
Office of the CEO

Headcount

2

Cost and Profit Centers Allocations

5%

Profit Centers Only Allocations

Income

Grants	-
Pledge Revenue	-
Contributions & Donations	-
Planned Gifts	-
Individual/Business Contribution	-
Gifts In-Kind	-
Corporation Donations	-
Foundation/Trust Grants	-
Local Government Grants	-
Construction/State Grant	-
Interest Income	-
Membership Dues Individuals	-
Interest Savings/Short-term Investments	-
Event Revenue	-
Museum Store Revenue	-
eCommerce Revenue	-
Sign Revenue	-
Ticket Revenue	-
Strategic Partnerships	-
TOTAL REVENUES	<hr/> -

Expenses

Other

Dues & Subscriptions	-
Fundraising Expenses	-
Licenses & Fees	-
Misc. Expenses	-
Professional Development	2,400
Catering	-
Sponsorship	-
Collections Care	-
Artifacts Acquisition	-
Equipment/Instruments	-
	<hr/> 2,400

Banking

Bank Service Charge	104
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Merchant Card Fees	189
	293

Insurance

Cyber & Data Breach Liability	215
Directors and Officers Liability	215
Crime and K&R	94
Property	1,351
General Liability and Others	325
Auto	35
Fine Art/Collectibles	176
Workers Compensation	237
Umbrella	334
Bond - Liquor Liability	6
Health/Medical	11,280
Vision	144
Dental	576
Short-term Disability	456
Long-Term Disability	-
Life Insurance	96
Accidental Death & Dismemberment	-
	15,540

Construction Expenses

Interest Expense - Construction Loan	15,874
Project Management	-
	15,874

Travel & Related Expenses

Conference Registration	-
Airfare	9,600
Ground Transportaton	7,200
Business Meals	4,680
Lodging	10,800
Meeting Meals	-
Staff Meals	-
Parking	-
Mileage	-
	32,280

Professional Fees

Marketing Events/Activations	-
Advertising	-
Marketing/PR	-
Promotional Materials	-
Accounting & Audit	1,654
Consulting Fees	-
Legal Fees	7,559

Contract Labor	-
Fundraising & Development	-
Planning Consultants	-
Program Performer	-
	<hr/>
	9,213

Office Expenses

Rent/CAM	7,762
Telephone/Technology	709
Computer & Software	3,614
Postage Express Mailing	472
Office Expenses	-
Office Supplies	1,134
Printing	-
Parking - Staff	1,200
	<hr/>
	14,891

Payroll Expenses

Payroll Processing Fee	240
Salary & Wages	344,000
FICA Social Security	21,328
FICA Medicare	4,988
Unemployment SUTA	378
Pension Plan Contributions	13,760
	<hr/>
	384,694

Museum Store Expenses

Cost of Sales	-
Freight Costs	-
Store Supplies	-
	<hr/>
	-

TOTAL EXPENSES	475,185
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NET INCOME	(475,185)
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Cost Centers

Profit C

Finance & HR

Marketing

Fundraising &
Development

Operations

4
10%

8%

4

3
7%
9%

49%
63%

21

-	-	200,000	-
-	-	-	-
-	-	300,000	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	2,000,000	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	14,000	-
-	-	350,000	-
-	-	-	-
-	-	-	210,000
-	-	-	450,000
-	-	-	70,000
-	-	-	140,000
-	-	-	4,443,750
-	1,000,000	-	-
-	1,000,000	2,864,000	5,313,750

-	-	110	-
-	-	250,000	-
-	-	-	6,000
-	-	-	-
5,100	4,200	1,200	24,700
-	-	16,000	-
-	-	-	-
1,200	-	-	-
6,300	4,200	267,310	30,700

-	-	-	-
221	182	156	1,070

402	331	283	33,195
622	513	439	34,265
-	-	-	-
456	376	322	2,210
456	376	322	2,211
200	164	141	967
2,871	2,364	2,026	13,904
692	570	488	3,350
75	62	53	363
374	308	264	1,812
505	416	356	2,444
709	584	500	3,433
12	10	9	58
23,970	19,740	16,920	116,090
306	252	216	1,482
1,224	1,008	864	5,928
969	798	684	4,693
-	-	-	-
204	168	144	988
-	4,200	-	-
33,022	31,395	23,310	159,932
33,732	27,780	23,811	163,370
-	-	-	-
33,732	27,780	23,811	163,370
1,500	-	-	1,000
1,200	1,600	3,600	2,000
600	1,200	2,400	400
390	780	-	200
900	1,800	5,400	1,600
-	-	12,000	100
-	-	2,340	200
-	-	-	100
-	-	-	-
4,590	5,380	25,740	5,600
-	800,000	50,000	50,000
-	60,000	3,750	3,750
-	640,000	40,000	40,000
-	-	10,000	-
3,514	2,894	2,480	17,018
-	50,000	-	-
16,063	13,228	11,339	77,795

-	-	-	553,500
-	-	-	-
-	-	-	-
-	-	-	-
19,577	1,566,122	117,569	742,063
16,495	13,584	11,643	79,887
1,506	1,240	1,063	7,293
10,680	12,325	6,921	43,196
1,004	827	709	4,862
-	-	-	-
2,409	1,984	1,701	11,669
-	-	25,000	-
2,550	2,100	1,800	12,350
34,644	32,060	48,837	159,258
-	-	-	-
510	420	360	2,470
344,000	337,500	203,500	1,240,967
21,328	20,925	12,617	76,940
4,988	4,894	2,951	17,994
945	756	1,374	6,128
13,760	13,500	8,140	49,639
385,531	377,995	228,941	1,394,137
-	-	-	-
-	-	-	75,600
-	-	-	6,720
-	-	-	1,680
-	-	-	84,000
518,019	2,045,444	735,958	2,773,325
(518,019)	(1,045,444)	2,128,042	2,540,425

Centers

Total

<u>Curatorial</u>	<u>Education & Program</u>			<u>Consolidated</u>	
3	6			42	
7%	14%			100%	
9%	18%			100%	
-	176,740		376,740		Based on fundraising target
-	-		-		
-	-		300,000		Based on fundraising targets
-	-		-		
-	-		-		
-	-		-		
-	-		2,000,000		Based on fundraising target
-	-		-		
-	-		-		
-	-		-		
-	-		14,000		Based on last year averages
-	-		350,000		Based on fundraising target
-	-		-		
-	-		210,000		Net of catering margins
-	-		450,000		\$2/annual visitor
-	-		70,000		5,833.33
-	-		140,000		
-	-		4,443,750		\$19.75/annual visitor
-	-		1,000,000		
-	176,740		9,354,490		
2,000	420		2,530		
-	-		250,000		
600,000	-		606,000		Music Licensing
-	-		-		
3,600	7,200		48,400		\$100/mth per employee
-	2,400		18,400		Obtained directly from Dep
-	600		600		
186,667			186,667		
25,000			25,000		
3,000	24,000		28,200		Obtained directly from Dep
820,267	34,620		1,165,797		
-	-				
156	312		2,200		Based on last year averages

283	567	35,250	Based on last year averages,
439	879	37,450	
-	-		
322	644	4,546	Based on Risk Mitigation Pr
322	644	4,547	Based on Risk Mitigation Pr
141	282	1,989	Based on Risk Mitigation Pr
2,026	4,053	28,596	Based on Risk Mitigation Pr
488	976	6,889	Based on Risk Mitigation Pr
53	106	746	Based on Risk Mitigation Pr
264	528	3,726	Based on Risk Mitigation Pr
356	712	5,026	Based on Risk Mitigation Pr
500	1,001	7,060	Based on Risk Mitigation Pr
9	17	120	Based on Risk Mitigation Pr
16,920	33,840	238,760	Based on renewal rates
216	432	3,048	Based on renewal rates
864	1,728	12,192	Based on renewal rates
684	1,368	9,652	Based on renewal rates
-	-	-	Based on renewal rates
144	-	1,744	Based on renewal rates
-	-	4,200	Based on renewal rates
23,310	46,332	332,841	
23,811	47,622	336,000	Based on last year averages
-	-	-	
23,811	47,622	336,000	
1,050	775	4,325	Obtained directly from Dep
1,200	800	20,000	Obtained directly from Dep
300	400	12,500	Obtained directly from Dep
400	530	6,980	Obtained directly from Dep
1,350	1,050	22,900	Obtained directly from Dep
600	-	12,700	Obtained directly from Dep
700	-	3,240	Obtained directly from Dep
-	-	100	Obtained directly from Dep
-	-	-	
5,600	3,555	82,745	
50,000	50,000	1,000,000	Soft Opening \$300K, Granc
3,750	3,750	75,000	Based on last year averages
40,000	40,000	800,000	Based on last year averages
-	1,800	11,800	Obtained directly from Dep
2,480	4,961	35,000	Based on current year quot
5,500	-	55,500	Obtained directly from Dep
11,339	22,677	160,000	Based on last year averages

-	-	553,500	Security/Housekeeping
-	-	-	
-	-	-	
-	20,000	20,000	Obtained directly from Dep
113,069	143,188	2,710,800	
11,643	23,287	164,303	Rent Jun - Sep
1,063	2,126	15,000	Based on last year averages
5,421	13,843	96,000	Blackbaud, website mainte
709	1,417	10,000	Based on last year averages
-	-	-	
1,701	3,402	24,000	Based on last year averages
15,000	10,000	50,000	Based on last year averages
1,800	3,600	25,400	\$50/employee per month
37,337	57,674	384,703	
-	-		
360	720	5,080	Based on payroll templates
210,000	230,600	2,910,567	Based on payroll templates
13,020	14,297	180,455	Based on payroll templates
3,045	3,344	42,203	Based on payroll templates
567	961	11,109	Based on payroll templates
8,400	9,224	116,423	Based on payroll templates
235,392	259,146	3,265,836	
-	-	-	
-	-	75,600	
-	-	6,720	
-	-	1,680	
-	-	84,000	
1,259,225	593,016	8,400,172	
(1,259,225)	(416,276)	954,318	

ts and awarded grants

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/CC transactions in museum store

