

**Association for Guidance Aid Placement & Empathy
(AGAPE) Income and Expense Statement 7/1/15-6/30/16
Budget**

| | 2015/2016 Budget to Board | % of Total Rev/Exp |
|-----------------------------------|------------------------------|--------------------|
| Revenues | | |
| Individual Donations | 225,000 | 9.39% |
| Church Donations | 189,500 | 8.90% |
| Church Donations/Orphan | 25,000 | 1.17% |
| Mail Appeal Donations | 66,750 | 3.14% |
| Memorial Donations | 39,500 | 1.86% |
| Corporate Donations | 262,000 | 12.31% |
| Counseling Grant | 32,000 | 1.50% |
| Foster Care Support Fees | 9,000 | 0.42% |
| Social Svc Professional Fees | 15,000 | 0.70% |
| Adoption Fees | 65,000 | 3.05% |
| Omni Contract | 76,045 | 3.57% |
| Justiss Draw | 60,000 | 2.82% |
| Counseling Revenue | 791,725 | 37.19% |
| Annual Dinner | 90,000 | 4.23% |
| Barn Sale | 10,000 | 0.00% |
| Big Payback | 2,500 | 0.12% |
| Golf Special Appeal Revenue | 200,000 | 9.39% |
| Miscellaneous Income | 5,000 | 0.23% |
| Forfeited Funds/Section125 | 0 | 0.00% |
| Estate Gifts | 0 | 0.00% |
| Investment Interest and Dividends | 10,000 | |
| Stretch Goal for Development | 145,000 | |
| TOTAL REVENUES | 2,319,020 | |

Expenses

| | | |
|----------------------------------|-----------|--------|
| Salaries | 1,251,325 | 54.03% |
| Payroll Taxes | 99,982 | 4.32% |
| Employer Benefits Expense | 36,281 | 1.57% |
| Accreditation | 3,000 | 0.13% |
| Annual Dinner Expense | 25,000 | 1.08% |
| Auto Expense | 1,000 | 0.04% |
| Barn Sale | 0 | 0.00% |
| Bank Fees | 16,000 | 0.69% |
| Conferences | 10,825 | 0.47% |
| Computer Expense | 33,445 | 1.44% |
| Commissions/Counseling | 233,400 | 10.08% |
| Depreciation Expense | 42,000 | 1.81% |
| Dues | 4,450 | 0.19% |
| Golf Tournament Expense | 42,000 | 1.81% |
| Insurance Expense | 55,100 | 2.38% |
| Legal & Professional | 94,070 | 4.06% |
| Mail Appeal & Mailings | 18,100 | 0.78% |
| Maintenance | 33,000 | 1.42% |
| Postage | 10,100 | 0.44% |
| Psychiatric & Clinical Exp | 10,710 | 0.46% |
| Subscriptions | 1,520 | 0.07% |
| Supplies | 14,500 | 0.63% |
| Telephone | 17,700 | 0.76% |
| Training | 2,100 | 0.09% |
| Travel Expense | 20,200 | 0.87% |
| Utilities | 26,000 | 1.12% |
| Value/Split-Interest Annuity | 3,570 | 0.15% |
| Adoption Expense | 4,000 | 0.17% |
| Childrens Foster Care / Nonstate | 173,690 | 7.50% |
| Marketing | 28,500 | 1.23% |
| Social Services Recruiting | 500 | 0.02% |
| Misc. Expenses | 4,000 | 0.17% |

TOTAL EXPENSES **2,316,068**

NET GAIN (LOSS) **2,952**

Transfer from Endowment

Net after Draw