand Opening \$500K, and Summit \$1
-	-	-	Based on last year averages
-	-	-	Based on last year averages (Flowers, Intuition, and MP&F)
-	-	-	Obtained directly from Dept. Head
138	138	138	Based on current year quote
-	-	-	Obtained directly from Dept. Head
630	630	630	Based on last year averages

-	-	-	Security/Housekeeping
-	-	-	
-	-	-	
			Obtained directly from Dept. Head
768	768	768	
647	647	647	Rent Jun - Sep
59	59	59	Based on last year averages
301	301	301	Blackbaud, website maintenance, and laptops
39	39	39	Based on last year averages
-	-	-	based off fast year averages
94	94	94	Based on last year averages
-	-	-	Based on last year averages
100	100	100	\$50/employee per month
1,241	1,241	1,241	
20	20	20	Based on payroll templates
28,667	28,667	28,667	Based on payroll templates
1,777	1,777	1,777	Based on payroll templates
416	416	416	Based on payroll templates
32	32	32	Based on payroll templates
1,147	1,147	1,147	Based on payroll templates
32,058	32,058	32,058	
-	-	-	
-	-	-	
-	-	-	
39,599	39,599	39,599	
(39,599)	(39,599)	(39,599)	

.50K, underwritten by strategic partnerships

	Finance & HR	<u>Jul-20</u>	<u>Aug-20</u>
Headcount	4		
Cost and Profit Centers Allocations	10%		
Profit Centers Only Allocations			
Income			
Grants	-	-	-
Pledge Revenue	-	-	-
Contributions & Donations	-	-	-
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations		-	-
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income		-	-
Membership Dues Individuals	-	-	-
Interest Savings/Short-term Investments	-	-	-
Event Revenue	-	-	-
Museum Store Revenue	-	-	-
eCommerce Revenue	-	-	-
Sign Revenue	-	-	-
Ticket Revenue	-	-	-
Strategic Partnerships	- -		
TOTAL REVENUES	-	-	-
Expenses			
Other			
Dues & Subscriptions	-	-	-
Fundraising Expenses	-	-	-
Licenses & Fees	-	-	-
Misc. Expenses	-	-	-
Professional Development	5,100	425	425
Catering	-	-	-
Sponsorship	-	-	-
Collections Care		-	-
Artifacts Acquisition	1 200	-	100
Equipment/Instruments	1,200	100	100
	6,300	525	525
Banking			
Bank Service Charge	221	18	18
Merchant Card Fees	402	33	33

	622	52	52
Insurance			
Cyber & Data Breach Liability	456	38	38
Directors and Officers Liability	456	38	38
Crime and K&R	200	17	17
Property	2,871	239	239
General Liability and Others	692	58	58
Auto	75	6	6
Fine Art/Collectibles	374	31	31
Workers Compensation	505	42	42
Umbrella	709	59	59
Bond - Liquor Liability	12	1	1
Health/Medical	23,970	1,998	1,998
Vision	306	26	26
Dental	1,224	102	102
Short-term Disability	969	81	81
Long-Term Disability	505	-	-
Life Insurance	204	17	17
Accidental Death & Dismemberment	-	-	-
	33,022	2,752	2,752
Construction Expenses			
Interest Expense - Construction Loan	33,732	2,811	2,811
Project Management	-	-	-
, ,	33,732	2,811	2,811
Travel & Related Expenses			
Conference Registration	1,500	125	125
Airfare	1,200	100	100
Ground Transportaton	600	50	50
Business Meals	390	33	33
Lodging	900	75	75
Meeting Meals	-	-	-
Staff Meals	_	_	_
Parking	_	_	_
Mileage	-	-	-
	4,590	383	383
Professional Fees			
Marketing Events/Activations	_	_	_
Advertising	_	_	_
Marketing/PR	_	_	_
Promotional Materials	_	_	_
Accounting & Audit	3,514	293	293
Consulting Rees	J,J14	293	-
Legal Fees	16.062	1 220	1 220
Contract Labor	16,063	1,339	1,339
COILLIACT FADOL	-	-	-

Fundraising & Development	-	-	-
Planning Consultants	-	-	-
Program Performer		<u> </u>	
	19,577	1,631	1,631
Office Expenses			
Rent/CAM	16,495	1,375	1,375
Telephone/Technology	1,506	125	125
Computer & Software	10,680	890	890
Postage Express Mailing	1,004	84	84
Office Expenses	-	-	-
Office Supplies	2,409	201	201
Printing	-	-	-
Parking - Staff	2,550	213	213
	34,644	2,887	2,887
Payroll Expenses	-		
Payroll Processing Fee	510	43	43
Salary & Wages	344,000	28,667	28,667
FICA Social Security	21,328	1,777	1,777
FICA Medicare	4,988	416	416
Unemployment SUTA	945	79	79
Pension Plan Contributiions	13,760	1,147	1,147
	385,531	32,128	32,128
Museum Store Expenses			
Cost of Sales	-	-	-
Freight Costs	-	-	-
Store Supplies	<u> </u>		
	-	-	-
TOTAL EXPENSES	518,019	43,168	43,168
NET INCOME	(518,019)	(43,168)	(43,168)

<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	- -	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
- 425	- 425	- 425	- 425	- 425	- 425
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
- 100	- 100	-	-	-	- 100
100	100	100	100	100	100
525	525	525	525	525	525
18	18	18	18	18	18
33	33	33	33	33	33

52	52	52	52	52	52
20	20	20	20	20	20
38	38	38	38	38	38
38	38	38	38	38	38
17 239	17 239	17 239	17 239	17 239	17 239
58	58	58	58	58	58
6	6	6	6	6	6
31	31	31	31	31	31
42	42	42	42	42	42
59	59	59	59	59	59
1	1	1	1	1	1
1,998	1,998	1,998	1,998	1,998	1,998
26	26	26	26	26	26
102	102	102	102	102	102
81	81	81	81	81	81
-	-	-	-	-	-
17	17	17	17	17	17
-	-	-	-	-	-
2,752	2,752	2,752	2,752	2,752	2,752
,,,,	_,,	_,,	_,,	_,,	_,,
2,811	2,811	2,811	2,811	2,811	2,811
		<u> </u>	<u> </u>	<u> </u>	
2,811	2,811	2,811	2,811	2,811	2,811
125	125	125	125	125	125
100	100	100	100	100	100
50	50	50	50	50	50
33	33	33	33	33	33
75	75	75	75	75	75
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
	202	202	202	202	202
383	383	383	383	383	383
-	_	_	_	_	_
_	_	_	_	_	_
-	_	_	_	_	_
-	_	_	_	_	_
293	293	293	293	293	293
-	-	-	-	-	-
1,339	1,339	1,339	1,339	1,339	1,339
-	-	-	-	-	-

-	-	-	-	-	-
-	-	-	-	-	-
<u> </u>	<u> </u>	<u> </u>		<u> </u>	-
1,631	1,631	1,631	1,631	1,631	1,631
1,375	1,375	1,375	1,375	1,375	1,375
125	125	125	125	125	125
890	890	890	890	890	890
84	84	84	84	84	84
-	-	-	-	-	-
201	201	201	201	201	201
-	-	-	-	-	-
213	213	213	213	213	213
2,887	2,887	2,887	2,887	2,887	2,887
43	43	43	43	43	43
28,667	28,667	28,667	28,667	28,667	28,667
1,777	1,777	1,777	1,777	1,777	1,777
416	416	416	416	416	416
79	79	79	79	79	79
1,147	1,147	1,147	1,147	1,147	1,147
32,128	32,128	32,128	32,128	32,128	32,128
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
43,168	43,168	43,168	43,168	43,168	43,168

