

<b>Budget for the Year Ending December 31, 2010</b>		
<b>Detail of Monthly Budget</b>		
		<b>2010</b>
<b>OPERATING ACTIVITIES</b>		
	Cultivation Appeals	\$ 1,983,700
	Acquisition Appeals - Doug Shaw	449,518
	Acquisition Appeals - Radiothon	100,000
	Friends of the Friendless	165,000
	Newsletter	1,543,400
	Thank You Receipts	712,200
	Donor Appeals - In House	302,000
	White Mail	936,600
	Memorials & Tributes	88,100
	Matching Gifts	35,000
	Special Events	159,300
	Sale of Donated Autos	14,000
	Church Relations	160,000
	Planned Gifts	50,000
	Traveler's Aid Grants	20,000
	Foundation Grants & Gifts	300,000
	Website Gifts	412,400
	<b>TOTAL GIFTS</b>	<b>7,431,218</b>
<b>OTHER INCOME</b>		
	Interest & Dividends	24,000
	Housing Fees	195,000
	Vending & Pay Phones	10,000
	Lockers	22,000
	Travelers Aid Reimbursements	30,000
	Miscellaneous	35,000
	<b>Sub Total Other Income</b>	<b>316,000</b>
	<b>TOTAL CASH REVENUE</b>	<b>7,747,218</b>
<b>NON CASH INCOME</b>		
	Food	1,498,529
	Clothing	1,523,032
	Misc/Supplies	113,042
	Holiday Gifts	125,339
	Professional Services	44,017
	<b>Sub-Total Non-Cash</b>	<b>3,303,959</b>
	<b>TOTAL INCOME</b>	<b>11,051,177</b>
<b>PERSONNEL</b>		
	Salaries	3,133,167
	Payroll Taxes	238,420
	Group Insurance	577,646
	Retirement	118,124
	Staff Training	30,000

	Extended Travel	15,000
	Local Mileage Reimbursement	7,500
	Drug Free Program	3,000
	<b>TOTAL PERSONNEL</b>	<b>4,122,857</b>
	<b>NON-PERSONNEL</b>	
	Professional Fees	33,457
	Accounting - Outsource	16,800
	Legal Services	2,500
	Financial Service Fees	11,097
	Credit Card Processing Fees	27,357
	Dues and Licenses	16,500
	Insurance - General	110,000
	Interest on Line of Credit	20,000
	Office Supplies	15,000
	Office Equipment Maintenance	4,500
	Computer Supplies and Service	40,000
	Postage	32,500
	Printing	33,000
	Newsletter Printing-Postage	200,000
	Promotions	400,000
	Special Events Cost	45,000
	Donated Autos - Towing	400
	Donor Appeals - Doug Shaw	487,690
	Donor Appeals - In House	60,000
	Telemarketing Service	2,500
	Acquisition Appeals - Doug Shaw	556,645
	Acquisition Appeals - Radiothon	65,000
	Development Services	32,000
	Program Allowances	28,500
	Program Transportation	10,500
	Supplies - Program	30,000
	Supplies - Residential	30,000
	Supplies - Kitchen	42,000
	Food	80,000
	Janitorial	100,000
	Leases and Rentals	750
	Medical	2,500
	Education	4,000
	Transient Lockers	25,000
	Building Maintenance	145,000
	Building Security	9,500
	Property taxes	10,000
	Telephone	39,000
	Utilities	550,000
	Vehicles - Gas & Oil	16,207

	Vehicles Maintenance	6,500
	Traveler's Aid	45,000
	Benevolence	2,000
	Small Equipment	500
	Contingency	1,500
	Capital Campaign - Printing	4,000
	Capital Campaign - Supplies	1,000
	Capital Campaign - Food	1,000
	Capital Campaign - Fundraising	1,000
	Miscellaneous	1,958
	<b>TOTAL NON-PERSONNEL</b>	<b>3,399,361</b>
	<b>TOTAL CASH EXPENSES</b>	<b>7,522,218</b>
	<b>Non-Cash Expenses</b>	
	Food	1,473,529
	Food to other Ministries	25,000
	Clothing	288,294
	Clothing to Other Ministries	1,234,738
	Misc Supplies	23,050
	Misc Supplies to Other Ministries	89,992
	Holiday Gifts	125,339
	Professional Services	44,017
	<b>Sub Total Non-Cash</b>	<b>3,303,959</b>
	<b>TOTAL OPERATING EXPENSES</b>	<b>10,826,177</b>
	<b>Cash Flows from Operating Activities</b>	<b>225,000</b>
	<b>CAPITAL IMPROVEMENTS</b>	<b>225,000</b>
	<b>CASH SURPLUS (Deficit)</b>	<b>0</b>
	<b>DEPRECIATION</b>	<b>396,000</b>
	<b>TOTAL SURPLUS ( DEFICIT)</b>	<b>(171,000)</b>