

BELCOURT THEATRE
2024 Operating Budget, final

	Actual 2023	Budget 2024	Variance
OPERATIONS			
Revenue			
A Programming:	1,446,115	1,556,347	110,232
B Film	1,349,935	1,446,000	96,065
D Presevation Fees	4,424	5,061	637
Service Fees	83,557	94,786	11,229
T Education	8,000	10,000	2,000
E Events/Other	200	500	300
F Concessions:	773,711	834,288	60,576
G Food	350,369	376,947	26,578
Beverage:	417,705	451,341	33,635
H Non-Alcoholic	158,043	169,953	164,316
I Beer	125,665	137,270	11,605
J Wine & Liquor	133,997	144,118	10,120
K Merchandise	5,637	6,000	363
Rent:	237,348	260,000	22,652
L Programming:	188,000	210,000	22,000
M Rent	170,000	190,000	20,000
In-House Services	18,000	20,000	2,000
Parking	49,348	50,000	652
Miscellaneous	105,115	130,000	24,885
	2,562,288	2,780,634	218,346
Expenses			
Box Office	138,329	140,000	1,671
Concessions:	261,458	280,378	18,920
Food	77,400	83,268	5,868
Beverage:	125,193	135,312	10,119
Non-Alcoholic	40,854	43,933	3,079
Beer	40,053	43,748	3,695
Wine & Liquor	44,287	47,631	3,344
Supplies	43,373	46,798	3,425
Merchandise	15,492	15,000	(492)
Dues & Subscriptions	12,361	13,000	639
Equipment:	13,067	13,500	433
Purchased	8,805	10,000	1,195
Rental	4,038	3,000	(1,038)
Repairs & Maintenance	224	500	276
Facility:	91,560	94,500	2,940
Janitorial	44,284	45,000	716
Materials	15,435	15,000	(435)
Pest Control	1,606	2,000	394
Repairs & Maintenance	27,956	30,000	2,044
Storage	2,279	2,500	221
Financial:	153,426	164,104	10,678
Bank	190	200	10

	Credit Cards	113,340	123,904	10,564
	Interest & Penalties	39,896	40,000	104
	Insurance	35,000	35,000	0
	Licenses & Permits	6,000	6,000	0
	Marketing:	126,038	124,000	(2,038)
	Newspapers & Radio	46,423	50,000	3,577
	Printing & Mailing	38,520	40,000	1,480
	Website	37,921	30,000	(7,921)
	Other	3,174	4,000	826
	Office	25,000	25,000	0
	Payroll:	1,580,499	1,670,226	89,727
R	Salary	826,292	874,686	48,394
S	Hourly	505,794	513,381	7,587
	Benefits	145,532	150,000	4,468
	Bonus Pool	0	25,000	25,000
	Payroll Taxes	102,881	107,159	4,278
	Professional Service:	81,166	81,700	534
	Accounting	28,550	30,000	1,450
	Marketing & PR	12,275	12,000	(275)
	Education	20,657	20,000	(657)
	Staff Development	15,000	15,000	0
	Payroll Service	4,484	4,500	16
	Other	200	200	0
	Programming:	612,925	653,987	41,062
	Film:	602,993	643,987	40,995
	Delivery	18,797	20,099	1,303
	Distributor	578,196	618,888	40,692
	Misc	6,000	5,000	(1,000)
	Education	9,932	10,000	68
	Travel, Meals & Entertainment	22,417	25,000	2,583
	Utilities:	87,407	88,800	1,393
	Dumpster	15,547	16,000	453
	Electric	34,444	35,000	556
	Gas	5,244	5,500	256
	Telephone	17,198	17,200	2
	Internet	8,305	8,400	95
	Water	6,668	6,700	32
		3,246,652	3,415,195	168,543
	Operations	(684,364)	(634,561)	49,803
FUNDRAISING				
Revenue				
	Events:	175,472	186,000	10,529
1	Red Carpet Auction	30,155	31,000	845
2	Red Carpet Contribs & Tickets	64,255	70,000	5,745
3	Red Carpet Sponsorships	49,852	45,000	(4,852)
	Trivia Night Revenue	31,210	40,000	8,790
	Contributions:	96,914	125,000	28,086
	Contribs/Sponsorships	2,500	25,000	22,500
	Annual Campaign	94,414	100,000	5,586

Grants	312,400	181,500	(130,900)
U Memberships	468,318	545,483	77,165
Standard Memberships	353,318	415,483	62,165
Hillsboro Society	115,000	130,000	15,000
	<u>1,053,103</u>	<u>1,037,983</u>	<u>62,045</u>

Expenses

Red Carpet Evening	67,660	68,000	340
Membership	9,664	11,237	1,573
Other	21,128	22,000	872
	<u>98,451</u>	<u>101,237</u>	<u>2,785</u>

Fundraising	954,652	936,746	
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Totals:

Revenues	3,615,392	3,818,618	
Expenses before non-cash	3,345,104	3,516,432	
	<u>270,288</u>	<u>302,186</u>	

Non-cash expenses:

Depreciation	287,791	287,791	
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Totals including non-cash expense:

Revenues	3,615,392	3,818,618	
Expenses including non-cash	3,632,895	3,804,223	
	<u>(17,503)</u>	<u>14,395</u>	