		_	_	_	_	Based on fundraising targets and awarded grant
		-	_	_	_	based of furial aising targets and awarded grain
		_	_	_	_	Baed on fundraising targets
		-	-	-	-	0 to
		-	-	-	-	
		-	-	-	-	
		-	-	-	-	Based on fundraising targets
		-	-	-	-	
		-	-	-	-	
		-	-	-	-	
Net of catering margins S2/annual visitor S19.75/annual visitor		-	-	-	-	
\$2/annual visitor \$19.75/annual visitor \$19.75/annual visitor		-	-	-	-	Based on fundraising targets
\$2/annual visitor \$19.75/annual visitor \$19.75/annual visitor		-	-	-	-	Not of actoring margins
		-	-	-	-	
		-	-	-	-	\$2/aiiiiuai visitoi
		_	_	_	_	
		_	_	_	_	\$19.75/annual visitor
425 425 425 425 \$100/mth per employee Obtained directly from Dept. Head		-	-	-	-	,
425 425 425 425 \$100/mth per employee Obtained directly from Dept. Head		<u> </u>		_	_	
425 425 425 425 \$100/mth per employee Obtained directly from Dept. Head						
425 425 425 425 \$100/mth per employee Obtained directly from Dept. Head						
425 425 425 425 \$100/mth per employee Obtained directly from Dept. Head						
425 425 425 425 \$100/mth per employee Obtained directly from Dept. Head		-	-	-	-	
425 425 425 425 \$100/mth per employee Obtained directly from Dept. Head		-	-	-	-	
425 425 425 \$100/mth per employee - - - Obtained directly from Dept. Head - - - - - - - - - - - - 100 100 100 Obtained directly from Dept. Head 525 525 525 525		-	-	-	-	Music Licensing
Obtained directly from Dept. Head			-	-	-	Access to the second se
	2	125	425	425	425	
525 525 525 18 18 18 Based on last year averages		-	-	-	-	Obtained directly from Dept. Head
525 525 525 18 18 18 Based on last year averages		-	-	-	-	
525 525 525 18 18 18 Based on last year averages		-	-	-	-	
525 525 525 18 18 18 Based on last year averages	1	100	100	100	100	Obtained directly from Dept. Head
18 18 18 Based on last year averages						
· · · · · · · · · · · · · · · · · · ·	_		J2J	J_J	323	
· · · · · · · · · · · · · · · · · · ·						
· · · · · · · · · · · · · · · · · · ·		18	18	18	18	Based on last year averages
		33			33	

<u>May-21</u> <u>Jun-21</u>

Mar-21 Apr-21

52	52	52	52	
38	38	38	38	Based on Risk Mitigation Program quote
38	38	38	38	Based on Risk Mitigation Program quote
17	17	17	17	Based on Risk Mitigation Program quote
239	239	239	239	Based on Risk Mitigation Program quote
58	58	58	58	Based on Risk Mitigation Program quote
6	6	6	6	Based on Risk Mitigation Program quote
31	31	31	31	Based on Risk Mitigation Program quote
42	42	42	42	Based on Risk Mitigation Program quote
59	59	59	59	Based on Risk Mitigation Program quote
1	1	1	1	Based on Risk Mitigation Program quote
1,998	1,998	1,998	1,998	Based on renewal rates
26	26	26	26	Based on renewal rates
102	102	102	102	Based on renewal rates
81	81	81	81	Based on renewal rates
-	-	-	-	Based on renewal rates
17	17	17	17	
	-			Based on renewal rates
2,752	2,752	2,752	2,752	
2,811	2,811	2,811	2,811	Based on last year averages
	-	<u> </u>		
2,811	2,811	2,811	2,811	
125	125	125	125	Obtained directly from Dept. Head
100	100	100	100	Obtained directly from Dept. Head
50	50	50	50	Obtained directly from Dept. Head
33	33	33	33	Obtained directly from Dept. Head
75	75	75	75	Obtained directly from Dept. Head
-	-	-	-	Obtained directly from Dept. Head
-	-	-	-	Obtained directly from Dept. Head
-	-	-	-	Obtained directly from Dept. Head
	-			
383	383	383	383	
-	-	-	-	Soft Opening \$300K, Grand Opening \$500K, an
-	-	-	-	Based on last year averages
-	-	-	-	Based on last year averages (Flowers, Intuition,
-	-	-	-	Obtained directly from Dept. Head
293	293	293	293	Based on current year quote
-	-	-	-	Obtained directly from Dept. Head
1,339	1,339	1,339	1,339	Based on last year averages
-	-	-	-	Security/Housekeeping

-	-	-	-	
-	-	-	-	
 <u> </u>	<u> </u>		_	Obtained directly from Dept. Head
1,631	1,631	1,631	1,631	
1,375	1,375	1,375	1,375	•
125	125	125	125	Based on last year averages
890	890	890	890	Blackbaud, website maintenance, and laptops
84	84	84	84	Based on last year averages
-	-	-	-	
201	201	201	201	Based on last year averages
-	-	-	-	Based on last year averages
 213	213	213	213	\$50/employee per month
2,887	2,887	2,887	2,887	
43	43	43	43	Based on payroll templates
28,667	28,667	28,667	28,667	Based on payroll templates
1,777	1,777	1,777	1,777	Based on payroll templates
416	416	416	416	Based on payroll templates
79	79	79	79	Based on payroll templates
 1,147	1,147	1,147	1,147	Based on payroll templates
32,128	32,128	32,128	32,128	
-	-	-	-	
-	-	-	-	
 	<u> </u>			
-	-	-	-	
43,168	43,168	43,168	43,168	
(43,168)	(43,168)	(43,168)	(43,168)	

d Summit \$150K, underwritten by strategic partnerships and MP&F)

	<u>Marketing</u>	<u>Jul-20</u>	<u>Aug-20</u>
Headcount	4		
Cost and Profit Centers Allocations	8%		
Profit Centers Only Allocations			
Income			
Grants	-	-	-
Pledge Revenue	-	-	-
Contributions & Donations	-	-	-
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations		-	-
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income		-	-
Membership Dues Individuals	-	-	-
Interest Savings/Short-term Investments	-	-	-
Event Revenue	-	-	-
Museum Store Revenue	-	-	-
eCommerce Revenue	-	-	-
Sign Revenue	-	-	-
Ticket Revenue	-	-	-
Strategic Partnerships	1,000,000	83,333	83,333
TOTAL REVENUES	1,000,000	83,333	83,333
Expenses			
Other			
Dues & Subscriptions	-	-	-
Fundraising Expenses	-	-	-
Licenses & Fees	-	-	-
Misc. Expenses	-	-	-
Professional Development	4,200	350	350
Catering	-	-	-
Sponsorship	-	-	-
Collections Care		-	-
Artifacts Acquisition Equipment/Instruments		-	-
Equipment/mstruments	4,200		350
	4,200	330	330
Banking			
Bank Service Charge	182	15	15
Merchant Card Fees	331	28	28

	513	43	43
Insurance			
Cyber & Data Breach Liability	376	31	31
Directors and Officers Liability	376	31	31
Crime and K&R	164	14	14
Property	2,364	197	197
General Liability and Others	570	47	47
Auto	62	5	5
Fine Art/Collectibles	308	26	26
Workers Compensation	416	35	35
Umbrella	584	49	49
Bond - Liquor Liability	10	1	1
Health/Medical	19,740	1,645	1,645
Vision	252	21	21
Dental	1,008	84	84
Short-term Disability	798	67	67
Long-Term Disability	-	-	-
Life Insurance	168	14	14
Accidental Death & Dismemberment	4,200	350	350
	31,395	2,616	2,616
	31,333	2,010	2,010
Construction Expenses			
Interest Expense - Construction Loan Project Management	27,780 -	2,315 -	2,315
1 Tojece Management	27,780	2,315	2,315
Travel & Related Expenses			
Conference Registration	-	-	-
Airfare	1,600	133	133
Ground Transportaton	1,200	100	100
Business Meals	780	65	65
Lodging	1,800	150	150
Meeting Meals	-	-	-
Staff Meals	-	-	-
Parking	-	-	-
Mileage			-
	5,380	448	448
Professional Fees			
Marketing Events/Activations	800,000	66,667	66,667
Advertising	60,000	5,000	5,000
Marketing/PR	640,000	53,333	53,333
Promotional Materials	-	-	-
Accounting & Audit	2,894	241	241
Consulting Fees	50,000	4,167	4,167
Legal Fees	13,228	1,102	1,102
Contract Labor	-	-,102	-,102
Contract Labor			

Fundraising & Development	-	-	-
Planning Consultants	-	-	-
Program Performer			-
	1,566,122	130,510	130,510
Office Expenses			
Rent/CAM	13,584	1,132	1,132
Telephone/Technology	1,240	103	103
Computer & Software	12,325	1,027	1,027
Postage Express Mailing	827	69	69
Office Expenses	-	-	-
Office Supplies	1,984	165	165
Printing	-	-	-
Parking - Staff	2,100	175	175
	32,060	2,672	2,672
Payroll Expenses			
Payroll Processing Fee	420	35	35
Salary & Wages	337,500	28,125	28,125
FICA Social Security	20,925	1,744	1,744
FICA Medicare	4,894	408	408
Unemployment SUTA	756	63	63
Pension Plan Contributiions	13,500	1,125	1,125
	377,995	31,500	31,500
Museum Store Expenses			
Cost of Sales	-	-	-
Freight Costs	-	-	-
Store Supplies	<u> </u>	<u> </u>	
	-	-	-
TOTAL EXPENSES	2,045,444	170,454	170,454
NET INCOME	(1,045,444)	(87,120)	(87,120)