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d Opening \$500K, and Summit \$150K, underwritten by strategic partnerships

(Flowers, Intuition, and MP&F)
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nance, and laptops

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	<u>Consolidated</u>	<u>Jul-21</u>	<u>Aug-21</u>
Headcount	42		
Cost and Profit Centers Allocations	100%		
Profit Centers Only Allocations	100%		
Income			
Grants	376,740	31,395	31,395
Pledge Revenue	-	-	-
Contributions & Donations	300,000	25,000	25,000
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations	2,000,000	166,667	166,667
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income	14,000	1,167	1,167
Membership Dues Individuals	350,000	29,167	29,167
Interest Savings/Short-term Investments	-	-	-
Event Revenue	210,000	17,500	17,500
Museum Store Revenue	450,000	37,500	37,500
eCommerce Revenue	70,000	5,833	5,833
Sign Revenue	140,000	11,667	11,667
Ticket Revenue	4,443,750	370,313	370,313
Strategic Partnerships	1,000,000	83,333	83,333
TOTAL REVENUES	9,354,490	779,541	779,541
Expenses			
Other			
Dues & Subscriptions	2,530	211	211
Fundraising Expenses	250,000	20,833	20,833
Licenses & Fees	606,000	50,500	50,500
Misc. Expenses	-	-	-
Professional Development	48,400	4,033	4,033
Catering	18,400	1,533	1,533
Sponsorship	600	50	50
Collections Care	186,667	15,556	15,556
Artifacts Acquisition	25,000	2,083	2,083
Equipment/Instruments	28,200	2,350	2,350
	1,165,797	97,150	97,150
Banking			
Bank Service Charge	2,200	183	183
Merchant Card Fees	35,250	2,938	2,938

	37,450	3,121	3,121
Insurance			
Cyber & Data Breach Liability	4,546	379	379
Directors and Officers Liability	4,547	379	379
Crime and K&R	1,989	166	166
Property	28,596	2,383	2,383
General Liability and Others	6,889	574	574
Auto	746	62	62
Fine Art/Collectibles	3,726	311	311
Workers Compensation	5,026	419	419
Umbrella	7,060	588	588
Bond - Liquor Liability	120	10	10
Health/Medical	238,760	19,897	19,897
Vision	3,048	254	254
Dental	12,192	1,016	1,016
Short-term Disability	9,652	804	804
Long-Term Disability	-	-	-
Life Insurance	1,744	145	145
Accidental Death & Dismemberment	4,200	350	350
	332,841	27,737	27,737
Construction Expenses			
Interest Expense - Construction Loan	336,000	28,000	28,000
Project Management	-	-	-
	336,000	28,000	28,000
Travel & Related Expenses			
Conference Registration	4,325.00	360	360
Airfare	20,000	1,667	1,667
Ground Transportaton	12,500	1,042	1,042
Business Meals	6,980	582	582
Lodging	22,900	1,908	1,908
Meeting Meals	12,700.00	1,058	1,058
Staff Meals	3,240.00	270	270
Parking	100.00	8	8
Mileage	-	-	-
	82,745	6,895	6,895
Professional Fees			
Marketing Events/Activations	1,000,000	83,333	83,333
Advertising	75,000	6,250	6,250
Marketing/PR	800,000	66,667	66,667
Promotional Materials	11,800	983	983
Accounting & Audit	35,000	2,917	2,917
Consulting Fees	55,500	4,625	4,625
Legal Fees	160,000	13,333	13,333
Contract Labor	553,500	46,125	46,125

Fundraising & Development	-	-	-
Planning Consultants	-	-	-
Program Performer	20,000	1,667	1,667
	2,710,800	225,900	225,900
Office Expenses			
Rent/CAM	164,303	13,692	13,692
Telephone/Technology	15,000	1,250	1,250
Computer & Software	96,000	8,000	8,000
Postage Express Mailing	10,000	833	833
Office Expenses	-	-	-
Office Supplies	24,000	2,000	2,000
Printing	50,000	4,167	4,167
Parking - Staff	25,400	2,117	2,117
	384,703	32,059	32,059
Payroll Expenses			
Payroll Processing Fee	5,080	423	423
Salary & Wages	2,910,567	242,547	242,547
FICA Social Security	180,455	15,038	15,038
FICA Medicare	42,203	3,517	3,517
Unemployment SUTA	11,109	926	926
Pension Plan Contributions	116,423	9,702	9,702
	3,265,836	272,153	272,153
Museum Store Expenses			
Cost of Sales	75,600.00	6,300	6,300
Freight Costs	6,720.00	560	560
Store Supplies	1,680.00	140	140
	84,000	7,000	7,000
TOTAL EXPENSES	8,400,172	700,014	700,014
NET INCOME	954,318	79,527	79,527

<u>Sep-21</u>	<u>Oct-21</u>	<u>Nov-21</u>	<u>Dec-21</u>	<u>Jan-22</u>	<u>Feb-22</u>	<u>Mar-22</u>
31,395	31,395	31,395	31,395	31,395	31,395	31,395
-	-	-	-	-	-	-
25,000	25,000	25,000	25,000	25,000	25,000	25,000
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
166,667	166,667	166,667	166,667	166,667	166,667	166,667
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
1,167	1,167	1,167	1,167	1,167	1,167	1,167
29,167	29,167	29,167	29,167	29,167	29,167	29,167
-	-	-	-	-	-	-
17,500	17,500	17,500	17,500	17,500	17,500	17,500
37,500	37,500	37,500	37,500	37,500	37,500	37,500
5,833	5,833	5,833	5,833	5,833	5,833	5,833
11,667	11,667	11,667	11,667	11,667	11,667	11,667
370,313	370,313	370,313	370,313	370,313	370,313	370,313
83,333	83,333	83,333	83,333	83,333	83,333	83,333
779,541	779,541	779,541	779,541	779,541	779,541	779,541
211	211	211	211	211	211	211
20,833	20,833	20,833	20,833	20,833	20,833	20,833
50,500	50,500	50,500	50,500	50,500	50,500	50,500
-	-	-	-	-	-	-
4,033	4,033	4,033	4,033	4,033	4,033	4,033
1,533	1,533	1,533	1,533	1,533	1,533	1,533
50	50	50	50	50	50	50
15,556	15,556	15,556	15,556	15,556	15,556	15,556
2,083	2,083	2,083	2,083	2,083	2,083	2,083
2,350	2,350	2,350	2,350	2,350	2,350	2,350
97,150	97,150	97,150	97,150	97,150	97,150	97,150
183	183	183	183	183	183	183
2,938	2,938	2,938	2,938	2,938	2,938	2,938

Apr-22 May-22 Jun-22

31,395 31,395 31,395 Based on fundraising targets and awarded grants

- - -

25,000 25,000 25,000 Baed on fundraising targets

- - -

- - -

- - -

166,667 166,667 166,667 Based on fundraising targets

- - -

- - -

- - -

1,167 1,167 1,167 Based on last year averages

29,167 29,167 29,167 Based on fundraising targets

- - -

17,500 17,500 17,500 Net of catering margins

37,500 37,500 37,500 \$2/annual visitor

5,833 5,833 5,833

11,667 11,667 11,667

370,313 370,313 370,313 \$19.75/annual visitor

83,333 83,333 83,333

779,541 779,541 779,541

211 211 211

20,833 20,833 20,833

50,500 50,500 50,500 Music Licensing

- - -

4,033 4,033 4,033 \$100/mth per employee

1,533 1,533 1,533 Obtained directly from Dept. Head

50 50 50

15,556 15,556 15,556

2,083 2,083 2,083

2,350 2,350 2,350 Obtained directly from Dept. Head

97,150 97,150 97,150

183 183 183 Based on last year averages

2,938 2,938 2,938 Based on last year averages/CC transactions in museum store

3,121	3,121	3,121	
379	379	379	Based on Risk Mitigation Program quote
379	379	379	Based on Risk Mitigation Program quote
166	166	166	Based on Risk Mitigation Program quote
2,383	2,383	2,383	Based on Risk Mitigation Program quote
574	574	574	Based on Risk Mitigation Program quote
62	62	62	Based on Risk Mitigation Program quote
311	311	311	Based on Risk Mitigation Program quote
419	419	419	Based on Risk Mitigation Program quote
588	588	588	Based on Risk Mitigation Program quote
10	10	10	Based on Risk Mitigation Program quote
19,897	19,897	19,897	Based on renewal rates
254	254	254	Based on renewal rates
1,016	1,016	1,016	Based on renewal rates
804	804	804	Based on renewal rates
-	-	-	Based on renewal rates
145	145	145	Based on renewal rates
350	350	350	Based on renewal rates
27,737	27,737	27,737	
28,000	28,000	28,000	Based on last year averages
-	-	-	
28,000	28,000	28,000	
360	360	360	Obtained directly from Dept. Head
1,667	1,667	1,667	Obtained directly from Dept. Head
1,042	1,042	1,042	Obtained directly from Dept. Head
582	582	582	Obtained directly from Dept. Head
1,908	1,908	1,908	Obtained directly from Dept. Head
1,058	1,058	1,058	Obtained directly from Dept. Head
270	270	270	Obtained directly from Dept. Head
8	8	8	Obtained directly from Dept. Head
-	-	-	
6,895	6,895	6,895	
83,333	83,333	83,333	Soft Opening \$300K, Grand Opening \$500K, and Summit \$1
6,250	6,250	6,250	Based on last year averages
66,667	66,667	66,667	Based on last year averages (Flowers, Intuition, and MP&F)
983	983	983	Obtained directly from Dept. Head
2,917	2,917	2,917	Based on current year quote
4,625	4,625	4,625	Obtained directly from Dept. Head
13,333	13,333	13,333	Based on last year averages
46,125	46,125	46,125	Security/Housekeeping

