

Income

Development

Banquet	60,000.00
Civic Groups	30,000.00
Golf Classic	17,000.00
Grants	100,000.00
Heritage Partners	55,000.00
Individuals	50,000.00
Local Missions	20,000.00
Outside Events	15,000.00
Team ASK	
A La Carte	7,000.00
Country Music	25,000.00
Disney	20,000.00
5K	10,000.00
Hot 100	1,500.00
KIDS	12,500.00
MachTenn Triathlon	2,000.00
Marine Corps	15,000.00
Middle Half	35,000.00

Total Team ASK	<u>128,000.00</u>
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United Way	<u>40,000.00</u>
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Total Development	515,000.00
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Patient Income

Patient Fees-Insurance	1,189,374.00
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Patient Fees-PPay

Art	3,000.00
CampAbility	40,000.00
CEU Conference	15,000.00
Hoofbeats	0.00
Nursing	1,000.00
Rehabilitation	85,000.00

Total Patient Fees-PPay	<u>144,000.00</u>
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Patient Fees-A/R Adj

Total Patient Income	<u>1,333,374.00</u>
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Professional Mgmt Fees	<u>12,000.00</u>
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Total Income	<u>1,860,374.00</u>
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Expense

Amortization	10,000.00
Bank Service Charges	0.00
Board of Directors Expenses	0.00
Building & Grounds	
Building & Grounds	1,250.00
Building Repairs	500.00
Cleaning	9,000.00
Landscaping/Mowing	2,000.00
Pest Control	750.00

Security & Alarm	1,000.00
Total Building & Grounds	<u>14,500.00</u>
Communications	
Cell Phones	6,800.00
Telephone/Internet	11,250.00
Total Communications	<u>18,050.00</u>
Contract Labor	
CampAbility Counselors	0.00
Program Assistant	5,000.00
Total Contract Labor	<u>5,000.00</u>
Depreciation Expense	23,000.00
Development	
Banquet	8,000.00
Corporate Relations	1,500.00
Golf Classic	8,000.00
Heritage Partners	1,500.00
Individual Giving Plan	2,000.00
On-Line Store	5,000.00
Outside Events	500.00
Postage & Delivery	6,000.00
Promotion	6,000.00
Team ASK	
A La Carte	1,000.00
5K	1,000.00
Country Music	6,500.00
Disney	10,000.00
Hot 100	200.00
KIDS	1,750.00
MachTenn Triathlon	500.00
Marine Corps	4,000.00
Middle Half	6,500.00
Total Team ASK	<u>31,450.00</u>
Video	500.00
Website design/maintenance	4,000.00
Total Development	<u>74,450.00</u>
Employee Benefits	
Dental	5,400.00
Flex Dollar Benefit	12,000.00
Life	600.00
Long-Term Disability	4,000.00
Medical	40,000.00
Vaccines & Testing	500.00
Total Employee Benefits	<u>62,500.00</u>
Facility Lease	30,000.00
Total Family Support	0.00
Insurance	
Abuse & Molestation	5,000.00
Auto Insurance	4,000.00
Key Man Life	4,500.00
Liability Insurance	7,000.00
Property & Casualty	6,000.00

Surety Bond	175.00
Workers Comp	7,500.00
Total Insurance	<u>34,175.00</u>
Total Interest Expense	0.00
Meetings	1,500.00
Mileage Reimbursement	1,500.00
Miscellaneous	0.00
Payroll Expenses	
Salary Expense	1,289,454.00
FICA & Medicare	98,643.23
Bonus	0.00
Grant Payroll	67,800.00
Grant FICA & Medicare	5,186.70
Grant SUTA tax	745.80
SUTA Tax	14,183.99
Total Payroll Expenses	1,476,013.73
Postage and Delivery	1,500.00
Professional Fees	
Accounting	15,000.00
Bank Analysis Fees	500.00
Consulting	6,500.00
Credit Card Fees	0.00
Merchant Fees	3,000.00
Subscriptions	13,000.00
Total Professional Fees	<u>38,000.00</u>
Staff Appreciation	2,000.00
Supplies	
Grant Supplies	
CampAbility	11,000.00
CEU Conference	6,500.00
General	0.00
Hoofbeats	0.00
Total Grant Supplies	<u>17,500.00</u>
Medical Supplies	7,000.00
Office	8,500.00
Splinting/Casting	250.00
Total Supplies	<u>33,250.00</u>
Total Transportation	150.00
Utilities	
Gas and Electric	15,000.00
Water	2,800.00
Total Utilities	<u>17,800.00</u>
Total Expense	1,843,388.73
Interest Income	1,500.00
Net Income	18,485.28