<u>Sep-20</u>	Oct-20	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>
_	_	_	_	_	_
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
- -	- -	-	-	- -	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
83,333	83,333	83,333	83,333	83,333	83,333
83,333	83,333	83,333	83,333	83,333	83,333
_	_	_	_	_	_
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
350	350	350	350	350	350
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	
350	350	350	350	350	350
15	15	15	15	15	15
28	28	28	28	28	28

43	43	43	43	43	43
24	24	24	24	24	24
31	31	31	31	31	31
31	31	31	31	31	31
14	14	14	14	14	14
197	197	197	197	197	197
47	47	47	47	47	47
5	5	5	5	5	5
26	26	26	26	26	26
35	35	35	35	35	35
49	49	49	49	49	49
1	1	1	1	1	1
1,645	1,645	1,645	1,645	1,645	1,645
21	21	21	21	21	21
84	84	84	84	84	84
67	67	67	67	67	67
-	-	-	-	-	-
14	14	14	14	14	14
350	350	350	350	350	350
2,616	2,616	2,616	2,616	2,616	2,616
_,	_,	_,	_,	_,,	_,,,_,
2,315	2,315	2,315	2,315	2,315	2,315
- 2 215					
2,315	2,315	2,315	2,315	2,315	2,315
-	-	-	_	_	_
133	133	133	133	133	133
100	100	100	100	100	100
65	65	65	65	65	65
150	150	150	150	150	150
-	-	-	-	-	-
_	-	_	_	_	_
_	-	_	_	_	_
-	-	-	-	-	_
448	448	448	448	448	448
440	440	440	440	440	440
66,667	66,667	66,667	66,667	66,667	66,667
5,000	5,000	5,000	5,000	5,000	5,000
- ,			F2 222	E2 222	F2 222
53,333	53,333	53,333	53,333	53,333	53,333
53,333 -	-	-	-	-	-
53,333 - 241	- 241	- 241	- 241	- 241	- 241
53,333 -	-	-	-	-	-

-	-	-	-	-	-
-	-	-	-	-	-
	 _		 _	 _	
130,510	130,510	130,510	130,510	130,510	130,510
4.422	4.422	4.422	4.422	4.422	4.422
1,132	1,132	1,132	1,132	1,132	1,132
103	103	103	103	103	103
1,027	1,027	1,027	1,027	1,027	1,027
69 -	69	69	69	69	69
- 165	- 165	- 165	- 165	- 165	- 165
-	-	-	-	-	-
175	175	175	175	175	175
2,672	2,672	2,672	2,672	2,672	2,672
25	25	25	25	25	25
35	35	35	35	35	35
28,125	28,125	28,125	28,125	28,125	28,125
1,744	1,744	1,744	1,744	1,744	1,744
408 63	408 63	408 63	408 63	408 63	408 63
1,125	1,125	1,125	1,125	1,125	1,125
31,500	31,500	31,500	31,500	31,500	31,500
-	-	-	-	-	-
-	-	-	-	-	-
170,454	170,454	170,454	170,454	170,454	170,454
1/0,434	170,434	170,434	170,434	170,434	1/0,434
(87,120)	(87,120)	(87,120)	(87,120)	(87,120)	(87,120

-	-	-	-	Based on fundraising targets and aw
-	-	-	-	
-	-	-	-	Baed on fundraising targets
-	-	-	_	
-	_	-	_	
-	-	-	-	Based on fundraising targets
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	Based on last year averages Based on fundraising targets
- -	- -	- -	-	based of furful distrig targets
-	-	-	-	Net of catering margins
-	-	-	-	\$2/annual visitor
-	-	-	-	
-	-	-	-	
- 02 222	- 02 222	- 02 222	- 02 222	\$19.75/annual visitor
83,333 83,333	83,333 83,333	83,333 83,333	83,333 83,333	
05,555	65,555	03,333	03,333	
-	-	-	-	
- -	- -	-	- -	
- - -	- - -	- - -	- - -	Music Licensing
- - - - 350	- - - - 350	- - - - 350	- - - - 350	
- - - - 350	- - - - 350	- - - - 350	- - - - 350	\$100/mth per employee
- - - 350 -	- - - - 350 - -	- - - - 350 -	- - - - 350 -	
- - - 350 - -	- - - 350 - -	- - - 350 - -	- - - 350 - -	\$100/mth per employee
- - - 350 - - -	- - - 350 - - -	- - - 350 - - -	- - - 350 - - -	\$100/mth per employee Obtained directly from Dept. Head
- - - -	- - - -	- - - -	- - - -	\$100/mth per employee
- - - 350 - - - - - - 350	- - - 350 - - - - - - 350	- - - 350 - - - - - - 350	- - - 350 - - - - - 350	\$100/mth per employee Obtained directly from Dept. Head
- - - -	- - - -	- - - -	- - - -	\$100/mth per employee Obtained directly from Dept. Head
- - - -	- - - -	- - - -	- - - -	\$100/mth per employee Obtained directly from Dept. Head

<u>Jun-21</u>

Mar-21 Apr-21 May-21

43	43	43	43	
31	31	31	31	Based on Risk Mitigation Program q
31	31	31	31	Based on Risk Mitigation Program q
14	14	14	14	Based on Risk Mitigation Program q
197	197	197	197	Based on Risk Mitigation Program q
47	47	47	47	Based on Risk Mitigation Program q
5	5	5	5	Based on Risk Mitigation Program q
26	26	26	26	Based on Risk Mitigation Program q
35	35	35	35	Based on Risk Mitigation Program q
49	49	49	49	Based on Risk Mitigation Program q
1	1	1	1	Based on Risk Mitigation Program q
1,645	1,645	1,645	1,645	Based on renewal rates
21	21	21	21	Based on renewal rates
84	84	84	84	Based on renewal rates
67	67	67	67	Based on renewal rates
-	-	-	_	Based on renewal rates
14	14	14	14	Based on renewal rates
350	350	350	350	Based on renewal rates
2,616	2,616	2,616	2,616	
,-	,-	,	,-	
2,315	2,315	2,315	2,315	Based on last year averages
2,315	2,315	2,315	2,315	
_	_	_	_	Obtained directly from Dept. Head
133	133	133	133	Obtained directly from Dept. Head
100	100	100		Obtained directly from Dept. Head
65	65	65	65	Obtained directly from Dept. Head
150	150	150	150	Obtained directly from Dept. Head
-	-	-	-	Obtained directly from Dept. Head
_	_	_	_	Obtained directly from Dept. Head
_	_	_	_	Obtained directly from Dept. Head
-	-	-	-	obtained arrestly from Dept. Freda
448	448	448	448	
66.667	66.667	66.667	66.667	Saft On an in a \$200K Count On an in
66,667	66,667	66,667	66,667	Soft Opening \$300K, Grand Openin
5,000	5,000	5,000	5,000	Based on last year averages (Flowers
53,333	53,333	53,333	53,333	Based on last year averages (Flowers
-	-	-	-	Obtained directly from Dept. Head
241	241	241	241	Based on current year quote
4,167	4,167	4,167	4,167	Obtained directly from Dept. Head
1,102	1,102	1,102	1,102	Based on last year averages
-	-	-	-	Security/Housekeeping

-	-	-	-	
-	-	-	-	
-	-	-	-	Obtained directly from Dept. Head
130,510	130,510	130,510	130,510	
1,132	1,132	1,132	1,132	Rent Jun - Sep
103	103	103	103	Based on last year averages
1,027	1,027	1,027	1,027	Blackbaud, website maintenance, a
69	69	69	69	Based on last year averages
-	-	-	-	
165	165	165	165	Based on last year averages
-	-	-	-	Based on last year averages
 175	175	175	175	\$50/employee per month
2,672	2,672	2,672	2,672	
35	35	35	35	Based on payroll templates
28,125	28,125	28,125	28,125	Based on payroll templates
1,744	1,744	1,744	1,744	Based on payroll templates
408	408	408	408	Based on payroll templates
63	63	63	63	Based on payroll templates
 1,125	1,125	1,125	1,125	Based on payroll templates
31,500	31,500	31,500	31,500	
-	-	-	-	
-	-	-	-	
<u> </u>	<u> </u>	<u> </u>		
-	-	-	-	
170,454	170,454	170,454	170,454	
(87,120)	(87,120)	(87,120)	(87,120)	

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g \$500K, and Summit \$150K, underwritten by strategic partnerships

