

BELCOURT THEATRE
2014 Operating Budget, Final

	Actual	Budget		
	2012	2013	2014	Variance
OPERATIONS				
Revenue				
A Programming:	856,256	798,275	873,119	74,844
B Film	798,985	732,563	800,000	67,437
C Childrens	15,286	26,273	27,000	727
D Presevation Fees	8,202	10,878	11,763	885
Service Fees	29,334	26,172	29,357	3,185
E Events/Other	4,449	2,389	5,000	2,611
F Concessions:	370,342	380,963	404,254	23,291
G Food	145,890	145,367	155,415	10,048
Beverage:	219,942	229,806	243,600	13,794
H Non-Alcoholic	77,244	76,194	82,073	5,879
I Beer	83,498	88,226	91,678	3,452
J Liquor	59,200	65,386	69,850	4,464
K Merchandise	4,510	5,790	5,239	(551)
Rent:	115,998	154,839	143,990	(10,849)
L Programming:	63,360	104,949	94,100	(10,849)
M Events	11,250	9,550	12,000	2,450
N Film	32,803	71,335	60,000	(11,335)
O Music	7,520	6,900	6,000	(900)
P Theatre	0	0	0	0
In-House Services	10,823	16,711	15,600	(1,111)
Merch Percentage	964	453	500	47
Facility:	52,638	49,890	49,890	0
Q Parking	52,488	49,890	49,890	0
Other	150	0	0	0
Miscellaneous	5,311	17,109	1,000	(16,109)
	1,347,907	1,351,186	1,422,363	71,177
Expenses				
Box Office	27,996	33,810	37,969	(4,159)
Concessions:	142,933	149,393	159,840	(10,447)
Food	24,881	30,180	31,083	(903)
Beverage:	69,496	76,249	80,283	(4,034)
Non-Alcoholic	16,871	18,810	20,518	(1,708)
Beer	32,543	32,687	33,921	(1,234)
Liquor	20,082	24,752	25,844	(1,092)
Supplies	34,039	29,721	32,320	(2,599)
Merchandise	5,175	2,823	5,239	(2,416)
Concession System	9,342	10,420	10,915	(495)
Depreciation	83,520	83,520	83,520	0
Dues & Subscriptions	6,554	7,707	8,000	(293)
Equipment:	7,575	19,596	10,500	9,096
Purchased	6,129	10,400	8,000	2,400
Rental	284	975	500	475
Repairs & Maintenance	1,162	8,221	2,000	6,221
Facility:	47,798	37,356	45,120	(7,764)
Janitorial	18,559	18,793	18,600	193
Materials	8,613	7,587	8,000	(413)
Pest Control	1,044	921	1,000	(79)
Repairs & Maintenance	18,251	7,842	15,000	(7,158)
Storage	1,331	2,213	2,520	(307)
Financial:	67,302	58,759	60,242	(1,483)
Bank	936	1,479	1,000	479
Credit Cards	35,026	37,878	41,242	(3,364)
Interest & Penalties	31,340	19,402	18,000	1,402
Insurance	25,491	25,351	28,500	(3,149)
Licenses, Permits & Dues	2,974	3,552	4,000	(448)
Marketing:	69,933	75,995	80,000	(4,005)
Newspapers & Radio	23,008	33,168	35,000	(1,832)
Printing & Mailing	41,650	41,100	42,000	(900)
Website	5,150	125	2,000	(1,875)
Other	125	1,602	1,000	602
Office	12,635	14,344	14,500	(156)
Payroll:	553,588	644,795	741,300	(96,505)
R Salary	241,444	285,348	340,385	(55,037)

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		Actual		Budget	Variance
		2012	2013	2014	
S	Hourly	236,023	264,613	280,000	(15,387)
T	Bonus	18,250	19,182	26,386	(7,204)
	Benefits	14,581	29,244	40,846	(11,602)
	Payroll Taxes	43,290	46,408	53,682	(7,274)

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	Actual		Budget	Variance
	2012	2013	2014	
Professional Service:	110,423	133,186	102,000	31,186
Accounting	40,625	41,750	41,000	750
Marketing & PR	26,051	23,500	30,000	(6,500)
Education	24,550	18,860	0	18,860
Consulting & Training	3,865	5,516	3,500	2,016
Payroll Service	2,082	2,200	2,500	(300)
Other	13,250	41,360	25,000	16,360
Programming:	378,482	318,956	370,200	(51,244)
Film:	373,555	307,136	347,700	(40,564)
Delivery	15,877	16,505	19,200	(2,695)
Distributor	349,942	283,000	320,000	(37,000)
Misc	7,498	7,343	7,500	(157)
Promotion	238	288	1,000	(712)
Childrens	1,844	1,861	2,500	(639)
Education	3,083	9,959	20,000	(10,041)
Rental	0	0	0	0
Travel, Meals & Entertainment	23,513	19,769	25,000	(5,231)
Utilities:	47,940	52,546	53,600	(1,054)
Dumpster	5,261	7,533	7,000	533
Electric	27,248	27,311	29,000	(1,689)
Gas	4,477	5,735	6,000	(265)
Telephone	4,791	5,644	5,500	144
Internet	2,599	2,823	2,600	223
Water	3,564	3,500	3,500	0
Miscellaneous	168	0	1,000	(1,000)
	1,608,825	1,678,635	1,825,291	(146,656)
Operations	(260,918)	(327,449)	(402,928)	(75,479)
FUNDRAISING				
Revenue				
Events:	135,716	88,484	74,500	(13,984)
1 Red Carpet Auction	26,298	19,534	25,000	5,466
2 Red Carpet Tickets	33,423	33,775	35,000	1,225
3 Red Carpet Sponsors	12,500	14,500	14,500	0
4 nD Auction	17,270	0	0	0
5 nD Tickets	23,325	10,175	0	(10,175)
6 nD Sponsors	22,900	10,500	0	(10,500)
Contributions:	86,643	75,636	105,000	29,364
Contribs/Sponsorships	33,565	20,471	35,000	14,529
Hillsboro Society	0	12,132	25,000	12,868
Annual Campaign	47,078	43,033	45,000	1,967
Special Campaigns	6,000	0	0	0
Grants	119,920	218,000	230,000	12,000
U Memberships	158,034	189,852	195,548	5,696
Miscellaneous	0	0	1,500	1,500
	500,313	571,972	606,548	34,576
Expenses				
Red Carpet	22,925	24,808	28,236	(3,428)
nD Party	12,747	10,741	0	10,741
Membership	12,078	15,594	23,466	(7,872)
Miscellaneous	2,004	10,253	15,000	(4,747)
	49,754	61,396	66,701	(5,305)
Fundraising	450,559	510,576	539,846	29,270
Totals:				
Revenue	1,848,220	1,923,158	2,028,911	105,753
Expenses	1,658,579	1,740,031	1,891,992	(151,961)
	189,641	183,127	136,919	(46,208)