

BELCOURT THEATRE
2018 Operating Budget, final

	12/31/17	Budget 2018	Variance	
OPERATIONS				
Revenue				
A	Programming:	1,281,755	1,287,259	5,504
B	Film	1,197,173	1,200,000	2,827
C	Childrens	20,798	20,000	(798)
D	Presevation Fees	5,822	6,865	1,043
	Service Fees	45,156	45,394	238
T	Education	9,814	12,000	2,187
E	Events/Other	2,993	3,000	8
F	Concessions:	620,325	632,958	12,633
G	Food	253,399	257,452	4,053
	Beverage:	365,631	374,206	8,575
H	Non-Alcoholic	123,964	124,478	514
I	Beer	113,035	118,428	5,393
J	Liquor	128,632	131,300	2,669
K	Merchandise	1,295	1,300	5
	Rent:	195,888	205,550	9,662
L	Programming:	144,771	152,550	7,779
M	Rent	128,065	135,000	6,935
	In-House Services	16,706	17,550	844
	Parking	51,117	53,000	1,883
	Miscellaneous	5,747	5,000	(747)
		2,103,714	2,130,767	27,053
Expenses				
	Box Office	74,806	75,754	948
	Concessions:	249,239	253,992	4,753
	Food	60,831	61,788	958
	Beverage:	124,741	127,701	2,961
	Non-Alcoholic	29,792	29,875	83
	Beer	38,090	39,792	1,702
	Wine & Liquor	56,859	58,035	1,176
	Supplies	44,961	45,479	519
	Merchandise	1,299	1,300	1
	Concession System	17,408	17,723	315
	Depreciation	216,000	216,000	0
	Dues & Subscriptions	7,688	8,000	312
	Equipment:	13,519	23,000	9,481
	Purchased	9,303	10,000	697
	Rental	2,873	3,000	127
	Repairs & Maintenance	1,342	10,000	8,658
	Facility:	67,067	66,400	(667)
	Janitorial	36,687	37,000	314
	Materials	14,166	15,000	834
	Pest Control	1,131	1,100	(31)
	Repairs & Maintenance	8,913	10,000	1,087

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Storage	6,170	3,300	(2,870)
Financial:	123,166	124,755	21,506
Bank	1,227	1,300	73
Credit Cards	67,147	68,455	1,307
Interest & Penalties	54,792	55,000	208
Insurance	32,095	40,000	7,905
Licenses & Permits	5,760	6,000	240
Marketing:	105,573	114,000	22,805
Newspapers & Radio	56,945	58,000	1,055
Printing & Mailing	45,258	50,000	4,742
Website	1,276	3,000	1,724
Other	2,094	3,000	906
Office	24,630	25,000	370
Payroll:	1,110,841	1,159,141	48,300
R Salary	551,738	581,045	29,307
S Hourly	409,965	410,400	435
Benefits	75,346	92,346	17,000
Payroll Taxes	73,792	75,350	1,558
Professional Service:	94,678	102,100	7,422
Accounting	47,338	54,000	6,663
Marketing & PR	19,060	18,000	(1,060)
Education	5,550	6,000	450
Consulting & Training	7,068	8,000	933
Payroll Service	3,135	3,500	365
Other	12,528	12,600	72
Programming:	515,223	520,850	6,779
Film:	507,615	510,850	3,235
Delivery	23,607	25,200	1,593
Distributor	481,395	482,400	1,005
Misc	2,344	3,000	656
Promotion	270	250	(20)
Education	7,608	10,000	3,544
Travel, Meals & Entertainment	29,092	29,000	(92)
Utilities:	62,827	63,900	1,073
Dumpster	7,535	7,500	(35)
Electric	30,182	31,000	818
Gas	4,399	4,500	101
Telephone	6,707	6,800	93
Internet	8,420	8,500	80
Water	5,583	5,600	17
	2,732,204	2,761,491	131,135
Operations	(628,490)	(630,725)	158,187

FUNDRAISING
Revenue

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Events:	100,125	110,000	9,875
1 Red Carpet Auction	31,624	30,000	(1,624)
2 Red Carpet Contribs & Ticl	54,001	55,000	999
3 Red Carpet Sponsorships	14,500	25,000	10,500
Contributions:	74,169	85,000	10,831
Contribs/Sponsorships	12,515	15,000	2,485
Annual Campaign	61,655	70,000	8,345
Grants	249,200	270,000	20,800
U Memberships	330,157	340,800	10,643
Standard Memberships	277,365	288,000	10,635
Hillsboro Society	52,792	52,800	8
Miscellaneous		0	0
	753,651	805,800	62,792
Expenses			
Red Carpet Evening	29,482	39,000	9,518
Membership	18,860	21,470	2,611
Other	11,824	10,000	(1,824)
	60,166	70,470	10,304
Fundraising	693,485	735,330	
Totals:			
Revenue	2,857,365	2,936,567	
Expenses	2,792,370	2,831,962	
	64,996	104,605	