-	-	-	
-	-	-	
1,667	1,667	1,667	Obtained directly from Dept. Head
225,900	225,900	225,900	
13,692	13,692	13,692	Rent Jun - Sep
1,250	1,250	1,250	Based on last year averages
8,000	8,000	8,000	Blackbaud, website maintenance, and laptops
833	833	833	Based on last year averages
-	-	-	
2,000	2,000	2,000	Based on last year averages
4,167	4,167	4,167	Based on last year averages
2,117	2,117	2,117	\$50/employee per month
32,059	32,059	32,059	
423	423	423	Based on payroll templates
242,547	242,547	242,547	Based on payroll templates
15,038	15,038	15,038	Based on payroll templates
3,517	3,517	3,517	Based on payroll templates
926	926	926	Based on payroll templates
9,702	9,702	9,702	Based on payroll templates
272,153	272,153	272,153	
6,300	6,300	6,300	
560	560	560	
140	140	140	
7,000	7,000	7,000	0.388782
			0.346489
700,014	700,014	700,014	
79,527	79,527	79,527	

.50K, underwritten by strategic partnerships

	<u>Office of the CEO</u>	<u>Jul-20</u>	<u>Aug-20</u>
Headcount	2		
Cost and Profit Centers Allocations	5%		
Profit Centers Only Allocations			
Income			
Grants	-	-	-
Pledge Revenue	-	-	-
Contributions & Donations	-	-	-
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations	-	-	-
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income	-	-	-
Membership Dues Individuals	-	-	-
Interest Savings/Short-term Investments	-	-	-
Event Revenue	-	-	-
Museum Store Revenue	-	-	-
eCommerce Revenue	-	-	-
Sign Revenue	-	-	-
Ticket Revenue	-	-	-
Strategic Partnerships	-	-	-
TOTAL REVENUES	-	-	-
Expenses			
Other			
Dues & Subscriptions	-	-	-
Fundraising Expenses	-	-	-
Licenses & Fees	-	-	-
Misc. Expenses	-	-	-
Professional Development	2,400	200	200
Catering	-	-	-
Sponsorship	-	-	-
Collections Care	-	-	-
Artifacts Acquisition	-	-	-
Equipment/Instruments	-	-	-
	2,400	200	200
Banking			
Bank Service Charge	104	9	9

Merchant Card Fees	<u>189</u>	<u>16</u>	<u>16</u>
	293	24	24
Insurance			
Cyber & Data Breach Liability	215	18	18
Directors and Officers Liability	215	18	18
Crime and K&R	94	8	8
Property	1,351	113	113
General Liability and Others	325	27	27
Auto	35	3	3
Fine Art/Collectibles	176	15	15
Workers Compensation	237	20	20
Umbrella	334	28	28
Bond - Liquor Liability	6	0	0
Health/Medical	11,280	940	940
Vision	144	12	12
Dental	576	48	48
Short-term Disability	456	38	38
Long-Term Disability	-	-	-
Life Insurance	96	8	8
Accidental Death & Dismemberment	-	-	-
	<u>15,540</u>	<u>1,295</u>	<u>1,295</u>
Construction Expenses			
Interest Expense - Construction Loan	15,874	1,323	1,323
Project Management	-	-	-
	<u>15,874</u>	<u>1,323</u>	<u>1,323</u>
Travel & Related Expenses			
Conference Registration	-	-	-
Airfare	9,600	800	800
Ground Transportaton	7,200	600	600
Business Meals	4,680	390	390
Lodging	10,800	900	900
Meeting Meals	-	-	-
Staff Meals	-	-	-
Parking	-	-	-
Mileage	-	-	-
	<u>32,280</u>	<u>2,690</u>	<u>2,690</u>
Professional Fees			
Marketing Events/Activations	-	-	-
Advertising	-	-	-
Marketing/PR	-	-	-
Promotional Materials	-	-	-
Accounting & Audit	1,654	138	138
Consulting Fees	-	-	-
Legal Fees	7,559	630	630

Contract Labor	-	-	-
Fundraising & Development	-	-	-
Planning Consultants	-	-	-
Program Performer	-	-	-
	<u>9,213</u>	<u>768</u>	<u>768</u>
Office Expenses			
Rent/CAM	7,762	647	647
Telephone/Technology	709	59	59
Computer & Software	3,614	301	301
Postage Express Mailing	472	39	39
Office Expenses	-	-	-
Office Supplies	1,134	94	94
Printing	-	-	-
Parking - Staff	1,200	100	100
	<u>14,891</u>	<u>1,241</u>	<u>1,241</u>
Payroll Expenses			
Payroll Processing Fee	240	20	20
Salary & Wages	344,000	28,667	28,667
FICA Social Security	21,328	1,777	1,777
FICA Medicare	4,988	416	416
Unemployment SUTA	378	32	32
Pension Plan Contributions	13,760	1,147	1,147
	<u>384,694</u>	<u>32,058</u>	<u>32,058</u>
Museum Store Expenses			
Cost of Sales	-	-	-
Freight Costs	-	-	-
Store Supplies	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>
TOTAL EXPENSES	475,185	39,599	39,599
NET INCOME	(475,185)	(39,599)	(39,599)

Mar-21

-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
200	200	200	200	200	200	200
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-

200

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<u>16</u>	<u>16</u>	<u>16</u>	<u>16</u>	<u>16</u>	<u>16</u>	<u>16</u>
24	24	24	24	24	24	24
18	18	18	18	18	18	18
18	18	18	18	18	18	18
8	8	8	8	8	8	8
113	113	113	113	113	113	113
27	27	27	27	27	27	27
3	3	3	3	3	3	3
15	15	15	15	15	15	15
20	20	20	20	20	20	20
28	28	28	28	28	28	28
0	0	0	0	0	0	0
940	940	940	940	940	940	940
12	12	12	12	12	12	12
48	48	48	48	48	48	48
38	38	38	38	38	38	38
-	-	-	-	-	-	-
8	8	8	8	8	8	8
-	-	-	-	-	-	-
1,295	1,295	1,295	1,295	1,295	1,295	1,295
1,323	1,323	1,323	1,323	1,323	1,323	1,323
-	-	-	-	-	-	-
1,323	1,323	1,323	1,323	1,323	1,323	1,323
-	-	-	-	-	-	-
800	800	800	800	800	800	800
600	600	600	600	600	600	600
390	390	390	390	390	390	390
900	900	900	900	900	900	900
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
2,690	2,690	2,690	2,690	2,690	2,690	2,690
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
138	138	138	138	138	138	138
-	-	-	-	-	-	-
630	630	630	630	630	630	630

[illegible][illegible][illegible]

-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-

39,599	39,599	39,599	39,599	39,599	39,599	39,599
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(39,599) (39,599) (39,599) (39,599) (39,599) (39,599) (39,599)

Apr-21

May-21

Jun-21

-	-	-	Based on fundraising targets and awarded grants
-	-	-	
-	-	-	Based on fundraising targets
-	-	-	
-	-	-	
-	-	-	
-	-	-	Based on fundraising targets
-	-	-	
-	-	-	
-	-	-	
-	-	-	Based on last year averages
-	-	-	Based on fundraising targets
-	-	-	
-	-	-	Net of catering margins
-	-	-	\$2/annual visitor
-	-	-	
-	-	-	
-	-	-	\$19.75/annual visitor
-	-	-	
-	-	-	

-	-	-	
-	-	-	
-	-	-	Music Licensing
-	-	-	
200	200	200	\$100/mth per employee
-	-	-	Obtained directly from Dept. Head
-	-	-	
-	-	-	
-	-	-	
-	-	-	
-	-	-	Obtained directly from Dept. Head
200	200	200	

<u>16</u>	<u>16</u>	<u>16</u>	Based on last year averages/CC transactions in museum store
24	24	24	
18	18	18	Based on Risk Mitigation Program quote
18	18	18	Based on Risk Mitigation Program quote
8	8	8	Based on Risk Mitigation Program quote
113	113	113	Based on Risk Mitigation Program quote
27	27	27	Based on Risk Mitigation Program quote
3	3	3	Based on Risk Mitigation Program quote
15	15	15	Based on Risk Mitigation Program quote
20	20	20	Based on Risk Mitigation Program quote
28	28	28	Based on Risk Mitigation Program quote
0	0	0	Based on Risk Mitigation Program quote
940	940	940	Based on renewal rates
12	12	12	Based on renewal rates
48	48	48	Based on renewal rates
38	38	38	Based on renewal rates
-	-	-	Based on renewal rates
8	8	8	Based on renewal rates
<u>-</u>	<u>-</u>	<u>-</u>	Based on renewal rates
1,295	1,295	1,295	
1,323	1,323	1,323	Based on last year averages
<u>-</u>	<u>-</u>	<u>-</u>	
1,323	1,323	1,323	
-	-	-	Obtained directly from Dept. Head
800	800	800	Obtained directly from Dept. Head
600	600	600	Obtained directly from Dept. Head
390	390	390	Obtained directly from Dept. Head
900	900	900	Obtained directly from Dept. Head
-	-	-	Obtained directly from Dept. Head
-	-	-	Obtained directly from Dept. Head
-	-	-	Obtained directly from Dept. Head
<u>-</u>	<u>-</u>	<u>-</u>	
2,690	2,690	2,690	
-	-	-	Soft Opening \$300K, Grand Opening \$500K, and Summit \$1
-	-	-	Based on last year averages
-	-	-	Based on last year averages (Flowers, Intuition, and MP&F)
-	-	-	Obtained directly from Dept. Head
138	138	138	Based on current year quote
-	-	-	Obtained directly from Dept. Head
630	630	630	Based on last year averages

