

2011 Belcourt Operating Budget

	Nov 2010 YTD	2009 Actual	2010 Est. year end	2010 Budget	2009 Budget	2011 Budget
OPERATIONS						
Revenue						
Programming:	511,929	485,415	538,742	484,675	393,445	615,307
Film	454,917	422,859	494,917	425,000	339,500	554,307
Childrens	10,674	11,122	10,674	10,000	10,000	11,000
Presevation Fees	14,473	20,896	14,573	19,575		15,000
Service Fees	23,651	27,492	24,651	26,100	39,945	25,000
Camps	0			2,500	0	
Events/Other	8,214	3,047	8,500	1,500	4,000	10,000
Concessions:	252,797	226,259	275,167	235,067	193,207	303,511
Food	76,360	67,404	81,360	67,855	55,826	86,003
Beverage:	176,437	156,986	191,437	167,213	137,381	215,008
Non-Alcoholic	54,870	45,014	59,870	46,044	38,835	67,574
Beer	65,569	62,716	70,569	67,855	58,253	79,860
Liquor	55,998	49,255	60,998	53,314	40,291	67,574
Merchandise	432	1,870	2,370	0	0	2,500
Rent:	118,424	171,584	144,574	158,800	159,000	150,000
Programming:	86,449	95,701	101,449	115,000	119,500	105,000
Events	14,400	17,308		21,000	30,000	20,000
Film	29,900	45,584		35,000	32,000	42,000
Music	18,779	18,960		18,000	20,000	18,000
Theatre	5,020	13,850		13,500	10,000	5,000
In-House Services	16,782	24,825	18,000	25,000	25,000	18,000
Merch percentage	1,568	2,263	1,568	2,500	2,500	2,000
Facility:	31,975	48,795	43,125	43,800	39,500	45,000
Dumpster		810		800	0	
Parking	31,975	47,985	42,675	43,000	39,000	45,000
Other	450		450	0	0	
Miscellaneous	1,679	1,086	1,679	1,500	1,500	1,500
	884,829	884,345	960,162	880,042	747,152	1,070,318
Expenses						
Box Office Expenses	24,274	28,947	26,774	25,200	24,745	28,715
Education Initiative	0	0	0	2,500	0	30,000
Concessions:	97,893	86,648	103,993	84,610	73,324	117,579
Food	12,868	13,444	13,618	12,892	13,956	15,911
Beverage:	52,627	52,634	55,977	52,442	43,525	62,537
Non-Alcoholic	10,703	10,913	11,903	10,130	8,543	13,515
Beer	24,990	25,145	26,040	25,785	18,058	28,750
Liquor	16,935	16,576	18,035	16,527	16,922	20,272
Supplies	26,853	20,570	28,353	19,276	15,843	30,101
Concession System	5,545		6,045			9,030
Depreciation	61,418	61,418	61,418	56,578	56,578	61,418
Dues & Subscriptions	2,412	1,582	2,412			2,500
Equipment:	7,748	9,835	8,834	8,000	10,000	19,500
	3,270	6,631	4,000	8,000	8,000	16,000
Purchased	834	995	834	0	0	1,000
Rental						

