

BELCOURT THEATRE
2020 Operating Budget, final

	Actual 2019	Budget 2020	Variance
OPERATIONS			
Revenue			
A Programming:	1,370,926	1,456,021	85,095
B Film	1,273,720	1,350,000	76,280
C Childrens	5,119	4,000	(1,119)
D Presevation Fees	9,621	12,403	2,783
Service Fees	75,840	80,618	4,778
T Education	5,744	8,000	2,256
E Events/Other	884	1,000	116
F Concessions:	642,725	737,126	94,401
G Food	279,033	318,869	39,836
Beverage:	362,277	415,257	52,980
H Non-Alcoholic	127,533	147,058	19,525
I Beer	113,290	129,440	16,150
J Wine & Liquor	121,454	138,759	17,305
K Merchandise	1,414	3,000	1,586
Rent:	239,508	254,400	14,892
L Programming:	160,881	182,400	21,519
M Rent	141,195	160,000	18,805
In-House Services	19,686	22,400	2,714
Parking	78,627	72,000	(6,627)
Miscellaneous	13,327	10,000	(3,327)
	2,266,486	2,457,547	191,061
Expenses			
Box Office	124,598	126,900	2,302
Concessions:	241,657	274,660	33,003
Food	88,892	101,560	12,667
Beverage:	115,074	131,692	16,618
Non-Alcoholic	28,109	32,412	4,302
Beer	41,404	47,246	5,841
Wine & Liquor	45,560	52,035	6,474
Supplies	34,000	38,909	4,909
Merchandise	3,691	2,500	(1,191)
Depreciation	357,035	345,790	(11,245)
Dues & Subscriptions	10,754	11,000	246
Equipment:	10,004	10,000	(4)
Purchased	8,568	8,000	(568)
Rental	317	500	183
Repairs & Maintenance	1,119	1,500	381
Facility:	84,156	79,816	(4,340)
Janitorial	38,070	38,000	(70)
Materials	19,165	13,000	(6,165)
Pest Control	1,397	1,500	103
Repairs & Maintenance	22,616	25,000	2,384
Storage	2,908	2,316	(592)
Financial:	159,042	161,475	2,433
Bank	646	2,500	1,854

	Credit Cards	79,093	83,975	4,882
	Interest & Penalties	79,304	75,000	(4,304)
	Insurance	25,242	35,000	9,758
	Licenses & Permits	6,579	6,500	(79)
	Marketing:	107,649	100,000	(7,649)
	Newspapers & Radio	76,441	70,000	(6,441)
	Printing & Mailing	24,914	24,000	(914)
	Website	860	1,000	140
	Other	5,433	5,000	(433)
	Office	25,258	27,000	1,742
	Payroll:	1,371,781	1,423,392	51,611
R	Salary	707,757	713,000	5,243
S	Hourly	462,695	480,957	18,262
	Benefits	111,040	112,500	1,460
	Bonus Pool		25,000	25,000
	Payroll Taxes	90,288	91,935	1,647
	Professional Service:	69,907	65,700	(4,207)
	Accounting	27,180	22,700	(4,480)
	Marketing & PR	18,500	18,000	(500)
	Education	6,364	6,000	(364)
	Staff Development	9,018	10,000	982
	Payroll Service	3,445	4,000	555
	Other	5,400	5,000	(400)
	Programming:	600,681	637,400	36,719
	Film:	594,273	627,400	33,127
	Delivery	19,655	20,250	595
	Distributor	566,415	599,400	32,985
	Misc	8,002	7,500	(502)
	Promotion	201	250	49
	Education	6,409	10,000	3,591
	Rent	7,644	8,400	756
	Travel, Meals & Entertainment	26,591	28,000	1,409
	Utilities:	65,665	66,700	1,035
	Dumpster	6,439	6,000	(439)
	Electric	30,274	31,000	726
	Gas	4,409	5,000	591
	Security	2,268	2,700	432
	Telephone	7,724	7,500	(224)
	Internet	9,836	9,500	(336)
	Water	4,716	5,000	284
		3,286,598	3,407,733	112,735
	Operations	(1,020,113)	(950,186)	78,326

FUNDRAISING

Revenue

	Events:	123,064	131,000	7,936
1	Red Carpet Auction	28,924	29,000	76
2	Red Carpet Contribs & Tickets	55,640	60,000	4,360
3	Red Carpet Sponsorships	38,500	42,000	3,500
	Contributions:	508,290	215,000	(293,290)
	Contribs/Sponsorships	12,000	15,000	3,000
	Capital Campaign	382,574	0	(382,574)

Annual Campaign	113,716	200,000	86,284
Grants	264,500	270,000	5,500
U Memberships	413,632	431,079	17,447
Standard Memberships	336,046	348,379	12,333
Hillsboro Society	77,586	82,700	5,114
Miscellaneous	0	0	0
	<u>1,309,485</u>	<u>1,047,079</u>	<u>(244,959)</u>

Expenses

Red Carpet Evening	49,914	50,000	86
Membership	10,786	11,208	422
Other	19,843	20,000	157
	<u>80,544</u>	<u>81,208</u>	<u>664</u>

Fundraising 1,228,941 965,871

Totals:

Revenue	3,575,971	3,504,626
Expenses	<u>3,367,142</u>	<u>3,488,941</u>
	208,829	15,684