3, Intuition, and MP&F)

nd laptops

	Fundraising & Development	<u>Jul-20</u>	<u>Aug-20</u>
Headcount Cost and Profit Centers Allocations Profit Centers Only Allocations	3 7% 9%		
Income			
Grants	200,000	16,667	16,667
Pledge Revenue	-	-	-
Contributions & Donations	300,000	25,000	25,000
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations	2,000,000	166,667	166,667
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income	14,000	1,167	1,167
Membership Dues	350,000	29,167	29,167
Interest Savings/Short-term Investments	-	-	-
Event Revenue	-	-	-
Museum Store Revenue	-	-	-
eCommerce Revenue	-	-	-
Sign Revenue	-	-	-
Ticket Revenue	-	-	-
Strategic Partnerships	-	-	-
TOTAL REVENUES	2,864,000	238,667	238,667
Expenses			
Other			
Dues & Subscriptions	110	9	9
Fundraising Expenses	250,000	20,833	20,833
Licenses & Fees	-	-	-
Misc. Expenses	-	-	-
Professional Development	1,200	100	100
Catering	16,000	1,333	1,333
Sponsorship	-	-	-
Collections Care		-	-
Artifacts Acquisition		-	-
Equipment/Instruments			
	267,310	22,276	22,276
Banking			
Bank Service Charge	156	13	13

Merchant Card Fees	283	24	24
	439	37	37
Insurance			
Cyber & Data Breach Liability	322	27	27
Directors and Officers Liability	322	27	27
Crime and K&R	141	12	12
Property	2,026	169	169
General Liability and Others	488	41	41
Auto	53	4	4
Fine Art/Collectibles	264	22	22
Workers Compensation	356	30	30
Umbrella	500	42	42
Bond - Liquor Liability	9	1	1
Health/Medical	16,920	1,410	1,410
Vision	216	1,410	1,410
Dental	864	72	72
	684	72 57	57
Short-term Disability		57	57
Long-Term Disability	-	- 12	- 12
Life Insurance	144	12	12
Accidental Death & Dismemberment	-		
	23,310	1,942	1,942
Construction Expenses			
Interest Expense - Construction Loan	23,811	1,984	1,984
Project Management	-	-	-
	23,811	1,984	1,984
	·	•	·
Travel & Related Expenses			
Conference Registration		-	-
Airfare	3,600	300	300
Ground Transportaton	2,400	200	200
Business Meals	-	-	-
Lodging	5,400	450	450
Meeting Meals	12,000	1,000	1,000
Staff Meals	2,340	195	195
Parking	-	-	-
Mileage		-	
	25,740	2,145	2,145
Professional Fees	50.000	4.467	4.467
Marketing Events/Activations	50,000	4,167	4,167
Advertising	3,750	313	313
Marketing/PR	40,000	3,333	3,333
Promotional Materials	10,000	833	833
Accounting & Audit	2,480	207	207
Consulting Fees	-	-	-
Legal Fees	11,339	945	945

Contract Labor	-	-	-
Fundraising & Development	-	-	-
Planning Consultants	-	-	-
Program Performer			
	117,569	9,797	9,797
Office Expenses			
Rent/CAM	11,643	970	970
Telephone/Technology	1,063	89	89
Computer & Software	6,921	577	577
Postage Express Mailing	709	59	59
Office Expenses	-	-	-
Office Supplies	1,701	142	142
Printing	25,000	2,083	2,083
Parking - Staff	1,800	150	150
	48,837	4,070	4,070
Payroll Expenses			
Payroll Processing Fee	360	30	30
Salary & Wages	203,500	16,958	16,958
FICA Social Security	12,617	1,051	1,051
FICA Medicare	2,951	246	246
Unemployment SUTA	1,374	114	114
Pension Plan Contributiions	8,140	678	678
	228,941	19,078	19,078
Museum Store Expenses	-		
Cost of Sales	-	-	-
Freight Costs	-	-	-
Store Supplies	-	-	-
	-	-	-
TOTAL EXPENSES	735,958	61,330	61,330
NET INCOME	2,128,042	177,337	177,337

<u>Sep-20</u>	Oct-20	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>
16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667	16,667
- 25,000	- 25,000	- 25,000	- 25,000	- 25,000	- 25,000	- 25,000	- 25,000	- 25,000
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
166,667	166,667	166,667	166,667	166,667	166,667	166,667	166,667	166,667
-	-	-	-	-	-	-	-	-
-	-	-	_	-	-	-	-	-
1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167
29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
_	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
			_					
238,667	238,667	238,667	238,667	238,667	238,667	238,667	238,667	238,667
9	9	9	9	9	9	9	9	9
20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833	20,833
-	-	-	-	-	-	-	-	-
100	100	100	- 100	- 100	- 100	- 100	- 100	100
1,333			1,333					
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
								
22,276	22,276	22,276	22,276	22,276	22,276	22,276	22,276	22,276
13	13	13	13	13	13	13	13	13

24	24	24	24	24	24	24	24	24
37	37	37	37	37	37	37	37	37
27	27	27	27	27	27	27	27	27
27	27	27	27	27	27	27	27	27
12	12	12	12	12	12	12	12	12
169	169	169	169	169	169	169	169	169
41	41	41	41	41	41	41	41	41
4	4	4	4	4	4	4	4	4
22	22	22	22	22	22	22	22	22
30	30	30	30	30	30	30	30	30
42	42	42	42	42	42	42	42	42
1	1	1	1	1	1	1	1	1
1,410	1,410	1,410	1,410	1,410	1,410	1,410	1,410	1,410
18	18	18	18	18	18	18	18	18
72	72	72	72	72	72	72	72	72
57	57	57	57	57	57	57	57	57
-	-	-	-	-	-	-	-	-
12	12	12	12	12	12	12	12	12
	 _	<u> </u>						
1,942	1,942	1,942	1,942	1,942	1,942	1,942	1,942	1,942
1,984	1,984	1,984	1,984	1,984	1,984	1,984	1,984	1,984
	 .	- .	- .	- .	- .	- .	- .	
1,984	1,984	1,984	1,984	1,984	1,984	1,984	1,984	1,984
_	_					_		
300		_	_	_			_	_
300	300	- 300	- 300	- 300	- 300	300	- 300	- 300
200	300 200	300 300	300 300	300 300	300	300	300 300	300
200	200	200	200	200	200	200	200	300 200
-	200 -	200 -	200	200 -	200 -	200 -	200	200
- 450	200 - 450	200 - 450	200 - 450	200 - 450	200 - 450	200 - 450	200 - 450	200 - 450
- 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000
- 450	200 - 450	200 - 450 1,000 195	200 - 450 1,000 195	200 - 450	200 - 450	200 - 450	200 - 450	200 - 450
- 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000
450 1,000 195 - -	200 - 450 1,000 195 - -	200 - 450 1,000 195 - -	200 - 450 1,000 195 - -	200 - 450 1,000 195 - -	200 - 450 1,000 195 - -	200 - 450 1,000 195 - -	200 - 450 1,000 195 - -	200 - 450 1,000 195 - -
- 450 1,000	200 - 450 1,000	200 - 450 1,000 195	200 - 450 1,000 195	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000	200 - 450 1,000
450 1,000 195 - - 2,145	200 - 450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - - 2,145
450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - 2,145	200 - 450 1,000 195 - - 2,145	200 - 450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - - 2,145	200 - 450 1,000 195 - - 2,145
450 1,000 195 - - - 2,145 4,167 313	200 - 450 1,000 195 - - - 2,145 4,167 313	200 - 450 1,000 195 - - - 2,145 4,167 313	200 - 450 1,000 195 - - - 2,145 4,167 313	200 - 450 1,000 195 - - - 2,145 4,167 313	200 - 450 1,000 195 - - - 2,145 4,167 313	200 - 450 1,000 195 - - - 2,145 4,167 313	200 - 450 1,000 195 - - - 2,145 4,167 313	200 - 450 1,000 195 - - 2,145 4,167 313
450 1,000 195 - - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - 2,145 4,167 313 3,333
450 1,000 195 - - - - 2,145 4,167 313 3,333 833	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833	200 - 450 1,000 195 - - 2,145 4,167 313 3,333 833
450 1,000 195 - - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - 2,145 4,167 313 3,333	200 - 450 1,000 195 - - 2,145 4,167 313 3,333
450 1,000 195 - - - - 2,145 4,167 313 3,333 833	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833 207	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833 207	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833 207	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833 207	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833 207	200 - 450 1,000 195 - - - 2,145 4,167 313 3,333 833 207	200 - 450 1,000 195 - - 2,145 4,167 313 3,333 833 207	200 - 450 1,000 195 - - 2,145 4,167 313 3,333 833 207

