

Tennessee Conference on Social Welfare
Budget FY 2017-18
Modified 7-17

| | | | | FY 2016-17 Budget | FY 2016-17 Actuals | FY 2017-18 Budget | 2017-18 YTD | % |
|--|--|--|---------------------------------------|-------------------|--------------------|-------------------|-------------|---|
| | | | Revenue | | | | Actuals | |
| | | | 4000 · Donations | | | | | |
| | | | 4010 · Community Shares | \$0.00 | | \$0.00 | | |
| | | | 4020 · Individual Donations | \$0.00 | | \$0.00 | | |
| | | | Total 4000 · Donations | \$0.00 | | \$0.00 | | |
| | | | 4100 · Grants | \$0.00 | | \$18,000.00 | | |
| | | | 4300 · Refunds | \$0.00 | \$104.20 | \$0.00 | | |
| | | | 4325 · Other Income | \$0.00 | \$500.01 | \$500.00 | | |
| | | | 4350 · Interest Income | \$3.00 | \$5.34 | \$4.00 | | |
| | | | 5000 · Spring Conference Income | | | | | |
| | | | 5010 · Registration | \$20,000.00 | \$16,654.23 | \$19,000.00 | | |
| | | | 5020 · Sponsorships | \$25,000.00 | \$27,600.00 | \$30,000.00 | | |
| | | | 5040 · Board Dinner | \$0.00 | \$364.98 | \$600.00 | | |
| | | | Total 5000 · Spring Conference Income | \$45,000.00 | \$44,619.21 | \$49,600.00 | | |
| | | | 5100 · Regional Income | | | | | |
| | | | 5110 · Middle TN | \$2,750.00 | \$2,830.00 | \$3,000.00 | | |
| | | | 5120 · SE TN | \$9,000.00 | \$10,788.48 | \$10,000.00 | | |
| | | | 5130 · West TN | \$2,750.00 | \$220.00 | \$3,000.00 | | |
| | | | 5140 · East/Northeast TN | \$0.00 | \$0.00 | \$5,500.00 | | |
| | | | Total 5100 · Regional Income | \$14,500.00 | \$13,838.48 | \$21,500.00 | | |
| | | | 6000 · Membership | | | | | |
| | | | 6050 · Agency Membership | \$16,500.00 | \$15,570.00 | \$20,000.00 | | |
| | | | 6080 · Individual membership | \$6,875.00 | \$2,950.00 | \$4,000.00 | | |
| | | | 6090 · Centennial Club | \$1,000.00 | \$1,327.25 | \$1,200.00 | | |
| | | | Total 6000 · Membership | \$24,375.00 | \$19,847.25 | \$25,200.00 | | |
| | | | Total Revenue | \$83,878.00 | \$79,004.49 | \$114,804.00 | | |
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| | | | Expense | | | | | |
| | | | 6700 · Fees | | | | | |
| | | | 6770 · Business Operating Fees | \$700.00 | \$313.60 | \$300.00 | | |
| | | | 6720 · Transaction Fees | | \$8.01 | \$0.00 | | |
| | | | 6790 · Square Fees | \$750.00 | \$1.62 | \$50.00 | | |
| | | | 6780 · Paypal Fees | \$1,500.00 | \$748.43 | \$900.00 | | |
| | | | 6760 · Bank Fees | \$150.00 | \$98.28 | \$100.00 | | |
| | | | Total 6700 · Fees | \$3,100.00 | \$1,171.67 | \$1,350.00 | | |
| | | | 8300 · Refunds/Other Returns | \$300.00 | \$504.45 | \$600.00 | | |
| | | | 6100 · Occupancy | | | | | |
| | | | 6110 · Rent | 420.00 | \$420.00 | 0.00 | | |
| | | | 6140 · Phone | 575.00 | \$341.67 | 0.00 | | |
| | | | 6150 · Internet & Copying | \$100.00 | \$100.00 | \$0.00 | | |
| | | | Total 6100 · Occupancy | \$1,095.00 | \$861.67 | \$0.00 | | |
| | | | 6200 · Travel | | | | | |
| | | | 6210 · Parking | \$50.00 | \$35.00 | \$50.00 | | |
| | | | 6220 · Mileage Reimbursement | \$300.00 | \$130.68 | \$150.00 | | |
| | | | 6230 · Lodging | \$400.00 | \$0.00 | \$350.00 | | |
| | | | 6240 · Meals | \$200.00 | \$31.95 | \$150.00 | | |
| | | | 6235 · Fuel Cost | \$200.00 | \$23.50 | \$150.00 | | |
