	BELCOURT THEATRE		
	2019 Operating Budget, final		
		Budget	
	12/31/18	2019	Variance
	OPERATIONS		
	Revenue		
A	Programming:	1,695,546	1,369,811	(325,735)
B	Film	1,608,092	1,300,000	(308,092)
C	Childrens	11,198	5,000	(6,198)
D	Presevation Fees	4,782	4,514	(268)
	Service Fees	66,254	53,297	(12,957)
T	Education	4,620	6,000	1,380
E	Events/Other	600	1,000	400
F	Concessions:	747,728	604,251	(143,477)
G	Food	319,217	257,935	(61,282)
	Beverage:	424,030	342,316	(81,714)
H	Non-Alcoholic	148,827	120,132	(28,695)
I	Beer	127,300	102,736	(24,564)
J	Wine & Liquor	147,903	119,448	(28,455)
K	Merchandise	4,481	4,000	(481)
	Rent:	195,257	188,000	(7,257)
L	Programming:	129,190	122,000	(7,190)
M	Rent	115,967	110,000	(5,967)
	In-House Services	13,223	12,000	(1,223)
	Parking	66,067	66,000	(67)
	Miscellaneous	8,841	5,000	(3,841)
		2,647,372	2,167,062	(480,310)
	Expenses			
	Box Office	101,585	81,250	(20,335)
	Concessions:	288,475	233,837	(54,638)
	Food	81,924	66,289	(15,635)
	Beverage:	131,411	107,684	(23,727)
	Non-Alcoholic	28,670	23,138	(5,532)
	Beer	43,589	36,779	(6,810)
	Wine & Liquor	59,152	47,767	(11,385)
	Supplies	56,668	45,739	(10,929)

	Merchandise	7,180	5,000	(2,180)
	Concession System	11,292	9,124	(2,168)
Depreciation		216,000	216,000	0
Dues & Subscriptions		11,571	12,000	429
Equipment:		8,374	13,000	4,626
	Purchased	5,374	5,000	(374)
	Rental	2,264	3,000	736
	Repairs & Maintenance	736	5,000	4,264
Facility:		73,369	78,500	5,131
	Janitorial	37,251	39,000	1,749
	Materials	10,669	15,000	4,331
	Pest Control	1,171	1,200	29
	Repairs & Maintenance	20,962	20,000	(962)
	Storage	3,316	3,300	(16)
Financial:		207,482	183,970	(23,512)
	Bank	2,953	2,500	(453)
	Credit Cards	87,249	72,270	(14,979)
	Interest	117,280	109,200	(8,080)
Insurance		43,766	40,000	(3,766)
Licenses & Permits		4,297	5,500	1,203
Marketing:		89,871	135,000	45,129
	Newspapers & Radio	57,914	50,000	(7,914)
	Printing & Mailing	27,149	30,000	2,851
	Website	2,197	25,000	22,803
	Other	2,611	5,000	2,389
Office		20,877	25,000	4,123
Payroll:		1,207,065	1,197,508	(9,557)
R	Salary	597,587	662,230	64,643
S	Hourly	418,703	338,520	(80,183)
	Benefits	85,868	95,000	9,132
	Payroll Taxes	79,907	76,758	(3,149)
V	Bonus Pool	25,000	25,000	0
Professional Service:		93,525	69,600	(23,925)
	Accounting	50,206	25,300	(24,906)
	Marketing & PR	18,200	20,000	1,800
	Education	4,274	6,000	1,726
	Staff Development	9,660	10,000	340
	Payroll Service	3,285	3,300	15

	Other	7,900	5,000	(2,900)
	Programming:	791,143	642,720	(148,423)
	Film:	781,926	632,720	(149,206)
	Delivery	23,263	18,720	(4,543)
	Distributor	751,815	607,750	(144,065)
	Misc	6,710	6,000	(710)
	Promotion	138	250	112
	Education	9,217	10,000	783
	Rent	4,550	2,500	(2,050)
	Travel, Meals & Entertainment	27,405	28,000	595
	Utilities:	67,518	68,900	1,382
	Dumpster	11,539	12,000	461
	Electric	25,774	26,000	226
	Gas	5,891	6,000	109
	Security	745	800	55
	Telephone	8,236	8,500	264
	Internet	9,697	9,800	103
	Water	5,636	5,800	164
		3,256,873	2,873,534	(221,539)
	Operations	(609,501)	(706,472)	(701,848)
	FUNDRAISING			
	Revenue			
	Events:	110,201	117,000	6,799
1	Red Carpet Auction	27,615	30,000	2,385
2	Red Carpet Contribs & Tickets	50,586	55,000	4,414
3	Red Carpet Sponsorships	32,000	32,000	0
	Contributions:	247,414	245,000	(2,414)
	Contribs/Sponsorships	20,724	20,000	(724)
	Capital Campaign	143,365	150,000	6,635
	Annual Campaign	83,325	75,000	(8,325)
	Grants	262,050	260,000	(2,050)
U	Memberships	398,318	380,000	(18,318)
	Standard Memberships	323,098	300,000	(23,098)
	Hillsboro Society	75,220	80,000	4,780
	Miscellaneous	0	0	0
		1,017,983	1,002,000	(34,301)

Expenses			
Red Carpet Evening	41,230	45,000	3,770
Membership	19,385	18,468	(917)
Other	17,905	15,000	(2,905)
	78,520	78,468	(52)
Fundraising	939,463	923,532	
Totals:			
Revenue	3,665,355	3,169,062	
Expenses	3,335,393	2,952,002	
	329,962	217,060	