-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
9,797	9,797	9,797	9,797	9,797	9,797	9,797	9,797	9,797
970	970	970	970	970	970	970	970	970
89	89	89	89	89	89	89	89	89
577	577	577	577	577	577	577	577	577
59	59	59	59	59	59	59	59	59
-	-	-	-	-	-	-	-	-
142	142	142	142	142	142	142	142	142
2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083	2,083
150	150	150	150	150	150	150	150	150
4,070	4,070	4,070	4,070	4,070	4,070	4,070	4,070	4,070
30	30	30	30	30	30	30	30	30
16,958	16,958	16,958	16,958	16,958	16,958	16,958	16,958	16,958
1,051	1,051	1,051	1,051	1,051	1,051	1,051	1,051	1,051
246	246	246	246	246	246	246	246	246
114	114	114	114	114	114	114	114	114
678	678	678	678	678	678	678	678	678
19,078	19,078	19,078	19,078	19,078	19,078	19,078	19,078	19,078
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
	_							_
-	-	-	-	-	-	-	-	-
61,330	61,330	61,330	61,330	61,330	61,330	61,330	61,330	61,330

<u>Jun-21</u>

16,667	Based on fundraising targets and awarded grants
25,000	Baed on fundraising targets
-	
166,667	Based on fundraising targets
-	
-	
	Based on last year averages
29,167	Based on fundraising targets
-	Not of catoring margins
-	Net of catering margins \$2/annual visitor
_	Ψ2/amidal visitor
-	
-	\$19.75/annual visitor
238,667	
9	
20,833	
-	Music Licensing
-	4400/ 11
100 1,333	
-	Obtained directly from Dept. Head
-	
-	
	Obtained directly from Dept. Head
22,276	

- 27 Based on Risk Mitigation Program quote
- 27 Based on Risk Mitigation Program quote
- 12 Based on Risk Mitigation Program quote
- 169 Based on Risk Mitigation Program quote
- 41 Based on Risk Mitigation Program quote
- 4 Based on Risk Mitigation Program quote
- 22 Based on Risk Mitigation Program quote
- 30 Based on Risk Mitigation Program quote
- 42 Based on Risk Mitigation Program quote
- 1 Based on Risk Mitigation Program quote
- 1,410 Based on renewal rates
 - 18 Based on renewal rates
 - 72 Based on renewal rates
 - 57 Based on renewal rates
 - Based on renewal rates
 - 12 Based on renewal rates
 - Based on renewal rates

1,942

1,984 Based on last year averages

1,984

- Obtained directly from Dept. Head
- 300 Obtained directly from Dept. Head
- 200 Obtained directly from Dept. Head
- Obtained directly from Dept. Head
- 450 Obtained directly from Dept. Head
- 1,000 Obtained directly from Dept. Head
 - 195 Obtained directly from Dept. Head
 - Obtained directly from Dept. Head

2,145

- 4,167 Soft Opening \$300K, Grand Opening \$500K, and Summit \$150K, underwritten by strategic par
 - 313 Based on last year averages
- 3,333 Based on last year averages (Flowers, Intuition, and MP&F)
 - 833 Obtained directly from Dept. Head
 - 207 Based on current year quote
 - Obtained directly from Dept. Head
 - 945 Based on last year averages

-	Security/Housekeeping
-	
-	
	Obtained directly from Dept. Head
9,797	
970	Rent Jun - Sep
89	Based on last year averages
577	Blackbaud, website maintenance, and laptops
59	Based on last year averages
-	
142	Based on last year averages
2,083	Based on last year averages
150	\$50/employee per month
4,070	
30	Based on payroll templates
16,958	Based on payroll templates
1,051	Based on payroll templates
246	Based on payroll templates
114	Based on payroll templates
678	Based on payroll templates
19,078	
-	
-	
-	
61,330	
- ,	

177,337



	<u>Operations</u>	<u>Jul-20</u>	<u>Aug-20</u>
Headcount Cost and Profit Centers Allocations Profit Centers Only Allocations	21 49% 63%		
Income			
Grants	-	-	-
Pledge Revenue	-	-	-
Contributions & Donations	-	-	-
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations		-	-
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income		-	-
Membership Dues Individuals	-	-	-
Interest Savings/Short-term Investments	-	-	-
Event Revenue	210,000	17,500	17,500
Museum Store Revenue	450,000	37,500	37,500
eCommerce Revenue	70,000	5,833	5,833
Sign Revenue Ticket Revenue	140,000	11,667	11,667
Strategic Partnerships	4,443,750	370,313	370,313
	- 242 7F0	442.042	442.042
TOTAL REVENUES	5,313,750	442,813	442,813
Expenses			
Other			
Dues & Subscriptions	-	-	-
Fundraising Expenses	-	-	-
Licenses & Fees	6,000	500	500
Misc. Expenses	-	-	-
Professional Development	24,700	2,058	2,058
Catering	-	-	-
Sponsorship	-	-	-
Collections Care		-	-
Artifacts Acquisition		-	-
Equipment/Instruments			
	30,700	2,558	2,558
Banking			
Bank Service Charge	1,070	89	89
Merchant Card Fees	33,195	2,766	2,766

	34,265	2,855	2,855
Insurance			
Cyber & Data Breach Liability	2,210	184	184
Directors and Officers Liability	2,211	184	184
Crime and K&R	967	81	81
Property	13,904	1,159	1,159
General Liability and Others	3,350	279	279
Auto	363	30	30
Fine Art/Collectibles	1,812	151	151
Workers Compensation	2,444	204	204
Umbrella	3,433	286	286
Bond - Liquor Liability	58	5	5
Health/Medical	116,090	9,674	9,674
Vision	1,482	124	124
Dental	5,928	494	494
Short-term Disability	4,693	391	391
Long-Term Disability	-	-	-
Life Insurance	988	82	82
Accidental Death & Dismemberment	-	-	-
	159,932	13,328	13,328
Construction Function			
Construction Expenses Interest Expense - Construction Loan	162 270	13,614	12 61/
Project Management	163,370	13,014	13,614
r roject wariagement	163,370	13,614	13,614
Travel & Related Expenses			
Conference Registration	1,000	83	83
Airfare	2,000	167	167
Ground Transportaton	400	33	33
Business Meals	200	17	17
Lodging	1,600	133	133
Meeting Meals	100	8	8
Staff Meals	200	17	17
Parking Mileage	100	- 8	- 8
C	5,600	467	467
Professional Fees			
Marketing Events/Activations	50,000	4,167	4,167
Advertising	3,750	313	313
Marketing/PR	40,000	3,333	3,333
Promotional Materials		-	-
Accounting & Audit	17,018	1,418	1,418
Consulting & Addit	-	-,±0 -	-, -
Legal Fees	77,795	6,483	6,483
Contract Labor	553,500	46,125	46,125
SOME GOL EGNOT	333,300	.0,123	.0,123

Fundraising & Development	-	-	-
Planning Consultants	-	-	-
Program Performer			
	742,063	61,839	61,839
Office Expenses			
Rent/CAM	79,887	6,657	6,657
Telephone/Technology	7,293	608	608
Computer & Software	43,196	3,600	3,600
Postage Express Mailing	4,862	405	405
Office Expenses	-	-	-
Office Supplies	11,669	972	972
Printing	-	-	-
Parking - Staff	12,350	1,029	1,029
	159,258	13,271	13,271
Payroll Expenses			
Payroll Processing Fee	2,470	206	206
Salary & Wages	1,240,967	103,414	103,414
FICA Social Security	76,940	6,412	6,412
FICA Medicare	17,994	1,500	1,500
Unemployment SUTA	6,128	511	511
Pension Plan Contributiions	49,639	4,137	4,137
	1,394,137	116,178	116,178
Museum Store Expenses			
Cost of Sales	75,600	6,300	6,300
Freight Costs	6,720	560	560
Store Supplies	1,680	140	140
	84,000	7,000	7,000
TOTAL EXPENSES	2,773,325	231,110	231,110
NET INCOME	2,540,425	211,702	211,702

<u>Sep-20</u>	Oct-20	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>
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-	-	-	-	-	-	-	-	-
17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500
37,500	37,500	37,500	37,500	37,500	37,500	37,500	37,500	37,500
5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833
11,667	11,667	11,667	11,667	11,667	11,667	11,667	11,667	11,667
370,313	370,313 -	370,313 -	370,313 -	370,313 -	370,313 -	370,313 -	370,313 -	370,313 -
442,813	442,813	442,813	442,813	442,813	442,813	442,813	442,813	442,813
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
500	500	500	500	500	500	500	500	500
- 2,058	- 2,058	- 2,058	- 2,058	- 2,058	- 2,058	- 2,058	- 2,058	- 2,058
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-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
2,558	2,558	2,558	2,558	2,558	2,558	2,558	2,558	2,558
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2,766	2,766	2,766	2,766	2,766	2,766	2,766	2,766	2,766

