

**Belcourt Theatre, Inc.
2010 Budget**

	Nov 09 YTD	2008 Actual	2009 Est Year End	2009 Budget	2009 Variance	2008 Budget	2010 Budget
OPERATIONS							
Revenue							
Programming:	427,978	421,399	440,205	393,445	(34,533)	399,578	484,675
Film	373,868	368,429	403,868	339,500	(34,368)	339,549	425,000
Childrens	9,837	6,523	9,837	10,000	163	20,000	10,000
Presevation Fees	18,750	18,183	19,200				19,575
Service Fees	25,523	23,253	26,500	39,945	14,422	38,529	26,100
Camps	0	0		0		0	2,500
Other	0	4,576	0	4,000	4,000	1,500	1,500
Concessions:	207,034	207,880	222,635	193,207	(13,827)	221,312	235,067
Food	60,995	59,266	64,266	55,826	(5,169)	57,758	67,855
Beverage:	146,039	148,614	158,369	137,381	(8,658)	163,553	167,213
Non-Alcoholic	41,113	40,843	44,243	38,835	(2,278)	50,224	46,044
Beer	58,427	64,036	63,427	58,253	(174)	67,514	67,855
Liquor	46,499	43,734	50,699	40,291	(6,208)	45,813	53,314
Merchandise	0	0		0		0	0
Rent:	136,364	147,665	158,085	159,000	22,636	180,699	158,800
Programming:	101,179	114,665	116,100	119,500	18,321	142,700	115,000
Events	14,887	32,276	20,500	30,000	15,113	37,000	21,000
Film	32,399	38,567	38,000	32,000	(399)	50,500	35,000
Music	17,910	29,633	17,900	20,000	2,090	35,500	18,000
Theatre	12,650	13,711	13,500	10,000	(2,650)	19,700	13,500
In-House Service	21,134	0	24,000	25,000	3,866	0	25,000
Merch percentag	2,199	0	2,200	2,500	301	0	2,500
Facility:	35,185	33,475	41,985	39,500	4,315	37,999	43,800
Dumpster	810	270	810	0	(810)	3,180	800
Parking	34,375	32,365	41,175	39,000	6,635	34,000	43,000

	Nov 09 YTD	2008 Actual	2009 Est Year End	2009 Budget	2009 Variance	2008 Budget	2010 Budget
Other	0	840		0		819	0
Miscellaneous	1,510	1,735	1,510	1,500	(10)	0	1,500
	772,886	778,679	822,435	747,152		801,589	880,042
Expenses							
Camps	0	0		0		0	2,500
Concessions:	77,628	87,223	82,090	73,324	(8,766)	77,890	84,610
Food	12,196	14,717	13,500	13,956	456	14,439	12,892
Beverage:	47,617	54,957	49,790	43,525	(6,265)	48,375	52,442
Non-Alcoholic	9,635	9,237	9,600	8,543	(1,057)	11,049	10,130
Beer	23,190	25,930	25,190	18,058	(7,132)	19,916	25,785
Liquor	14,792	19,790	15,000	16,922	1,922	17,409	16,527
Supplies	17,815	17,548	18,800	15,843	(2,957)	15,075	19,276
Depreciation	37,719	56,577	56,578	56,578	0	65,900	62,478
Equipment:	6,762	3,082	11,613	10,000	(1,613)	11,500	11,500
Purchased	3,998	1,845	8,543	8,000	(543)	9,500	9,000
Rental	770	0	770	0	(770)	0	500
Repairs & Maintenance	1,994	1,237	2,300	2,000	(300)	2,000	2,000
Facility:	20,639	27,015	21,648	34,400	12,752	36,900	32,200
Janitorial	5,165	5,105	5,560	15,000	9,440	15,000	6,000
Materials	9,048	9,675	9,662	3,500	(6,162)	4,000	10,000
Pest Control	1,000	919	1,000	900	(100)	900	1,200
Repairs & Maintenance	5,426	11,315	5,426	15,000	9,574	17,000	15,000
Financial:	63,708	88,224	90,500	82,027	(8,473)	89,425	96,529
Bank	1,469	2,094	2,000	2,000	0	1,760	2,000
Credit Cards	25,601	26,041	31,500	22,624	(8,876)	23,317	34,529
Interest & Penalties	52,183	60,088	57,000	57,403	403	64,348	60,000
Insurance	22,589	27,261	25,685	16,000	(9,685)	22,402	27,300
Licenses, Permits & Dues	1,751	2,306	2,500	2,500	0	3,200	3,000
Marketing:	24,259	32,698	33,435	34,500	1,065	40,000	38,800
Newspapers & Magazines	18,940	25,734	25,915	25,000	(915)	27,000	26,000
Printing & Mailing	5,047	5,778	6,740	4,500	(2,240)	2,500	7,000