| | | | 6245 · Car Rental | \$300.00 | \$58.65 | \$225.00 | | |
| | | | Total 6200 · Travel | \$1,450.00 | \$279.78 | \$1,075.00 | | |
| | | | 6300 · Business Operations - Other | | | | | |
| | | | 6310 · Meetings & Webinars | \$474.00 | \$474.00 | \$0.00 | | |
| | | | 6320 · QuickBooks Online Payroll | \$492.00 | \$488.00 | \$492.00 | | |
| | | | 6340 · Constant Contact | \$705.00 | \$721.01 | \$840.00 | | |
| | | | 6345 · Wufoo Forms | \$180.00 | \$179.40 | \$180.00 | | |
| | | | 6350 · Subscriptions/Memberships/Spon | | | \$725.00 | | |
| | | | Total 6300 · Business Operations | \$1,851.00 | \$1,862.41 | \$2,237.00 | | |
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| | | 6400 · Website | | | | | | |
| | | 6410 · Domain Name | | \$114.00 | \$0.00 | \$114.00 | | |
| | | 6420 · Website Hosting | | \$165.00 | \$160.45 | \$165.00 | | |
| | | Total 6400 · Website | | \$279.00 | \$160.45 | \$279.00 | | |
| | | 6450 · Professional Development | | \$300.00 | \$225.00 | \$225.00 | | |
| | | 6560 · Payroll Expenses | | | | | | |
| | | 6570 · Taxes | | \$2,965.83 | \$7,659.64 | \$11,706.60 | | |
| | | 6580 · Wages | | \$38,769.15 | \$33,492.99 | \$47,320.00 | | |
| | | 6590 · Health Insurance | | \$5,247.00 | \$6,173.32 | \$7,680.00 | | |
| | | Total 6560 · Payroll Expenses | | \$46,981.98 | \$47,325.95 | \$66,706.60 | | |
| | | 6800 · Insurance | | \$1,750.00 | \$1,595.30 | \$1,600.00 | | |
| | | 7000 · Supplies | | \$450.00 | \$301.31 | \$200.00 | | |
| | | 7100 · Postage | | \$150.00 | \$204.34 | \$220.00 | | |
| | | 7130 · Printing | | \$200.00 | \$188.50 | \$150.00 | | |
| | | 7200 · Food/Entertainment | | \$0.00 | \$55.85 | \$0.00 | | |
| | | 7300 · Gifts/Donations | | \$150.00 | \$49.14 | \$50.00 | | |
| | | 7350 · Marketing and Promotion | | \$500.00 | \$532.29 | \$150.00 | | |
| | | 7500 · Equipment | | \$0.00 | | \$3,000.00 | | |
| | | 8000 · Professional Fees | | | | | | |
| | | 8010 · Financial Consultant | | \$150.00 | \$0.00 | \$0.00 | | |
| | | 8030 · Tax Preparation | | \$500.00 | \$432.00 | \$450.00 | | |
| | | Total 8000 · Professional Fees | | \$650.00 | \$432.00 | \$450.00 | | |
| | | 8500 · Spring Conference Expenses | | | | | | |
| | | 8510 · Refunds | | \$500.00 | \$320.00 | \$400.00 | | |
| | | 8520 · Hotel | | | \$26,995.66 | \$28,000.00 | | |
| | | 8500 · Spring Conference Expenses - Other | | \$30,000.00 | \$586.22 | \$600.00 | | |
| | | Total 8500 · Spring Conference Expenses | | \$30,500.00 | \$27,901.88 | \$29,000.00 | | |
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| | | | 9000 · Regional Expenses | | | | | |
| | | | 9010 · Middle TN Expenses | \$100.00 | \$186.52 | \$100.00 | | |
| | | | 9020 · Southeast Expenses | \$5,000.00 | \$4,360.03 | \$5,000.00 | | |
| | | | 9030 · West TN Expenses | \$100.00 | \$0.00 | \$100.00 | | |
| | | | 9040 · East/Northeast TN Expenses | \$0.00 | | \$2,100.00 | | |
| | | | Total 9000 · Regional Expenses | \$5,200.00 | \$4,546.55 | \$7,300.00 | | |
| | | | Total Expense | \$94,906.98 | \$88,198.54 | \$114,592.60 | | |
| | | | Net Income | -\$11,028.98 | -\$9,194.05 | \$211.40 | | |
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