2,855	2,855	2,855	2,855	2,855	2,855	2,855	2,855	2,855
184	184	184	184	184	184	184	184	184
184 81								
1,159	1,159	1,159	1,159	1,159	1,159	1,159	1,159	1,159
279	279	279	279	279	279	279	279	279
30	30	30	30	30	30	30	30	30
151	151	151	151	151	151	151	151	151
204	204	204	204	204	204	204	204	204
204	286	286	286	286	286	286	286	286
5	5	5	5	5	5	5	5	5
9,674	9,674	9,674	9,674	9,674	9,674	9,674	9,674	9,674
124	124	124	124	124	124	124	124	124
494	494	494	494	494	494	494	494	494
391	391	391	391	391	391	391	391	391
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82 -								
13,328	13,328	13,328	13,328	13,328	13,328	13,328	13,328	13,328
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13,614	13,614	13,614	13,614	13,614	13,614	13,614	13,614	13,614
13,614	13,614	13,614	13,614	13,614	13,614	13,614	13,614	13,614
83	83	83	83	83	83	83	83	83
167	167	167	167	167	167	167	167	167
33	33	33	33	33	33	33	33	33
17	17	17	17	17	17	17	17	17
133	133	133	133	133	133	133	133	133
8	8	8	8	8	8	8	8	8
17	17	17	17	17	17	17	17	17
8	8	8	8	8	8	8	8	8
-	-	-	-	-	-	-	-	-
467	467	467	467	467	467	467	467	467
4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167
313	313	313	313	313	313	313	313	313
3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333
-	-	-	-	-	-	-	-	-
1,418	1,418	1,418	1,418	1,418	1,418	1,418	1,418	1,418
-	-	-	-	-	-	-	-	-
6,483	6,483	6,483	6,483	6,483	6,483	6,483	6,483	6,483
46,125	46,125	46,125	46,125	46,125	46,125			46,125
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-	-	-	-	-	-	-	-	-
61,839	61,839	61,839	61,839	61,839	61,839	61,839	61,839	61,839
01,039	01,039	01,033	01,033	01,039	01,033	01,039	01,039	01,033
6,657	6,657	6,657	6,657	6,657	6,657	6,657	6,657	6,657
608	608	608	608	608	608	608	608	608
3,600	3,600	3,600	3,600	3,600	3,600	3,600	3,600	3,600
405	405	405	405	405	405	405	405	405
-	-	-	-	-	-	-	-	-
972	972	972	972	972	972	972	972	972
-	-	-	-	-	-	-	-	-
1,029	1,029	1,029	1,029	1,029	1,029	1,029	1,029	1,029
13,271	13,271	13,271	13,271	13,271	13,271	13,271	13,271	13,271
206	206	206	206	206	206	206	206	206
103,414	103,414	103,414	103,414	103,414	103,414	103,414	103,414	103,414
6,412	6,412	6,412	6,412	6,412	6,412	6,412	6,412	6,412
1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
511	511	511	511	511	511	511	511	511
4,137	4,137	4,137	4,137	4,137	4,137	4,137	4,137	4,137
116,178	116,178	116,178	116,178	116,178	116,178	116,178	116,178	116,178
6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300
560	560	560	560	560	560	560	560	560
140	140	140	140	140	140	140	140	140
7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000
224 445	224 445	224 445	224 445	224 445	224 445	224 445	224 445	224 445
231,110	231,110	231,110	231,110	231,110	231,110	231,110	231,110	231,110
211,702	211,702	211,702	211,702	211,702	211,702	211,702	211,702	211,702

Jun-21

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Based on fundraising targets and awarded grants
         Baed on fundraising targets
         Based on fundraising targets
         Based on last year averages
         Based on fundraising targets
 17,500 Net of catering margins
 37,500 $2/annual visitor
  5,833
 11,667
370,313 $19.75/annual visitor
442,813
    500 Music Licensing
  2,058 $100/mth per employee
         Obtained directly from Dept. Head
         Obtained directly from Dept. Head
  2,558
     89 Based on last year averages
  2,766 Based on last year averages/CC transactions in museum store
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184	Based on Risk Mitigation Program quote
	Based on Risk Mitigation Program quote
	Based on Risk Mitigation Program quote
1,159	Based on Risk Mitigation Program quote
279	Based on Risk Mitigation Program quote
	Based on Risk Mitigation Program quote
151	Based on Risk Mitigation Program quote
	Based on Risk Mitigation Program quote
286	Based on Risk Mitigation Program quote
5	Based on Risk Mitigation Program quote
9,674	Based on renewal rates
124	Based on renewal rates
494	Based on renewal rates
391	Based on renewal rates
-	Based on renewal rates
82	Based on renewal rates
	Based on renewal rates
13,328	
•	
13,614	Based on last year averages
-	
13,614	
•	
83	Obtained directly from Dept. Head
167	Obtained directly from Dept. Head
33	Obtained directly from Dept. Head
17	Obtained directly from Dept. Head
133	Obtained directly from Dept. Head
8	Obtained directly from Dept. Head
17	Obtained directly from Dept. Head
8	Obtained directly from Dept. Head
467	
4,167	Soft Opening \$300K, Grand Opening \$500K, and Summit \$150K, underwritten by strategic par
313	Based on last year averages
3,333	Based on last year averages (Flowers, Intuition, and MP&F)
-	Obtained directly from Dept. Head
1,418	Based on current year quote
-	Obtained directly from Dept. Head
6,483	Based on last year averages
46,125	Security/Housekeeping

Obtained directly from Dept. Head 61,839 6,657 Rent Jun - Sep 608 Based on last year averages 3,600 Blackbaud, website maintenance, and laptops 405 Based on last year averages 972 Based on last year averages Based on last year averages 1,029 \$50/employee per month 13,271 206 Based on payroll templates 103,414 Based on payroll templates 6,412 Based on payroll templates 1,500 Based on payroll templates 511 Based on payroll templates 4,137 Based on payroll templates 116,178 6,300 560 140 7,000 231,110 211,702



	<u>Curatorial</u>	<u>Jul-20</u>	Aug-20
Headcount Cost and Profit Centers Allocations Profit Centers Only Allocations	3 7% 9%		
Income			
Grants	-	-	-
Pledge Revenue	-	-	-
Contributions & Donations	-	-	-
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations		-	-
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income		-	-
Membership Dues Individuals	-	-	-
Interest Savings/Short-term Investments	-	-	-
Event Revenue	-	-	-
Museum Store Revenue	-	-	-
eCommerce Revenue	-	-	-
Sign Revenue	-	-	-
Ticket Revenue	-	-	-
Strategic Partnerships	-	-	-
TOTAL REVENUES	-	-	-
Expenses			
Other			
Dues & Subscriptions	2,000	167	167
Fundraising Expenses	-	-	-
Licenses & Fees	600,000	50,000	50,000
Misc. Expenses	-	-	-
Professional Development	3,600	300	300
Catering	-	-	-
Sponsorship	-	-	-
Collections Care	186,667	15,556	15,556
Artifacts Acquisition	25,000	2,083	2,083
Equipment/Instruments	3,000	250	250
	820,267	68,356	68,356
Banking			
Bank Service Charge	156	13	13
Merchant Card Fees	283	24	24

	439	37	37
Insurance			
Cyber & Data Breach Liability	322	27	27
Directors and Officers Liability	322	27	27
Crime and K&R	141	12	12
Property	2,026	169	169
General Liability and Others	488	41	41
Auto	53	4	4
Fine Art/Collectibles	264	22	22
Workers Compensation	356	30	30
Umbrella	500	42	42
Bond - Liquor Liability	9	1	1
Health/Medical	16,920	1,410	1,410
Vision	216	18	18
Dental	864	72	72
Short-term Disability	684	57	57
Long-Term Disability	-	-	-
Life Insurance	144	12	12
Accidental Death & Dismemberment	-	-	-
	23,310	1,942	1,942
Construction Expenses			
Interest Expense - Construction Loan	23,811	1,984	1,984
Project Management			
	23,811	1,984	1,984
Travel & Related Expenses			
Conference Registration	1,050	88	88
Airfare	1,200	100	100
Ground Transportaton	300	25	25
Business Meals	400	33	33
Lodging	1,350	113	113
Meeting Meals	600	50	50
Staff Meals	700	58	58
Parking	-	-	-
Mileage	-	-	-
	5,600	467	467
Professional Fees			
	E0 000	1167	1167
Marketing Events/Activations	50,000	4,167 313	4,167 313
Advertising Marketing/PR	3,750 40,000		
Promotional Materials	40,000	3,333	3,333
Accounting & Audit			-
ACCOUNTING & AUGII	- 2.400	- 207	207
_	2,480	207	207
Consulting Fees	5,500	458	458
_			