-	-	-	Security/Housekeeping
-	-	-	
-	-	-	
-	-	-	Obtained directly from Dept. Head
768	768	768	

647	647	647	Rent Jun - Sep
59	59	59	Based on last year averages
301	301	301	Blackbaud, website maintenance, and laptops
39	39	39	Based on last year averages
-	-	-	
94	94	94	Based on last year averages
-	-	-	Based on last year averages
100	100	100	\$50/employee per month
1,241	1,241	1,241	

20	20	20	Based on payroll templates
28,667	28,667	28,667	Based on payroll templates
1,777	1,777	1,777	Based on payroll templates
416	416	416	Based on payroll templates
32	32	32	Based on payroll templates
1,147	1,147	1,147	Based on payroll templates
32,058	32,058	32,058	

-	-	-	
-	-	-	
-	-	-	
39,599	39,599	39,599	
(39,599)	(39,599)	(39,599)	

.50K, underwritten by strategic partnerships

	<u>Finance & HR</u>	<u>Jul-20</u>	<u>Aug-20</u>
Headcount	4		
Cost and Profit Centers Allocations	10%		
Profit Centers Only Allocations			
Income			
Grants	-	-	-
Pledge Revenue	-	-	-
Contributions & Donations	-	-	-
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations	-	-	-
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income	-	-	-
Membership Dues Individuals	-	-	-
Interest Savings/Short-term Investments	-	-	-
Event Revenue	-	-	-
Museum Store Revenue	-	-	-
eCommerce Revenue	-	-	-
Sign Revenue	-	-	-
Ticket Revenue	-	-	-
Strategic Partnerships	-	-	-
TOTAL REVENUES	-	-	-
Expenses			
Other			
Dues & Subscriptions	-	-	-
Fundraising Expenses	-	-	-
Licenses & Fees	-	-	-
Misc. Expenses	-	-	-
Professional Development	5,100	425	425
Catering	-	-	-
Sponsorship	-	-	-
Collections Care	-	-	-
Artifacts Acquisition	-	-	-
Equipment/Instruments	1,200	100	100
	6,300	525	525
Banking			
Bank Service Charge	221	18	18
Merchant Card Fees	402	33	33

	622	52	52
Insurance			
Cyber & Data Breach Liability	456	38	38
Directors and Officers Liability	456	38	38
Crime and K&R	200	17	17
Property	2,871	239	239
General Liability and Others	692	58	58
Auto	75	6	6
Fine Art/Collectibles	374	31	31
Workers Compensation	505	42	42
Umbrella	709	59	59
Bond - Liquor Liability	12	1	1
Health/Medical	23,970	1,998	1,998
Vision	306	26	26
Dental	1,224	102	102
Short-term Disability	969	81	81
Long-Term Disability	-	-	-
Life Insurance	204	17	17
Accidental Death & Dismemberment	-	-	-
	33,022	2,752	2,752
Construction Expenses			
Interest Expense - Construction Loan	33,732	2,811	2,811
Project Management	-	-	-
	33,732	2,811	2,811
Travel & Related Expenses			
Conference Registration	1,500	125	125
Airfare	1,200	100	100
Ground Transportaton	600	50	50
Business Meals	390	33	33
Lodging	900	75	75
Meeting Meals	-	-	-
Staff Meals	-	-	-
Parking	-	-	-
Mileage	-	-	-
	4,590	383	383
Professional Fees			
Marketing Events/Activations	-	-	-
Advertising	-	-	-
Marketing/PR	-	-	-
Promotional Materials	-	-	-
Accounting & Audit	3,514	293	293
Consulting Fees	-	-	-
Legal Fees	16,063	1,339	1,339
Contract Labor	-	-	-

Fundraising & Development	-	-	-
Planning Consultants	-	-	-
Program Performer	-	-	-
	19,577	1,631	1,631
Office Expenses			
Rent/CAM	16,495	1,375	1,375
Telephone/Technology	1,506	125	125
Computer & Software	10,680	890	890
Postage Express Mailing	1,004	84	84
Office Expenses	-	-	-
Office Supplies	2,409	201	201
Printing	-	-	-
Parking - Staff	2,550	213	213
	34,644	2,887	2,887
Payroll Expenses			
	-		
Payroll Processing Fee	510	43	43
Salary & Wages	344,000	28,667	28,667
FICA Social Security	21,328	1,777	1,777
FICA Medicare	4,988	416	416
Unemployment SUTA	945	79	79
Pension Plan Contributions	13,760	1,147	1,147
	385,531	32,128	32,128
Museum Store Expenses			
Cost of Sales	-	-	-
Freight Costs	-	-	-
Store Supplies	-	-	-
	-	-	-
TOTAL EXPENSES	518,019	43,168	43,168
NET INCOME	(518,019)	(43,168)	(43,168)

Sep-20

Oct-20

Nov-20

Dec-20

Jan-21

Feb-21

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18

18

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18

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33

33

33

33

33

33

52	52	52	52	52	52
38	38	38	38	38	38
38	38	38	38	38	38
17	17	17	17	17	17
239	239	239	239	239	239
58	58	58	58	58	58
6	6	6	6	6	6
31	31	31	31	31	31
42	42	42	42	42	42
59	59	59	59	59	59
1	1	1	1	1	1
1,998	1,998	1,998	1,998	1,998	1,998
26	26	26	26	26	26
102	102	102	102	102	102
81	81	81	81	81	81
-	-	-	-	-	-
17	17	17	17	17	17
-	-	-	-	-	-
2,752	2,752	2,752	2,752	2,752	2,752
2,811	2,811	2,811	2,811	2,811	2,811
-	-	-	-	-	-
2,811	2,811	2,811	2,811	2,811	2,811
125	125	125	125	125	125
100	100	100	100	100	100
50	50	50	50	50	50
33	33	33	33	33	33
75	75	75	75	75	75
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
383	383	383	383	383	383
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
293	293	293	293	293	293
-	-	-	-	-	-
1,339	1,339	1,339	1,339	1,339	1,339
-	-	-	-	-	-

-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
1,631	1,631	1,631	1,631	1,631	1,631
1,375	1,375	1,375	1,375	1,375	1,375
125	125	125	125	125	125
890	890	890	890	890	890
84	84	84	84	84	84
-	-	-	-	-	-
201	201	201	201	201	201
-	-	-	-	-	-
213	213	213	213	213	213
2,887	2,887	2,887	2,887	2,887	2,887
43	43	43	43	43	43
28,667	28,667	28,667	28,667	28,667	28,667
1,777	1,777	1,777	1,777	1,777	1,777
416	416	416	416	416	416
79	79	79	79	79	79
1,147	1,147	1,147	1,147	1,147	1,147
32,128	32,128	32,128	32,128	32,128	32,128
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
43,168	43,168	43,168	43,168	43,168	43,168
(43,168)	(43,168)	(43,168)	(43,168)	(43,168)	(43,168)

Mar-21

Apr-21

May-21

Jun-21

-	-	-	-	Based on fundraising targets and awarded grant
-	-	-	-	
-	-	-	-	Based on fundraising targets
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	Based on fundraising targets
-	-	-	-	
-	-	-	-	
-	-	-	-	Based on last year averages
-	-	-	-	Based on fundraising targets
-	-	-	-	
-	-	-	-	Net of catering margins
-	-	-	-	\$2/annual visitor
-	-	-	-	
-	-	-	-	
-	-	-	-	\$19.75/annual visitor
-	-	-	-	

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-	-	-	-	
-	-	-	-	
-	-	-	-	Music Licensing
-	-	-	-	
425	425	425	425	\$100/mth per employee
-	-	-	-	Obtained directly from Dept. Head
-	-	-	-	
-	-	-	-	
-	-	-	-	
100	100	100	100	Obtained directly from Dept. Head
525	525	525	525	

18	18	18	18	Based on last year averages
33	33	33	33	Based on last year averages/CC transactions in n

52	52	52	52	
38	38	38	38	Based on Risk Mitigation Program quote
38	38	38	38	Based on Risk Mitigation Program quote
17	17	17	17	Based on Risk Mitigation Program quote
239	239	239	239	Based on Risk Mitigation Program quote
58	58	58	58	Based on Risk Mitigation Program quote
6	6	6	6	Based on Risk Mitigation Program quote
31	31	31	31	Based on Risk Mitigation Program quote
42	42	42	42	Based on Risk Mitigation Program quote
59	59	59	59	Based on Risk Mitigation Program quote
1	1	1	1	Based on Risk Mitigation Program quote
1,998	1,998	1,998	1,998	Based on renewal rates
26	26	26	26	Based on renewal rates
102	102	102	102	Based on renewal rates
81	81	81	81	Based on renewal rates
-	-	-	-	Based on renewal rates
17	17	17	17	Based on renewal rates
-	-	-	-	Based on renewal rates
2,752	2,752	2,752	2,752	
2,811	2,811	2,811	2,811	Based on last year averages
-	-	-	-	
2,811	2,811	2,811	2,811	
125	125	125	125	Obtained directly from Dept. Head
100	100	100	100	Obtained directly from Dept. Head
50	50	50	50	Obtained directly from Dept. Head
33	33	33	33	Obtained directly from Dept. Head
75	75	75	75	Obtained directly from Dept. Head
-	-	-	-	Obtained directly from Dept. Head
-	-	-	-	Obtained directly from Dept. Head
-	-	-	-	Obtained directly from Dept. Head
-	-	-	-	
383	383	383	383	
-	-	-	-	Soft Opening \$300K, Grand Opening \$500K, an
-	-	-	-	Based on last year averages
-	-	-	-	Based on last year averages (Flowers, Intuition,
-	-	-	-	Obtained directly from Dept. Head
293	293	293	293	Based on current year quote
-	-	-	-	Obtained directly from Dept. Head
1,339	1,339	1,339	1,339	Based on last year averages
-	-	-	-	Security/Housekeeping

