

2018/2019 AGAPE Budget

	Adoption/Mat.	Counseling	Development	Foster Care	Gen/Admin	Total AGAPE Only	Total MSS Only	TOTAL AGAPE/MSS	2017/18 AGAPE Projections	2017/18 AGAPE Budget	AGAPE 2017/18 Var.
Revenue											
Income											
Contributed Income											
Individual Donations	0.00	0.00	550,000.00	0.00	0.00	550,000	0	550,000	420,000	400,000	20,000
Church Donations	0.00	0.00	175,000.00	0.00	0.00	175,000	14,400	189,400	155,000	175,000	-20,000
Corporate Donations											
Grants	0.00	0.00	140,000.00	0.00	0.00	140,000	979,218	1,119,218	213,500	200,000	13,500
Corporate Donations - Other	0.00	0.00	100,000.00	0.00	0.00	100,000	0	100,000			0
Total Corporate Donations	0.00	0.00	240,000.00	0.00	0.00	240,000	979,218	1,219,218			0
Annual Dinner											
Annual Dinner Donations	0.00	0.00	100,000.00	0.00	0.00	100,000		100,000	99,535	100,000	-465
Seasons of Hope Donations							35,000				0
Total Annual Dinner	0.00	0.00	100,000.00	0.00	0.00	100,000	35,000	135,000			0
Kids Classic Golf Tournament	0.00	0.00	180,000.00	0.00	0.00	180,000		180,000	185,000	200,000	-15,000
Morning Star Golf Tournament							80,000	80,000			0
Estate Gifts	0.00	0.00	0.00	0.00	0.00				13,800	0	13,800
Total Contributed Income	0.00	0.00	1,245,000.00	0.00	0.00	1,245,000	1,108,618	2,353,618			0
Social Services Revenue	40,000.00	0.00	0.00	200,750.00	0.00	240,750		240,750	230,000	229,000	1,000
Counseling Revenue	0.00	630,000.00	0.00	0.00	0.00	630,000		630,000	615,000	612,000	3,000
Miscellaneous Income	0.00	0.00	0.00				110,000	110,000	1,000	12,500	-11,500
Justis and Heffington Draw					73,500	73,500		73,500	73,500	73,500	0
Tom Burton Society									0	250,000	-250,000
Big Payback									0	1,000	-1,000
Total Revenue	\$ 40,000	\$ 630,000	\$ 1,245,000	\$ 200,750	\$ 73,500	\$ 2,189,250	\$ 1,218,618	\$ 3,407,868	\$ 2,006,335	\$ 2,253,000	\$ (246,665)