Fundraising & Development Planning Consultants		-	-
Program Performer	113,069	9,422	9,422
Office Expenses			
Rent/CAM	11,643	970	970
Telephone/Technology	1,063	89	89
Computer & Software	5,421	452	452
Postage Express Mailing	709	59	59
Office Expenses	-	-	-
Office Supplies	1,701	142	142
Printing	15,000	1,250	1,250
Parking - Staff	1,800	150	150
	37,337	3,111	3,111
Payroll Expenses			
Payroll Processing Fee	360	30	30
Salary & Wages	210,000	17,500	17,500
FICA Social Security	13,020	1,085	1,085
FICA Medicare	3,045	254	254
Unemployment SUTA	567	47	47
Pension Plan Contributiions	8,400	700	700
	235,392	19,616	19,616
Museum Store Expenses			
Cost of Sales	-	-	-
Freight Costs	-	-	-
Store Supplies			
	-	-	-
TOTAL EXPENSES	1,259,225	104,935	104,935
NET INCOME	(1,259,225)	(104,935)	(104,935)

<u>Sep</u>	<u>-20</u>	Oct-20	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>
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15,5	56 1	15,556	15,556	15,556	15,556	15,556	15,556	15,556
2,0		2,083	2,083	2,083	2,083	2,083	2,083	2,083
	50	250	250	250	250	250	250	250
68,3		58,356	68,356	68,356	68,356	68,356	68,356	68,356
	13	13	13	13	13	13	13	13
	24	24	24	24	24	24	24	24

37	37	37	37	37	37	37	37
27	27	27	27	27	27	27	27
27	27	27	27	27	27	27	27
12	12	12	12	12	12	12	12
169	169	169	169	169	169	169	169
41	41	41	41	41	41	41	41
4	4	4	4	4	4	4	4
22	22	22	22	22	22	22	22
30	30	30	30	30	30	30	30
42	42	42	42	42	42	42	42
1	1	1	1	1	1	1	1
1,410	1,410	1,410	1,410	1,410	1,410	1,410	1,410
18	18	18	18	18	18	18	18
72	72	72	72	72	72	72	72
57	57	57	57	57	57	57	57
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12	12	12	12	12	12	12	12
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1,942	1,942	1,942	1,942	1,942	1,942	1,942	1,942
1,984	1,984	1,984	1,984	1,984	1,984	1,984	1,984
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1,984	1,984	1,984	1,984	1,984	1,984	1,984	 1,984
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113 50 58 - - - - 467 4,167 313 3,333	33 113 50 58 - - - - 467 4,167 313 3,333	25 33 113 50 58 - - - 467 4,167 313 3,333	25 33 113 50 58 - - - 467 4,167 313 3,333	25 33 113 50 58 - - - 467 4,167 313 3,333	25 33 113 50 58 - - - 467 4,167 313 3,333	25 33 113 50 58 - - - 467 4,167 313 3,333	33 113 50 58 - - - 467 4,167 313 3,333
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9,422	9,422	9,422	9,422	9,422	9,422	9,422	9,422
970	970	970	970	970	970	970	970
89	89	89	89	89	89	89	89
452	452	452	452	452	452	452	452
59	59	59	59	59	59	59	59
-	-	-	-	-	-	-	-
142	142	142	142	142	142	142	142
1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250
150	150	150	150	150	150	150	150
3,111	3,111	3,111	3,111	3,111	3,111	3,111	3,111
3,111	3,111	3,111	3,111	3,111	3,111	3,111	3,111
30	30	30	30	30	30	30	30
17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500
1,085	1,085	1,085	1,085	1,085	1,085	1,085	1,085
254	254	254	254	254	254	254	254
47	47	47	47	47	47	47	47
700	700	700	700	700	700	700	700
19,616	19,616	19,616	19,616	19,616	19,616	19,616	19,616
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
104,935	104,935	104,935	104,935	104,935	104,935	104,935	104,935
•	•	•	•	•	•	•	-
(104,935)	(104,935)	(104,935)	(104,935)	(104,935)	(104,935)	(104,935)	(104,935)

May-21 Jun-21

		24334 5.1.14.14.14.13.118 14.18.14.14.14.14.14.14.14.14.14.14.14.14.14.
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-	-	Baed on fundraising targets
-	-	
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-	-	
-	-	Based on fundraising targets
_	-	
_	_	
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_	_	Based on last year averages
		Based on fundraising targets
-	-	based off futful alsing targets
-	-	
-	-	Net of catering margins
-	-	\$2/annual visitor
-	-	
-	-	
-	-	\$19.75/annual visitor
-	_	
167	167	
167	167	
-	-	
50,000	50,000	Music Licensing
-	-	
300	300	\$100/mth per employee
-	-	Obtained directly from Dept. Head
-	-	
15,556	15,556	
2,083	2,083	
[,] 250		Obtained directly from Dept. Head
68,356	68,356	, ,
00,330	00,330	
4.2	4.2	Deced on lest year average
13	13	Based on last year averages
24	24	Based on last year averages/CC transactions in museum store

Based on fundraising targets and awarded grants

37	37	
27	27	Based on Risk Mitigation Program quote
27	27	Based on Risk Mitigation Program quote
12	12	Based on Risk Mitigation Program quote
169	169	
41	41	Based on Risk Mitigation Program quote
4	4	Based on Risk Mitigation Program quote
22	22	Based on Risk Mitigation Program quote
30	30	Based on Risk Mitigation Program quote
42	42	Based on Risk Mitigation Program quote
1	1	Based on Risk Mitigation Program quote
1,410	1,410	
18	18	
72	72	
57	57	
-	-	Based on renewal rates
12	12	Based on renewal rates Based on renewal rates
		baseu off ferfewal rates
1,942	1,942	
1,984	1,984	Based on last year averages
-	-	,
1,984	1,984	
88	0.0	Obtained directly from Dept. Head
	88	,
100	100	Obtained directly from Dept. Head
100 25		
	100 25	Obtained directly from Dept. Head
25 33 113	100 25	Obtained directly from Dept. Head
25 33 113 50	100 25 33	Obtained directly from Dept. Head
25 33 113	100 25 33 113	Obtained directly from Dept. Head
25 33 113 50	100 25 33 113 50	Obtained directly from Dept. Head
25 33 113 50	100 25 33 113 50	Obtained directly from Dept. Head
25 33 113 50	100 25 33 113 50	Obtained directly from Dept. Head
25 33 113 50 58 - -	100 25 33 113 50 58 -	Obtained directly from Dept. Head
25 33 113 50 58 - - - 467	100 25 33 113 50 58 - - -	Obtained directly from Dept. Head
25 33 113 50 58 - - - 467	100 25 33 113 50 58 - - - 467	Obtained directly from Dept. Head Soft Opening \$300K, Grand Opening \$500K, and Summit \$150K, underwritten by:
25 33 113 50 58 - - - 467 4,167 313	100 25 33 113 50 58 - - - 467 4,167 313	Obtained directly from Dept. Head Soft Opening \$300K, Grand Opening \$500K, and Summit \$150K, underwritten by: Based on last year averages
25 33 113 50 58 - - - 467	100 25 33 113 50 58 - - - 467	Obtained directly from Dept. Head Soft Opening \$300K, Grand Opening \$500K, and Summit \$150K, underwritten by: Based on last year averages Based on last year averages (Flowers, Intuition, and MP&F)
25 33 113 50 58 - - - 467 4,167 313 3,333	100 25 33 113 50 58 - - - 467 4,167 313 3,333	Obtained directly from Dept. Head Soft Opening \$300K, Grand Opening \$500K, and Summit \$150K, underwritten by: Based on last year averages Based on last year averages (Flowers, Intuition, and MP&F) Obtained directly from Dept. Head
25 33 113 50 58 - - - 467 4,167 313 3,333 - 207	100 25 33 113 50 58 - - - 467 4,167 313 3,333 - 207	Obtained directly from Dept. Head Soft Opening \$300K, Grand Opening \$500K, and Summit \$150K, underwritten by: Based on last year averages Based on last year averages (Flowers, Intuition, and MP&F) Obtained directly from Dept. Head Based on current year quote
25 33 113 50 58 - - - 467 4,167 313 3,333 - 207 458	100 25 33 113 50 58 - - - 467 4,167 313 3,333 - 207 458	Obtained directly from Dept. Head Soft Opening \$300K, Grand Opening \$500K, and Summit \$150K, underwritten by: Based on last year averages Based on last year averages (Flowers, Intuition, and MP&F) Obtained directly from Dept. Head Based on current year quote Obtained directly from Dept. Head
25 33 113 50 58 - - - 467 4,167 313 3,333 - 207	100 25 33 113 50 58 - - - 467 4,167 313 3,333 - 207	Obtained directly from Dept. Head Soft Opening \$300K, Grand Opening \$500K, and Summit \$150K, underwritten by: Based on last year averages Based on last year averages (Flowers, Intuition, and MP&F) Obtained directly from Dept. Head Based on current year quote Obtained directly from Dept. Head