-	-	-	-	
-	-	-	-	
-	-	-	-	Obtained directly from Dept. Head
1,631	1,631	1,631	1,631	
1,375	1,375	1,375	1,375	Rent Jun - Sep
125	125	125	125	Based on last year averages
890	890	890	890	Blackbaud, website maintenance, and laptops
84	84	84	84	Based on last year averages
-	-	-	-	
201	201	201	201	Based on last year averages
-	-	-	-	Based on last year averages
213	213	213	213	\$50/employee per month
2,887	2,887	2,887	2,887	
43	43	43	43	Based on payroll templates
28,667	28,667	28,667	28,667	Based on payroll templates
1,777	1,777	1,777	1,777	Based on payroll templates
416	416	416	416	Based on payroll templates
79	79	79	79	Based on payroll templates
1,147	1,147	1,147	1,147	Based on payroll templates
32,128	32,128	32,128	32,128	
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	
43,168	43,168	43,168	43,168	
(43,168)	(43,168)	(43,168)	(43,168)	

is

nuseum store

d Summit \$150K, underwritten by strategic partnerships
and MP&F)

	<u>Marketing</u>	<u>Jul-20</u>	<u>Aug-20</u>
Headcount	4		
Cost and Profit Centers Allocations	8%		
Profit Centers Only Allocations			
Income			
Grants	-	-	-
Pledge Revenue	-	-	-
Contributions & Donations	-	-	-
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations	-	-	-
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income	-	-	-
Membership Dues Individuals	-	-	-
Interest Savings/Short-term Investments	-	-	-
Event Revenue	-	-	-
Museum Store Revenue	-	-	-
eCommerce Revenue	-	-	-
Sign Revenue	-	-	-
Ticket Revenue	-	-	-
Strategic Partnerships	1,000,000	83,333	83,333
TOTAL REVENUES	1,000,000	83,333	83,333
Expenses			
Other			
Dues & Subscriptions	-	-	-
Fundraising Expenses	-	-	-
Licenses & Fees	-	-	-
Misc. Expenses	-	-	-
Professional Development	4,200	350	350
Catering	-	-	-
Sponsorship	-	-	-
Collections Care	-	-	-
Artifacts Acquisition	-	-	-
Equipment/Instruments	-	-	-
	4,200	350	350
Banking			
Bank Service Charge	182	15	15
Merchant Card Fees	331	28	28

	513	43	43
Insurance			
Cyber & Data Breach Liability	376	31	31
Directors and Officers Liability	376	31	31
Crime and K&R	164	14	14
Property	2,364	197	197
General Liability and Others	570	47	47
Auto	62	5	5
Fine Art/Collectibles	308	26	26
Workers Compensation	416	35	35
Umbrella	584	49	49
Bond - Liquor Liability	10	1	1
Health/Medical	19,740	1,645	1,645
Vision	252	21	21
Dental	1,008	84	84
Short-term Disability	798	67	67
Long-Term Disability	-	-	-
Life Insurance	168	14	14
Accidental Death & Dismemberment	4,200	350	350
	31,395	2,616	2,616
Construction Expenses			
Interest Expense - Construction Loan	27,780	2,315	2,315
Project Management	-	-	-
	27,780	2,315	2,315
Travel & Related Expenses			
Conference Registration	-	-	-
Airfare	1,600	133	133
Ground Transportaton	1,200	100	100
Business Meals	780	65	65
Lodging	1,800	150	150
Meeting Meals	-	-	-
Staff Meals	-	-	-
Parking	-	-	-
Mileage	-	-	-
	5,380	448	448
Professional Fees			
Marketing Events/Activations	800,000	66,667	66,667
Advertising	60,000	5,000	5,000
Marketing/PR	640,000	53,333	53,333
Promotional Materials	-	-	-
Accounting & Audit	2,894	241	241
Consulting Fees	50,000	4,167	4,167
Legal Fees	13,228	1,102	1,102
Contract Labor	-	-	-

Fundraising & Development	-	-	-
Planning Consultants	-	-	-
Program Performer	-	-	-
	1,566,122	130,510	130,510
Office Expenses			
Rent/CAM	13,584	1,132	1,132
Telephone/Technology	1,240	103	103
Computer & Software	12,325	1,027	1,027
Postage Express Mailing	827	69	69
Office Expenses	-	-	-
Office Supplies	1,984	165	165
Printing	-	-	-
Parking - Staff	2,100	175	175
	32,060	2,672	2,672
Payroll Expenses			
Payroll Processing Fee	420	35	35
Salary & Wages	337,500	28,125	28,125
FICA Social Security	20,925	1,744	1,744
FICA Medicare	4,894	408	408
Unemployment SUTA	756	63	63
Pension Plan Contributions	13,500	1,125	1,125
	377,995	31,500	31,500
Museum Store Expenses			
Cost of Sales	-	-	-
Freight Costs	-	-	-
Store Supplies	-	-	-
	-	-	-
TOTAL EXPENSES	2,045,444	170,454	170,454
NET INCOME	(1,045,444)	(87,120)	(87,120)

-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
130,510	130,510	130,510	130,510	130,510	130,510
1,132	1,132	1,132	1,132	1,132	1,132
103	103	103	103	103	103
1,027	1,027	1,027	1,027	1,027	1,027
69	69	69	69	69	69
-	-	-	-	-	-
165	165	165	165	165	165
-	-	-	-	-	-
175	175	175	175	175	175
2,672	2,672	2,672	2,672	2,672	2,672
35	35	35	35	35	35
28,125	28,125	28,125	28,125	28,125	28,125
1,744	1,744	1,744	1,744	1,744	1,744
408	408	408	408	408	408
63	63	63	63	63	63
1,125	1,125	1,125	1,125	1,125	1,125
31,500	31,500	31,500	31,500	31,500	31,500
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
170,454	170,454	170,454	170,454	170,454	170,454
(87,120)	(87,120)	(87,120)	(87,120)	(87,120)	(87,120)

Mar-21

Apr-21

May-21

Jun-21

-	-	-	-	Based on fundraising targets and av
-	-	-	-	
-	-	-	-	Baed on fundraising targets
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	Based on fundraising targets
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	Based on last year averages
-	-	-	-	Based on fundraising targets
-	-	-	-	
-	-	-	-	Net of catering margins
-	-	-	-	\$2/annual visitor
-	-	-	-	
-	-	-	-	
-	-	-	-	\$19.75/annual visitor

<u>83,333</u>	<u>83,333</u>	<u>83,333</u>	<u>83,333</u>
83,333	83,333	83,333	83,333

-	-	-	-	
-	-	-	-	
-	-	-	-	Music Licensing
-	-	-	-	
350	350	350	350	\$100/mth per employee
-	-	-	-	Obtained directly from Dept. Head
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	Obtained directly from Dept. Head

<u>350</u>	<u>350</u>	<u>350</u>	<u>350</u>
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15	15	15	15	Based on last year averages
<u>28</u>	<u>28</u>	<u>28</u>	<u>28</u>	Based on last year averages/CC tran:

43	43	43	43	
31	31	31	31	Based on Risk Mitigation Program c
31	31	31	31	Based on Risk Mitigation Program c
14	14	14	14	Based on Risk Mitigation Program c
197	197	197	197	Based on Risk Mitigation Program c
47	47	47	47	Based on Risk Mitigation Program c
5	5	5	5	Based on Risk Mitigation Program c
26	26	26	26	Based on Risk Mitigation Program c
35	35	35	35	Based on Risk Mitigation Program c
49	49	49	49	Based on Risk Mitigation Program c
1	1	1	1	Based on Risk Mitigation Program c
1,645	1,645	1,645	1,645	Based on renewal rates
21	21	21	21	Based on renewal rates
84	84	84	84	Based on renewal rates
67	67	67	67	Based on renewal rates
-	-	-	-	Based on renewal rates
14	14	14	14	Based on renewal rates
350	350	350	350	Based on renewal rates
2,616	2,616	2,616	2,616	
2,315	2,315	2,315	2,315	Based on last year averages
-	-	-	-	
2,315	2,315	2,315	2,315	
-	-	-	-	Obtained directly from Dept. Head
133	133	133	133	Obtained directly from Dept. Head
100	100	100	100	Obtained directly from Dept. Head
65	65	65	65	Obtained directly from Dept. Head
150	150	150	150	Obtained directly from Dept. Head
-	-	-	-	Obtained directly from Dept. Head
-	-	-	-	Obtained directly from Dept. Head
-	-	-	-	Obtained directly from Dept. Head
-	-	-	-	
448	448	448	448	
66,667	66,667	66,667	66,667	Soft Opening \$300K, Grand Openin
5,000	5,000	5,000	5,000	Based on last year averages
53,333	53,333	53,333	53,333	Based on last year averages (Flowers
-	-	-	-	Obtained directly from Dept. Head
241	241	241	241	Based on current year quote
4,167	4,167	4,167	4,167	Obtained directly from Dept. Head
1,102	1,102	1,102	1,102	Based on last year averages
-	-	-	-	Security/Housekeeping

-	-	-	-	Obtained directly from Dept. Head
-	-	-	-	
-	-	-	-	
130,510	130,510	130,510	130,510	