	Nov 09 YTD	2008 Actual	2009 Est Year End	2009 Budget	2009 Variance	2008 Budget	2010 Budget
Website	0	0	0	5,000	5,000	5,000	5,000
Other	272	1,185	780	0	(780)	5,500	800
Office	3,720	5,922	6,267	6,200	(67)	6,500	6,500
Payroll:	301,547	338,253	320,867	315,855	(5,012)	327,037	362,606
Salary	155,100	197,478	168,025	191,855	23,830	214,500	208,606
Hourly	118,138	111,347	121,909	97,000	(24,909)	78,118	122,000
Technical	15,200	14,903	16,467	15,000	(1,467)	18,000	16,500
Benefits	9,517	11,482	10,874	11,000	126	10,207	11,000
Staff initiatives	3,592	3,043	3,592	1,000	(2,592)	6,212	4,500
Professional Service:	45,699	33,499	48,150	36,000	(12,150)	25,200	52,000
Accounting	33,650	36,687	34,450	31,000	(3,450)	24,500	35,000
Marketing & PR	8,834	0	9,500				12,000
Consulting & Training	800	100	800	1,500	700	700	1,500
Payroll Service	2,415	4,195	3,400	3,500	100	0	3,500
Programming:	129,038	185,510	170,990	183,850	12,860	178,647	210,700
Film:	112,687	158,150	170,990	151,405	(19,585)	158,147	182,250
Delivery	12,888	15,489	14,000	15,000	1,000	12,000	15,000
Distributor	147,296	137,770	156,796	132,405	(24,391)	144,647	165,750
Misc	46	0	46	3,000	2,954	0	0
Promotion	148	4,890	148	1,000	852	1,500	1,500
Childrens	0	1,365	0	5,000	5,000	15,000	0
Rental	0	3,126	0	2,700	2,700	5,499	0
Ticketing	25,368	22,868	26,657	24,745	(1,912)	0	28,450
Taxes:	16,273	23,239	24,683	22,789	(1,894)	30,713	27,195
Payroll	22,785	23,206	24,683	22,789	(1,894)	21,743	27,195
Travel, Meals & Entertainme	5,113	7,656	5,113	7,000	1,887	6,999	7,500
Utilities:	32,335	44,510	43,427	47,075	3,648	39,999	51,200
Dumpster	3,075	2,995	3,370	3,000	(370)	2,510	3,500
Electric	21,993	23,568	23,793	27,025	3,232	23,360	28,000
Gas	5,499	8,054	5,649	7,000	1,351	5,482	8,500
Security	1,025	884	1,025	1,050	25	1,040	1,200
Telephone	4,829	5,312	5,228	5,500	272	5,532	5,500
Internet	1,724	1,166	1,882	1,000	(882)	0	2,000

	Nov 09 YTD	2008 Actual	2009 Est Year End	2009 Budget	2009 Variance	2008 Budget	2010 Budget
Water	2,286	2,528	2,481	2,500	19	2,075	2,500
Miscellaneous	379	1,704	379	500	121	400	1,200
	641,021	961,705	943,925	928,598	(15,327)	962,712	1,077,818
					0		
Operations	-74,256	-188,024	-121,490	-181,446	(59,956)	-161,123	-197,775
FUNDRAISING							
Revenue							
Events:	22,346	49,980	23,655	50,000		58,000	49,000
Auctions	7,355	13,781	7,355	14,000		15,000	14,000
Contributions & Tickets	11,700	16,750	11,700	20,000		25,000	20,000
Sponsorships	4,600	19,449	4,600	16,000		18,000	15,000
Contributions:	20,235	33,948	20,235	25,000		47,000	54,000
Directed	0	7,541	0	5,000		2,000	5,000
Non-directed	5,235	5,111	5,235	10,000		25,000	4,000
Campaign 2009	15,000	21,295	15,000	10,000		20,000	45,000
Grants	100,720	100,127	105,720	83,645		75,000	100,000
Memberships	52,961	47,740	55,804	45,000		40,000	65,000
Miscellaneous	1,824	1,911	1,875	1,500		1,500	0
	198,086	233,706	207,289	205,145		221,500	268,000
Expenses							
Contract Labor	2,016	0	5,584	5,000		4,000	5,000
Equipment Rental	4,453	0	4,538	0		3,000	5,000
Food & Beverage	5,115	139	5,410	0		5,500	2,000
Licenses & Permits	100	0	130	0		0	100
Materials & Supplies	383	2,166	2,009	2,700		1,500	1,500
Printing & Mailing	3,998	2,310	5,314	0		3,600	4,000
Promotional Materials	1,450	0		0		0	2,000
Membership Expense	1,524		1,705				1,872

	Nov 09 YTD	2008 Actual	2009 Est Year End	2009 Budget	2009 Variance	2008 Budget	2010 Budget
Miscellaneous	1,578	15,811		16,000		8,900	8,000
	19,093	20,428	24,690	23,700		26,500	29,472
Fundraising	208,193	213,278		181,445		195,000	238,528
Totals:							
Revenue	794,051	1,012,387		952,297		1,023,089	1,148,042
Expenses	-660,114	-982,134		-952,298		-989,212	-1,107,290
	133,937	30,253		-1		33,877	40,753
Creature Comforts		47,356					
Reel to Reel Projection		35,000					

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