

F2021 Operating Budget

| | REVISED F2021 |
|---|---------------|
| | Budget |
| REVENUES | |
| Program Fees | 566,176 |
| Fundraising | 2,550,872 |
| Governmental Grants | 1,271,356 |
| Facility Rental | 72,240 |
| Sales to Others (Forward Focus advtg, Card Crusader sales, FiftyForward Travel) | 18,000 |
| Revenue In Kind Foster Grandparent Program | 0 |
| Gain (Loss) on Disposals (Proceeds from sale of vehicle) | 7,000 |
| TOTAL REVNEUES | 4,485,644 |
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| EXPENSES | |
| Salaries & Wages | 2,227,573 |
| Employee Benefits | 376,553 |
| Payroll Taxes and Unemployment Claims | 192,323 |
| Professional Fees | 207,804 |
| Supplies | 159,875 |
| Telephone/Internet | 95,670 |
| Postage | 11,275 |
| Building Occupancy | 497,438 |
| Equipment Rental | 123,845 |
| Transportation | 39,006 |
| Travel, Training, Meetingss | 61,405 |
| Volunteer Support including In-Kind Expenses | 290,250 |
| Organization Dues | 12,375 |
| Marketing | 83,902 |
| Awards & Recognition | 25,000 |
| Fundraising Expenses | 81,350 |
| TOTAL OPERATING EXPENSES | 4,485,644 |
| TOTAL REVENUES OVER EXPENSES | 0 |
| TO THE TENDED OVER EM LINGED | |