1,132	1,132	1,132	1,132	Rent Jun - Sep
103	103	103	103	Based on last year averages
1,027	1,027	1,027	1,027	Blackbaud, website maintenance, a
69	69	69	69	Based on last year averages
-	-	-	-	
165	165	165	165	Based on last year averages
-	-	-	-	Based on last year averages
175	175	175	175	\$50/employee per month
2,672	2,672	2,672	2,672	

35	35	35	35	Based on payroll templates
28,125	28,125	28,125	28,125	Based on payroll templates
1,744	1,744	1,744	1,744	Based on payroll templates
408	408	408	408	Based on payroll templates
63	63	63	63	Based on payroll templates
1,125	1,125	1,125	1,125	Based on payroll templates
31,500	31,500	31,500	31,500	

-	-	-	-	
-	-	-	-	
-	-	-	-	
170,454	170,454	170,454	170,454	
(87,120)	(87,120)	(87,120)	(87,120)	

arded grants

sactions in museum store

|quote
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g \$500K, and Summit \$150K, underwritten by strategic partnerships
s, Intuition, and MP&F)

and laptops

	<u>Fundraising & Development</u>	<u>Jul-20</u>	<u>Aug-20</u>
Headcount	3		
Cost and Profit Centers Allocations	7%		
Profit Centers Only Allocations	9%		
Income			
Grants	200,000	16,667	16,667
Pledge Revenue	-	-	-
Contributions & Donations	300,000	25,000	25,000
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations	2,000,000	166,667	166,667
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income	14,000	1,167	1,167
Membership Dues	350,000	29,167	29,167
Interest Savings/Short-term Investments	-	-	-
Event Revenue	-	-	-
Museum Store Revenue	-	-	-
eCommerce Revenue	-	-	-
Sign Revenue	-	-	-
Ticket Revenue	-	-	-
Strategic Partnerships	-	-	-
TOTAL REVENUES	2,864,000	238,667	238,667
Expenses			
Other			
Dues & Subscriptions	110	9	9
Fundraising Expenses	250,000	20,833	20,833
Licenses & Fees	-	-	-
Misc. Expenses	-	-	-
Professional Development	1,200	100	100
Catering	16,000	1,333	1,333
Sponsorship	-	-	-
Collections Care	-	-	-
Artifacts Acquisition	-	-	-
Equipment/Instruments	-	-	-
	267,310	22,276	22,276
Banking			
Bank Service Charge	156	13	13

Merchant Card Fees	283	24	24
	439	37	37
Insurance			
Cyber & Data Breach Liability	322	27	27
Directors and Officers Liability	322	27	27
Crime and K&R	141	12	12
Property	2,026	169	169
General Liability and Others	488	41	41
Auto	53	4	4
Fine Art/Collectibles	264	22	22
Workers Compensation	356	30	30
Umbrella	500	42	42
Bond - Liquor Liability	9	1	1
Health/Medical	16,920	1,410	1,410
Vision	216	18	18
Dental	864	72	72
Short-term Disability	684	57	57
Long-Term Disability	-	-	-
Life Insurance	144	12	12
Accidental Death & Dismemberment	-	-	-
	23,310	1,942	1,942
Construction Expenses			
Interest Expense - Construction Loan	23,811	1,984	1,984
Project Management	-	-	-
	23,811	1,984	1,984
Travel & Related Expenses			
Conference Registration	-	-	-
Airfare	3,600	300	300
Ground Transportaton	2,400	200	200
Business Meals	-	-	-
Lodging	5,400	450	450
Meeting Meals	12,000	1,000	1,000
Staff Meals	2,340	195	195
Parking	-	-	-
Mileage	-	-	-
	25,740	2,145	2,145
Professional Fees			
Marketing Events/Activations	50,000	4,167	4,167
Advertising	3,750	313	313
Marketing/PR	40,000	3,333	3,333
Promotional Materials	10,000	833	833
Accounting & Audit	2,480	207	207
Consulting Fees	-	-	-
Legal Fees	11,339	945	945

Contract Labor	-	-	-
Fundraising & Development	-	-	-
Planning Consultants	-	-	-
Program Performer	-	-	-
	117,569	9,797	9,797
Office Expenses			
Rent/CAM	11,643	970	970
Telephone/Technology	1,063	89	89
Computer & Software	6,921	577	577
Postage Express Mailing	709	59	59
Office Expenses	-	-	-
Office Supplies	1,701	142	142
Printing	25,000	2,083	2,083
Parking - Staff	1,800	150	150
	48,837	4,070	4,070
Payroll Expenses			
Payroll Processing Fee	360	30	30
Salary & Wages	203,500	16,958	16,958
FICA Social Security	12,617	1,051	1,051
FICA Medicare	2,951	246	246
Unemployment SUTA	1,374	114	114
Pension Plan Contributions	8,140	678	678
	228,941	19,078	19,078
Museum Store Expenses	-	-	-
Cost of Sales	-	-	-
Freight Costs	-	-	-
Store Supplies	-	-	-
	-	-	-
TOTAL EXPENSES	735,958	61,330	61,330
NET INCOME	2,128,042	177,337	177,337

[illegible]

Jun-21

16,667	Based on fundraising targets and awarded grants
-	
25,000	Baed on fundraising targets
-	
-	
-	
166,667	Based on fundraising targets
-	
-	
-	
1,167	Based on last year averages
29,167	Based on fundraising targets
-	
-	Net of catering margins
-	\$2/annual visitor
-	
-	
-	\$19.75/annual visitor
-	
<hr/>	
238,667	

9	
20,833	
-	Music Licensing
-	
100	\$100/mth per employee
1,333	Obtained directly from Dept. Head
-	
-	
-	
-	Obtained directly from Dept. Head
<hr/>	
22,276	

13 Based on last year averages

24	Based on last year averages/CC transactions in museum store
37	

27	Based on Risk Mitigation Program quote
27	Based on Risk Mitigation Program quote
12	Based on Risk Mitigation Program quote
169	Based on Risk Mitigation Program quote
41	Based on Risk Mitigation Program quote
4	Based on Risk Mitigation Program quote
22	Based on Risk Mitigation Program quote
30	Based on Risk Mitigation Program quote
42	Based on Risk Mitigation Program quote
1	Based on Risk Mitigation Program quote
1,410	Based on renewal rates
18	Based on renewal rates
72	Based on renewal rates
57	Based on renewal rates
-	Based on renewal rates
12	Based on renewal rates
-	Based on renewal rates

1,942

1,984	Based on last year averages
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-

1,984

-	Obtained directly from Dept. Head
300	Obtained directly from Dept. Head
200	Obtained directly from Dept. Head
-	Obtained directly from Dept. Head
450	Obtained directly from Dept. Head
1,000	Obtained directly from Dept. Head
195	Obtained directly from Dept. Head
-	Obtained directly from Dept. Head

-

2,145

4,167	Soft Opening \$300K, Grand Opening \$500K, and Summit \$150K, underwritten by strategic par
313	Based on last year averages
3,333	Based on last year averages (Flowers, Intuition, and MP&F)
833	Obtained directly from Dept. Head
207	Based on current year quote
-	Obtained directly from Dept. Head
945	Based on last year averages

- Security/Housekeeping
-
-
-
- Obtained directly from Dept. Head

9,797

- 970 Rent Jun - Sep
- 89 Based on last year averages
- 577 Blackbaud, website maintenance, and laptops
- 59 Based on last year averages

-
- 142 Based on last year averages
- 2,083 Based on last year averages
- 150 \$50/employee per month

4,070

- 30 Based on payroll templates
- 16,958 Based on payroll templates
- 1,051 Based on payroll templates
- 246 Based on payroll templates
- 114 Based on payroll templates
- 678 Based on payroll templates

19,078

-
-
-
-

61,330

177,337

Partnerships

	<u>Operations</u>	<u>Jul-20</u>	<u>Aug-20</u>
Headcount	21		
Cost and Profit Centers Allocations	49%		
Profit Centers Only Allocations	63%		
Income			
Grants	-	-	-
Pledge Revenue	-	-	-
Contributions & Donations	-	-	-
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations	-	-	-
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income	-	-	-
Membership Dues Individuals	-	-	-
Interest Savings/Short-term Investments	-	-	-
Event Revenue	210,000	17,500	17,500
Museum Store Revenue	450,000	37,500	37,500
eCommerce Revenue	70,000	5,833	5,833
Sign Revenue	140,000	11,667	11,667
Ticket Revenue	4,443,750	370,313	370,313
Strategic Partnerships	-	-	-
TOTAL REVENUES	5,313,750	442,813	442,813
Expenses			
Other			
Dues & Subscriptions	-	-	-
Fundraising Expenses	-	-	-
Licenses & Fees	6,000	500	500
Misc. Expenses	-	-	-
Professional Development	24,700	2,058	2,058
Catering	-	-	-
Sponsorship	-	-	-
Collections Care	-	-	-
Artifacts Acquisition	-	-	-
Equipment/Instruments	-	-	-
	30,700	2,558	2,558
Banking			
Bank Service Charge	1,070	89	89
Merchant Card Fees	33,195	2,766	2,766

