NASHVILLE FILM FESTIVAL 2020 BUDGET

INCOME		2020 Budget	2020 Actuals	Difference
	Sponsorships	215,000		
	Memberships	20,000		
	Admissions	80,000		
	Entry Fees - Film	175,000		
	Entry Fees - Screen Writing	50,000		
	Merchandise	2,500		
	Script coverage	1,000		
	Fundraisers	10,000		
	Workshops	10,000		
	Movies in the Park	3,500		
	Board Contributions	5,000		
	Contributions	5,000		
	Community Foundation	7,500		
	Metro Arts	107,500		
	Tennessee Arts Commission PS	20,000		
	Tennessee Arts Commission FAY	3,000		
	Interest Income			
	TOTAL INCOME	715,000		

XPENSES	Festival Expenses		
	Event Expenses	150,000	
	Film Awards	20,000	
	Screenwriting Contest Expense	5,000	
	Special Event Expense	25,000	
	Marketing	50,000	
	Publicity	20,000	
	Sponsor Related Expenses	2,000	
	Travel - Celebrity	20,000	
	Travel - Distributor	10,000	
	Travel - Film Maker / Juror	5,000	
	Organization Expenses		
	Salaries & payroll taxes (see detailed tab)	250,000	
	Payroll Processing Expense	2,000	
	Health Insurance	15,000	
	Rent	20,000	
	Insurance	8,500	
	Interest Exp.	500	
	Credit Card Fees	2,000	
	Accounting Fees	7,800	
	Bank Fees	500	
	Employee Travel	10,000	
	Meals & Entertainment	12,000	
	Dues, Fees & Subscriptions	8,000	
	Research & Development	2,000	
	Board gifts	300	

NET INCOME/(LOSS)	\$ 2,900	
Miscellaneous TOTAL EXPENSES	712,100	
Postage	2,500	
Telephone & Internet	6,000	
Supplies	8,000	
Development Expenses	10,000	
Movies in the Park	7,500	
Membership Expenses	7,500	
At Risk Project Expenses	7,500	
Workshop expenses	2,500	
Fundraiser expenses	5,000	
Brand Development (Website)	10,000	