-	-	
-	-	
		Obtained directly from Dept. Head
9,422	9,422	
970	970	Rent Jun - Sep
89	89	Based on last year averages
452	452	Blackbaud, website maintenance, and laptops
59	59	Based on last year averages
-	-	
142	142	Based on last year averages
1,250	1,250	Based on last year averages
150	150	\$50/employee per month
3,111	3,111	
·	•	
30	30	Based on payroll templates
17,500	17,500	Based on payroll templates
1,085	1,085	Based on payroll templates
254	254	Based on payroll templates
47	47	Based on payroll templates
700	700	Based on payroll templates
19,616	19,616	
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-	-	
-	-	
_	_	
104,935	104,935	
,	,	
(104,935)	(104,935)	
(10-,,555)	(20-7,555)	



	Education & Program	<u>Jul-20</u>	<u>Aug-20</u>
Headcount Cost and Profit Centers Allocations Profit Centers Only Allocations	6 14% 18%		
Income			
Grants	176,740	14,728	14,728
Pledge Revenue	-	-	-
Contributions & Donations	-	-	-
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations		-	-
Foundation/Trust Grants	-	_	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income		-	-
Membership Dues Individuals	-	-	-
Interest Savings/Short-term Investments	-	-	_
Event Revenue	-	-	_
Museum Store Revenue	-	-	_
eCommerce Revenue	-	-	_
Sign Revenue	_	_	_
Ticket Revenue	-	-	_
Strategic Partnerships	-	-	-
TOTAL REVENUES	176,740	14,728	14,728
Expenses			
Other			
Dues & Subscriptions	420	35	35
Fundraising Expenses	-	-	-
Licenses & Fees	-	-	-
Misc. Expenses	-	-	-
Professional Development	7,200	600	600
Catering	2,400	200	200
Sponsorship	600	50	50
Collections Care		-	-
Artifacts Acquisition		-	-
Equipment/Instruments	24,000	2,000	2,000
	34,620	2,885	2,885
Banking			
Bank Service Charge	312	26	26
Merchant Card Fees	567	47	47

	879	73	73
Insurance			
Cyber & Data Breach Liability	644	54	54
Directors and Officers Liability	644	54	54
Crime and K&R	282	23	23
Property	4,053	338	338
General Liability and Others	976	81	81
Auto	106	9	9
Fine Art/Collectibles	528	44	44
Workers Compensation	712	59	59
Umbrella	1,001	83	83
Bond - Liquor Liability	17	1	1
Health/Medical	33,840	2,820	2,820
Vision	432	36	36
Dental	1,728	144	144
Short-term Disability	1,368	114	114
Long-Term Disability	-	-	-
Life Insurance	-	-	-
Accidental Death & Dismemberment		-	-
	46,332	3,861	3,861
Construction Evnonces			
Construction Expenses Interest Expense - Construction Loan	47 622	2 060	2 060
Project Management	47,622	3,969	3,969 -
Troject Wariagement	47,622	3,969	3,969
Travel & Related Expenses			
Conference Registration	775	65	65
Airfare	800	67	67
Ground Transportaton	400	33	33
Business Meals	530	44	44
Lodging	1,050	88	88
Meeting Meals	-	-	-
Staff Meals	-	-	-
Parking Mileage	-	-	-
	3,555	296	296
Professional Fees			
Marketing Events/Activations	50,000	4,167	4,167
Advertising	3,750	313	313
Marketing/PR	40,000	3,333	3,333
Promotional Materials	1,800	150	150
Accounting & Audit	4,961	413	413
Consulting Fees	-	1 000	1 000
Legal Fees	22,677	1,890	1,890
Contract Labor	-	-	-

Fundraising & Development	-	-	-
Planning Consultants	-	- 1 CC7	-
Program Performer	20,000 143,188	1,667 11,932	1,667 11,932
	143,100	11,932	11,932
Office Expenses			
Rent/CAM	23,287	1,941	1,941
Telephone/Technology	2,126	177	177
Computer & Software	13,843	1,154	1,154
Postage Express Mailing	1,417	118	118
Office Expenses	-	-	-
Office Supplies	3,402	283	283
Printing	10,000	833	833
Parking - Staff	3,600	300	300
	57,674	4,806	4,806
Payroll Expenses			
Payroll Processing Fee	720	60	60
Salary & Wages	230,600	19,217	19,217
FICA Social Security	14,297	1,191	1,191
FICA Medicare	3,344	279	279
Unemployment SUTA	961	80	80
Pension Plan Contributiions	9,224	769	769
	259,146	21,596	21,596
Museum Store Expenses			
Cost of Sales	-	-	-
Freight Costs	-	-	-
Store Supplies	-		-
	-	-	-
TOTAL EXPENSES	593,016	49,418	49,418
NET INCOME	(416,276)	(34,690)	(34,690)

<u>Sep-20</u>	Oct-20	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>
14,728	14,728	14,728	14,728	14,728	14,728	14,728	14,728	14,728
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
_	_	_	_	-	_	-	_	-
_	_	_	_	-	_	_	_	_
_	_	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
<u>-</u>	-	<u>-</u>	-	-	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
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<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	_	<u>-</u>
_	_	-	-	-	-	-	-	-
14,728	14,728	14,728	14,728	14,728	14,728	14,728	14,728	14,728
35	35	35	35	35	35	35	35	35
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
600	600	600	600	600	600	600	600	600
200	200	200	200	200	200	200	200	200
50	50	50	50	50	50	50	50	50
<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u> -	-
2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
2,885	2,885	2,885	2,885	2,885	2,885	2,885	2,885	2,885
_,555	_,555	_,500	_,555	_,500	_,500	_,555	_,500	_,555
26	26	26	26	26	26	26	26	26
47	47	47	47	47	47	47	47	47

	73	73	73	73	73	73	73	73	73
	54	54	54	54	54	54	54	54	54
	54	54	54	54	54	54	54	54	54
	23	23	23	23	23	23	23	23	23
	338	338	338	338	338	338	338	338	338
	81	81	81	81	81	81	81	81	81
	9	9	9	9	9	9	9	9	9
	44	44	44	44	44	44	44	44	44
	59	59	59	59	59	59	59	59	59
	83 1	83 1	83 1	83 1	83 1	83 1	83 1	83 1	83 1
	2,820	2,820	2,820	2,820	2,820	2,820	2,820	2,820	2,820
	36	36	36	36	36	36	36	36	36
	144	144	144	144	144	144	144	144	144
	114	114	114	114	114	114	114	114	114
	-	-	-	-	-	-	-	-	-
	_	_	_	_	_	_	_	_	_
	_	-	_	_	_	-	_	_	-
-	3,861	3,861	3,861	3,861	3,861	3,861	3,861	3,861	3,861
	0,002	0,002	0,002	0,002	0,002	0,002	0,002	0,002	0,002
	3,969	3,969	3,969	3,969	3,969	3,969	3,969	3,969	3,969
	-	-	-	-	-	-	-	-	-
-	3,969	3,969	3,969	3,969	3,969	3,969	3,969	3,969	3,969
	,	,	,	,	,	,	,	,	,
	65	65	65	65	65	65	65	65	65
	67	67	67	67	67	67	67	67	67
	33	33	33	33	33	33	33	33	33
	44	44	44	44	44	44	44	44	44
	88	88	88	88	88	88	88	88	88
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-
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	296	296	296	296	296	296	296	296	296
	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167
	313	313	313	313	313	313	313	313	313
	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333
	150	150	150	150	150	150	150	150	150
	413	413	413	413	413	413	413	413	413
	- 1 000	- 1 000	1 000	1 000	1 000	1 000	1 000	- 1 000	- 1 000
	1,890	1,890	1,890	1,890	1,890	1,890	1,890	1,890	1,890
	-	-	-	-	-	-	-	-	-