	34,265	2,855	2,855
Insurance			
Cyber & Data Breach Liability	2,210	184	184
Directors and Officers Liability	2,211	184	184
Crime and K&R	967	81	81
Property	13,904	1,159	1,159
General Liability and Others	3,350	279	279
Auto	363	30	30
Fine Art/Collectibles	1,812	151	151
Workers Compensation	2,444	204	204
Umbrella	3,433	286	286
Bond - Liquor Liability	58	5	5
Health/Medical	116,090	9,674	9,674
Vision	1,482	124	124
Dental	5,928	494	494
Short-term Disability	4,693	391	391
Long-Term Disability	-	-	-
Life Insurance	988	82	82
Accidental Death & Dismemberment	-	-	-
	159,932	13,328	13,328
Construction Expenses			
Interest Expense - Construction Loan	163,370	13,614	13,614
Project Management	-	-	-
	163,370	13,614	13,614
Travel & Related Expenses			
Conference Registration	1,000	83	83
Airfare	2,000	167	167
Ground Transportaton	400	33	33
Business Meals	200	17	17
Lodging	1,600	133	133
Meeting Meals	100	8	8
Staff Meals	200	17	17
Parking	100	8	8
Mileage	-	-	-
	5,600	467	467
Professional Fees			
Marketing Events/Activations	50,000	4,167	4,167
Advertising	3,750	313	313
Marketing/PR	40,000	3,333	3,333
Promotional Materials	-	-	-
Accounting & Audit	17,018	1,418	1,418
Consulting Fees	-	-	-
Legal Fees	77,795	6,483	6,483
Contract Labor	553,500	46,125	46,125

Fundraising & Development	-	-	-
Planning Consultants	-	-	-
Program Performer	-	-	-
	742,063	61,839	61,839
Office Expenses			
Rent/CAM	79,887	6,657	6,657
Telephone/Technology	7,293	608	608
Computer & Software	43,196	3,600	3,600
Postage Express Mailing	4,862	405	405
Office Expenses	-	-	-
Office Supplies	11,669	972	972
Printing	-	-	-
Parking - Staff	12,350	1,029	1,029
	159,258	13,271	13,271
Payroll Expenses			
Payroll Processing Fee	2,470	206	206
Salary & Wages	1,240,967	103,414	103,414
FICA Social Security	76,940	6,412	6,412
FICA Medicare	17,994	1,500	1,500
Unemployment SUTA	6,128	511	511
Pension Plan Contributions	49,639	4,137	4,137
	1,394,137	116,178	116,178
Museum Store Expenses			
Cost of Sales	75,600	6,300	6,300
Freight Costs	6,720	560	560
Store Supplies	1,680	140	140
	84,000	7,000	7,000
TOTAL EXPENSES	2,773,325	231,110	231,110
NET INCOME	2,540,425	211,702	211,702

[illegible]

[illegible]

-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-
61,839	61,839	61,839	61,839	61,839	61,839	61,839	61,839	61,839

6,657	6,657	6,657	6,657	6,657	6,657	6,657	6,657	6,657
608	608	608	608	608	608	608	608	608
3,600	3,600	3,600	3,600	3,600	3,600	3,600	3,600	3,600
405	405	405	405	405	405	405	405	405
-	-	-	-	-	-	-	-	-
972	972	972	972	972	972	972	972	972
-	-	-	-	-	-	-	-	-
<u>1,029</u>	<u>1,029</u>	<u>1,029</u>	<u>1,029</u>	<u>1,029</u>	<u>1,029</u>	<u>1,029</u>	<u>1,029</u>	<u>1,029</u>
13,271	13,271	13,271	13,271	13,271	13,271	13,271	13,271	13,271

206	206	206	206	206	206	206	206	206
103,414	103,414	103,414	103,414	103,414	103,414	103,414	103,414	103,414
6,412	6,412	6,412	6,412	6,412	6,412	6,412	6,412	6,412
1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500
511	511	511	511	511	511	511	511	511
<u>4,137</u>	<u>4,137</u>	<u>4,137</u>	<u>4,137</u>	<u>4,137</u>	<u>4,137</u>	<u>4,137</u>	<u>4,137</u>	<u>4,137</u>
116,178	116,178	116,178	116,178	116,178	116,178	116,178	116,178	116,178

6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300
560	560	560	560	560	560	560	560	560
<u>140</u>	<u>140</u>	<u>140</u>	<u>140</u>	<u>140</u>	<u>140</u>	<u>140</u>	<u>140</u>	<u>140</u>
7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000

231,110 231,110 231,110 231,110 231,110 231,110 231,110 231,110 231,110

211,702 211,702 211,702 211,702 211,702 211,702 211,702 211,702 211,702

Jun-21

- Based on fundraising targets and awarded grants

-

- Baed on fundraising targets

-

-

-

- Based on fundraising targets

-

-

-

- Based on last year averages

- Based on fundraising targets

-

17,500 Net of catering margins

37,500 \$2/annual visitor

5,833

11,667

370,313 \$19.75/annual visitor

-

442,813

-

-

500 Music Licensing

-

2,058 \$100/mth per employee

- Obtained directly from Dept. Head

-

-

-

- Obtained directly from Dept. Head

2,558

89 Based on last year averages

2,766 Based on last year averages/CC transactions in museum store

2,855

184 Based on Risk Mitigation Program quote
184 Based on Risk Mitigation Program quote
81 Based on Risk Mitigation Program quote
1,159 Based on Risk Mitigation Program quote
279 Based on Risk Mitigation Program quote
30 Based on Risk Mitigation Program quote
151 Based on Risk Mitigation Program quote
204 Based on Risk Mitigation Program quote
286 Based on Risk Mitigation Program quote
5 Based on Risk Mitigation Program quote
9,674 Based on renewal rates
124 Based on renewal rates
494 Based on renewal rates
391 Based on renewal rates
- Based on renewal rates
82 Based on renewal rates
- Based on renewal rates

13,328

13,614 Based on last year averages

-

13,614

83 Obtained directly from Dept. Head
167 Obtained directly from Dept. Head
33 Obtained directly from Dept. Head
17 Obtained directly from Dept. Head
133 Obtained directly from Dept. Head
8 Obtained directly from Dept. Head
17 Obtained directly from Dept. Head
8 Obtained directly from Dept. Head

-

467

4,167 Soft Opening \$300K, Grand Opening \$500K, and Summit \$150K, underwritten by strategic par
313 Based on last year averages
3,333 Based on last year averages (Flowers, Intuition, and MP&F)
- Obtained directly from Dept. Head
1,418 Based on current year quote
- Obtained directly from Dept. Head
6,483 Based on last year averages
46,125 Security/Housekeeping

-	
-	
-	Obtained directly from Dept. Head
61,839	

6,657	Rent Jun - Sep
608	Based on last year averages
3,600	Blackbaud, website maintenance, and laptops
405	Based on last year averages
-	
972	Based on last year averages
-	Based on last year averages
1,029	\$50/employee per month
13,271	

206	Based on payroll templates
103,414	Based on payroll templates
6,412	Based on payroll templates
1,500	Based on payroll templates
511	Based on payroll templates
4,137	Based on payroll templates
116,178	

6,300
560
140
7,000

231,110

211,702

tnerships

	<u>Curatorial</u>	<u>Jul-20</u>	<u>Aug-20</u>
Headcount	3		
Cost and Profit Centers Allocations	7%		
Profit Centers Only Allocations	9%		
Income			
Grants	-	-	-
Pledge Revenue	-	-	-
Contributions & Donations	-	-	-
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations	-	-	-
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income	-	-	-
Membership Dues Individuals	-	-	-
Interest Savings/Short-term Investments	-	-	-
Event Revenue	-	-	-
Museum Store Revenue	-	-	-
eCommerce Revenue	-	-	-
Sign Revenue	-	-	-
Ticket Revenue	-	-	-
Strategic Partnerships	-	-	-
TOTAL REVENUES	-	-	-
Expenses			
Other			
Dues & Subscriptions	2,000	167	167
Fundraising Expenses	-	-	-
Licenses & Fees	600,000	50,000	50,000
Misc. Expenses	-	-	-
Professional Development	3,600	300	300
Catering	-	-	-
Sponsorship	-	-	-
Collections Care	186,667	15,556	15,556
Artifacts Acquisition	25,000	2,083	2,083
Equipment/Instruments	3,000	250	250
	820,267	68,356	68,356
Banking			
Bank Service Charge	156	13	13
Merchant Card Fees	283	24	24

	439	37	37
Insurance			
Cyber & Data Breach Liability	322	27	27
Directors and Officers Liability	322	27	27
Crime and K&R	141	12	12
Property	2,026	169	169
General Liability and Others	488	41	41
Auto	53	4	4
Fine Art/Collectibles	264	22	22
Workers Compensation	356	30	30
Umbrella	500	42	42
Bond - Liquor Liability	9	1	1
Health/Medical	16,920	1,410	1,410
Vision	216	18	18
Dental	864	72	72
Short-term Disability	684	57	57
Long-Term Disability	-	-	-
Life Insurance	144	12	12
Accidental Death & Dismemberment	-	-	-
	23,310	1,942	1,942
Construction Expenses			
Interest Expense - Construction Loan	23,811	1,984	1,984
Project Management	-	-	-
	23,811	1,984	1,984
Travel & Related Expenses			
Conference Registration	1,050	88	88
Airfare	1,200	100	100
Ground Transportaton	300	25	25
Business Meals	400	33	33
Lodging	1,350	113	113
Meeting Meals	600	50	50
Staff Meals	700	58	58
Parking	-	-	-
Mileage	-	-	-
	5,600	467	467
Professional Fees			
Marketing Events/Activations	50,000	4,167	4,167
Advertising	3,750	313	313
Marketing/PR	40,000	3,333	3,333
Promotional Materials	-	-	-
Accounting & Audit	2,480	207	207
Consulting Fees	5,500	458	458
Legal Fees	11,339	945	945
Contract Labor	-	-	-

