

Tennessee Performing Arts Center

Budget FY 2011

REVENUES

Ticket Sales	\$	7,986,934
Rental Income	\$	478,991
Salary & Wage Reimbursements	\$	623,621
Other Reimbursements	\$	163,623
Concessions Sales	\$	511,852
Ticketing Service Charges	\$	328,068
Other BXO Fees	\$	98,281
Ticketing Royalties	\$	702,134
Consulting Income	\$	-
Sponsorships	\$	126,848
Other Earned Income	\$	87,850
Subtotal Earned Revenue	\$	11,108,201
Grant Income	\$	288,500
Interest Income	\$	-
Fundraising	\$	851,200
Assn./Orgn.Contributions	\$	-
In-Kind Contributions	\$	191,915
Endowment Earnings	\$	884,200
State Maintenance Grant	\$	-
Subtotal Unearned Revenue	\$	2,215,815
Transfers - In (Facility Fees)	\$	685,875
Transfers - Out	\$	-
Total Revenue	\$	14,009,890

EXPENSES

Artists fees	\$	4,574,008
Contract Labor	\$	843,490
Presenter Share	\$	-
Custodial	\$	90,301
Security	\$	81,043
Production Miscellaneous	\$	129,952
Marketing - Programming	\$	870,100
Salaries	\$	2,415,740
Wages - Full Time	\$	866,752
Wages - Part Time/Other	\$	549,960
Employee Related Expenses	\$	757,481
Concessions Supplies	\$	140,492
House & Tech Supplies	\$	33,948
Uniforms & Alterations	\$	3,660
Insurance	\$	126,975
Telephone	\$	110,833
Professional Consulting	\$	184,721
Postage	\$	46,589
Repairs & Maintenance	\$	222,293
Printing & Reproduction	\$	74,260
Equipment Rentals	\$	73,206
Office & Computer Supplies	\$	27,348
Freight & Shipping	\$	100
Ticketing Fees	\$	35,809
Interest Expense	\$	115,409
Meals & Entertainment	\$	101,120
Travel - Air/Hotel/Auto	\$	134,257
Credit Card Fees	\$	287,460
Cash (Over) and Short	\$	1,200
Bad Debt Expense	\$	250
Marketing - Institution	\$	89,720
Transportation Grants Expense	\$	10,000
Dues and Publications	\$	87,072
Depreciation & Amortization	\$	383,777
State Maintenance Expenses	\$	-
Misc - incl \$100K in '09 & '10	\$	487,520
Total Expenses	\$	13,956,847

Net Profit (Loss)	\$	53,044
Unrelated Business Income Tax	\$	-
Net Profit (Loss) after Taxes	\$	53,044