

CHAPTER: TENNESSEE

BRANCH: KNOXVILLE

2013
BUDGET2012
ACTUAL

2014 Budget Model

	S/E Total	Ongoing Total	Grand Total	2013 Projection				
SUPPORT & REVENUE								
FNDTNS & ORGS			-		0			0
COMM & INDUSTRY			-		0			0
MEMORIALS		3,000	3,000	5,869	3,000			4,982
FEDERATED FUNDS		3,000	3,000	3,631	3,000			5,449
GENERAL CONTRIBUTIONS		3,000	3,000	4,337	5,000			2,768
ANNUAL FUND		30,000	30,000	13,497	25,000			22,755
WILLS & BEQUESTS			-		0			0
MAJOR GIFTS		25,000	25,000	10,293	25,000			617
DIRECT CONTRIBUTIONS		64,000	64,000	37,627	61,000			36,571
S/E INCOME	581,859		581,859	563,326	556,635			474,212
S/E INDUCEMENTS	55,904	10%	55,904	75,685	55,389	10%		58,394
2014 SPONSORSHIP	67,500	12%						
REVENUE	525,955		525,955	487,641	501,246			415,818
TOTAL SUP & REV	525,955	64,000	589,955	525,268	562,246			452,389
EXPENSES:								
SALARIES		108,531	108,531	109,897	105,370			99,225
TAXES SUMMARY		9,334	9,334	8,241	9,062			7,373
EMP BENEFITS		12,875	12,875	12,500	12,500			10,417
RETIREMENT		5,101	5,101	4,636	4,636			4,706
COMPENSATION		135,841	135,841	135,274	131,568			121,721
DATA PROCESSING		8,000	8,000	7,908	8,000			8,797
EQUIPMENT SUPPLIES	1,005	195	1,200	4,773	1,200			3,617
EQUIPMENT MAINTENANCE			-	278	0			0
DEPRECIATION		1,077	1,077	1,359	1,077			669
PRINTING	3,650		3,650	5,629	3,075			4,380
POSTAGE	585	915	1,500	1,674	1,500			2,154
CONFERENCES	100	400	500	2,334	500			1,107
TRAVEL	3,965	3,685	7,650	7,769	7,650			11,990
OCCUPANCY		11,000	11,000	9,160	11,000			9,413
TELEPHONE	300	2,750	3,050	2,640	3,050			3,724
REG/LIC/TAX	300	100	400	-	200			200
PROFESSIONAL FEES			-		0			0
MISC EXP	50	550	600	366	600			475
OTHER EXP	9,955	28,672	38,627	43,890	37,852			46,526
TOTAL OPER EXP	9,955	164,513	174,468	179,164	169,420			168,247
INC OVR/UND OP EXP	516,000	(100,513)	415,487	346,104	392,826			284,142
'14 BUDGET +/- '13 FCST			20%					
N. INC % TO SUP & REV			70%	66%	70%			63%