Fundraising & Development	-	-	-
Planning Consultants	-	-	-
Program Performer	-	-	-
	113,069	9,422	9,422
Office Expenses			
Rent/CAM	11,643	970	970
Telephone/Technology	1,063	89	89
Computer & Software	5,421	452	452
Postage Express Mailing	709	59	59
Office Expenses	-	-	-
Office Supplies	1,701	142	142
Printing	15,000	1,250	1,250
Parking - Staff	1,800	150	150
	37,337	3,111	3,111
Payroll Expenses			
Payroll Processing Fee	360	30	30
Salary & Wages	210,000	17,500	17,500
FICA Social Security	13,020	1,085	1,085
FICA Medicare	3,045	254	254
Unemployment SUTA	567	47	47
Pension Plan Contributions	8,400	700	700
	235,392	19,616	19,616
Museum Store Expenses			
Cost of Sales	-	-	-
Freight Costs	-	-	-
Store Supplies	-	-	-
	-	-	-
TOTAL EXPENSES	1,259,225	104,935	104,935
NET INCOME	(1,259,225)	(104,935)	(104,935)

37	37	37	37	37	37	37	37
27	27	27	27	27	27	27	27
27	27	27	27	27	27	27	27
12	12	12	12	12	12	12	12
169	169	169	169	169	169	169	169
41	41	41	41	41	41	41	41
4	4	4	4	4	4	4	4
22	22	22	22	22	22	22	22
30	30	30	30	30	30	30	30
42	42	42	42	42	42	42	42
1	1	1	1	1	1	1	1
1,410	1,410	1,410	1,410	1,410	1,410	1,410	1,410
18	18	18	18	18	18	18	18
72	72	72	72	72	72	72	72
57	57	57	57	57	57	57	57
-	-	-	-	-	-	-	-
12	12	12	12	12	12	12	12
-	-	-	-	-	-	-	-
1,942	1,942	1,942	1,942	1,942	1,942	1,942	1,942
1,984	1,984	1,984	1,984	1,984	1,984	1,984	1,984
-	-	-	-	-	-	-	-
1,984	1,984	1,984	1,984	1,984	1,984	1,984	1,984
88	88	88	88	88	88	88	88
100	100	100	100	100	100	100	100
25	25	25	25	25	25	25	25
33	33	33	33	33	33	33	33
113	113	113	113	113	113	113	113
50	50	50	50	50	50	50	50
58	58	58	58	58	58	58	58
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
467	467	467	467	467	467	467	467
4,167	4,167	4,167	4,167	4,167	4,167	4,167	4,167
313	313	313	313	313	313	313	313
3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333
-	-	-	-	-	-	-	-
207	207	207	207	207	207	207	207
458	458	458	458	458	458	458	458
945	945	945	945	945	945	945	945
-	-	-	-	-	-	-	-

May-21

Jun-21

- - Based on fundraising targets and awarded grants

- -

- - Baed on fundraising targets

- -

- -

- -

- - Based on fundraising targets

- -

- -

- -

- - Based on last year averages

- - Based on fundraising targets

- -

- - Net of catering margins

- - \$2/annual visitor

- -

- -

- - \$19.75/annual visitor

- -

- -

167 167

- -

50,000 50,000 Music Licensing

- -

300 300 \$100/mth per employee

- - Obtained directly from Dept. Head

- -

15,556 15,556

2,083 2,083

250 250 Obtained directly from Dept. Head

68,356 68,356

13 13 Based on last year averages

24 24 Based on last year averages/CC transactions in museum store

37 37

27	27	Based on Risk Mitigation Program quote
27	27	Based on Risk Mitigation Program quote
12	12	Based on Risk Mitigation Program quote
169	169	Based on Risk Mitigation Program quote
41	41	Based on Risk Mitigation Program quote
4	4	Based on Risk Mitigation Program quote
22	22	Based on Risk Mitigation Program quote
30	30	Based on Risk Mitigation Program quote
42	42	Based on Risk Mitigation Program quote
1	1	Based on Risk Mitigation Program quote
1,410	1,410	Based on renewal rates
18	18	Based on renewal rates
72	72	Based on renewal rates
57	57	Based on renewal rates
-	-	Based on renewal rates
12	12	Based on renewal rates
-	-	Based on renewal rates
1,942	1,942	

1,984	1,984	Based on last year averages
-	-	
1,984	1,984	

88	88	Obtained directly from Dept. Head
100	100	Obtained directly from Dept. Head
25	25	Obtained directly from Dept. Head
33	33	Obtained directly from Dept. Head
113	113	Obtained directly from Dept. Head
50	50	Obtained directly from Dept. Head
58	58	Obtained directly from Dept. Head
-	-	Obtained directly from Dept. Head
-	-	
467	467	

4,167	4,167	Soft Opening \$300K, Grand Opening \$500K, and Summit \$150K, underwritten by :
313	313	Based on last year averages
3,333	3,333	Based on last year averages (Flowers, Intuition, and MP&F)
-	-	Obtained directly from Dept. Head
207	207	Based on current year quote
458	458	Obtained directly from Dept. Head
945	945	Based on last year averages
-	-	Security/Housekeeping

-	-	
-	-	
-	-	Obtained directly from Dept. Head
9,422	9,422	
970	970	Rent Jun - Sep
89	89	Based on last year averages
452	452	Blackbaud, website maintenance, and laptops
59	59	Based on last year averages
-	-	
142	142	Based on last year averages
1,250	1,250	Based on last year averages
150	150	\$50/employee per month
3,111	3,111	
30	30	Based on payroll templates
17,500	17,500	Based on payroll templates
1,085	1,085	Based on payroll templates
254	254	Based on payroll templates
47	47	Based on payroll templates
700	700	Based on payroll templates
19,616	19,616	
-	-	
-	-	
-	-	
-	-	
104,935	104,935	
(104,935)	(104,935)	

strategic partnerships

	<u>Education & Program</u>	<u>Jul-20</u>	<u>Aug-20</u>
Headcount	6		
Cost and Profit Centers Allocations	14%		
Profit Centers Only Allocations	18%		
Income			
Grants	176,740	14,728	14,728
Pledge Revenue	-	-	-
Contributions & Donations	-	-	-
Planned Gifts	-	-	-
Individual/Business Contribution	-	-	-
Gifts In-Kind	-	-	-
Corporation Donations	-	-	-
Foundation/Trust Grants	-	-	-
Local Government Grants	-	-	-
Construction/State Grant	-	-	-
Interest Income	-	-	-
Membership Dues Individuals	-	-	-
Interest Savings/Short-term Investments	-	-	-
Event Revenue	-	-	-
Museum Store Revenue	-	-	-
eCommerce Revenue	-	-	-
Sign Revenue	-	-	-
Ticket Revenue	-	-	-
Strategic Partnerships	-	-	-
TOTAL REVENUES	176,740	14,728	14,728
Expenses			
Other			
Dues & Subscriptions	420	35	35
Fundraising Expenses	-	-	-
Licenses & Fees	-	-	-
Misc. Expenses	-	-	-
Professional Development	7,200	600	600
Catering	2,400	200	200
Sponsorship	600	50	50
Collections Care	-	-	-
Artifacts Acquisition	-	-	-
Equipment/Instruments	24,000	2,000	2,000
	34,620	2,885	2,885
Banking			
Bank Service Charge	312	26	26
Merchant Card Fees	567	47	47

	879	73	73
Insurance			
Cyber & Data Breach Liability	644	54	54
Directors and Officers Liability	644	54	54
Crime and K&R	282	23	23
Property	4,053	338	338
General Liability and Others	976	81	81
Auto	106	9	9
Fine Art/Collectibles	528	44	44
Workers Compensation	712	59	59
Umbrella	1,001	83	83
Bond - Liquor Liability	17	1	1
Health/Medical	33,840	2,820	2,820
Vision	432	36	36
Dental	1,728	144	144
Short-term Disability	1,368	114	114
Long-Term Disability	-	-	-
Life Insurance	-	-	-
Accidental Death & Dismemberment	-	-	-
	46,332	3,861	3,861
Construction Expenses			
Interest Expense - Construction Loan	47,622	3,969	3,969
Project Management	-	-	-
	47,622	3,969	3,969
Travel & Related Expenses			
Conference Registration	775	65	65
Airfare	800	67	67
Ground Transportaton	400	33	33
Business Meals	530	44	44
Lodging	1,050	88	88
Meeting Meals	-	-	-
Staff Meals	-	-	-
Parking	-	-	-
Mileage	-	-	-
	3,555	296	296
Professional Fees			
Marketing Events/Activations	50,000	4,167	4,167
Advertising	3,750	313	313
Marketing/PR	40,000	3,333	3,333
Promotional Materials	1,800	150	150
Accounting & Audit	4,961	413	413
Consulting Fees	-	-	-
Legal Fees	22,677	1,890	1,890
Contract Labor	-	-	-

Fundraising & Development	-	-	-
Planning Consultants	-	-	-
Program Performer	20,000	1,667	1,667
	143,188	11,932	11,932
Office Expenses			
Rent/CAM	23,287	1,941	1,941
Telephone/Technology	2,126	177	177
Computer & Software	13,843	1,154	1,154
Postage Express Mailing	1,417	118	118
Office Expenses	-	-	-
Office Supplies	3,402	283	283
Printing	10,000	833	833
Parking - Staff	3,600	300	300
	57,674	4,806	4,806
Payroll Expenses			
Payroll Processing Fee	720	60	60
Salary & Wages	230,600	19,217	19,217
FICA Social Security	14,297	1,191	1,191
FICA Medicare	3,344	279	279
Unemployment SUTA	961	80	80
Pension Plan Contributions	9,224	769	769
	259,146	21,596	21,596
Museum Store Expenses			
Cost of Sales	-	-	-
Freight Costs	-	-	-
Store Supplies	-	-	-
	-	-	-
TOTAL EXPENSES	593,016	49,418	49,418
NET INCOME	(416,276)	(34,690)	(34,690)

[illegible]