	Adoption/Mat.	Counseling	Development	Foster Care	Gen/Admin	Total AGAPE Only	Total MSS Only	TOTAL AGAPE/MSS	2017/18 AGAPE Projections	2017/18 AGAPE Budget	AGAPE 2017/18 Var.
Expense											0
6000 - Payroll Expense											0
6010 - Salaries	150,718.26	500,290.62	166,866.90	223,082.16	136,115.94	1,177,074	756,562	1,933,636	1,105,307	1,072,269	-33,038
6020 - Payroll Taxes	9,805.13	27,450.28	7,578.56	9,474.14	13,252.77	67,561	60,525	128,086	88,425	85,782	-2,643
6030 - Employer Benefits Expns	11,135.91	43,014.53	10,143.35	25,554.11	14,005.80	103,938	60,000	163,854	55,265	48,768	-6,497
Total Payroll Expense	171,659.30	570,755.43	184,588.81	258,110.41	163,374.51	1,348,488	877,087	2,225,575	1,248,997	1,206,819	-42,178
Century II Payroll/HR Outsource	3,000.00	11,000.00	2,500.00	4,500.00	3,000.00	24,000	12,000	36,000	0	0	0
Accreditation	0.00	0.00	0.00	1,000.00		1,000	0	1,000	100	1,000	900
Annual Dinner Expense	0.00	0.00	30,000.00	0.00	0.00	30,000	0	30,000	3,507	30,000	26,493
Auto Expense	0.00	0.00	0.00	0.00	1,000.00	1,000	0	1,000	180	1,300	1,120
Bank Fees	676.98	6,462.39	843.71	2,030.86	1,654.86	11,669	831	12,500	13,000	9,000	-4,000
Beautify Agape	0.00	1,500.00	0.00	0.00	1,000.00	2,500	0	2,500	2,000	1,500	-500
Conferences	1,000.00	1,000.00	1,000.00	1,000.00	500.00	4,500	500	5,000	3,200	5,400	2,200
Computer Expense	2,500.00	30,000.00	3,500.00	4,000.00	6,000.00	46,000	39,000	85,000	45,000	45,000	0
Commissions/Counseling	0.00	275,000.00	0.00	0.00	0.00	275,000	0	275,000	304,000	300,000	-4,000
Depreciation Expense	0.00	0.00	0.00	0.00	44,592.00	44,592	0	44,592	40,000	44,592	4,592
Dues	600.00	0.00	0.00	500.00	1,500.00	2,600	0	2,600	2,600	3,640	1,040
Golf Tournament Expense	0.00	0.00	35,000.00	0.00	0.00	35,000	0	35,000	35,000	35,000	0
Insurance Expense	3,420.00	32,490.00	3,420.00	10,260.00	7,410.00	57,000	20,000	77,000	55,000	57,120	2,120
Professional	3,500.00	5,500.00	38,000.00	7,500.00	48,000.00	102,500	7,500	110,000	105,000	110,000	5,000
Legal	0.00	0.00	0.00	15,000.00	0.00	15,000	0	15,000	12,000	18,000	6,000
Mail Appeal & Mailings	0.00	0.00	20,000.00	0.00	0.00	20,000	0	20,000	15,000	20,500	5,500
Maintenance	4,500.00	15,000.00	2,500.00	4,000.00	7,000.00	33,000	12,000	45,000	33,000	38,824	5,824
Meals and Entertainment	75.27	330.76	213.56	380.41	2,500.00	3,500	0	3,500	3,500	6,500	3,000
Postage	400.00	2,500.00	4,000.00	800.00	600.00	8,300	240	8,540	9,000	11,500	2,500
Psychiatric & Clinical Exp	0.00	4,000.00	0.00	0.00	0.00	4,000	0	4,000	5,000	4,000	-1,000
Subscriptions	0.00	1,500.00	1,250.00	0.00	4,000.00	6,750	0	6,750	7,000	750	-6,250
Supplies	1,500.00	7,800.00	1,100.00	1,750.00	2,300.00	14,450	3,600	18,050	15,000	15,129	129
Telephone	2,000.00	7,000.00	4,000.00	2,000.00	2,000.00	17,000	8,000	25,000	16,000	15,000	-1,000
Training	100.00	700.00	500.00	1,200.00	500.00	3,000	7,000	10,000	2,500	5,600	3,100
Travel Expense	6,000.00	1,500.00	1,500.00	3,500.00	1,300.00	13,800	0	13,800	17,000	14,750	-2,250
Utilities	3,000.00	13,400.00	1,600.00	3,500.00	3,500.00	25,000	16,800	41,800	25,000	25,215	215
Adoption Expense	500.00	0.00	0.00	0.00	0.00	500	0	500	450	500	50
Foster Care Expense	23.99	0.00	0.00	188,000.00	0.00	188,024	0	188,024	170,000	152,000	-18,000
Marketing	800.00	1,500.00	12,000.00	700.00	0.00	15,000	0	15,000	13,000	20,000	7,000
Misc. Expenses	0.00	500.00	500.00	3,000.00	1,000.00	5,000	0	5,000	4,750	12,000	7,250
MSS-Resident/Mentoring						0	12,000	12,000	0	0	0
MSS-Fundraising						0	20,000	20,000	0	0	0
Bad Debt	0.00	1,000.00	0.00	0.00	0.00	1,000	0	1,000	0	0	0
Total Expense	\$ 205,256	\$ 990,522	\$ 348,016	\$ 512,732	\$ 302,731	2,359,257	1,036,558	\$ 3,395,815	\$ 2,205,784	\$ 2,210,639	\$ 4,855
Net Income	\$ (165,256)	\$ (360,522)	\$ 896,984	\$ (311,982)	\$ (229,231)	-170,007	182,060	\$ 12,053	\$ (199,449)	\$ 42,361	\$ (241,810)

Expected Other Income

\$ 100,000

Total Net Income

\$ (99,449)

IT Expense to be Capitalized

\$ 46,000

Security Set up for MSS

\$ 15,000

Computer Expense -Patient Click Setup Fees to be Capitalized

\$ 2,500

Furniture for Lobby/Kitchen upgrades

\$ 10,000

Total Projected Capital Expenditures

\$ 73,500