

Budget Proposal and Comparison

| | 2005 Actual | 2006 Estimate | 2007 Budget | Variance |
|--------------------------|----------------|------------------|----------------|----------|
| OPERATIONS | | | | |
| Revenue | | | | |
| Programming | 207,970 | 274,806 | 281,681 | 6,875 |
| Film | 171,846 | 230,521 | 233,400 | 2,879 |
| Childrens | 8,637 | 6,928 | 8,000 | 1,072 |
| Ticketing Fees | 22,123 | 34,404 | 37,881 | 3,477 |
| Other | 5,363 | 2,952 | 2,400 | (552) |
| Concessions | 122,702 | 178,171 | 182,300 | 4,129 |
| Rental Income | 109,085 | 146,627 | 146,820 | 193 |
| Events | 22,294 | 20,485 | 28,200 | 7,715 |
| Film | 28,315 | 37,132 | 36,000 | (1,132) |
| Music | 16,808 | 27,679 | 26,400 | (1,279) |
| Parking | 15,862 | 33,225 | 32,400 | (825) |
| Theatre | 21,817 | 23,341 | 19,200 | (4,141) |
| Miscellaneous | 3,990 | 4,765 | 4,620 | (145) |
| Other | (1,732) | 1,793 | 2,400 | 607 |
| Total | 438,024 | 601,397 | 613,201 | 11,804 |
| Expenses | | | | |
| Concessions | 47,290 | 67,524 | 64,858 | 2,665 |
| Equipment | 6,971 | 6,090 | 7,500 | (1,410) |
| Facility | 10,188 | 12,885 | 12,620 | 265 |
| Financial | 11,259 | 17,629 | 18,676 | (1,047) |
| Insurance | 23,702 | 31,633 | 33,000 | (1,367) |
| Marketing | 15,075 | 19,881 | 26,280 | (6,399) |
| Office | 5,065 | 5,846 | 5,700 | 146 |
| Payroll | 235,636 | 246,254 | 259,329 | (13,075) |
| Professional Services | 12,336 | 28,789 | 11,600 | 17,189 |
| Programming | 85,579 | 118,768 | 123,989 | (5,222) |
| Film | 71,714 | 103,763 | 105,795 | (2,032) |
| Childrens | 4,894 | 3,231 | 3,900 | (669) |
| Other | 8,970 | 11,773 | 14,294 | (2,521) |
| Rent | 72,000 | 72,000 | 72,000 | 0 |
| Taxes | 32,516 | 42,902 | 49,855 | (6,953) |
| Utilities | 39,034 | 37,523 | 40,544 | (3,021) |
| Other | 22,698 | 25,644 | 25,632 | 13 |
| Contributions to Capital | 0 | 0 | 40,000 | (40,000) |
| Total | 619,350 | 733,368 | 791,583 | (58,216) |
| Net from operations | (181,326) | (131,970) | (178,382) | (46,412) |
| FUNDRAISING | | | | |
| Events | 63,019 | 53,040 | 60,000 | 6,960 |
| Auctions | 8,630 | 14,293 | 15,000 | 707 |
| Contributions & Tickets | 24,669 | 24,447 | 25,000 | 553 |
| Sponsorships | 29,720 | 14,300 | 20,000 | 5,700 |
| Directed Donations | 905 | 2,270 | 3,500 | 1,230 |
| Campaign | 22,740 | 11,285 | 20,000 | 8,715 |
| Non-directed Donations | 27,398 | 24,927 | 25,000 | 73 |
| Grants | 57,085 | 60,183 | 60,000 | (183) |
| Memberships | 21,764 | 34,436 | 35,000 | 564 |
| Miscellaneous | 0 | 550 | 0 | (550) |
| Expenses | (20,812) | (21,412) | (25,118) | (3,706) |
| Net Gain / (Loss) | (9,227) | 33,309 | (0) | (33,309) |