

BELCOURT THEATRE
2023 Operating Budget, approved

	Actual 2019	Actual 2022	Budget 2023	Variance
OPERATIONS				
Revenue				
A Programming:	1,365,808	1,066,444	1,282,022	(83,785)
B Film	1,273,720	984,717	1,180,000	(93,720)
D Presevation Fees	9,621	4,780	8,806	(814)
Service Fees	75,840	72,802	87,216	11,377
T Education	5,744	3,849	5,000	(744)
E Events/Other	884	296	1,000	116
F Concessions:	642,725	535,957	643,178	453
G Food	279,033	241,582	290,378	11,345
Beverage:	362,277	293,227	352,300	(9,978)
Non-Alcoholic	127,533	102,674	123,331	(4,203)
Beer	113,290	94,099	113,074	(216)
Wine & Liquor	121,454	96,454	115,895	(5,559)
K Merchandise	1,414	1,148	500	(914)
Rent:	239,508	174,456	247,000	7,492
L Programming:	160,881	107,196	172,000	11,119
M Rent	141,195	93,257	150,000	8,805
In-House Services	19,686	13,939	22,000	2,314
Parking	78,627	67,260	75,000	(3,627)
Miscellaneous	13,327	15,844	15,000	1,673
	2,261,367	1,792,701	2,187,200	(74,167)
Expenses				
Box Office	124,598	112,652	114,000	(10,598)
Concessions:	241,657	201,520	224,027	(17,630)
Food	88,892	63,810	76,689	(12,203)
Beverage:	115,074	99,147	110,541	(4,533)
Non-Alcoholic	28,109	28,436	34,150	6,041
Beer	41,404	36,723	37,925	(3,479)
Wine & Liquor	45,560	33,989	38,465	(7,095)
Supplies	34,000	35,643	35,797	1,797
Merchandise	3,691	2,920	1,000	(2,691)
Dues & Subscriptions	10,754	11,518	10,000	(754)
Equipment:	10,004	21,388	15,500	5,496
Purchased	8,568	14,690	9,000	432
Rental	317	3,131	3,000	2,683
Repairs & Maintenance	1,119	3,568	3,500	2,381
Facility:	84,156	89,345	76,900	(7,256)
Janitorial	38,070	43,007	40,000	1,930
Materials	19,165	5,919	8,000	(11,165)
Pest Control	1,397	1,529	1,400	3
Repairs & Maintenance	22,616	36,657	25,000	2,384
Storage	2,908	2,233	2,500	(408)
Financial:	159,042	139,133	136,746	(22,297)
Bank	646	398	500	(146)
Credit Cards	79,093	89,728	86,246	7,153
Interest & Penalties	79,304	49,007	50,000	(29,304)
Insurance	25,242	33,194	33,000	7,758
Licenses & Permits	6,579	7,871	8,000	1,421
Marketing:	107,649	119,240	120,000	12,351
Newspapers & Radio	76,441	51,211	52,000	(24,441)
Printing & Mailing	24,914	40,014	40,000	15,086
Website	860	22,866	23,000	22,140
Other	5,433	5,148	5,000	(433)
Office	25,258	16,221	20,000	(5,258)
Payroll:	1,396,781	1,455,367	1,467,032	70,251
R Salary	707,757	792,725	798,288	90,531
S Hourly	462,695	443,929	445,000	(17,695)

Benefits	111,040	125,466	130,000	18,960
Bonus Pool	25,000	0	0	(25,000)
Payroll Taxes	90,288	93,247	93,744	3,456
Professional Service:	69,907	68,392	70,000	93
Accounting	27,180	30,105	30,000	2,820
Marketing & PR	18,500	12,950	13,000	(5,500)
Education	6,364	15,117	15,000	8,636
Staff Development	9,018	6,136	8,000	(1,018)
Payroll Service	3,445	4,084	4,000	555
Other	5,400	0	0	(5,400)
Programming:	600,681	456,388	546,224	(54,457)
Film:	594,273	442,704	532,224	(62,049)
Delivery	19,655	14,876	17,818	(1,837)
Distributor	566,415	425,140	509,406	(57,009)
Misc	8,002	2,687	5,000	(3,002)
Promotion	201	0	0	(201)
Education	6,409	13,684	14,000	7,591
Rent	7,644	0	0	(7,644)
Travel, Meals & Entertainment	26,591	19,260	25,000	(1,591)
Utilities:	63,397	81,272	76,000	12,603
Dumpster	6,439	15,381	10,000	3,561
Electric	30,274	33,272	34,000	3,726
Gas	4,409	6,556	5,500	1,091
Telephone	7,724	8,597	8,500	776
Internet	9,836	11,042	11,000	1,164
Water	4,716	6,424	7,000	2,284
	2,952,295	2,832,761	2,942,428	(9,867)

44.46 in 2019

Operations (690,928) (1,040,061) (755,228) (64,300)

FUNDRAISING

Revenue

Events:	123,064	136,852	150,000	26,936
1 Red Carpet Auction	28,924	23,496	25,000	(3,924)
2 Red Carpet Contribs & Tickets	55,640	72,005	75,000	19,360
3 Red Carpet Sponsorships	38,500	41,351	50,000	11,500
Contributions:	508,290	154,232	212,000	(296,290)
Contribs/Sponsorships	12,000	11,490	12,000	0
Capital Campaign	382,574	0	0	(382,574)
Annual Campaign	113,716	142,742	200,000	86,284
Grants	264,500	329,460	330,000	65,500
U Memberships	413,632	406,042	430,000	16,368
Standard Memberships	336,046	312,224	335,000	(1,046)
Hillsboro Society	77,586	93,818	95,000	17,414
Miscellaneous	0	370,641	0	0
	1,309,485	1,397,228	1,122,000	(171,116)

Expenses

Red Carpet Evening	49,914	59,210	60,000	10,086
Membership	10,786	8,120	8,557	(2,229)
Other	19,843	10,241	10,000	(9,843)
	80,544	77,572	78,557	(1,987)

Fundraising 1,228,941 1,319,656 1,043,443

Totals:

Revenues	3,570,852	3,189,928	3,309,200	
Expenses before non-cash	3,032,839	2,910,333	3,020,985	
	538,013	279,595	288,215	

Non-cash expenses:

Depreciation	352,923	287,431	287,436	
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Totals including non-cash expense:

Revenues	3,570,852	3,189,928	3,309,200
Expenses including non-cash	3,385,762	3,197,764	3,308,421
	185,090	(7,836)	779