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Repairs & Maintenance	3,644	2,209	4,000		2,000	2,500
Facility:	35,855	24,142	40,252	32,200	34,400	41,000
Janitorial	5,270	5,560	5,770	6,000	15,000	15,000
Materials	17,282	11,346	18,682	10,000	3,500	10,000
Pest Control	755	1,075	800	1,200	900	1,000
Repairs & Maintenance	12,547	6,161	15,000	15,000	15,000	15,000
Financial:	76,322	99,432	83,191	93,529	82,027	86,524
Bank	1,896	2,132	2,000	2,000	2,000	2,200
Credit Cards	30,811	38,063	33,612	34,529	22,624	37,324
Interest & Penalties	43,614	59,237	47,579	57,000	57,403	47,000
Insurance	27,047	17,515	27,047	27,500	16,000	27,000
Licenses, Permits & Dues	2,883	1,933	2,983	3,000	2,500	2,500
Marketing:	36,635	35,492	47,429	40,800	34,500	52,000
Newspapers & Radio	18,856	27,379	23,000	28,000	25,000	25,000
Printing & Mailing	14,450	7,386	16,100	7,000	4,500	20,000
Website			5,000	5,000	5,000	5,000
Other	3,328	728	3,328	800	0	2,000
Office	8,399	7,606	9,149	6,500	6,200	7,000
Payroll:	362,474	334,273	387,244	365,804	315,855	408,724
Salary	185,358	172,402	192,208	200,804	191,855	211,462
Hourly	146,456	132,398	159,770	130,000	97,000	163,762
Technical	17,291	16,749	18,863	18,000	15,000	18,000
Benefits	11,356	10,345	14,390	17,000	11,000	13,000
Staff initiatives	2,013	2,379	2,013	0	1,000	2,500
Professional Service:	55,292	51,889	60,680	56,000	36,000	61,000
Accounting	39,630	34,600	41,730	40,000	31,000	40,000
Marketing & PR	13,350	11,534	16,350			18,000
Consulting & Training		800		14,000	1,500	
Payroll Service	2,312	4,955	2,600	2,000	3,500	3,000
Programming:	197,216	185,693	234,611	207,450	183,850	263,352
Film:	196,241	184,995	233,636	182,250	151,405	257,352
Delivery	14,396	14,247	15,896	15,000	15,000	15,000
Distributor	179,477	170,188	215,373	165,750	132,405	238,352
Misc	2,349	412	2,349	0	3,000	3,000
Promotion	18	148	18	1,500	1,000	1,000
Childrens	0			0	5,000	5,000
Rental	975	698	975	0	2,700	1,000
Taxes:	52,734	51,317	57,536	27,435	22,789	56,613
Payroll	24,011	25,358	28,813	27,435	22,789	28,813
Property & Income	26,904	24,347	26,904	0	0	26,000
Personalty	1,819	1,611	1,819	0	0	1,800
Travel, Meals & Entertainment	11,314	7,263	11,314	10,000	7,000	12,000
Utilities:	43,819	43,995	48,801	51,200	47,075	50,750
Dumpster	3,758	3,373	4,100	3,500	3,000	4,000
Electric	25,288	23,616	27,587	28,000	27,025	28,000
Gas	5,256	6,423	5,734	8,500	7,000	7,000
Security	445	1,025	485	1,200	1,050	1,050
Telephone	4,361	5,234	4,757	5,500	5,500	5,500
Internet	1,955	1,881	2,133	2,000	1,000	2,200
Water	2,755	2,443	3,005	2,500	2,500	3,000

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Miscellaneous	948	1,956	1,000	1,200	500	1,000
	1,102,269	1,015,444	1,212,257	1,074,306	928,598	1,329,175
Operations	-217,439	-131,099	-252,095	-194,263	-181,446	-258,857
FUNDRAISING						
Revenue						
Events:	93,024	22,655	93,024	50,000	50,000	107,300
Oscar Auction	16,740	7,455	16,740	14,000	14,000	16,000
Oscar Contributions & Tickets	20,375	11,700	20,375	20,000	20,000	20,000
Oscar Sponsorships	10,500	3,500	10,500	16,000	16,000	15,000
nD Auction	13,202		13,202			14,500
nD Contributions & Tickets	26,207		26,207			28,000
nD Sponsorships	6,000		6,000			13,800
Contributions:	67,479	57,737	72,479	67,000	25,000	70,000
Directed	62,927	49,487	62,927	5,000	5,000	35,000
Non-directed	4,552	8,250	4,552	2,000	10,000	
Hillsboro Society Campaign 2011			5,000	60,000	10,000	25,000 10,000
Grants	93,000	105,720	93,000	100,000	83,645	100,000
Memberships	85,670	60,374	88,000	65,000	45,000	80,000
Miscellaneous	2,370	1,468	2,370	0	1,500	1,500
	341,543	247,954	348,873	282,000	205,145	358,800
Expenses						
Oscar Party Expense	16,427	17,783	16,427			17,000
nD Party Expense	15,052		15,052			18,000
Contract Labor		400		5,000	5,000	
Equipment Rental				5,000	0	
Food & Beverage	60	850	60	6,000	0	300
Licenses & Permits				100	0	
Materials & Supplies	4,078		4,078	3,000	2,700	4,000
Printing & Mailing	683	2,507	700	4,000	0	1,500
Promotional Materials	189	3,034	189	2,000	0	4,000
Miscellaneous	2,055	380	2,055	0	16,000	2,000
	38,543	24,954	38,561	25,100	23,700	46,800
Fundraising	303,000	223,000	310,312	256,900	181,445	312,000
Totals:						
Revenue	1,187,829	1,107,345	1,270,474	1,162,042	952,297	1,382,318
Expenses	1,102,269	1,015,444	1,212,257	-1,099,406	-952,298	1,329,175
	85,560	91,901	58,216	62,637	-1	53,143